

# State Of New Hampshire Monthly Revenue Focus

Department of Administrative Services

Commissioner Donald S. Hill

September  
FY 2008

## Monthly Revenue Summary

	<u>FY 08</u>	<u>Plan</u>	<u>Inc/(Dec)</u>
<b>Gen &amp; Educ</b>	<b>\$ 207.6</b>	<b>\$ 224.8</b>	<b>\$ (17.2)</b>
<b>Highway</b>	<b>\$ 20.5</b>	<b>\$ 21.5</b>	<b>\$ (1.0)</b>
<b>Fish &amp; Game</b>	<b>\$ 0.5</b>	<b>\$ 0.8</b>	<b>\$ (0.3)</b>

## Current Month Analysis

<b>General &amp; Education Funds</b>	<i>FY08 Actuals</i>	<i>FY08 Plan</i>	<i>Actual vs. Plan</i>
Business Profits Tax	\$ 62.1	\$ 62.2	\$ (0.1)
Business Enterprise Tax	31.1	44.0	(12.9)
Subtotal	93.2	106.2	(13.0)
Meals & Rooms Tax	24.5	24.6	(0.1)
Tobacco Tax	16.2	17.2	(1.0)
Liquor Sales and Distribution	10.4	10.8	(0.4)
Interest & Dividends Tax	16.5	18.4	(1.9)
Insurance Tax	1.4	0.8	0.6
Communications Tax	6.5	6.6	(0.1)
Real Estate Transfer Tax	13.5	14.0	(0.5)
Estate & Legacy Tax	0.1	-	0.1
Court Fines & Fees	2.7	3.0	(0.3)
Securities Revenue	0.4	0.5	(0.1)
Utility Tax	0.4	0.5	(0.1)
Board & Care Revenue	1.8	1.1	0.7
Beer Tax	1.5	1.3	0.2
Racing Revenue	0.3	0.3	-
Other	4.5	5.2	(0.7)
Transfers from Lottery	8.0	7.2	0.8
Transfers from Pari-Mutuel	0.1	0.1	-
Tobacco Settlement	-	-	-
Utility Property Tax	4.9	5.7	(0.8)
State Property Tax	-	-	-
Subtotal	206.9	223.5	(16.6)
Net Medicaid Enhancement Rev	0.2	0.1	0.1
Recoveries	0.5	1.2	(0.7)
Total	\$ 207.6	\$ 224.8	\$ (17.2)

Fiscal 2007 amounts are UNAUDITED  
All funds reported in Millions and on a Cash Basis

Unrestricted revenue for the General and Education Funds received during September totaled \$207.6 million, which was below the plan by \$17.2 million and below prior year by \$14.0 million. Year to date unrestricted revenue totaled \$404.7 million, which was also below plan by \$21.5 million and prior year by \$2.1 million.

**Business Tax** collections for September totaled \$93.2 million, which were \$13.0 million below plan and \$6.7 million below prior year. Year to date business tax collections were also below both plan and prior year by \$12.5 million and \$7.0 million, respectively. According to the Department of Revenue Administration (DRA), approximately 88% of September activity represents 3<sup>rd</sup> quarter estimated payments by calendar year corporations. Final returns, for calendar year corporations that filed for extensions last March, are due in October. DRA is currently analyzing business tax receipts activity as compared to estimates.

Revenue from the **Tobacco Tax** totaled \$16.2 million this month, below plan by \$1.0 million and ahead of the prior year by \$3.4 million. On a YTD basis Tobacco Tax is tracking \$2.9 million or 5% below plan. According to the DRA, several tobacco floor tax returns for which payment was due by August 15<sup>th</sup> are still outstanding. DRA is also analyzing the portion of the Tobacco Tax allocated to the Education Trust Fund due to the tax increases implemented at the beginning of the year.

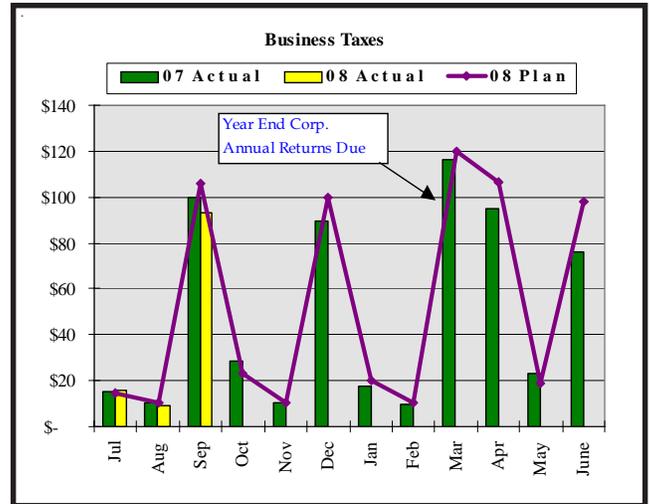
**Interest & Dividends Tax (I&D)** receipts were \$1.9 million below plan for the month but \$3.4 million above prior year. On a YTD basis, I&D is tracking \$1.4 million or 7% below plan.

