

State Of New Hampshire

Monthly Revenue Focus

Department of Administrative Services

Vicki V. Quiram, Commissioner

Gerard J. Murphy, Comptroller



Monthly Revenue Summary	Analysis
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	<i>(for month)</i>		
	FY 16 Actual	FY 16 Plan	Actual vs. Plan
Gen & Educ	\$667.4	\$646.0	\$21.4
Highway	\$16.8	\$16.3	\$0.5
Fish & Game	\$0.7	\$0.7	\$-

Current Month

GENERAL & EDUCATION FUNDS	FY 16 Actuals	FY 16 Plan	Actual vs. Plan
Business Profits Tax	\$68.5	\$59.0	\$9.5
Business Enterprise Tax	43.5	39.4	4.1
Subtotal Business Taxes	112.0	98.4	13.6
Meals & Rentals Tax	22.3	20.1	2.2
Tobacco Tax	17.5	16.6	0.9
Transfer from Liquor Commission	9.8	9.8	
Interest & Dividends Tax	3.5	4.2	(0.7)
Insurance Tax	102.4	104.3	(1.9)
Communications Tax	4.4	4.8	(0.4)
Real Estate Transfer Tax	7.3	5.7	1.6
Court Fines & Fees	1.1	1.3	(0.2)
Securities Revenue	8.6	4.0	4.6
Utility Consumption Tax	0.5	0.5	
Beer Tax	0.9	0.9	
Other	7.5	5.2	2.3
Transfer from Lottery Commission	5.4	6.5	(1.1)
Transfer from Racing & Charitable Gaming	0.4	0.2	0.2
Tobacco Settlement			
Utility Property Tax	0.2		0.2
State Property Tax	363.1	363.1	
Subtotal Traditional Taxes & Transfers	666.9	645.6	21.3
Recoveries	0.5	0.4	0.1
Total Receipts	\$667.4	\$646.0	\$21.4

Unrestricted revenue for the General and Education Funds received during March totaled \$667.4 million, which was above the plan by \$21.4 million (3.3%) and above the prior year by \$30.6 million (4.8%). Year to date (YTD) unrestricted revenue totaled \$1,769.3 million, which was above plan by \$79.2 million (4.7%) and above prior year by \$105.2 million (6.3%).

As set forth in Chapter 276:242, Laws of 2015, from December 1, 2015 through February 15, 2016, New Hampshire taxpayers had a one-time opportunity to receive amnesty from all penalties and one-half interest on taxes outstanding as of February 15, 2016 by paying the tax due and one-half of the applicable per annum interest that has accrued since the tax was due. This **tax amnesty program** was open to all taxes collected by the Department of Revenue Administration (DRA). The revenue collected under the program has not been included in the monthly revenue plan amounts. The DRA has identified certain revenue as being associated with this tax amnesty program (see the lines at the bottom of each GF/ETF table for Tax Amnesty Receipts and the stand alone table on page 2), with a YTD total of \$19.0 million. As the tax amnesty period has closed, the final results of the program were reflected in the February revenue focus report, and the month of March contained no amnesty collections.

March YTD Business Taxes, Meals and Rentals Tax, Tobacco Tax and Interest and Dividends Tax have been adjusted for certain collections related to the tax amnesty program. Business Taxes for March totaled \$112.0 million, which were \$13.6 million (13.8%) above plan and \$13.7 million (13.9%) above prior year. YTD business tax collections, net of revenue identified as tax amnesty, were above plan by \$49.0 million (13.1%) and \$54.4 million (14.8%) above the prior year. According to DRA, the increase in revenue as compared to the prior year was largely due to an increase in tax return and extension payments, as well as a reduction in refunds.

Meals and Rentals Tax (M&R) receipts for March came in above plan by \$2.2 million (10.9%) and above prior year by \$3.3 million (17.4%), and YTD collections, net of revenue identified as tax amnesty, were \$8.1 million (3.6%) above plan and \$16.7 million (7.8%) above prior year. According to DRA, March collections (February activity) from restaurants were up 15% while hotels were up 19% from the same month last year.

