

State Of New Hampshire Monthly Revenue Focus

Department of Administrative Services

Commissioner Donald S. Hill



Monthly Revenue Summary

	FY 05	FY 04	Inc/(Dec)
Gen & Educ	\$ 544.1	\$ 627.4	\$ (83.3)
Highway	\$ 21.0	\$ 17.9	\$ 3.1
Fish & Game	\$ 0.7	\$ 0.6	\$ 0.1

Current Month Analysis

General & Education Funds	FY 05 Actuals	FY 05 Plan	Actual vs. Plan
Business Profits Tax	\$ 46.2	\$ 49.0	\$ (2.8)
Business Enterprise Tax	35.3	27.7	7.6
Subtotal	81.5	76.7	4.8
Meals & Rooms Tax	14.0	13.7	0.3
Tobacco Tax	7.7	7.5	0.2
Liquor Sales and Distribution	8.8	8.4	0.4
Interest & Dividends Tax	2.5	1.9	0.6
Insurance Tax	24.7	23.3	1.4
Communications Tax	5.7	5.7	-
Real Estate Transfer Tax	8.1	6.6	1.5
Estate & Legacy Tax	0.7	0.9	(0.2)
Court Fines & Fees	2.3	2.5	(0.2)
Securities Revenue	1.6	2.7	(1.1)
Utility Tax	0.6	0.5	0.1
Board & Care Revenue	2.0	0.9	1.1
Beer Tax	0.8	0.8	-
Racing Revenue	0.2	0.3	(0.1)
Flexible Grant	-	-	-
Other	6.7	5.5	1.2
Transfers from Sweepstakes	5.0	5.9	(0.9)
Tobacco Settlement	-	-	-
Utility Property Tax	(0.4)	-	(0.4)
Property Tax Not Retained Locally	20.6	22.4	(1.8)
Property Tax Retained Locally	350.4	351.1	(0.7)
Subtotal	543.5	537.3	6.2
Net Medicaid Enhancement Rev	0.1	0.1	0.0
Recoveries	0.5	1.3	(0.8)
Subtotal	544.1	538.7	5.4
Other Medicaid Enhancement Rev to Fund Net Appropriations	-	-	-
Total	\$ 544.1	\$ 538.7	\$ 5.4

Unrestricted revenue from the General and Education Funds for March totaled \$544.1 million, which was above the plan by \$5.4 million and below prior year by \$83.3 million. Year to date (YTD) revenue totaled \$1,575.1 million, which was above plan by \$65.0 million primarily the result of greater than expected Business Tax and Real Estate Transfer Tax collections. When comparing YTD results to last year, revenue is behind by \$70.2 million. The majority of this unfavorable variance is the result of the decrease in the Statewide Property Tax, resulting in approximately \$100 million less revenue than the prior year.

Business taxes (BPT & BET) for March totaled \$81.5 million, which was above plan by \$4.8 million and above prior year by \$14.0 million. On a YTD basis, revenue from business taxes totaled \$302.2 million which was above plan by \$33.0 million (12%) and ahead of prior year by \$46.3 million (18%). Calendar year corporate entities are required to file their returns and pay their tax liability from the previous year by March 15th. Even though the payment is due, many large taxpayers file seven-month extensions and their exact liability won't be known for several months. Next month, non-corporate taxpayer returns are due April 15 along with first quarter estimated payments.

The **Real Estate Transfer Tax (RET)** totaled \$8.1 million for the month, which exceeded plan by \$1.5 million. YTD revenue from RET totaled \$119.7 million which was ahead of plan by \$26.9 million (29%) and prior year by \$17.4 million (17%). As can be seen in the table on the next page, the growth in the Real Estate Tax has leveled off during the last few months.

The YTD **Interest & Dividends Tax (I&D)** collections through March are coming in below plan by \$2.0 million but are \$4.6 million ahead of prior year. April is the next significant month for I&D collections since annual returns and first quarter estimates are due. April's collections generate approximately 37% of the total revenue for the year.

