

State Of New Hampshire Monthly Revenue Focus

Department of Administrative Services

Commissioner Donald S. Hill

February
FY 2005

Monthly Revenue Summary

	FY 05	FY 04	Inc/(Dec)
Gen & Educ	\$ 83.3	\$ 131.5	\$ (48.2)
Highway	\$ 15.4	\$ 18.1	\$ (2.7)
Fish & Game	\$ 1.0	\$ 1.1	\$ (0.1)

Current Month Analysis

General & Education Funds	FY05 Actuals	FY05 Plan	Actual vs. Plan
Business Profits Tax	\$ 1.9	\$ 3.0	\$ (1.1)
Business Enterprise Tax	5.0	4.0	1.0
Subtotal	6.9	7.0	(0.1)
Meals & Rooms Tax	12.9	13.1	(0.2)
Tobacco Tax	7.1	6.6	0.5
Liquor Sales and Distribution	7.5	8.1	(0.6)
Interest & Dividends Tax	0.7	0.9	(0.2)
Insurance Tax	1.9	1.2	0.7
Communications Tax	5.4	5.8	(0.4)
Real Estate Transfer Tax	9.4	7.5	1.9
Estate & Legacy Tax	0.6	0.9	(0.3)
Court Fines & Fees	1.8	2.2	(0.4)
Securities Revenue	0.5	0.5	-
Utility Tax	0.5	0.5	(0.0)
Board & Care Revenue	0.7	1.1	(0.4)
Beer Tax	0.8	0.9	(0.1)
Racing Revenue	0.3	0.2	0.1
Flexible Grant	-	-	-
Other	4.4	6.3	(1.9)
Transfers from Sweepstakes	6.5	5.9	0.6
Tobacco Settlement	-	-	-
Utility Property Tax	-	-	-
Property Tax Not Retained Locally	0.2	-	0.2
Property Tax Retained Locally	-	-	-
Subtotal	68.1	68.7	(0.6)
Net Medicaid Enhancement Rev	7.2	5.6	1.6
Recoveries	1.0	1.3	(0.3)
Subtotal	76.3	75.6	0.7
Other Medicaid Enhancement Rev to Fund Net Appropriations	7.0	5.5	1.5
Total	\$ 83.3	\$ 81.1	\$ 2.2

Unrestricted revenue from the General and Education Funds for February totaled \$83.3 million, which was above the plan by \$2.2 million but below prior year by \$48.2 million. Year to date revenue (YTD) totaled \$1,031.0 million, which was ahead of plan by \$59.6 million and above prior year by \$13.1 million. When comparing this month to last year, the majority of the unfavorable variance was the result of unanticipated estate settlements and the processing of additional Medicaid revenues in February 2004.

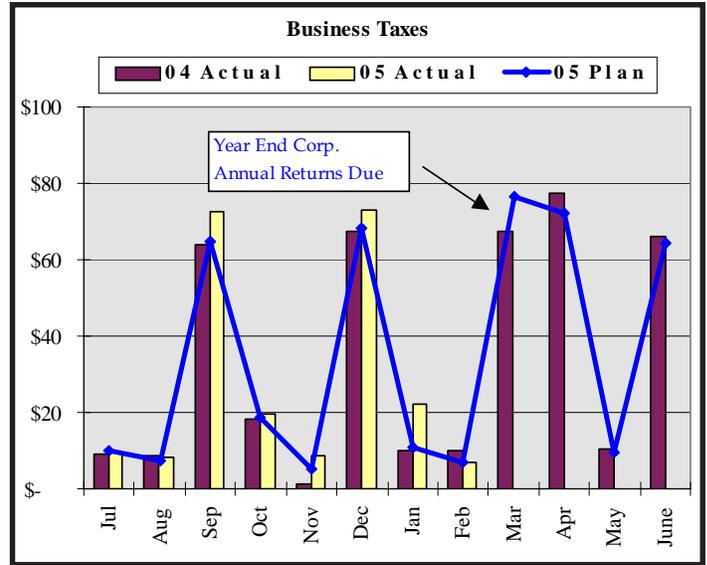
Business taxes (BPT & BET) for February totaled \$6.9 million, which were relatively flat with plan and but were \$3.1 million below prior year. On a YTD basis, revenue from business taxes totaled \$220.7 million which was above plan by \$28.2 million (15%) and ahead of prior year by \$32.3 million (17%). While February does not represent a high volume month for business taxes, as can be seen in the chart on page 2, March is the next critical collection month when calendar year businesses file their 2004 annual returns.

