Department of Administrative Services
Division of Procurement and Support Services
Bureau of Purchase & Property

REQUEST FOR CONTRACT EXTENSION

DATE: October 4, 2018

CONTRACT: Electrical Lamps and Ballast

CONTRACT NO.: **8001921 – Consolidated Electric Dist.** VC # 176050 R001

CONTRACT PERIOD: November 1, 2015 through October 31, 2018
EXTENSION: November 1, 2018 through December 31, 2020

Questions: Laura Ingram, Purchasing Agent
Phone: 603-271- 2009
E-Mail: **Laura.Ingram@Das.NH.Gov**

EXPLANATION

I am requesting the approval to exercise a 2-year extension provision allowed for statewide contract for Lamps and Ballast. The current contract was implemented on November 1, 2015 for three (3) years with additional extensions, as a result of RFB # 1815-16.

I have verified through System for Award Management that there are no records of debarment or exclusions listed. The estimated FY 16/17/18 spend on this contract is $274,367.

The vendor has agreed to extend under the same terms, conditions and pricing structure. I recommend the extension of the contracted based on the information provided above and believe that to do so would be in the best interest of the State.

SUBMITTED FOR ACCEPTANCE BY:

Laura Ing

PURCHASING AGENT
BUREAU OF PURCHASE AND PROPERTY
DATE 10/4/18

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RECOMMENDED FOR ACCEPTANCE BY:

INITIALS 10/10/18 INITIALS MTS

PURCHASING MANAGER/ADMINISTRATOR III
DATE 10/18/18

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APPROVED FOR ACCEPTANCE BY:

GARY LUNETTA, DIRECTOR
DIVISION OF PROCUREMENT & SUPPORT SERVICES
DATE 10/18/18

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ACCEPTED FOR THE STATE OF NEW HAMPSHIRE UNDER THE AUTHORITY GRANTED TO ME BY NEW HAMPSHIRE REVISED STATUTES, ANNOTATED 21-I:14, XII.

CHARLES M. ARLINGHAUS, COMMISSIONER
DEPARTMENT OF ADMINISTRATIVE SERVICES
DATE 10/18/18

STATE OF NEW HAMPSHIRE
BUREAU OF PURCHASE AND PROPERTY
STATE HOUSE ANNEX - ROOM 102
25 CAPITOL ST
CONCORD NH 03301-6398

NOTICE OF CONTRACT

DATE: 11/02/15

CONTRACT FOR: Lamps and Ballasts

NIGP CODE: 285-5000

CONTRACTOR: Consolidated Electric Distributors CONTRACTOR #176050

SUBMITTED FOR ACCEPTANCE BY:

Laura Ing

LAURA INGRAM, PURCHASING AGENT
BUREAU OF PURCHASE AND PROPERTY

DATE 11/2/15

RECOMMENDED FOR ACCEPTANCE BY:

Robert Stowell

ROBERT STOWELL, ADMINISTRATOR
BUREAU OF PURCHASE AND PROPERTY

DATE 11/3/15

ENDORSED FOR ACCEPTANCE BY:

Lisa M Pollard

LISA M. POLLARD, DIRECTOR
DIVISION OF PROCUREMENT & SUPPORT SERVICES

DATE 11-6-15

ACCEPTED FOR THE STATE OF NEW HAMPSHIRE UNDER THE AUTHORITY GRANTED TO ME BY NEW HAMPSHIRE REVISED STATUTES, ANNOTATED 21-I:14, XII.

Vicki V. Quiram

VICKI QUIRAM, COMMISSIONER
DEPARTMENT OF ADMINISTRATIVE SERVICES

DATE 11-8-15

State of New Hampshire
Division of Procurement and Support Services
Bureau of Purchase and Property
25 Capitol Street, State House Annex
Concord, NH 03301-6398

Date: 10/8/15

Bid No.: 1815-16

Date of Bid Opening: 10/20/15

Time of Bid Opening: 1:30 PM (EST)

YOU MAY EMAIL YOUR BID TO LAURA INGRAM AT: EMAIL PRCHWEB@NH.GOV

BID INVITATION FOR CONTRACT: LAMPS AND BALLASTS

[Insert name of signor] Gary S. Barnes, on behalf of CED [insert name of entity submitting bid (collectively referred to as "Vendor") hereby submits an offer as contained in the written bid submitted herewith ("Bid") to the State of New Hampshire in response to BID # 1815-16 at the price(s) quoted herein in complete accordance with the bid.

Vendor attests to the fact that:

1. The Vendor has reviewed and agreed to be bound by the Bid.
2. The Vendor has not altered any of the language or other provisions contained in the Bid document.
3. The Bid is effective for a period of 180 days from the Bid Opening date as indicated above.
4. The prices Vendor has quoted in the Bid were established without collusion with other vendors.
5. The Vendor has read and fully understands this Bid.
6. Further, in accordance with RSA 21-I:11-c, the undersigned Vendor certifies that neither the Vendor nor any of its subsidiaries, affiliates or principal officers (principal officers refers to individuals with management responsibility for the entity or association):
   a. Has, within the past 2 years, been convicted of, or pleaded guilty to, a violation of RSA 356:2, RSA 356:4, or any state or federal law or county or municipal ordinance prohibiting specified bidding practices, or involving antitrust violations, which has not been annulled;
   b. Has been prohibited, either permanently or temporarily, from participating in any public works project pursuant to RSA 638:20;
   c. Has previously provided false, deceptive, or fraudulent information on a vendor code number application form, or any other document submitted to the state of New Hampshire, which information was not corrected as of the time of the filing a bid, proposal, or quotation;
   d. Is currently debarred from performing work on any project of the federal government or the government of any state;
   e. Has, within the past 2 years, failed to cure a default on any contract with the federal government or the government of any state;
   f. Is presently subject to any order of the department of labor, the department of employment security, or any other state department, agency, board, or commission, finding that the applicant is not in compliance with the requirements of the laws or rules that the department, agency, board, or commission is charged with implementing;
   g. Is presently subject to any sanction or penalty finally issued by the department of labor, the department of employment security, or any other state department, agency, board, or commission, which sanction or penalty has not been fully discharged or fulfilled;
   h. Is currently serving a sentence or is subject to a continuing or unfulfilled penalty for any crime or violation noted in this section;
   i. Has failed or neglected to advise the division of any conviction, plea of guilty, or finding relative to any crime or violation noted in this section, or of any debarment, within 30 days of such conviction, plea, finding, or debarment; or
   j. Has been placed on the debarred parties list described in RSA 21-I:11-c within the past year.

This document must be signed by a person who is authorized to legally obligate the responding vendor. A signature on this document indicates that all State of New Hampshire terms and conditions are accepted by the responding vendor and that any and all other terms and conditions submitted by the responding vendor are null and void, even if such terms and conditions have terminology to the contrary. The responding vendor shall also be subject to State of New Hampshire terms and conditions as stated on the reverse of the purchase order.

Authorized Signor's Signature _____ **Authorized Signor's Title** Manager

NOTARY PUBLIC/JUSTICE OF THE PEACE

COUNTY: Hillsborough **STATE:** NH **ZIP:** 03103

On the 16th **day of** October, **2015, personally appeared before me, the above named** Gary S. Barnes, **in his/her capacity as authorized representative of** CED, **known to me or satisfactorily proven, and took oath that the foregoing is true and accurate to the best of his/her knowledge and belief.**

In witness thereof, I hereunto set my hand and official seal.

_____
(Notary Public/Justice of the Peace)

My commission expires: May 25, 2016 **(Date)**

Form P31-B

Unless specifically amended or deleted by the Division of Procurement and Support Services, the following General Terms and Conditions apply to this Bid and any resulting Purchase Order or Contract.

Last Updated: 9/4/2015 LMR

GENERAL CONDITIONS AND INSTRUCTIONS:

NATURE OF, AND ELIGIBILITY TO RESPOND. This bid invitation is submitted in accordance with Chapter 21-1, and rules promulgated thereunder, and constitutes a firm and binding offer. A bid may not be withdrawn unless permission is obtained from the Bureau of Purchase and Property.

Bids may be issued only by the Bureau of Purchase and Property and are not transferable.

SAMPLES AND DEMONSTRATIONS. When samples are required they must be submitted free of costs and will not be returned. Items left for demonstration or evaluation purposes shall be delivered and installed free of charge and shall be removed at no cost to the State. Demonstration units shall not be offered to the State as new equipment.

BIDS. Bids must be received at the Bureau of Purchase and Property before the date and time specified for the opening. Bids must be submitted on this bid form or exact copies and must be typed or clearly printed in ink. Corrections must be initialed. Bids are to be made less Federal Excise Tax and no charge for handling unless required by law.

SPECIFICATIONS. Vendors must submit on items as specified. Proposed changes must be submitted in writing and received at the Bureau of Purchase and Property at least five (5) business days prior to the bid opening. Vendors shall be notified in writing if any changes to the specifications are made.

AWARD. The award will be made to the responsible Vendor submitting a conforming bid meeting specifications at the lowest cost unless other criteria are noted in the bid. Unless otherwise noted, the award may be made by individual items.

If there is a discrepancy between the unit price and the extension, the unit price will prevail.

When identical low bids are received the award will be made in accordance with the Administrative Rules.

Discounts will not be considered in making award but may be offered on the Invoice for earlier payment and will be applicable on the date of completion of delivery or receipt of Invoice, whichever is later. On orders specifying split deliveries, discounts will apply on the basis of each delivery or receipt of Invoice, whichever is later.

PATENT INFRINGEMENT. Any responding vendor who has reason to believe that any other responding vendor will violate a patent should such responding vendor be awarded the contract shall set forth in writing, prior to the date and time of opening, the grounds for his belief and a detailed description of the patent.

ASSIGNMENT PROVISION. The responding vendor hereby agrees to assign all causes of action that it may acquire under the antitrust laws of New Hampshire and the United States as the result of conspiracies, combinations, or contracts in restraint of trade which materially affect the price of goods or services obtained by the state under this contract if so requested by the State of New Hampshire.

FEDERAL FUNDS. This Division of Plant and Property Management, under RSA 21-1:14, VIII shall assure the continuation or granting of federal funds or other assistance not otherwise provided for by law by following the Federal Procurement Standards.

STATE'S OPTIONS: The Bureau of Purchase and Property reserves the right to reject or accept all or any part of any bid, to determine what constitutes a conforming bid, to award the bid solely as it deems to be in the best interest of the State, and to waive irregularities that it considers not material to the bid.

PUBLIC INFORMATION: The responding vendor hereby acknowledges that all information relating to this bid and any resulting order (including but not limited to fees, contracts, agreements and prices) are subject to these laws of the State of New Hampshire regarding public information.