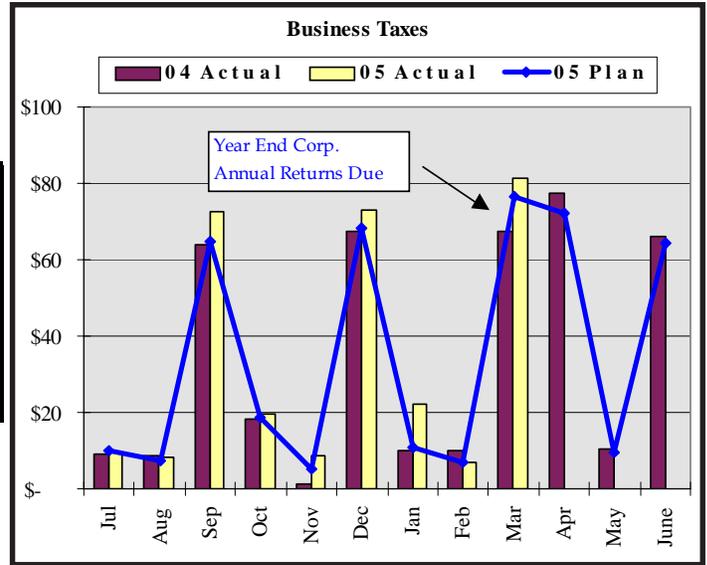
The **Insurance Premium Tax** for March totaled \$24.7 million, \$1.4 million above plan with YTD collections at \$69.8 million, \$2.8 million over plan. On a YTD basis, the tax is tracking slightly ahead of the prior year. In March, insurance companies file their final returns and also make their first quarter estimated payment.

During March, the state recognized \$371.0 million from the **Statewide Property Tax** (including the portion retained locally) and processed the final adequacy grant payment of \$136.3 due April 1st. As can be seen on page 3, the deficit in the **Education Trust Fund** is currently \$140.5 million.

Fiscal 2004 amounts are AUDITED

All funds reported in Millions and on a Cash Basis

RET Growth Analysis (In Millions)									
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
FY05	17.4	15.4	16.2	13.9	14.0	12.5	12.8	9.4	8.1
FY04	11.8	13.1	12.9	13.8	12.3	10.5	12.0	8.5	7.4
Mo over Mo	5.6	2.3	3.3	0.1	1.7	2.0	0.8	0.9	0.7
% Mo over Mo	47%	18%	26%	1%	14%	19%	7%	11%	9%
YTD Growth	5.6	7.9	11.2	11.3	13.0	15.0	15.8	16.7	17.4
% YTD Growth	47%	32%	30%	22%	20%	20%	18%	18%	17%



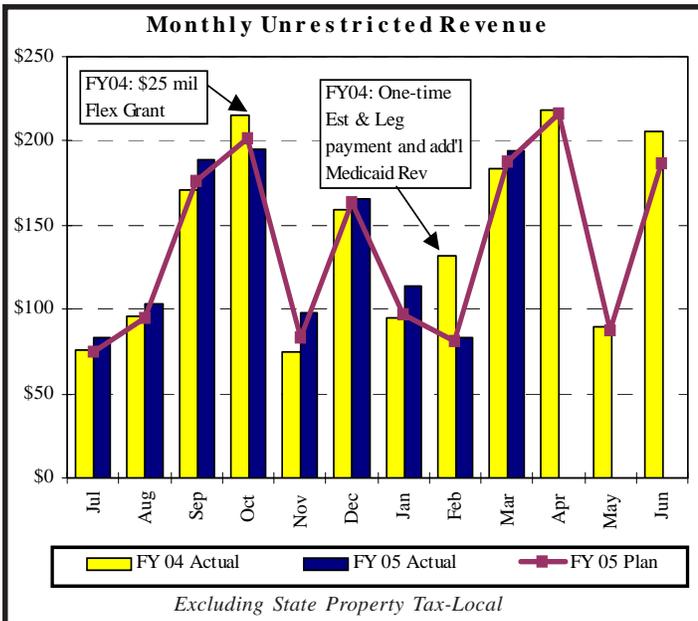
General & Education Funds Comparison to FY 04