Tobacco Tax receipts for the month were \$17.5 million or \$0.9 million (5.4%) above plan and \$1.0 million (6.1%) above prior year. YTD receipts, net of revenue identified as tax amnesty, were \$166.1 million or \$0.7 million (0.4%) above plan and \$1.6 million (1.0%) above prior year. According to DRA, FY16 YTD stamp sales continue to be slightly higher than the same period in the prior year.

Interest and Dividends Tax (I&D) collections for the month were reported at \$3.5 million, which were \$0.7 million (16.7%) below plan and \$0.8 million (18.6%) below prior year. YTD collections through March, net of revenue identified as tax amnesty, were \$41.8 million, or \$2.4 million (6.1%) above plan and \$1.0 million (2.5%) above prior year. According to DRA, much of the increase is due to the timing of returns filed.

Insurance Tax receipts reported for the month were below plan by \$1.9 million (1.8%), however, YTD receipts were \$6.8 million (7.1%) above plan. According to the Insurance Dept. these YTD favorable results were attributable to higher levels of estimated payments and other favorable variances versus plan. As in

All funds reported on a cash basis, dollars in millions.

RET ANALYSIS (In Millions)												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
FY16	14.5	15.2	13.1	11.4	11.4	10.6	12.8	8.1	7.3			
FY15	10.2	12.0	11.4	9.7	11.6	13.4	9.0	5.8	5.0	7.9	7.8	9.5
FY14	9.6	11.8	9.8	8.9	9.6	7.6	9.0	6.0	5.4	6.0	7.6	8.9
Mo over Mo	4.3	3.2	1.7	1.7	(0.2)	(2.8)	3.8	2.3	2.3	(7.9)	(7.8)	(9.5)
% Mo over Mo	42%	27%	15%	18%	-2%	-21%	42%	40%	46%	-100%	-100%	-100%
YTD change over Prior Year	4.3	7.5	9.2	10.9	10.7	7.9	11.7	14.0	16.3	8.4	0.6	(8.9)
% YTD change	42%	34%	27%	25%	19%	12%	15%	17%	19%	9%	1%	-8%

M&R ANALYSIS						
	March			YTD		
	FY 16	FY 15	Diff	FY 16	FY 15	Diff
Gross Collections	23.4	20.1	3.3	240.6	224.2	16.4
Bldg Aid Debt Srvc Transfer	(1.1)	(1.1)		(9.9)	10.2)	0.3
Net Revenue	22.3	19.0	3.3	230.7	214.0	16.7

FY 2016 Tax Amnesty Program Analysis (In Millions)				
	Dec/Jan (as reported)	Dec/Jan (reported in Feb)	Feb (actual)	YTD Total
BET and BPT		3.2	1.0	11.2
I & D Tax	0.6		0.1	0.7
Meals & Rentals Tax	0.7		0.6	0.2
Tobacco Tax	0.3		0.1	0
Real Estate Transfer Tax				0.2
Rail Road Tax				0.1
Total	4.8		1.8	12.4
				19.0

BUSINESS TAX REFUND ANALYSIS													March
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	YTD
FY16	2.4	1.0	3.3	4.6	4.4	2.9	1.5	0.8	1.9				22.8
FY15	2.3	1.2	4.9	4.7	9.4	1.3	6.4	1.5	2.8	2.1	1.7	2.6	34.5
FY14	2.4	2.0	2.9	4.0	12.3	3.0	3.6	5.0	0.5	3.8	1.6	1.8	35.7
Mo over Mo change	0.1	(0.2)	(1.6)	(0.1)	(5.0)	1.6	(4.9)	(0.7)	(0.9)	(2.1)	(1.7)	(2.6)	(11.7)
YTD change	0.1	(0.1)	(1.7)	(1.8)	(6.8)	(5.2)	(10.1)	(10.8)	(11.7)	(13.8)	15.5)	(18.1)	