PERSONAL LIABILITY: The responding vendor agrees that in the preparation of this bid or the execution of any resulting contract or order, representatives of the State of New Hampshire shall incur no liability of any kind.

PROOF OF COMPLIANCE. The responding vendor may be required to supply proof of compliance with proposal specifications. When requested, the responding vendor must immediately supply the Bureau of Purchase and Property with certified test results or certificates of compliance. Where none are available, the State may require independent laboratory testing. All costs for such testing certified test results or certificate of compliance shall be the responsibility of the responding vendor.

FORM OF CONTRACT. The terms and conditions set forth in any additional Terms and Conditions by the Bureau of Purchase and Property are part of the bid and will apply to any contract awarded the responding vendor unless specific exceptions are taken and accepted and will prevail over any contrary provisions in Terms and Conditions submitted by the responding vendor.

CONTRACT TERMS AND CONDITIONS

1. The State of New Hampshire, acting through the Division of Procurement and Support Services, engages the firm or individual ("the Vendor") to perform the services and/or sale of goods, described in the attached State documents, if any, and the Vendor's bid or quotation, both of which are incorporated herein by reference.

2. COMPLIANCE BY VENDOR WITH LAWS AND REGULATIONS. In connection with the performance of this agreement, the Vendor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which shall impose any obligation or duty upon the Vendor, including, but not limited to civil rights and equal opportunity laws.

3. TERM. The contract, and all obligations of the parties thereunder, shall become effective on a specified date and shall be completed in their entirety prior to a specified date. Any work undertaken by the Vendor prior to the effective date shall be at his sole risk and, in the event that the contract shall not become effective, the State shall be under no obligation to reimburse the Vendor for any such work.

4. CONTRACT PRICE. The contract price, a payment schedule and a maximum limitation of price shall be as specified by the bid invitation and the Vendor's bid. All payments shall be conditioned upon receipt, and approval by the State, of appropriate vouchers and upon satisfactory performance by the Vendor, as determined by the State. The payment by the State of the Contract Price shall constitute complete reimbursement to the Vendor for all expenses of any nature incurred by the Vendor in the performance by the Vendor and complete payment for the Services. The State shall have no other liability to the Vendor.

5. DELIVERY. If the vendor fails to furnish items and/or services in accordance with all requirements, including delivery, the state may re-purchase similar items from any other source without competitive bidding, and the original vendor may be liable to the state for any excess costs. If a vendor is unable to complete delivery by the date specified, he must contact the using agency. However, the agency is not required to accept a delay to the original delivery date. All deliveries are subject to inspection and receiving procedure rules as established by the State of New Hampshire. Deliveries are not considered accepted until compliance with these rules has been established. State personnel signatures on shipping documents shall signify only the receipt of shipments. All deliveries shall be FOB Destination.

6. INVOICING. All invoices must be in triplicate showing Order Number, Unit and Extension Prices and discounts allowed. A separate invoice shall be submitted for each order. Unless otherwise noted on the invitation to bid or purchase order, payment will not be due until thirty (30) days after all services have been completed, or all items have been delivered, inspected and accepted or the invoice has been received at the agency business office, whichever is later.

7. PERSONNEL.

7.1. The Vendor shall disclose in writing the names of all owners (5% or more), directors, officers, employees, agents or subcontractors who are also officials or employees of the State of New Hampshire. Any change in this information shall be reported in writing within fifteen (15) days of their occurrence.

7.2. The person signing this agreement on behalf of the State, or his or her delegee ("Contracting Officer") shall be the State's representative for purposes of this agreement. In the event of any dispute concerning the interpretation of this agreement, the Contracting Officer's decision shall be final.

8. EVENT OF DEFAULT; REMEDIES.

8.1. Any one or more of the following acts or omissions of the Vendor shall constitute an event of default hereunder ("Events of Default"):

8.1.1. failure to deliver the goods or services satisfactorily or on schedule; or

8.1.2. failure to submit any report required hereunder; or

8.1.3. failure to perform any of the other covenants and conditions of this agreement.

8.2. Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

8.2.1. give the Vendor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this agreement, effective two (2) days after giving the Vendor notice of termination; and

8.2.2. give the Vendor a written notice specifying the Event of Default and suspending all payments to be made under this agreement and ordering that the portion of the Contract Price, which would otherwise accrue to the Vendor during the period from the date of such notice until such time as the State determines that the Vendor has cured the Event of Default, shall never be paid to the Vendor; and

8.2.3. set off against any other obligation the State may owe to the Vendor any damages the State suffers by reason of any Event of Default; and

8.2.4. treat the agreement as breached and pursue any of its remedies at law or in equity, or both.

9. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event, or any subsequent Event. No express failure of any Event of Default shall be deemed a waiver of any provision hereof. No such failure or waiver shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other default on the part of the Vendor.

10. VENDOR'S RELATION TO THE STATE. In the performance of this agreement the Vendor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Vendor nor any of its officers, employees, agents or members shall have authority to bind the State nor are they entitled to any of the benefits, workmen's compensation or emoluments provided by the State to its employees.

11. ASSIGNMENT AND SUBCONTRACTS. The Vendor shall not assign, or otherwise transfer any interest in this agreement without the prior written consent of the State. No work required by this contract shall be subcontracted without the prior written consent of the State.

12. INDEMNIFICATION. The contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based on, resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Vendor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant shall survive the termination of this agreement.