General & Education Funds	Monthly			Year-to-Date			
	FY05 Actuals	FY04 Actuals	Inc/(Dec)	FY05 Actuals	FY04 Actuals	Inc/(Dec)	% Inc/(Dec)
Business Profits Tax	\$ 46.2	\$ 33.8	\$ 12.4	\$ 134.1	\$ 104.7	\$ 29.4	28.1%
Business Enterprise Tax	35.3	33.7	1.6	168.1	151.2	16.9	11.2%
Subtotal	81.5	67.5	14.0	302.2	255.9	46.3	18.1%
Meals & Rooms Tax	14.0	13.6	0.4	149.0	143.1	5.9	4.1%
Tobacco Tax	7.7	9.1	(1.4)	74.7	75.5	(0.8)	-1.1%
Liquor Sales and Distribution	8.8	7.9	0.9	86.8	82.7	4.1	5.0%
Interest & Dividends Tax	2.5	1.4	1.1	28.3	23.7	4.6	19.4%
Insurance Tax	24.7	24.7	-	69.8	67.9	1.9	2.8%
Communications Tax	5.7	5.1	0.6	51.1	48.4	2.7	5.6%
Real Estate Transfer Tax	8.1	7.4	0.7	119.7	102.3	17.4	17.0%
Estate & Legacy Tax	0.7	0.7	(0.0)	9.2	30.6	(21.4)	-69.9%
Court Fines & Fees	2.3	2.5	(0.2)	20.1	20.4	(0.3)	-1.5%
Securities Revenue	1.6	1.7	(0.1)	11.7	11.1	0.6	5.4%
Utility Tax	0.6	0.5	0.1	4.7	4.6	0.1	2.2%
Board & Care Revenue	2.0	0.8	1.2	8.8	9.0	(0.2)	-2.2%
Beer Tax	0.8	0.7	0.1	9.4	9.4	-	0.0%
Racing Revenue	0.2	0.4	(0.2)	2.6	3.0	(0.4)	-13.3%
Flexible Grant	-	-	-	-	25.0	(25.0)	-100.0%
Other	6.7	4.7	2.0	39.6	39.2	0.4	1.0%
Transfers from Sweepstakes	5.0	4.9	0.1	47.9	50.2	(2.3)	-4.6%
Tobacco Settlement	-	-	-	0.5	0.4	0.1	25.0%
Utility Property Tax	(0.4)	0.5	(0.9)	10.9	12.9	(2.0)	-15.5%
Property Tax Not Retained Locally	20.6	29.4	(8.8)	20.8	29.7	(8.9)	-30.0%
Property Tax Retained Locally	350.4	443.4	(93.0)	350.4	443.4	(93.0)	-21.0%
Subtotal	543.5	626.9	(83.4)	1,418.2	1,488.4	(70.2)	-4.7%
Net Medicaid Enhancement Rev	0.1	0.1	0.0	123.2	126.5	(3.3)	-2.6%
Recoveries	0.5	0.4	0.1	11.9	9.2	2.7	29.3%
Subtotal	544.1	627.4	(83.3)	1,553.3	1,624.1	(70.8)	-4.4%
Other Medicaid Enhancement Rev to Fund Net Appropriations	-	-	-	21.8	21.2	0.6	2.8%
Total	\$ 544.1	\$ 627.4	\$ (83.3)	\$ 1,575.1	\$ 1,645.3	\$ (70.2)	-4.3%



Year-to-Date Analysis

General & Education Funds	General		Education		Total		
	Actual	Plan	Actual	Plan	Actual	Plan	Actual vs. Plan
Business Profits Tax	\$ 103.0	\$ 116.8	\$ 31.1	\$ 31.1	\$ 134.1	\$ 147.9	\$ (13.8)
Business Enterprise Tax	78.1	31.3	90.0	90.0	168.1	121.3	46.8
Subtotal	181.1	148.1	121.1	121.1	302.2	269.2	33.0
Meals & Rooms Tax	143.5	142.3	5.5	5.2	149.0	147.5	1.5
Tobacco Tax	53.3	50.7	21.4	20.5	74.7	71.2	3.5
Liquor Sales and Distribution	86.8	87.6	-	-	86.8	87.6	(0.8)
Interest & Dividends Tax	28.3	30.3	-	-	28.3	30.3	(2.0)
Insurance Tax	69.8	67.0	-	-	69.8	67.0	2.8
Communications Tax	51.1	51.7	-	-	51.1	51.7	(0.6)
Real Estate Transfer Tax	81.1	61.8	38.6	31.0	119.7	92.8	26.9
Estate & Legacy Tax	9.2	8.7	-	-	9.2	8.7	0.5
Court Fines & Fees	20.1	21.4	-	-	20.1	21.4	(1.3)
Securities Revenue	11.7	12.8	-	-	11.7	12.8	(1.1)
Utility Tax	4.7	4.7	-	-	4.7	4.7	-
Board & Care Revenue	8.8	8.2	-	-	8.8	8.2	0.6
Beer Tax	9.4	9.8	-	-	9.4	9.8	(0.4)
Racing Revenue	2.6	2.8	-	-	2.6	2.8	(0.2)
Flexible Grant	-	-	-	-	-	-	-
Other	39.6	38.8	-	-	39.6	38.8	0.8
Transfers from Sweepstakes	-	-	47.9	47.2	47.9	47.2	0.7
Tobacco Settlement	-	-	0.5	-	0.5	-	0.5
Utility Property Tax	-	-	10.9	10.3	10.9	10.3	0.6
Property Tax Not Retained Locally	-	-	20.8	22.4	20.8	22.4	(1.6)
Property Tax Retained Locally	-	-	350.4	351.1	350.4	351.1	(0.7)
Subtotal	801.1	746.7	617.1	608.8	1,418.2	1,355.5	62.7
Net Medicaid Enhancement Rev	123.2	126.4	-	-	123.2	126.4	(3.2)
Recoveries	11.9	11.7	-	-	11.9	11.7	0.2
Subtotal	936.2	884.8	617.1	608.8	1,553.3	1,493.6	59.7
Other Medicaid Enhancement Rev to Fund Net Appropriations	21.8	16.5	-	-	21.8	16.5	5.3
Total	\$ 958.0	\$ 901.3	\$ 617.1	\$ 608.8	\$ 1,575.1	\$ 1,510.1	\$ 65.0



