

State Of New Hampshire

Monthly Revenue Focus

Department of Administrative Services

Linda M. Hodgdon, Commissioner
Karen L. Benincasa, Comptroller



Monthly Revenue Summary

	<i>(for month)</i>		
	<u>FY 14</u>	<u>Plan</u>	<u>Inc/(Dec)</u>
Gen & Educ	\$ 105.1	\$ 107.1	\$ (2.0)
Highway	\$ 24.0	\$ 23.4	\$ 0.6
Fish & Game	\$ 0.7	\$ 0.4	\$ 0.3

Current Month

General & Education Funds	<i>FY 14</i> <i>Actuals</i>	<i>FY 14</i> <i>Plan</i>	<i>Actual vs.</i> <i>Plan</i>	<i>%</i> <i>Inc/(Dec)</i>
Business Profits Tax	\$ 14.5	\$ 16.8	\$ (2.3)	-13.7%
Business Enterprise Tax	9.6	11.7	(2.1)	-17.9%
Subtotal Business Taxes	24.1	28.5	(4.4)	-15.4%
Meals & Rentals Tax	22.5	22.8	(0.3)	-1.3%
Tobacco Tax	13.6	14.1	(0.5)	-3.5%
Transfer from Liquor Commission	12.1	11.0	1.1	10.0%
Interest & Dividends Tax	2.8	3.0	(0.2)	-6.7%
Insurance Tax	1.7	1.1	0.6	54.5%
Communications Tax	5.1	4.9	0.2	4.1%
Real Estate Transfer Tax	8.9	8.8	0.1	1.1%
Court Fines & Fees	1.3	1.2	0.1	8.3%
Securities Revenue	0.4	0.5	(0.1)	-20.0%
Utility Consumption Tax	0.6	0.5	0.1	20.0%
Board & Care Revenue	-	-	-	
Beer Tax	1.0	1.1	(0.1)	-9.1%
Other	4.1	3.0	1.1	36.7%
Transfer from Lottery Commission	5.8	6.0	(0.2)	-3.3%
Transfer from Racing & Charitable Gaming	0.2	0.2	-	0.0%
Tobacco Settlement	0.2	-	0.2	
Utility Property Tax	0.2	-	0.2	0.0%
State Property Tax	-	-	-	
Subtotal Traditional Taxes & Transfers	104.6	106.7	(2.1)	-2.0%
Net Medicaid Enhancement Revenue	-	-	-	
Recoveries	0.5	0.4	0.1	25.0%
Total Receipts	\$ 105.1	\$ 107.1	\$ (2.0)	-1.9%

All funds reported on a cash basis, dollars in millions.

Analysis

Unrestricted revenue for the General and Education Funds received during October totaled \$105.1 million, which was below the plan by \$2.0 million (2%) and below prior year by \$10.8 million (9%). Year to date (YTD) unrestricted revenue totaled \$540.9 million, which was above plan by \$24.9 million (5%) and above prior year by \$26.2 million (5%).

Business Tax collections for October totaled \$24.1 million, which were \$4.4 million (15%) below plan and \$4.7 million (16%) below prior year. YTD business tax collections were above plan by \$5.9 million (4%) and \$7.2 million (5%) above the prior year. According to the Dept. of Revenue Administration (DRA), money received from returns & extensions this month were \$1.2 million below October of last year and collections from tax notices were below by \$1.2 million partially related to limited audit staff prior to FY 14. In addition, \$2.2 million more in refunds were issued this month over October of last year.

Tobacco Tax receipts for the month were slightly below plan but were \$5.0 million (27%) below October of last year which, as discussed in prior months' revenue focuses, can be attributed to advance purchases in July. DRA notes that stamp sales for the month October were 35% below the same month last year.

The **Liquor Commission** exceeded plan for October with transfers above plan and prior year by \$1.1 million (10%) and \$1.3 million (12%), respectively.

The **Communications Tax** totaled \$5.1 million this month, which was slightly above plan and prior year. Year to date, the Communications Tax is \$1.6 million (8%) below plan and \$4.0 million (17%) below prior year.

The **Real Estate Transfer Tax (RET)** collections for October totaled \$8.9 million, exceeding both plan and prior year results. Per DRA, although October of the prior year included \$1.0 million more in payments from holding companies, the reported county transactions for October (September transactions) were 15% higher than prior year. County transactions reported for the first quarter of FY14 are higher than that period in FY13 by 15%. On a year to date basis, RET is \$4.4 million (12%) above plan and \$6.1 million (18%) above prior year. (See RET table on page 2)

As compared to prior year, unrestricted **Board & Care Revenue** in FY14 is \$0 as this revenue is now budgeted as restricted funds as part of the fiscal 2014 (& 2015) operating budget.