12.1 PATENT PROTECTION. The seller agrees to indemnify and defend the State of New Hampshire from all claims and losses resulting from alleged and actual patent infringements and further agrees to hold the State of New Hampshire harmless from any liability arising under RSA 382-A:2-312(3). (Uniform Commercial Code).

13. TOXIC SUBSTANCES. In compliance with RSA 277-A known as the Workers Right to Know Act, the vendor shall provide Material Safety Data Sheets with the delivery of any and all products covered by said law.

14. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given below.

15. AMENDMENT. This agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto.

16. CONSTRUCTION OF AGREEMENT AND TERMS. This agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns.

17. ADDITIONAL PROVISIONS. The additional provisions (if any) have been set forth as Exhibit "A" hereto.

18. ENTIRE AGREEMENT. This agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire agreement and understanding between the parties, and supersedes all prior agreements and understandings relating hereto.

BID INVITATION FOR:
A CONTRACT FOR: LAMPS AND BALLASTS

PURPOSE:
The purpose of this bid invitation is to establish a contract(s) for supplying the State of New Hampshire agencies with the item(s) indicated in the "Offer" section of this bid invitation to be ordered as needed during the term of the contract, in accordance with the requirements of this bid invitation and any resulting contract. Items ordered under any resulting contract must be delivered FOB destination to the location(s) indicated in the "Delivery Locations" section of this bid invitation.

INSTRUCTIONS TO VENDOR:
Read the entire bid invitation prior to filling it out. Complete the pricing information in the "Offer" section (detailed information on how to fill out the pricing information can be found in the "Offer" section); complete the "Vendor Contact Information" section; and finally, fill out, sign, and notarize page 1 of the bid invitation.

BID SUBMITTAL
All bids must be submitted on this form or an exact copy, must be typed or clearly printed in ink and must be received on or before the date and time specified on page 1 of this bid. Interested parties may submit a bid to the State of New Hampshire Bureau of Purchase and Property by **email to PRCHWEB@NH.GOV**. All bids must be clearly marked with bid number, date due and purchasing agent's name.

IF YOU ARE EXPERIENCING DIFFICULTIES EMAILING YOUR BID OR YOU WISH TO VERIFY THAT YOUR BID RESPONSE HAS BEEN RECEIVED, PLEASE CALL (603) 271-2201 AND ASK A PURCHASING ASSISTANT FOR ASSISTANCE OR TO CHECK ON THE STATUS OF YOUR BID RESPONSE.

TIMELINE:
The timeline below is provided as a general guideline and is subject to change. Unless stated otherwise, considered the dates below a "no later than" date.

10/08/2015	Bid Solicitation distributed on or by
10/14/2015	Last day for questions, clarifications, and/or requested changes to bid
10/19/2015	1:30 (EST) PM Bid Opening
10/20/2015	Estimated Notification(s) of Award to apparent low bidder/s

GOVERNING TERMS AND CONDITIONS:
A responding bid that has been completed and signed by your representative will constitute your company's acceptance of all State of New Hampshire terms and conditions and will legally obligate your company to these terms and conditions.

A signed response further signifies that any terms and/or conditions that may be or have been submitted by the Vendor are specifically null and void and are not a part of this bid invitation or any awarded purchase order, even if said terms and/or conditions contain language to the contrary.

PUBLIC DISCLOSURE OF BID SUBMISSIONS:
Generally, all bids and proposals (including all materials submitted in connection with them, such as attachments, exhibits and addenda) become public information upon the effective date of a resulting contract or purchase order. However, to the extent consistent with applicable state and federal laws and regulations, as determined by the State, including, but not limited to, RSA Chapter 91-A (the "Right-to-Know" Law), the State will attempt to maintain the confidentiality of portions of a bid that are clearly and properly marked by a Vendor as confidential. Any and all information contained in or connected to a bid or proposal that a Vendor considers confidential must be clearly designated in a manner that draws attention to the designation. The State shall have no obligation to maintain the confidentiality of any portion of a bid, proposal or related material, which is not so marked. Marking an entire bid, proposal, attachment or sections thereof confidential without taking into consideration the public's right to know will neither be accepted nor honored by the State. Notwithstanding any provision of this RFP/RFB to the contrary, pricing will be subject to public disclosure upon the effective date of all resulting contracts or purchase orders, regardless of whether or not marked as confidential. If a bid or proposal results in a purchase order or contract, whether or not subject to approval by the Governor and Executive Council, all material contained in, made part of, or submitted with the contract or purchase order shall be subject to public disclosure.
If a request is made to the State by any person or entity to view or receive copies of any portion of a bid or proposal, and if disclosure is not prohibited under RSA 21-I: 13-a, Vendors acknowledge and agree that the State may disclose any and all portions of the bid, proposal or related materials which is not marked as confidential. In the case of bids, proposals or related materials that contain portions marked confidential, the State will assess what information it believes is subject to release; notify the Vendor that the request has been made; indicate what, if any, portions of the

bid, proposal or related material will not be released; and notify the Vendor of the date it plans to release the materials. The State is not obligated to comply with a Vendor's designation regarding confidentiality.

By submitting a bid or proposal, the Vendor agrees that unless it obtains and provides to the State, prior to the date specified in the notice described in the paragraph above, a court order valid and enforceable in the State of New Hampshire, at its sole expense, enjoining the release of the requested information, the State may release the information on the date specified in the notice without any liability to the Vendor.