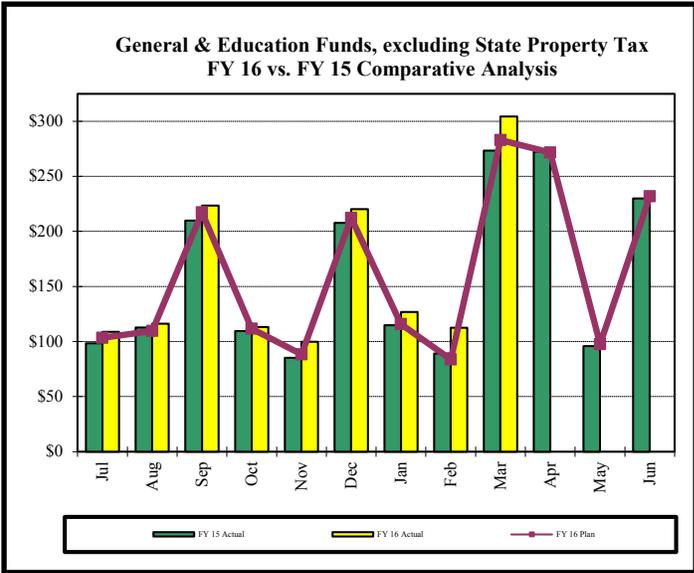
General & Education Funds Comparison to FY 15

GENERAL & EDUCATION FUNDS	Monthly			Year-to-Date			
	FY 16 Actuals	FY 15 Actuals	Inc/(Dec)	FY 16 ACTUALS	FY 15 Actuals	Inc/(Dec)	% Change
Business Profits Tax	\$68.5	\$60.2	\$8.3	\$251.3	\$223.0	\$28.3	12.7%
Business Enterprise Tax	43.5	38.1	5.4	171.4	145.3	26.1	18.0%
Subtotal Business Taxes	112.0	98.3	13.7	422.7	368.3	54.4	14.8%
Meals & Rentals Tax	22.3	19.0	3.3	230.7	214.0	16.7	7.8%
Tobacco Tax	17.5	16.5	1.0	166.1	164.5	1.6	1.0%
Transfer from Liquor Commission	9.8	9.4	0.4	107.7	106.1	1.6	1.5%
Interest & Dividends Tax	3.5	4.3	(0.8)	41.8	40.8	1.0	2.5%
Insurance Tax	102.4	95.6	6.8	120.1	113.8	6.3	5.5%
Communications Tax	4.4	4.8	(0.4)	40.1	44.0	(3.9)	-8.9%
Real Estate Transfer Tax	7.3	5.0	2.3	104.4	88.1	16.3	18.5%
Court Fines & Fees	1.1	1.2	(0.1)	10.0	9.8	0.2	2.0%
Securities Revenue	8.6	2.8	5.8	24.5	18.1	6.4	35.4%
Utility Consumption Tax	0.5	0.5		4.5	4.4	0.1	2.3%
Beer Tax	0.9	0.8	0.1	9.9	9.8	0.1	1.0%
Other	7.5	5.7	1.8	39.6	39.7	(0.1)	-0.3%
Transfer from Lottery Commission	5.4	6.7	(1.3)	52.3	49.4	2.9	5.9%
Transfer from Racing & Charitable Gaming	0.4	0.4		2.1	1.9	0.2	10.5%
Tobacco Settlement							
Utility Property Tax	0.2	2.2	(2.0)	22.8	24.3	(1.5)	-6.2%
State Property Tax	363.1	363.4	(0.3)	363.1	363.4	(0.3)	-0.1%
Subtotal Traditional Taxes & Transfers	666.9	636.6	30.3	1,762.4	1,660.4	102.0	6.1%
Recoveries	0.5	0.2	0.3	6.9	3.7	3.2	86.5%
Subtotal Receipts	\$667.4	\$636.8	\$30.6	\$1,769.3	\$1,664.1	\$105.2	6.3%
Tax Amnesty Receipts				\$19.0		\$19.0	100.0%
Total Receipts	\$667.4	\$636.8	\$30.6	\$1,788.3	\$1,664.1	\$124.2	7.5%

All funds reported on a cash basis, dollars in millions.