Continued on Page 4

RET Analysis (In Millions)												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
FY 14	9.6	11.8	9.8	8.9								
FY 13	8.5	8.2	8.9	8.4	8.0	8.5	10.0	6.3	4.2	5.5	7.2	9.7
FY 12	7.6	9.8	7.7	6.6	7.0	6.1	8.0	5.4	4.3	5.7	6.5	7.3
Mo over Mo	1.1	3.6	0.9	0.5								
% Mo over Mo	13%	44%	10%	6%								
YTD change over Prior Year	1.1	4.7	5.6	6.1								
% YTD change	13%	28%	22%	18%								

Business Tax Refund Analysis												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
FY 14	2.4	2.0	2.9	4.0								
FY 13	1.1	1.5	1.5	1.8	2.2	0.9	1.0	4.3	6.7	6.9	4.0	2.3
FY 12	1.2	1.6	3.2	1.8	5.5	3.8	4.0	1.3	1.5	1.2	3.5	4.1
Mo over Mo change	1.3	0.5	1.4	2.2	(2.2)	(0.9)	(1.0)	(4.3)	(6.7)	(6.9)	(4.0)	(2.3)
YTD change	1.3	1.8	3.2	5.4	3.2	2.3	1.3	(3.0)	(9.7)	(16.6)	(20.6)	(22.9)

M&R Analysis						
	October			YTD		
	FY 14	FY 13	Diff	FY 14	FY 13	Diff
Gross Collections	23.7	23.7	-	110.4	105.7	4.7
Bldg Aid Debt Svc Transfer	(1.2)	(1.2)	-	(4.7)	(4.8)	0.1
Net Revenue	22.5	22.5	-	105.7	100.9	4.8

General & Education Funds Comparison to FY 13

General & Education Funds	Monthly			Year-to-Date			% Inc/(Dec)
	FY 14 Actuals	FY 13 Actuals	Inc/(Dec)	FY 14 Actuals	FY 13 Actuals	Inc/(Dec)	
Business Profits Tax	\$ 14.5	\$ 16.7	\$ (2.2)	\$ 89.2	\$ 85.9	\$ 3.3	3.8%
Business Enterprise Tax	9.6	12.1	(2.5)	64.0	60.1	3.9	6.5%
Subtotal Business Taxes	24.1	28.8	(4.7)	153.2	146.0	7.2	4.9%
Meals & Rentals Tax	22.5	22.5	-	105.7	100.9	4.8	4.8%
Tobacco Tax	13.6	18.6	(5.0)	90.9	74.3	16.6	22.3%
Transfer from Liquor Commission	12.1	10.8	1.3	51.2	46.7	4.5	9.6%
Interest & Dividends Tax	2.8	3.1	(0.3)	18.5	18.0	0.5	2.8%
Insurance Tax	1.7	1.9	(0.2)	6.0	5.9	0.1	1.7%
Communications Tax	5.1	4.8	0.3	19.3	23.3	(4.0)	-17.2%
Real Estate Transfer Tax	8.9	8.4	0.5	40.1	34.0	6.1	17.9%
Court Fines & Fees	1.3	1.1	0.2	4.7	4.6	0.1	2.2%
Securities Revenue	0.4	0.5	(0.1)	1.8	1.6	0.2	12.5%
Utility Consumption Tax	0.6	0.5	0.1	2.1	2.0	0.1	5.0%
Board & Care Revenue	-	3.0	(3.0)	-	9.3	(9.3)	-100.0%
Beer Tax	1.0	1.0	-	4.9	5.1	(0.2)	-3.9%
Other	4.1	4.7	(0.6)	13.3	15.6	(2.3)	-14.7%
Transfer from Lottery Commission	5.8	5.8	-	18.5	18.2	0.3	1.6%
Transfer from Racing & Charitable Gaming	0.2	0.2	-	0.7	0.7	-	0.0%
Tobacco Settlement	0.2	-	0.2	0.2	-	0.2	-
Utility Property Tax	0.2	-	0.2	8.7	7.5	1.2	16.0%
State Property Tax	-	-	-	-	-	-	-
Subtotal Traditional Taxes & Transfers	104.6	115.7	(11.1)	539.8	513.7	26.1	5.1%
Net Medicaid Enhancement Rev	-	-	-	-	-	-	-
Recoveries	0.5	0.2	0.3	1.1	1.0	0.1	10.0%
Total Receipts	\$ 105.1	\$ 115.9	\$ (10.8)	\$ 540.9	\$ 514.7	\$ 26.2	5.1%

All funds reported on a cash basis, dollars in millions.