The **Real Estate Transfer Tax (RET)** totaled \$9.4 million for the month, which exceeded plan by \$1.9 million. YTD revenue from RET totaled \$111.6 million which was ahead of plan by \$25.4 million (29%) and prior year by \$16.7 million (18%).

Estate and Legacy taxes for the month were \$17.0 million below the prior year due to the processing of unexpected large settlements during February 2004. Year-to-date collections are coming in slightly ahead of plan and \$21.4 million below prior year, which reflects the continued decline due to the phase-out of the tax.

The FY05 quarterly **New Hampshire Hospital Disproportionate Share (DSH)** transaction was processed during the month and generated a net gain of \$7.0 million of Net Medicaid Enhancement revenue. Due to changes in federal legislation that increased the DSH cap, the State was able to realize additional funds over the original budget (\$5.5 million) in the amount of \$1.5 million. When compared to the prior year, Net Medicaid Enhancement revenue collected this month was significantly below last year. In February 2004, the State received the necessary federal approvals for several Medicaid Plan amendments. As a result, the FY03 Proshare, that was previously delayed, was processed and resulted in a gain of \$8.4 million. In addition, the FY04 quarterly DSH transaction processed generated \$13.1 million last year, which exceeded the current year by \$6.0 million.

RET Growth Analysis (In Millions)								
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
FY05	17.4	15.4	16.2	13.9	14.0	12.5	12.8	9.4
FY04	11.8	13.1	12.9	13.8	12.3	10.5	12.0	8.5
Mo over Mo	5.6	2.3	3.3	0.1	1.7	2.0	0.8	0.9
%	47%	18%	26%	1%	14%	19%	7%	11%
YTD Growth	5.6	7.9	11.2	11.3	13.0	15.0	15.8	16.7
%	47%	32%	30%	22%	20%	20%	18%	18%