ELIGIBLE PARTICIPANTS:
Political sub-divisions (counties, cities, towns, school districts, special district or precinct, or any other governmental organization), or any nonprofit agency under the provisions of section 501c of the federal internal revenue code, are eligible to participate under this contract whenever said sub-division or nonprofit agency so desires. These entities are autonomous and may participate at their sole discretion. In doing so, they are entitled to the prices established under the contract. However, they are solely responsible for their association with the successful Vendor. The State of New Hampshire assumes no liability between the successful Vendor and any of these entities.

CONTRACT TERM:
The term of the contract shall be from November 1, 2015 or the date of award, whichever is later, through October 31, 2018, a period of approximately three (3) years. The contract may be extended for an additional two (2) years thereafter under the same terms, conditions and pricing structure upon the mutual agreement between the successful Vendor and the State with the approval of the Commissioner of the Department of Administrative Services. The maximum term of the contract (including all extensions) cannot exceed five (5) years.

TERMINATION:
The State of New Hampshire shall have the right to terminate the purchase contract at any time by giving the successful Vendor a thirty (30) day written notice.

VENDOR CERTIFICATIONS:
ALL Vendors **SHALL** be duly registered as a Vendor authorized to conduct business in the State of New Hampshire. Vendors shall comply with the certification below prior to a contract being awarded and through the term of any contract which results from said bid. Failure to comply shall be grounds for disqualification of bid and/or the termination of any resultant contract:

- STATE OF NEW HAMPSHIRE VENDOR APPLICATION: Vendor **SHALL** have a completed Vendor Application and Alternate W-9 Form which **SHALL** be on file with the NH Bureau of Purchase and Property. See the following website for information on obtaining and filing the required forms (no fee): http://das.nh.gov/purchasing/

REQUEST FOR CHANGES AND/OR CLARIFICATION:
Any Questions must be submitted by an individual authorized to commit their organization to the Terms and Conditions of this bid. Submissions must clearly identify the bid Number, the Vendor's name and address and the name of the person submitting the question. Any questions, clarifications, and/or requested changes must be received in writing at the Bureau of Purchase and Property no later than 4:30 PM on October 14, 2015.

Questions must be submitted by E-mail to Laura Ingram, at the following address: laura.ingram@nh.gov

ADDENDA:
In the event it becomes necessary to add to or revise any part of this bid prior to the scheduled submittal date, the NH Bureau of Purchase and Property will post on our web site any Addenda. Before your submission and periodically prior to the RFB closing, Vendors are required to **check the site for any addenda** or other materials that may have been issued affecting the bid. The web site address is http://das.nh.gov/Purchasing/vendorresources.asp.

WARRANTY REQUIREMENTS:
Successful Vendor shall be required to warranty all of the equipment awarded to Vendor for a period of not less than the manufacturer's standard period of time, from the date the items are received, inspected and accepted by the State of New Hampshire. The warranty shall cover 100% of all parts, shipping, labor, travel, lodging and expenses.

BID PRICES:
Bid prices must be in US dollars and must include delivery and all other costs required by this bid invitation. Special charges, surcharges, or fuel charges of any kind (by whatever name) may not be added on at any

time. Any and all charges **must be built into your bid price** at the time of the bid.

BID RESULTS:
Bid results may be viewed when available, once the award has been made, on our web site only at: **http://das.nh.gov/purchasing**.

For Vendors wishing to attend the bid Opening: **Only the names of the Vendors submitting responses will be made public.**

ABILITY TO PROVIDE:
Successful Vendor must be capable of providing each State of New Hampshire agencies and eligible participants with their entire requirements of the items required in this bid invitation and any resulting contract without any delay or substitution.

ORDERING PROCEDURE:
State agencies will place their orders by electronic order entry, by e-mail, by FAX, or they may establish a standard delivery order. Eligible participants will utilize their own individually established ordering procedures.

AUDITS AND ACCOUNTING:
The successful Vendor shall allow representatives of the State of New Hampshire to have complete access to all records for the purpose of determining compliance with the terms and conditions of this bid invitation and in determining the award and for monitoring any resulting contract.

At intervals during the contract term, and prior to the termination of the contract, the successful Vendor may be required to provide a complete and accurate accounting of all products and quantities ordered by each agency and institution and by political sub-divisions and authorized non-profit organizations.

ESTIMATED USAGE:
The quantities indicated in the offer section of this bid invitation are an estimate only for the State of New Hampshire's annual requirements. These quantities are indicated for informational purposes only and shall not be considered minimum or guaranteed quantities, nor shall they be considered maximum quantities. These quantities **do not** include any eligible participant usage.

USAGE REPORTING:
The successful Vendor shall be required to submit a quarterly and annual usage report for analysis to determine contract compliance. At a minimum, the Report shall include:

- Contract Number
- Utilizing Agency and Eligible Participant
- All Products Purchased (showing the manufacturer, item, part number, list price and the final cost after discount.)
- Total Cost of all Products Purchased

DELIVERY TIME:
Stock items- within 2 working days, the State of New Hampshire will expect a minimum of a 75% fill rate on orders placed. Deliveries for back ordered items would be within 10 business days unless special arrangements are made between the requesting agency and the vendor

The use of a private carrier to make delivery **does not** relieve the successful Vendor from the responsibility of meeting the delivery requirement.

ESTABLISHMENT OF ACCOUNTS:
Each State of New Hampshire agency must have its own individual customer account number. There will be instances where sub-sections of an agency will need their own individual customer account number. Should any State of New Hampshire agency place an order under the contract, the successful Vendor agrees to establish an account within three business days from the date the order is placed. However, there must be no delay in any shipment; the agency must receive the items ordered in accordance with the delivery time required under the "Delivery Time" section of this bid invitation, as if an account already exists for them.