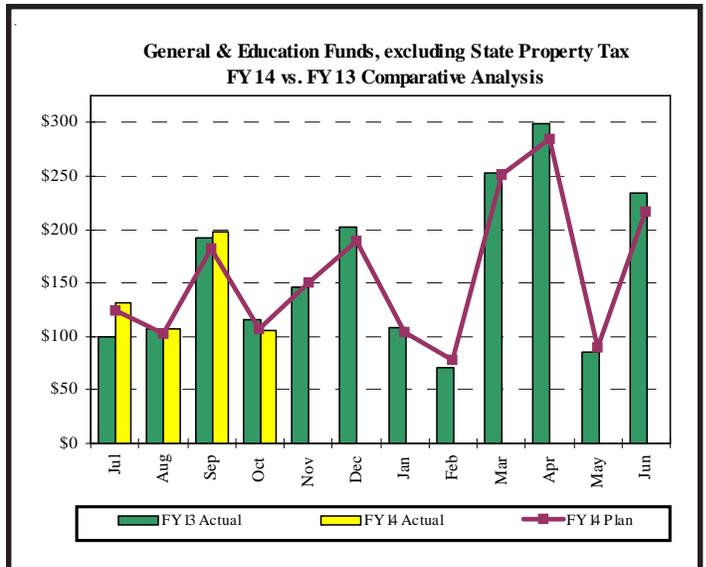
General and Education Funds

Year-to-Date Comparison to Plan

General & Education Funds	General			Education			Total			% Inc/(Dec)
	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	
Business Profits Tax	\$ 73.6	\$ 72.7	\$ 0.9	\$ 15.6	\$ 15.7	\$ (0.1)	\$ 89.2	\$ 88.4	\$ 0.8	0.9%
Business Enterprise Tax	24.8	19.6	5.2	39.2	39.3	(0.1)	64.0	58.9	5.1	8.7%
Subtotal Business Taxes	98.4	92.3	6.1	54.8	55.0	(0.2)	153.2	147.3	5.9	4.0%
Meals & Rentals Tax	102.7	98.9	3.8	3.0	3.4	(0.4)	105.7	102.3	3.4	3.3%
Tobacco Tax	55.5	51.8	3.7	35.4	35.4	-	90.9	87.2	3.7	4.2%
Transfer from Liquor Commission	51.2	47.4	3.8	-	-	-	51.2	47.4	3.8	8.0%
Interest & Dividends Tax	18.5	18.2	0.3	-	-	-	18.5	18.2	0.3	1.6%
Insurance Tax	6.0	4.4	1.6	-	-	-	6.0	4.4	1.6	36.4%
Communications Tax	19.3	20.9	(1.6)	-	-	-	19.3	20.9	(1.6)	-7.7%
Real Estate Transfer Tax	25.2	24.0	1.2	14.9	11.7	3.2	40.1	35.7	4.4	12.3%
Court Fines & Fees	4.7	4.6	0.1	-	-	-	4.7	4.6	0.1	2.2%
Securities Revenue	1.8	1.8	-	-	-	-	1.8	1.8	-	0.0%
Utility Consumption Tax	2.1	2.0	0.1	-	-	-	2.1	2.0	0.1	5.0%
Board & Care Revenue	-	-	-	-	-	-	-	-	-	-
Beer Tax	4.9	5.3	(0.4)	-	-	-	4.9	5.3	(0.4)	-7.5%
Other	13.3	10.3	3.0	-	-	-	13.3	10.3	3.0	29.1%
Transfer from Lottery Commission	-	-	-	18.5	18.4	0.1	18.5	18.4	0.1	0.5%
Transfer from Racing & Charitable Gaming	-	-	-	0.7	0.7	-	0.7	0.7	-	0.0%
Tobacco Settlement	0.2	-	0.2	-	-	-	0.2	-	0.2	-
Utility Property Tax	-	-	-	8.7	8.2	0.5	8.7	8.2	0.5	6.1%
State Property Tax	-	-	-	-	-	-	-	-	-	-
Subtotal Traditional Taxes & Transfers	403.8	381.9	21.9	136.0	132.8	3.2	539.8	514.7	25.1	4.9%
Net Medicaid Enhancement Rev	-	-	-	-	-	-	-	-	-	-
Recoveries	1.1	1.3	(0.2)	-	-	-	1.1	1.3	(0.2)	-15.4%
Total Receipts	\$ 404.9	\$ 383.2	\$ 21.7	\$ 136.0	\$ 132.8	\$ 3.2	\$ 540.9	\$ 516.0	\$ 24.9	4.8%

Education Trust Fund Statement of Activity - FY 2014 July 1, 2013 to October 31, 2013	
Description	Amount
Beginning Surplus (Deficit) - unaudited	\$ -
Unrestricted Revenue - See above	136.0
Expenditures	
Education Grants & Adm Costs	(236.5)
Ending Surplus (Deficit) - unaudited	\$ (100.5)