The **Insurance Tax** collections were \$0.6 million above plan for the month however, when compared to the prior year, collections were \$18.2 million less than the prior year. Revenues are down due to Chapter 277:3 'Laws of 2006' which stipulates that the entire premium tax will be paid in March of each year. Prior to this change, insurance companies were required to make quarterly estimates.

September **Real Estate Transfer Tax (RET)** collections, of \$13.5 million, were below plan by \$0.5 million and even with the prior year. On a YTD basis, RET is \$2.0 million or 5% behind plan and \$2.7 million (6%) behind prior year. (See RET table on page 2)

Lastly, as can be seen on the following page, the required quarterly transfer to the **Education Fund** from the general fund for Business Taxes, totaling \$45.8 million, was processed this month. The next education grant distribution is due November 1.

	Jul	Aug	Sep
FY08	12.9	13.2	13.5
Plan	13.9	13.7	14.0
Month over(under) plan	(1.0)	(0.5)	(0.5)
% Month over(under) Plan	-7%	-4%	-4%
YTD over(under) Plan	(1.0)	(1.5)	(2.0)
% YTD over(under) Plan	-7%	-5%	-5%
% YTD over(under) Prior Year	-22%	-9%	-6%



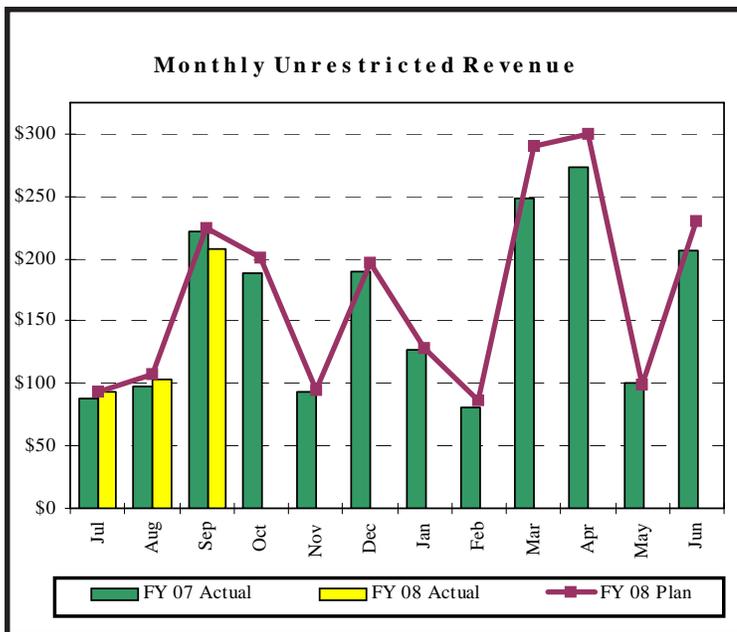
**General & Education Funds Comparison to FY 07**