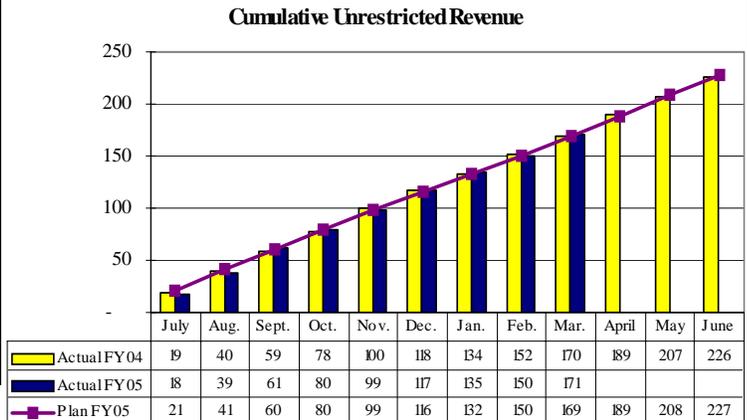
Education Trust Fund Statement of Activity - FY 2005 July 1, 2004 to March 31, 2005	
Description	In Millions
Beginning Surplus (audited)	\$ -
Unrestricted Revenue - See above	617.1
Transfers from General Fund Appropriations (net)	53.5
Expenditures	
Education Grants & Adm Costs	(811.1)
Ending Surplus (Deficit)	\$ (140.5)



Year-to-Date Analysis

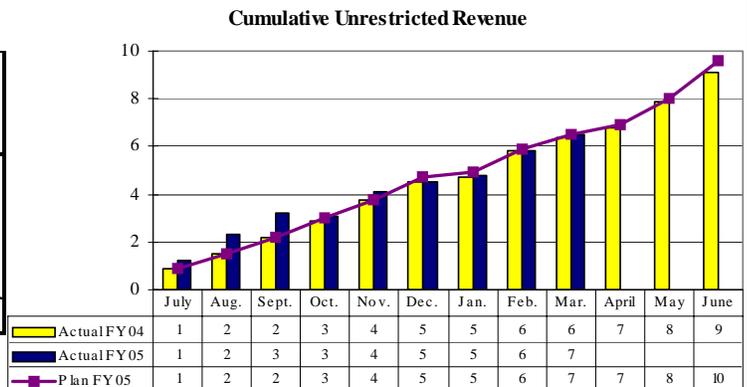
Highway Fund

Revenue Category	FY 05 Actuals	FY 05 Plan	Actual vs. Plan
Gasoline Road Toll	\$ 99.6	\$ 95.1	\$ 4.5
Miscellaneous	4.6	4.5	0.1
Motor Vehicle Fees			
MV Registrations	47.5	49.5	(2.0)
MV Operators	9.8	11.1	(1.3)
Inspection Station Fees	2.7	1.8	0.9
MV Miscellaneous Fees	3.2	3.7	(0.5)
Certificate of Title	4.0	2.8	1.2
Total Fees	67.2	68.9	(1.7)
Total	\$ 171.4	\$ 168.5	\$ 2.9



Fish & Game Fund

Revenue Category	FY 05 Actuals	FY 05 Plan	Actual vs. Plan
Fish and Game Licenses	\$ 5.7	\$ 5.6	\$ 0.1
Fines and Penalties	0.1	0.1	-
Miscellaneous Sales	0.1	0.3	(0.2)
Federal Recoveries Indirect Costs	0.6	0.5	0.1
Total	\$ 6.5	\$ 6.5	\$ 0.0



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