General and Education Funds										
YEAR-TO-DATE COMPARISON TO PLAN										
General & Education Funds	General			Education			Total			% Change
	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	
Business Profits Tax	\$204.4	\$182.6	\$21.8	\$46.9	\$39.8	\$7.1	\$251.3	\$222.4	\$28.9	13.0%
Business Enterprise Tax	57.1	50.7	6.4	114.3	100.6	13.7	171.4	151.3	20.1	13.3%
Subtotal Business Taxes	261.5	233.3	28.2	161.2	140.4	20.8	422.7	373.7	49.0	13.1%
Meals & Rentals Tax	223.9	216.0	7.9	6.8	6.6	0.2	230.7	222.6	8.1	3.6%
Tobacco Tax	96.6	92.6	4.0	69.5	72.8	(3.3)	166.1	165.4	0.7	0.4%
Transfer from Liquor Commission	107.7	109.5	(1.8)				107.7	109.5	(1.8)	-1.6%
Interest & Dividends Tax	41.8	39.4	2.4				41.8	39.4	2.4	6.1%
Insurance Tax	120.1	116.7	3.4				120.1	116.7	3.4	2.9%
Communications Tax	40.1	44.3	(4.2)				40.1	44.3	(4.2)	-9.5%
Real Estate Transfer Tax	69.5	60.9	8.6	34.9	29.9	5.0	104.4	90.8	13.6	15.0%
Court Fines & Fees	10.0	10.2	(0.2)				10.0	10.2	(0.2)	-2.0%
Securities Revenue	24.5	19.7	4.8				24.5	19.7	4.8	24.4%
Utility Consumption Tax	4.5	4.5					4.5	4.5		0.0%
Beer Tax	9.9	9.8	0.1				9.9	9.8	0.1	1.0%
Other	39.6	38.8	0.8				39.6	38.8	0.8	2.1%
Transfer from Lottery Commission				52.3	49.0	3.3	52.3	49.0	3.3	6.7%
Transfer from Racing & Charitable Gaming				2.1	1.8	0.3	2.1	1.8	0.3	16.7%
Tobacco Settlement										
Utility Property Tax				22.8	22.0	0.8	22.8	22.0	0.8	3.6%
State Property Tax				363.1	363.1		363.1	363.1		
Subtotal Traditional Taxes & Transfers	1,049.7	995.7	54.0	712.7	685.6	27.1	1,762.4	1,681.3	81.1	4.8%
Recoveries	6.9	8.8	(1.9)				6.9	8.8	(1.9)	-21.6%
Subtotal Receipts	1,056.6	1,004.5	52.1	712.7	685.6	27.1	1,769.3	1,690.1	79.2	4.7%
Tax Amnesty Receipts	19.0						19.0			
Total Receipts	\$1,075.6			\$712.7			\$1,788.3			

Education Trust Fund Statement of Activity - FY 2016 July 1, 2015 to March 31, 2016	
Description	Amount
Beginning Surplus (Deficit) - unaudited	\$-
Unrestricted Revenue - See above	712.7
Expenditures	
Education Grants & Adm Costs	(956.2)
Ending Surplus (Deficit) - unaudited	\$(243.5)

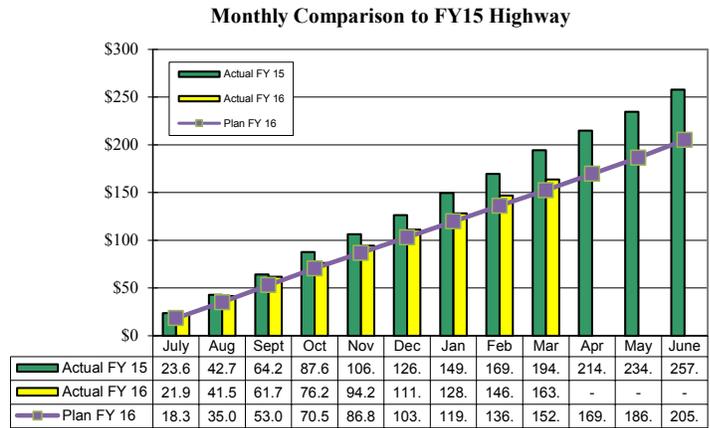


Fiscal 2016 Adequate Education Grant payments of \$567.9 million are due 20% September 1, 20% November 1, 30% January 1 and 30% April 1. Municipalities receive an additional \$363.1 million of grants through local retention of Statewide Property Tax collection. The FY 2016 budget anticipated a deficit of \$79.4 million, to be covered by a General fund transfer at year end.