RETURNED GOODS:
The successful Vendor must resolve all order and invoice discrepancies within five (5) business days from notification. Products returned due to quality issues, duplicate shipments, over-shipments, etc. must be picked up by the successful Vendor within ten (10) business days of notification with no restocking or freight charges, and must be replaced with specified products or the agency will be refunded/credited for the full purchase

price. Unauthorized substitutions for any products are not allowed.

Standard stock products ordered in error by the State of New Hampshire must be returned for full credit within fifteen (15) business days of receipt. Products must be in re-saleable condition (original container, unused) and there will be no restocking fee charged for these products. The using agency will be responsible for any freight charges to return these items to the successful Vendor.

INVOICING:
Invoicing shall be done to the Agency Remit Account on the basis of each order completed. Invoices shall clearly indicate the quantity, description, packaging, date delivered, and contract price. Invoicing for eligible participants will be in accordance with their individual requirements.

PAYMENT:
Payments shall be made via ACH. Use the following link to enroll with the State Treasury:
http://www.nh.gov/treasury/Divisions/DocsForms/Tforms.htm?inc=P

CONTRACT AWARD:
The award shall be made to the responsible Vendor(s) meeting the criteria established in this RFB and providing the lowest cost in total in each offer section. The State reserves the right to reject any or all bids or any part thereof and add/delete locations to the contract price. If an award is made it shall be, in the form of a State of New Hampshire Contract (s).

Successful Vendor will not be allowed to require any other type of order, nor will the successful Vendor be allowed to require the filling out or signing of any other document by State of New Hampshire personnel.

VENDORS MUST SUBMIT PRICING ON ALL ITEMS LISTED IN EACH SECTION - PARTIAL BIDS WILL NOT BE ACCEPTED

CATALOGS:
The contractor shall provide current illustrated catalogs for both ballast and lamps to all major using agencies, as well as the Bureau of Purchase & Property, at no charge.

ACCEPTABLE BRANDS:
The intent of the contract is to purchase quality ballast and lamps for the state agencies. Acceptable lamp brands: Phillips, General Electric or Osram Sylvania. Acceptable ballast brands: Advance, Valmont, Magnetek, Osram Sylvania, Motorola, General Electric and Lutron. All ballast must be UL listed and approved.

DISTRIBUTION INFORMATION, ATTACH ADDITIONAL PAGES IF NEEDED

LOCATION OF DISTRIBUTION SITES	TELPHONE NUMBER
Please	
See	
Attached	
Sheet	

VENDOR'S BALANCE OF PRODUCT LINE ITEMS
The items in each category include the items most commonly purchased by State of New Hampshire agencies, and will be used for award purposes. During the term of contract, the state may purchase other items in relation to lamps and ballasts from the successful Vendor's Balance of Product Line

SPECIFICATION COMPLIANCE:
Vendor's offer must meet or exceed the required specifications as written. The State of New Hampshire shall be the sole determining factor of what meets or exceeds the required specifications.

Unless otherwise specified by the Bureau of Purchase and Property in this bid invitation document, all items

offered by the Vendor must be new (and of the current model year, if applicable); shall not be used, rebuilt, refurbished; shall not have been used as demonstration equipment, and shall not have been placed anywhere for evaluation purposes.

The manufacturers and/or product numbers indicated are the only ones that are acceptable under this bid invitation.

OFFER:
Vendor hereby offers to furnish to State of New Hampshire agencies and institutions and to any political sub-division and authorized non-profit organization wishing to participate, in accordance with all of the requirements of this bid invitation at the following prices for the entire contract term and any extension.

SEE ATTACHED OFFER SECTIONS

If you are bidding a manufacturer that does not have a cross-referenced item/part number please fill in all appropriate information in the spaces provided on the offer sections.

VENDOR CONTACT INFORMATION:
The following information is for this office to be able to contact a person knowledgeable of your bid response, and who can answer questions regarding it:

Debbie Rouleau Contact Person	603-669-6427 Local Telephone Number	800-562-3923 Toll Free Telephone Number
603-669-7259 Fax Number	Debbier@cedmanchester.com E-mail Address	www.cedmanchester.shopced.com Company Website
Consolidated Electrical Distributors Vendor Company Name	052019304 DUNS #	
79 Carl Drive Manchester, NH 03103 Vendor Address		

ATTACHMENTS:
The following attachments are an integral part of this bid invitation:
- {Lamps 1815-15 & Ballasts 1815-16}

Note: To be considered, bid must be signed and notarized on front cover sheet in the space provided.

