

State Of New Hampshire Monthly Revenue Focus

Department of Administrative Services

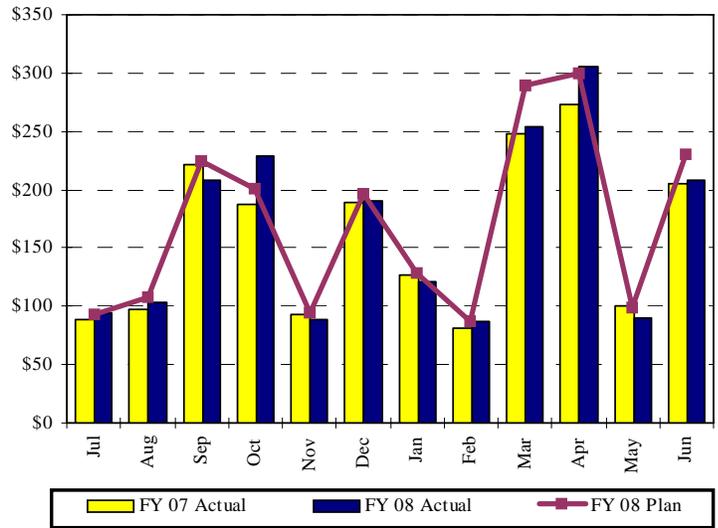
Commissioner Linda M. Hodgdon



This June 2008 Monthly Revenue Focus represents **PRELIMINARY ACCRUAL** for fiscal 2008 and is **UNAUDITED**. This report includes cash collected during FY08 and preliminary accounts receivable adjustments. Final accrual results will be available at the conclusion of the audit after year-end accounts receivable and other adjustments are analyzed. In doing comparisons to the prior year, note that fiscal 2007 revenues represent final audited results.

Fiscal 2008 unrestricted revenue for the General and Education funds totaled \$2,343.0 million, which was below the plan by \$71.8 million. This shortfall was driven primarily from Business Taxes, Tobacco Tax and Real Estate Transfer Tax.

Monthly Unrestricted Revenue



Business Taxes (BPT & BET) totaled \$611.4 million for the year, and were \$26.6 million short of plan and \$12.7 million above the prior year. During June and the 13th accounting period transfers were done to more accurately reflect the collections for BPT and BET and the allocation between the General and Education Funds.

The Tobacco Tax collected \$164.3 million for the year, and was \$19.1 million below plan due to decreased demand for tobacco products and \$20.7 million above prior year due to the tax increase implemented at the beginning of the year.

The Real Estate Transfer Tax (RET) performed below expectations with receipts totaling \$116.3 million, which were below the plan by \$23.7 million (17%) and below prior year by \$21.1 million (15%). See table on next page for the trend of RET as it relates to the real estate market downturn.

Reflecting the impact that higher energy costs and economic weakness is having on discretionary spending, the Meals and Rooms Tax (M&R), Liquor Sales and Lottery Transfers were all below plan for the year.

M&R totaled \$214.0 million or \$6.0 million short of plan but were \$4.2 million above prior year. Liquor sales totaled \$133.1 million or \$3.9 million below plan but were \$8.4 million above prior year. Lottery transfers were \$75.5 million or \$10.3 million short of plan and \$3.5 million below the prior year.

The Other category saw receipts of \$79.2 million, which were \$8.5 million above plan, reflecting a \$2.0 million contribution from the University System per Executive Order 2008-2 along with better than anticipated revenues from both escheats and post retirement health reimbursements.

	RET Growth Analysis											Accrual Basis June
	(In Millions)											
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	
FY08	12.9	13.2	13.5	9.6	11.4	8.6	8.7	6.7	5.8	7.1	9.2	9.6
Plan	13.9	13.7	14.0	12.3	13.1	10.8	11.3	8.7	7.4	9.5	11.4	13.9
Month over(under) plan	(1.0)	(0.5)	(0.5)	(2.7)	(1.7)	(2.2)	(2.6)	(2.0)	(1.6)	(2.4)	(2.2)	(4.3)
% Month over(under) Plan	-7%	-4%	-4%	-22%	-13%	-20%	-23%	-23%	-22%	-25%	-19%	-31%
YTD over(under) Plan	(1.0)	(1.5)	(2.0)	(4.7)	(6.4)	(8.6)	(11.2)	(13.2)	(14.8)	(17.2)	(19.4)	(23.7)
% YTD over(under) Plan	-7%	-5%	-5%	-9%	-10%	-11%	-13%	-13%	-14%	-15%	-15%	-17%
% YTD over(under) Prior Year	-22%	-9%	-6%	-9%	-12%	-13%	-14%	-15%	-16%	-17%	-16%	-15%