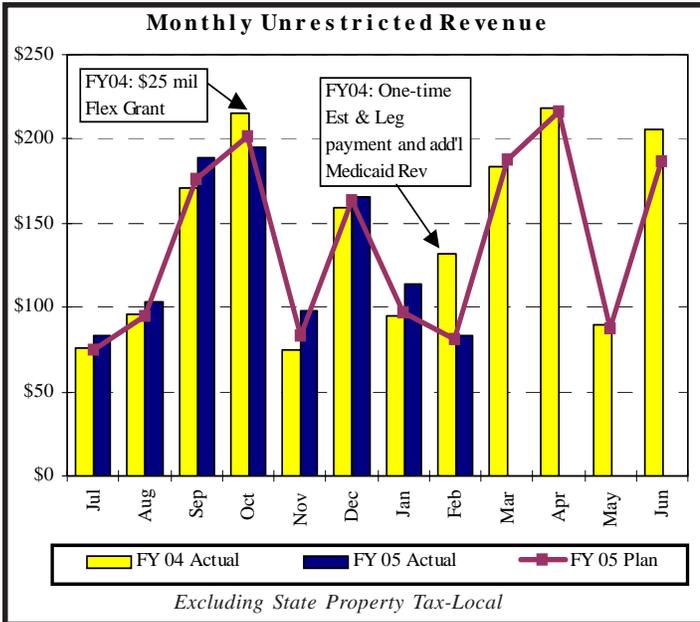


General & Education Funds Comparison to FY 04

General & Education Funds	Monthly			Year-to-Date			
	FY05 Actuals	FY04 Actuals	Inc/(Dec)	FY05 Actuals	FY04 Actuals	Inc/(Dec)	% Inc/(Dec)
Business Profits Tax	\$ 1.9	\$ 3.8	\$ (1.9)	\$ 87.9	\$ 70.9	\$ 17.0	24.0%
Business Enterprise Tax	5.0	6.2	(1.2)	132.8	117.5	15.3	13.0%
Subtotal	6.9	10.0	(3.1)	220.7	188.4	32.3	17.1%
Meals & Rooms Tax	12.9	13.3	(0.4)	135.0	129.5	5.5	4.2%
Tobacco Tax	7.1	7.3	(0.2)	67.0	66.4	0.6	0.9%
Liquor Sales and Distribution	7.5	7.6	(0.1)	78.0	74.8	3.2	4.3%
Interest & Dividends Tax	0.7	0.7	-	25.8	22.3	3.5	15.7%
Insurance Tax	1.9	4.2	(2.3)	45.1	43.2	1.9	4.4%
Communications Tax	5.4	5.5	(0.1)	45.4	43.3	2.1	4.8%
Real Estate Transfer Tax	9.4	8.5	0.9	111.6	94.9	16.7	17.6%
Estate & Legacy Tax	0.6	17.6	(17.0)	8.5	29.9	(21.4)	-71.6%
Court Fines & Fees	1.8	2.2	(0.4)	17.8	17.9	(0.1)	-0.6%
Securities Revenue	0.5	0.5	-	10.1	9.4	0.7	7.4%
Utility Tax	0.5	0.5	-	4.1	4.1	-	0.0%
Board & Care Revenue	0.7	1.4	(0.7)	6.8	8.2	(1.4)	-17.1%
Beer Tax	0.8	0.9	(0.1)	8.6	8.7	(0.1)	-1.1%
Racing Revenue	0.3	0.3	(0.0)	2.4	2.6	(0.2)	-7.7%
Flexible Grant	-	-	-	-	25.0	(25.0)	-100.0%
Other	4.4	6.8	(2.4)	32.9	34.5	(1.6)	-4.6%
Transfers from Sweepstakes	6.5	7.5	(1.0)	42.9	45.3	(2.4)	-5.3%
Tobacco Settlement	-	-	-	0.5	0.4	0.1	25.0%
Utility Property Tax	-	0.6	(0.6)	11.3	12.4	(1.1)	-8.9%
Property Tax Not Retained Locally	0.2	0.3	(0.1)	0.2	0.3	(0.1)	-33.3%
Property Tax Retained Locally	-	-	-	-	-	-	-
Subtotal	68.1	95.7	(27.6)	874.7	861.5	13.2	1.5%
Net Medicaid Enhancement Rev	7.2	21.5	(14.3)	123.1	126.4	(3.3)	-2.6%
Recoveries	1.0	1.3	(0.3)	11.4	8.8	2.6	29.5%
Subtotal	76.3	118.5	(42.2)	1,009.2	996.7	12.5	1.3%
Other Medicaid Enhancement Rev to Fund Net Appropriations	7.0	13.0	(6.0)	21.8	21.2	0.6	2.8%
Total	\$ 83.3	\$ 131.5	\$ (48.2)	\$ 1,031.0	\$ 1,017.9	\$ 13.1	1.3%

Year-to-Date Analysis

General & Education Funds	General		Education		Total		
	Actual	Plan	Actual	Plan	Actual	Plan	Actual vs. Plan
Business Profits Tax	\$ 67.2	\$ 78.2	\$ 20.7	\$ 20.7	\$ 87.9	\$ 98.9	\$ (11.0)
Business Enterprise Tax	72.8	33.6	60.0	60.0	132.8	93.6	39.2
Subtotal	140.0	111.8	80.7	80.7	220.7	192.5	28.2
Meals & Rooms Tax	130.0	129.0	5.0	4.8	135.0	133.8	1.2
Tobacco Tax	47.7	45.4	19.3	18.3	67.0	63.7	3.3
Liquor Sales and Distribution	78.0	79.2	-	-	78.0	79.2	(1.2)
Interest & Dividends Tax	25.8	28.4	-	-	25.8	28.4	(2.6)
Insurance Tax	45.1	43.7	-	-	45.1	43.7	1.4
Communications Tax	45.4	46.0	-	-	45.4	46.0	(0.6)
Real Estate Transfer Tax	75.7	57.4	35.9	28.8	111.6	86.2	25.4
Estate & Legacy Tax	8.5	7.8	-	-	8.5	7.8	0.7
Court Fines & Fees	17.8	18.9	-	-	17.8	18.9	(1.1)
Securities Revenue	10.1	10.1	-	-	10.1	10.1	-
Utility Tax	4.1	4.2	-	-	4.1	4.2	(0.1)
Board & Care Revenue	6.8	7.3	-	-	6.8	7.3	(0.5)
Beer Tax	8.6	9.0	-	-	8.6	9.0	(0.4)
Racing Revenue	2.4	2.5	-	-	2.4	2.5	(0.1)
Flexible Grant	-	-	-	-	-	-	-
Other	32.9	33.3	-	-	32.9	33.3	(0.4)
Transfers from Sweepstakes	-	-	42.9	41.3	42.9	41.3	1.6
Tobacco Settlement	-	-	0.5	-	0.5	-	0.5
Utility Property Tax	-	-	11.3	10.3	11.3	10.3	1.0
Property Tax Not Retained Locally	-	-	0.2	-	0.2	-	0.2
Property Tax Retained Locally	-	-	-	-	-	-	-
Subtotal	678.9	634.0	195.8	184.2	874.7	818.2	56.5
Net Medicaid Enhancement Rev	123.1	126.3	-	-	123.1	126.3	(3.2)
Recoveries	11.4	10.4	-	-	11.4	10.4	1.0
Subtotal	813.4	770.7	195.8	184.2	1,009.2	954.9	54.3
Other Medicaid Enhancement Rev to Fund Net Appropriations	21.8	16.5	-	-	21.8	16.5	5.3
Total	\$ 835.2	\$ 787.2	\$ 195.8	\$ 184.2	\$ 1,031.0	\$ 971.4	\$ 59.6