CED

Locations

Concord, NH
254 Sheep Davis Road
Concord, NH 03301
Phone: 603-228-3785
Fax: 603-228-5633
Branch Manager – John Holbrook
johnh@cedconcord.com

Keene, NH
66 Ralston Street
Keene, NH 03431
Phone: 603-352-3347
Fax: 603-352-7925
Branch Manager – Brian Dodge
bdodge@cedkne.com

Gilford, NH
9 Old Lakeshore Road #505
Gilford, NH 03249
Phone: 603-527-8299
Fax: 603-527-8293
Branch Manager – Mike Mains
mikem@cedgilford.com

St. Johnsbury, VT
416 Old Center Road
St. Johnsbury, VT 05819
Phone: 802-748-2385
Fax: 802-748-8020
Branch Manager – Andrew Gagnon
agagnon@cedstjohnsbury.com

Manchester, NH
79 Carl Drive
Manchester, NH 03103
Phone: 603-669-6427
Fax: 603-669-7259
Branch Manager – Gary Barnes
garyb@cedmanchester.com

Dover, NH
151 Portland Avenue
Dover, NH 03820
Phone: 603-516-1500
Fax: 603-516-1510
Branch Manager – Dan Reader
danr@ceddover.com

Wilder, VT
138 Olcott Drive
Wilder, VT 05088
Phone: 802-295-3193
Fax: 802-295-1688
Branch Manager – John Fosdick
Fosdick@cedwilder.com

LAMPS 1815-16 OFFER SECTION #1

PLEASE INDICATE WHICH MANUFACTURER YOU ARE BIDDING ON

OSRAM SYLVANIA			QUOTED OSRAM SYLVANIA UNLESS NOTED		G.E. LIGHTING			ANNUAL	Unit Cost	Extended Cost
FLUORESCENT LAMPS										
O-SYLVANIA	20132	FC16T9/CW/RS	EIKO	15534 FC16T9/CW/RS	GE	33893	FC16T9/CW	15	$3.51	$52.65
O-SYLVANIA	20142	FC12T9CWRS	EIKO	15606 FC12T9CWRS	GE	33890	FC12T9/CW	65	$2.49	$161.85
O-SYLVANIA	20148	FC8T9CWRS	EIKO	15604 FC8T9CWRS	GE	33774	FC8T9/CW	130	$2.19	$284.70
O-SYLVANIA	20616	F6T5CW	EIKO	15505 F6T5CW	GE	10032	F6T5/CW	160	$0.87	$139.20
O-SYLVANIA	21532	F15T12/CW		21532 F15T12/CW	GE	10183	F15T12/CW 6PK	30	$2.39	$71.70
O-SYLVANIA	21316	F13T5CW	EIKO	15517 F13T5CW	GE	10086	F13T5/CW	15	$1.90	$28.50
O-SYLVANIA	21532	F15T12CW		21532 F15T12/CW	GE	10183	F15T12/CW 6PK	10	$2.39	$23.90
O-SYLVANIA	21616	F15T8CW		21616 F15T8/CW	GE	10142	F15T8/CW	5	$2.17	$10.85
O-SYLVANIA	21769	FO17/735/ECO		21769 FO17/735/ECO	GE	45743	F17T8/SP35/ECO	200	$1.63	$326.00
O-SYLVANIA	21781	FO32/841/ECO		21781 FO32/841/ECO	GE	25613	F32T8/SPX41/ECO	350	$1.53	$535.50
O-SYLVANIA	21997	FO32730ECO		21997 FO32/730/ECO-Discontinued	GE	26666	F32T8/SP30/ECO	150	$0.78	$117.00
O-SYLVANIA	21998	FO32735ECO		21998 FO32/735/ECO-Discontinued	GE	26667	F32T8/SP35/ECO	2700	$0.78	$2,106.00
O-SYLVANIA	21999	FO32741ECO		21999 FO32/741/ECO-Discontinued	GE	26668	F32T8/SP41/ECO	7000	$0.78	$5,460.00
O-SYLVANIA	21711	FO32/730/XP/ECO		21711 FO32/730/XP/ECO				100	$1.20	$120.00
O-SYLVANIA	22044	FO32/735/XP/ECO		22044 FO32/735/XP/ECO				100	$1.20	$120.00
O-SYLVANIA	21712	FO32/741/XP/ECO		21712 FO32/741/XP/ECO				100	$1.20	$120.00
O-SYLVANIA	22037	FO96/835/HO		22206 FO96/835/HO/ECO	GE	12533	F96T8/SPX35/HO	100	$4.62	$462.00
O-SYLVANIA	22046	FBO327306		22046 FBO32/730/6/ECO	GE	10479	F32T8/SP30/U/6	15	$3.57	$53.55
O-SYLVANIA	22051	FBO327356		22051 FBO32/735/6/ECO	GE	23585	F32T8/SP35/U/6	550	$3.57	$1,963.50
O-SYLVANIA	22052	FBO327416ECO		22052 FBO32/741/6/ECO	GE	10480	F32T8/SP41/U/6	350	$3.57	$1,249.50
O-SYLVANIA	22078	F20T12CW		22078 F20T12/CW	GE	80045	F20T12/CW/ECO	50	$1.74	$87.00
O-SYLVANIA	22143	FO32/850/ECO		22143 FO32/850/ECO	GE	42064	F32T8/SPX50/ECO	20	$1.79	$35.80
O-SYLVANIA	23116	F30T8CW		23116 F30T8/CW	GE	10316	F30T8/CW 6PK	20	$1.96	$39.20
O-SYLVANIA	22305	FBO28/841/XP/6/SS/ECO		22305 FBO28/841XP/6/SS/ECO				20	$4.62	$92.40
O-SYLVANIA	21421	FO28/841/XV/SS/ECO		21421 FO28/841/XV/SS/ECO				1000	$1.53	$1,530.00
O-SYLVANIA	24004	FB40/CWX/6		24004 FB40/CWX/6				20	$3.59	$71.80
O-SYLVANIA	24588	F34/CWX/SS		24588 F34CWX/SS (F40CWX/SS)				700	$1.48	$1,036.00
O-SYLVANIA	24823	F48T12CW		24823 F48T12/CW/SS	GE	44967	F48T12/CW/WM	30	$2.17	$65.10
O-SYLVANIA	25120	F60T12/D/HO		25120 F60T12/D/HO	GE	23077	F60T12/D/HO 15PK	30	$2.45	$73.50
O-SYLVANIA	25134	F96T12CWHOSSCOLD		25134 F96T12/CW/HO/COLD TEMP	GE	11918	F96T12/CW/HO/CT	30	$2.83	$84.90
O-SYLVANIA	25146	F48T12CWHO		25146 F48T12/CW/HO	GE	10773	F48T12/CW/HO	5	$2.72	$13.60
O-SYLVANIA	27256	F72T12CW		27256 F72T12/CW	GE	13743	F72T12/CW 15PK	5	$2.99	$14.95
O-SYLVANIA	22101	FO96/54W/841/XP/SS/ECO3		22101 FO96/54W/841/XP/SS/ECO3				10	$4.24	$42.40
O-SYLVANIA	29478	F96T12CWSSECO		29478 F96T12/CWX				250	$2.68	$670.00
O-SYLVANIA	22450	F032/25W/841/XV/SS/ECO		22450 FO32/25W/841/XV/SS/ECO				500	$1.68	$840.00
O-SYLVANIA	22407	F017/15W/841/XP/SS/EC03		22407 FO17/15W/841/XP/SS/ECO3				150	$1.74	$261.00
O-SYLVANIA	22396	F025/21W/841/XP/SS/EC03		22396 FO25/21W/841/XP/SS/ECO3				155	$1.74	$269.70
O-SYLVANIA	22223	F032/25W/841/XP/XL/SS/EC03		22223 FO32/25W/841/XP/XL/SS/ECO3				200	$1.96	$392.00
O-SYLVANIA	22492	F017/15W/841/XP/XL/SS/EC03		22047 F017/15W/841/XP/XL/SS/EC03				150	$1.74	$261.00
PHILIPS	258400	F96T12/CWX		29478 F96T12/CWX				15	$2.68	$40.20
PHILIPS	259504	15A21/2700-WHT DIM 6/1		79258 LED17A21/DIM/O /827				25	$14.13	$353.25
PHILIPS	226804	11A19/END/2700 DIM 6/1		79246 11A19/END/2700 DIM 6/1				50	$7.61	$380.50