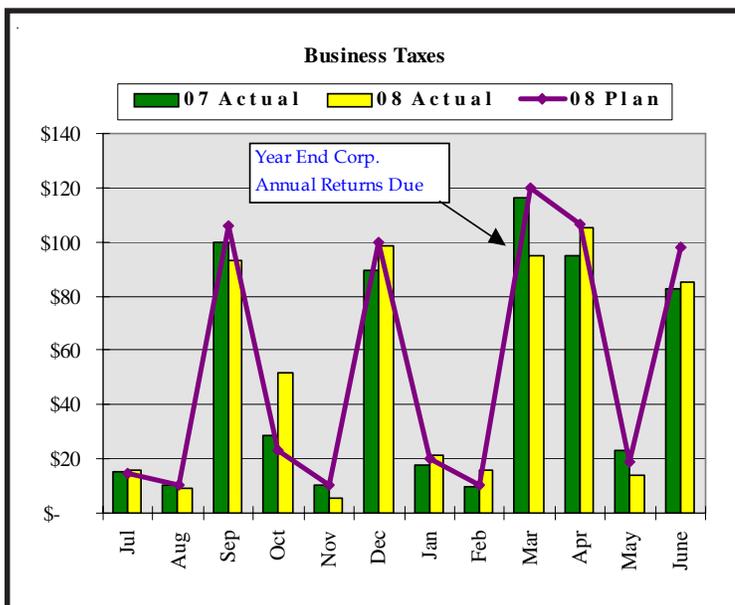
General & Education Funds Comparison to FY 07

General & Education Funds	FY08			FY07			%
	Actuals	Actuals	Inc/(Dec)	Actuals	Actuals	Inc/(Dec)	
Business Profits Tax	\$ 83.8	\$ 54.0	\$ 29.8	\$ 381.2	\$ 345.2	\$ 36.0	10.4%
Business Enterprise Tax	1.7	29.0	(27.3)	230.2	253.5	(23.3)	-9.2%
Subtotal	85.5	83.0	2.5	611.4	598.7	12.7	2.1%
Meals & Rooms Tax	16.6	18.6	(2.0)	214.0	209.8	4.2	2.0%
Tobacco Tax	11.5	15.1	(3.6)	164.3	143.6	20.7	14.4%
Liquor Sales and Distribution	13.2	9.1	4.1	133.1	124.7	8.4	6.7%
Interest & Dividends Tax	17.3	15.9	1.4	117.6	108.1	9.5	8.8%
Insurance Tax	(0.4)	1.5	(1.9)	95.9	97.9	(2.0)	-2.0%
Communications Tax	7.0	6.1	0.9	79.8	73.0	6.8	9.3%
Real Estate Transfer Tax	9.6	9.9	(0.3)	116.3	137.4	(21.1)	-15.4%
Estate & Legacy Tax	-	(0.1)	0.1	0.1	0.6	(0.5)	-83.3%
Court Fines & Fees	2.9	2.8	0.1	30.3	30.5	(0.2)	-0.7%
Securities Revenue	0.5	0.5	-	34.7	33.0	1.7	5.2%
Utility Tax	0.5	0.1	0.4	6.3	5.8	0.5	8.6%
Board & Care Revenue	2.2	1.3	0.9	19.8	18.3	1.5	8.2%
Beer Tax	1.1	1.3	(0.2)	12.7	12.7	-	0.0%
Racing Revenue	0.2	0.4	(0.2)	3.0	3.1	(0.1)	-3.2%
Other	19.5	35.5	(16.0)	79.2	88.5	(9.3)	-10.5%
Transfers from Lottery	10.4	12.0	(1.6)	75.5	79.0	(3.5)	-4.4%
Transfers from Pari-Mutuel	0.5	0.3	0.2	1.5	1.5	-	0.0%
Tobacco Settlement	-	0.3	(0.3)	48.4	40.8	7.6	18.6%
Utility Property Tax	5.3	4.8	0.5	24.2	21.8	2.4	11.0%
State Property Tax	0.0	-	0.0	363.2	363.3	(0.1)	0.0%
Subtotal	203.4	218.4	(15.0)	2,231.3	2,192.1	39.2	1.8%
Net Medicaid Enhancement Rev	0.1	0.3	(0.2)	91.6	83.3	8.3	10.0%
Recoveries	4.5	2.7	1.8	20.1	15.9	4.2	26.4%
Total	208.0	221.4	(13.4)	\$ 2,343.0	\$ 2,291.3	\$ 51.7	2.3%