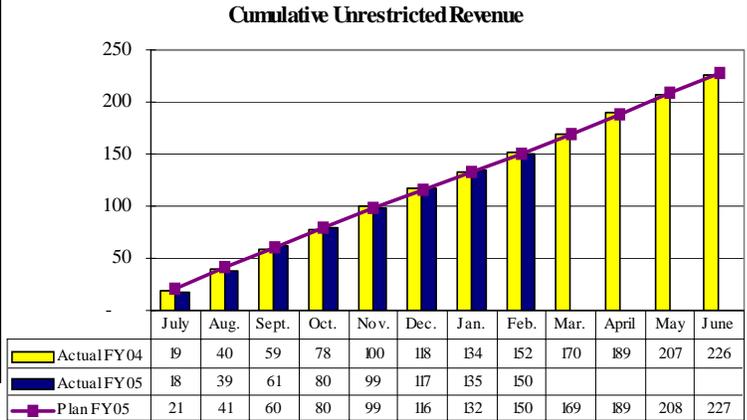
Education Trust Fund Statement of Activity - FY 2005 July 1, 2004 to February 28, 2005	
Description	In Millions
Beginning Surplus (audited)	\$ -
Unrestricted Revenue - See above	195.8
Transfers from General Fund Appropriations (net)	35.1
Expenditures	
Education Grants & Adm Costs	(324.4)
Ending Surplus (Deficit)	\$ (93.5)



Year-to-Date Analysis

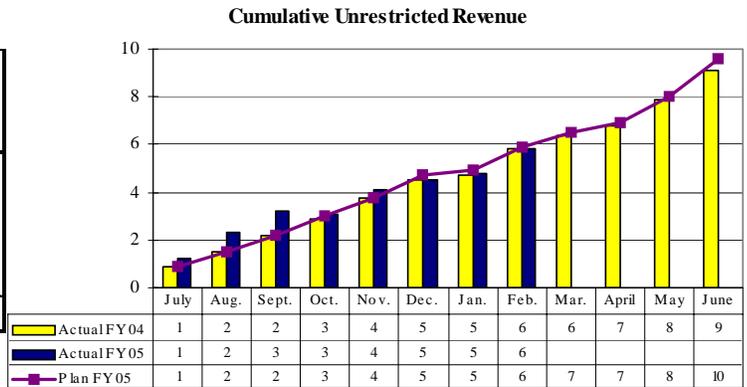
Highway Fund

Revenue Category	FY 05 Actuals	FY 05 Plan	Actual vs. Plan
Gasoline Road Toll	\$ 88.2	\$ 85.1	\$ 3.1
Miscellaneous	4.2	4.1	0.1
Motor Vehicle Fees			
MV Registrations	40.9	43.6	(2.7)
MV Operators	8.5	9.8	(1.3)
Inspection Station Fees	2.4	1.5	0.9
MV Miscellaneous Fees	2.7	3.2	(0.5)
Certificate of Title	3.5	2.4	1.1
Total Fees	58.0	60.5	(2.5)
Total	\$ 150.4	\$ 149.7	\$ 0.7



Fish & Game Fund

Revenue Category	FY 05 Actuals	FY 05 Plan	Actual vs. Plan
Fish and Game Licenses	\$ 5.1	\$ 5.0	\$ 0.1
Fines and Penalties	0.1	0.1	-
Miscellaneous Sales	0.1	0.3	(0.2)
Federal Recoveries Indirect Costs	0.5	0.5	-
Total	\$ 5.8	\$ 5.9	\$ (0.1)



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