All funds reported on a cash basis, dollars in millions.

Highway Fund

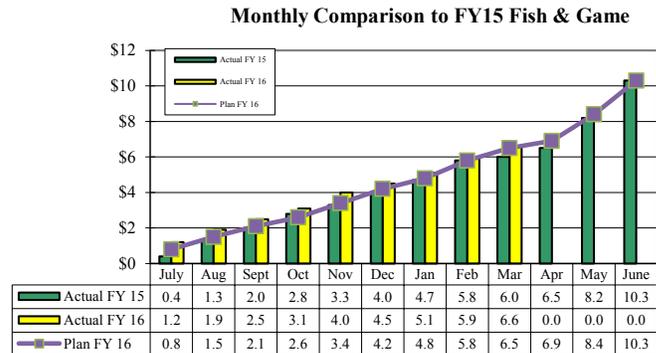
COMPARISON TO PLAN				
Revenue Category	year-to-date			FY 15 Actuals
	FY 16 Actuals	FY 16 Plan	Actual vs. Plan	
Gasoline Road Toll	\$93.9	\$91.1	\$2.8	\$94.8
Miscellaneous	0.8	1.0	(0.2)	14.5
Motor Vehicle Fees				
MV Registrations	52.4	44.2	8.2	59.7
MV Operators	2.8	1.8	1.0	9.1
Inspection Station Fees	2.5	2.4	0.1	2.8
MV Miscellaneous Fees	6.7	7.3	(0.6)	7.6
Certificate of Title	4.4	4.6	(0.2)	5.8
Total Fees	68.8	60.3	8.5	85.0
Total	\$163.5	\$152.4	\$11.1	\$194.3



According to Road Toll Operations, actual fuel consumption is up approximately 1.17% YTD over the same period last year. The Highway Fund Plan for FY 2016 represents revenues included within HB1 (Ch. 275, Laws of 2015) adjusted for the removal of \$28.6 million of revenue associated with the cost of collection, which is no longer classified as unrestricted highway fund revenue and is instead classified as restricted revenue, per the Committee of Conference Highway Fund Surplus Statement. Actual collections have also been adjusted for this change.

Fish & Game Fund

COMPARISON TO PLAN				
Revenue Category	year-to-date			FY 15 Actuals
	FY 16 Actuals	FY 16 Plan	Actual vs. Plan	
Fish and Game Licenses	\$5.7	\$5.4	\$0.3	\$4.6
Fines and Penalties	0.1	0.1		0.1
Miscellaneous Sales	0.2	0.3	(0.1)	0.4
Federal Recoveries Indirect Costs	0.6	0.7	(0.1)	0.9
Total	\$6.6	\$6.5	\$0.1	\$6.0



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the prior year, it should be noted that \$5.2 million of March collections has been excluded from this report as the Insurance Dept. estimates that this amount is unearned and will not be recognized as fiscal 2016 revenue but will be recognized as fiscal 2017 revenue.

Real Estate Transfer Taxes (RETT) for March were \$7.3 million, which were above plan by \$1.6 million (28.1%) and above prior year by \$2.3 million (46.0%). YTD collections of \$104.4 million were \$13.6 million (15.0%) above plan and \$16.3 million (18.5%) above prior year. According to DRA, the revenue collected in March (February transactions) had all counties reporting an increase in sales value, as well as an overall increase in volume, over the prior fiscal year.

Securities revenue reported for the month of March was above plan by \$4.6 million (115%), and above prior year by \$5.8 million (207%). According to the Secretary of State's office, the increase is due to timing differences, in which certain major filers are submitting electronically, thus revenue reported in future months is expected to come in below plan.

SALES OF CIGARETTE STAMPS

Total sold (calendar month) July through March for each of last five years (number of stamps, in thousands)

Prepared from data provided by DRA

	Sales of Stamps	Volume Change	Percent Change
2016	89,471	1,478	1.7%
2015	87,993	(5)	-0.0%
2014	87,998	1,782	2.1%
2013	86,216	(6,239)	-6.7%
2012	92,455	(569)	-0.6%

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