Year-to-Date Analysis

General & Education Funds	General			Education			Total		
	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan
Business Profits Tax	\$ 314.0	\$ 301.1	\$ 12.9	\$ 67.2	\$ 64.5	\$ 2.7	\$ 381.2	\$ 365.6	\$ 15.6
Business Enterprise Tax	76.9	90.8	(13.9)	153.3	181.6	(28.3)	230.2	272.4	(42.2)
Subtotal	390.9	391.9	(1.0)	220.5	246.1	(25.6)	611.4	638.0	(26.6)
Meals & Rooms Tax	206.5	212.2	(5.7)	7.5	7.8	(0.3)	214.0	220.0	(6.0)
Tobacco Tax	56.4	62.8	(6.4)	107.9	120.6	(12.7)	164.3	183.4	(19.1)
Liquor Sales and Distribution	133.1	137.0	(3.9)	-	-	-	133.1	137.0	(3.9)
Interest & Dividends Tax	117.6	117.0	0.6	-	-	-	117.6	117.0	0.6
Insurance Tax	95.9	99.5	(3.6)	-	-	-	95.9	99.5	(3.6)
Communications Tax	79.8	79.9	(0.1)	-	-	-	79.8	79.9	(0.1)
Real Estate Transfer Tax	77.7	93.3	(15.6)	38.6	46.7	(8.1)	116.3	140.0	(23.7)
Estate & Legacy Tax	0.1	-	0.1	-	-	-	0.1	-	0.1
Court Fines & Fees	30.3	32.1	(1.8)	-	-	-	30.3	32.1	(1.8)
Securities Revenue	34.7	33.0	1.7	-	-	-	34.7	33.0	1.7
Utility Tax	6.3	6.4	(0.1)	-	-	-	6.3	6.4	(0.1)
Board & Care Revenue	19.8	16.0	3.8	-	-	-	19.8	16.0	3.8
Beer Tax	12.7	12.8	(0.1)	-	-	-	12.7	12.8	(0.1)
Racing Revenue	3.0	3.0	-	-	-	-	3.0	3.0	-
Other	79.2	70.7	8.5	-	-	-	79.2	70.7	8.5
Transfers from Lottery	-	-	-	75.5	85.8	(10.3)	75.5	85.8	(10.3)
Transfers from Pari-Mutuel	-	-	-	1.5	1.5	-	1.5	1.5	-
Tobacco Settlement	8.4	7.7	0.7	40.0	40.0	-	48.4	47.7	0.7
Utility Property Tax	-	-	-	24.2	22.9	1.3	24.2	22.9	1.3
State Property Tax	-	-	-	363.2	363.0	0.2	363.2	363.0	0.2
Subtotal	1,352.4	1,375.3	(22.9)	878.9	934.4	(55.5)	2,231.3	2,309.7	(78.4)
Net Medicaid Enhancement Rev	91.6	91.0	0.6	-	-	-	91.6	91.0	0.6
Recoveries	20.1	14.1	6.0	-	-	-	20.1	14.1	6.0
Total	\$ 1,464.1	\$ 1,480.4	\$ (16.3)	\$ 878.9	\$ 934.4	\$ (55.5)	\$ 2,343.0	\$ 2,414.8	\$ (71.8)