General & Education Funds	Monthly			Year-to-Date			% Inc/(Dec)
	FY08 Actuals	FY07 Actuals	Inc/(Dec)	FY08 Actuals	FY07 Actuals	Inc/(Dec)	
Business Profits Tax	\$ 62.1	\$ 65.3	\$ (3.2)	\$ 67.8	\$ 73.6	\$ (5.8)	-7.9%
Business Enterprise Tax	31.1	34.6	(3.5)	50.7	51.9	(1.2)	-2.3%
Subtotal	93.2	99.9	(6.7)	118.5	125.5	(7.0)	-5.6%
Meals & Rooms Tax	24.5	23.1	1.4	67.4	64.6	2.8	4.3%
Tobacco Tax	16.2	12.8	3.4	49.3	38.5	10.8	28.1%
Liquor Sales and Distribution	10.4	10.0	0.4	35.9	33.2	2.7	8.1%
Interest & Dividends Tax	16.5	13.1	3.4	18.3	14.5	3.8	26.2%
Insurance Tax	1.4	19.6	(18.2)	2.8	21.4	(18.6)	-86.9%
Communications Tax	6.5	8.2	(1.7)	19.1	18.5	0.6	3.2%
Real Estate Transfer Tax	13.5	13.5	-	39.6	42.3	(2.7)	-6.4%
Estate & Legacy Tax	0.1	-	0.1	0.1	-	0.1	-
Court Fines & Fees	2.7	2.8	(0.1)	8.3	8.0	0.3	3.8%
Securities Revenue	0.4	0.5	(0.1)	1.5	1.3	0.2	15.4%
Utility Tax	0.4	0.6	(0.2)	1.4	1.5	(0.1)	-6.7%
Board & Care Revenue	1.8	1.3	0.5	4.6	4.1	0.5	12.2%
Beer Tax	1.5	1.3	0.2	4.0	3.9	0.1	2.6%
Racing Revenue	0.3	0.3	-	0.9	0.8	0.1	12.5%
Other	4.5	3.5	1.0	11.5	9.8	1.7	17.3%
Transfers from Lottery	8.0	5.9	2.1	13.9	11.7	2.2	18.8%
Transfers from Pari-Mutuel	0.1	0.2	(0.1)	0.2	0.3	(0.1)	-33.3%
Tobacco Settlement	-	-	-	-	-	-	-
Utility Property Tax	4.9	4.4	0.5	5.0	4.7	0.3	6.4%
State Property Tax	-	-	-	-	-	-	-
Subtotal	206.9	221.0	(14.1)	402.3	404.6	(2.3)	-0.6%
Net Medicaid Enhancement Rev	0.2	0.1	0.1	0.3	0.3	-	0.0%
Recoveries	0.5	0.5	-	2.1	1.9	0.2	10.5%
Total	\$ 207.6	\$ 221.6	\$ (14.0)	\$ 404.7	\$ 406.8	\$ (2.1)	-0.5%



**Year-to-Date Analysis**

General & Education Funds	General			Education			Total		
	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan
Business Profits Tax	\$ 55.8	\$ 55.7	\$ 0.1	\$ 12.0	\$ 16.0	\$ (4.0)	\$ 67.8	\$ 71.7	\$ (3.9)
Business Enterprise Tax	16.9	\$ 13.9	3.0	33.8	45.4	(11.6)	50.7	59.3	(8.6)
Subtotal	72.7	69.6	3.1	45.8	61.4	(15.6)	118.5	131.0	(12.5)
Meals & Rooms Tax	64.7	66.0	(1.3)	2.7	2.5	0.2	67.4	68.5	(1.1)
Tobacco Tax	25.0	20.9	4.1	24.3	31.3	(7.0)	49.3	52.2	(2.9)
Liquor Sales and Distribution	35.9	35.7	0.2	-	-	-	35.9	35.7	0.2
Interest & Dividends Tax	18.3	19.7	(1.4)	-	-	-	18.3	19.7	(1.4)
Insurance Tax	2.8	2.6	0.2	-	-	-	2.8	2.6	0.2
Communications Tax	19.1	19.8	(0.7)	-	-	-	19.1	19.8	(0.7)
Real Estate Transfer Tax	26.4	27.7	(1.3)	13.2	13.9	(0.7)	39.6	41.6	(2.0)
Estate & Legacy Tax	0.1	-	0.1	-	-	-	0.1	-	0.1
Court Fines & Fees	8.3	8.3	-	-	-	-	8.3	8.3	-
Securities Revenue	1.5	1.3	0.2	-	-	-	1.5	1.3	0.2
Utility Tax	1.4	1.7	(0.3)	-	-	-	1.4	1.7	(0.3)
Board & Care Revenue	4.6	3.4	1.2	-	-	-	4.6	3.4	1.2
Beer Tax	4.0	3.9	0.1	-	-	-	4.0	3.9	0.1
Racing Revenue	0.9	0.9	-	-	-	-	0.9	0.9	-
Other	11.5	11.7	(0.2)	-	-	-	11.5	11.7	(0.2)
Transfers from Lottery	-	-	-	14.0	14.3	(0.3)	14.0	14.3	(0.3)
Transfers from Pari-Mutuel	-	-	-	0.1	0.2	(0.1)	0.1	0.2	(0.1)
Tobacco Settlement	-	-	-	-	-	-	-	-	-
Utility Property Tax	-	-	-	5.0	5.7	(0.7)	5.0	5.7	(0.7)
State Property Tax	-	-	-	-	-	-	-	-	-
Subtotal	297.2	293.2	4.0	105.1	129.3	(24.2)	402.3	422.5	(20.2)
Net Medicaid Enhancement Rev	0.3	0.3	-	-	-	-	0.3	0.3	-
Recoveries	2.1	3.4	(1.3)	-	-	-	2.1	3.4	(1.3)
Total	\$ 299.6	\$ 296.9	\$ 2.7	\$ 105.1	\$ 129.3	\$ (24.2)	\$ 404.7	\$ 426.2	\$ (21.5)