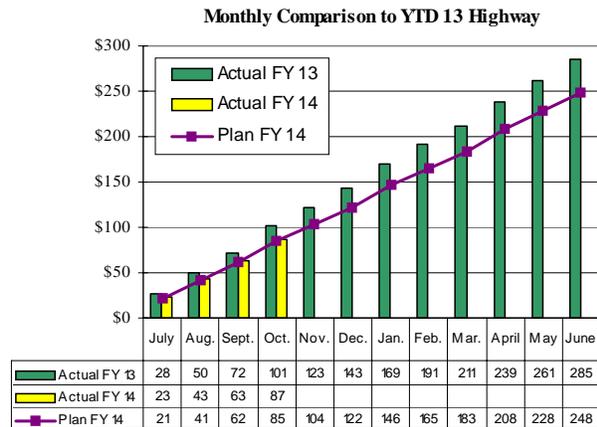
Fiscal 2014 Adequate Education Grant payments of \$572.5 million are due 20% September 1, 20% November 1, 30% January 1 and 30% April 1. Municipalities receive an additional \$363.6 million of grants through local retention of Statewide Property Tax collection. The FY 2014 budget anticipated a deficit of \$105.5 million, to be covered by a General fund transfer at year end.





Highway Fund

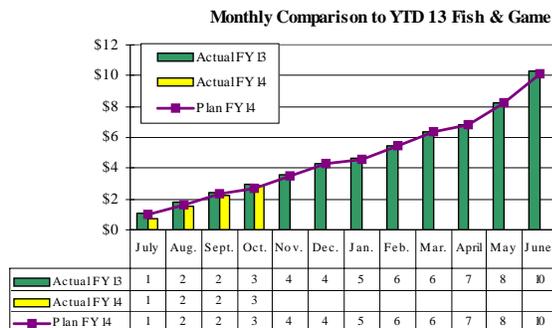
Comparison to Plan			
Revenue Category	year-to-date		
	FY 14 Actuals	FY 14 Plan	Actual vs. Plan
Gasoline Road Toll	\$ 43.0	\$ 42.7	\$ 0.3
Miscellaneous	5.1	5.2	(0.1)
Motor Vehicle Fees			
MV Registrations	27.6	25.5	2.1
MV Operators	4.1	3.8	0.3
Inspection Station Fees	1.4	1.3	0.1
MV Miscellaneous Fees	3.5	3.8	(0.3)
Certificate of Title	2.7	2.7	-
Total Fees	39.3	37.1	2.2
Total	\$ 87.4	\$ 85.0	\$ 2.4



According to Road Toll Operations, actual fuel consumptions is up approximately 0.7% YTD over the same period last year.
 NOTE: YTD actual revenue is below YTD FY13 revenue by approximately \$14.0 million (13%), primarily a result of a budget change made in FY14. Federal overhead recoveries and internal indirect cost (from the Turnpike fund to the Highway Fund) are no longer reported as miscellaneous Highway fund revenue. They now are recorded as other restricted revenue within DOT's budget.

Fish & Game Fund

Comparison to Plan			
Revenue Category	year-to-date		
	FY 14 Actuals	FY 14 Plan	Actual vs. Plan
Fish and Game Licenses	\$ 2.4	\$ 2.4	\$ -
Fines and Penalties	-	-	-
Miscellaneous Sales	0.3	0.1	0.2
Federal Recoveries Indirect Costs	0.2	0.2	-
Total	\$ 2.9	\$ 2.7	\$ 0.2



Continued from Page 1

Other revenue for the month was higher than plan by \$1.1 million bringing YTD results to \$3.0 million (29%) above plan which is largely due to timing of expected recoveries of post retirement costs from federal and other programs, as well as, other fees.

Sales of Cigarette Stamps

Total sold June through October for each of last five years

(number of stamps, in thousands)

Prepared from data provided by DRA

	Sales of Stamps	Volume Change	Percent Change
2014**	59,134	6,409	12.2%
2013	52,725	(2,946)	-5.3%
2012*	55,672	(1,405)	-2.5%
2011	57,077	(1,673)	-2.8%
2010	58,750	(12,791)	-17.9%

**Tax rate increase effective 8/1/13 believed to result in consumer advance purchases in July FY 14

*Tax rate decrease effective 7/1/11 believed to result in consumer purchase delays from June FY 11, to July FY 12

**Department of Administrative Services
Linda M. Hodgdon, Commissioner
State House Annex - Room 120
25 Capitol Street
Concord, New Hampshire 03301-6312
Phone: (603)271-3201 Fax: (603)271-6600
TDD Access: Relay NH 1-800-735-2964**

**Division of Accounting Services
Karen Benincasa, Comptroller
State House Annex - Room 310
25 Capitol Street
Concord, New Hampshire 03301-6312
Phone: (603) 271-1443 Fax: (603) 271-6666
TDD Access: Relay NH 1-800-735-2964**