Education Trust Fund Statement of Activity - FY 2008 July 1, 2007 to June 30, 2008 Unaudited Preliminary Accrual: DRAFT	
Description	In Millions
Beginning Surplus (audited gaap)	\$ -
Unrestricted Revenue - See above	878.9
Transfers from General Fund Appropriations (net)	-
Appropriations	(897.1)
Lapses:	(0.3)
Net GAAP Accruals	
Property Tax Relief & Other Accruals	1.6
Ending Surplus (Deficit) - Unaudited DRAFT	\$ (16.9)

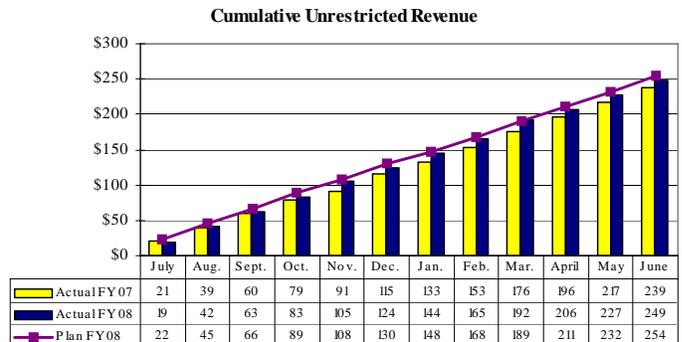
All above amounts are **PRELIMINARY AND UNAUDITED** and are subject to further adjustments for accounts receivable, gaap accruals and other adjustments as year end is finalized.



Year-to-Date Analysis

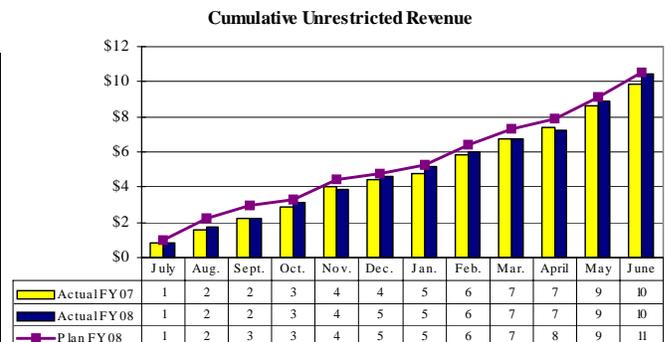
Highway Fund

Revenue Category	FY 08 Actuals	FY 08 Plan	Actual vs. Plan
Gasoline Road Toll	\$ 137.1	\$ 137.9	\$ (0.8)
Miscellaneous	11.0	13.6	(2.6)
Motor Vehicle Fees			
MV Registrations	74.6	75.0	(0.4)
MV Operators	13.0	13.7	(0.7)
Inspection Station Fees	3.7	3.7	-
MV Miscellaneous Fees	4.5	4.4	0.1
Certificate of Title	5.1	5.5	(0.4)
Total Fees	100.9	102.3	(1.4)
Total	\$ 249.0	\$ 253.8	\$ (4.8)



Fish & Game Fund

Revenue Category	FY 08 Actuals	FY 08 Plan	Actual vs. Plan
Fish and Game Licenses	\$ 9.0	\$ 8.3	\$ 0.7
Fines and Penalties	0.2	0.1	0.1
Miscellaneous Sales	1.0	1.2	(0.2)
Federal Recoveries Indirect Costs	0.8	0.9	(0.1)
Total	\$ 11.0	\$ 10.5	\$ 0.5



**Department of Administrative Services
Linda M. Hodgdon, Commissioner
State House Annex - Room 120
25 Capitol Street
Concord, New Hampshire 03301-6312
Phone: (603)271-3201 Fax: (603)271-6600
TDD Access: Relay NH 1-800-735-2964**

**Division of Accounting Services
Stephen Smith
State House Annex - Room 310
25 Capitol Street
Concord, New Hampshire 03301-6312
Phone: (603) 271-3190 Fax: (603) 271-6666
TDD Access: Relay NH 1-800-735-2964**