Excluding State Property Tax

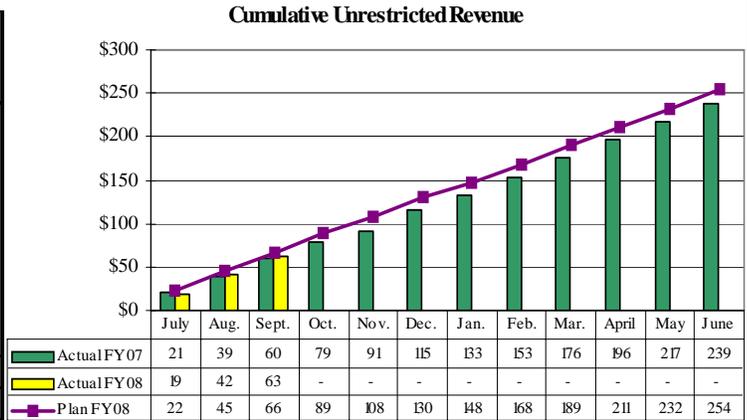
Education Trust Fund Statement of Activity - FY 2008 July 1, 2007 to September 30, 2007	
Description	In Millions
Beginning Surplus (unaudited)	\$ -
Unrestricted Revenue - See above	105.1
Expenditures	
Education Grants & Adm Costs	(107.5)
Ending Surplus (Deficit)	\$ (2.4)



# Year-to-Date Analysis

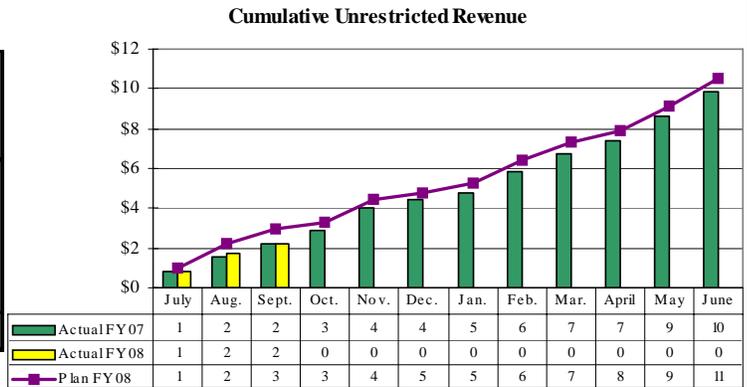
## Highway Fund

<i>Revenue Category</i>	<i>FY 08 Actuals</i>	<i>FY 08 Plan</i>	<i>Actual vs. Plan</i>
Gasoline Road Toll	\$ 35.5	\$ 36.2	\$ (0.7)
Miscellaneous	1.9	3.0	(1.1)
<b>Motor Vehicle Fees</b>			
MV Registrations	18.6	20.6	(2.0)
MV Operators	3.3	3.3	-
Inspection Station Fees	1.0	1.0	-
MV Miscellaneous Fees	1.1	1.0	0.1
Certificate of Title	1.2	1.2	-
<b>Total Fees</b>	<b>25.2</b>	<b>27.1</b>	<b>(1.9)</b>
<b>Total</b>	<b>\$ 62.6</b>	<b>\$ 66.3</b>	<b>\$ (3.7)</b>



## Fish & Game Fund

<i>Revenue Category</i>	<i>FY 08 Actuals</i>	<i>FY 08 Plan</i>	<i>Actual vs. Plan</i>
Fish and Game Licenses	\$ 1.9	\$ 2.0	\$ (0.1)
Fines and Penalties	-	-	-
Miscellaneous Sales	0.1	0.8	(0.7)
Federal Recoveries Indirect Costs	0.2	0.2	-
<b>Total</b>	<b>\$ 2.2</b>	<b>\$ 3.0</b>	<b>\$ (0.8)</b>



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