COMPACT FLUORESCENT LAMPS			
O-SYLVANIA	20325	CF5DS827	
O-SYLVANIA	20327	CF7DS827	
O-SYLVANIA	20329	CF9DS827	
O-SYLVANIA	20331	CF13DS827	
O-SYLVANIA	20584	FT40DL/830/RS	
O-SYLVANIA	20585	FT40DL/825RS	
O-SYLVANIA	20596	FT24DL/841	
O-SYLVANIA	20586	FT40DL/841RS	
O-SYLVANIA	20668	CF18DD/E/841	
O-SYLVANIA	20671	CF13DDE835	
O-SYLVANIA	20672	CF18DDE835	
O-SYLVANIA	20673	CF26DD835	
O-SYLVANIA	20677	CF18DD835	
O-SYLVANIA	20679	CF26DD827	
O-SYLVANIA	20680	CF26DD835	
O-SYLVANIA	20681	CF26DD841	
O-SYLVANIA	20684	CF26DDE827	
O-SYLVANIA	20691	CF13DD827	
O-SYLVANIA	20692	CF13DD835	
O-SYLVANIA	20708	CF13DD841	
O-SYLVANIA	20724	CF18DDE830	
O-SYLVANIA	20871	CF42DTEIN835ECO 50/CS 1/SKU	
O-SYLVANIA	20884	CF32DT/E/IN841	
O-SYLVANIA	20885	CF32DTEIN835	
O-SYLVANIA	20885	CF42DTEIN835	
O-SYLVANIA	20879	CF26DT/E/IN/827	
O-SYLVANIA	20887	CF42DT/E/IN/827	
O-SYLVANIA	21113	CF26DD827ECO 50/CS 1/SKU	
O-SYLVANIA	21136	CF13DS827ECO 50/CS 1/SKU	
O-SYLVANIA	22179	FO28841XPSSECO3 30/CS 1/SKU	
O-SYLVANIA	26943	CF13ELMICRO827RP3 18/CS 3/SKU	
O-SYLVANIA	29121	CF4EL/DECO/CAND/1/BL	
O-SYLVANIA	29147	CF40EL/TWIST/2700K	
O-SYLVANIA	29195	CF15EL/G/830/MED	
O-SYLVANIA	29286	CH15EL/TWIST	
O-SYLVANIA	29287	CH20EL/TWIST	
O-SYLVANIA	29288	CF23EL/TWIST	
O-SYLVANIA	29294	CF30EL/CIRC/830MED	TCP
O-SYLVANIA	29307	CF15EL830MED	
O-SYLVANIA	29308	CF20EL830MED	
O-SYLVANIA	29352	CF15EL/BR30/FROST	
O-SYLVANIA	29359	CF22EL/PAR38/2700K	
O-SYLVANIA	29378	CF11EL/MINITWIST/1	
O-SYLVANIA	29379	CF7EL/MINITWIST/1 300k	
O-SYLVANIA	29397	CF23ELMINITWIST	
O-SYLVANIA	29399	CF20EL/BR40/2700	

21279	CF5DS/827/ECO
20327	CF7DS/827/ECO
20329	CF9DS/827/ECO
20331	CF13DS/827/ECO
20584	FT40DL/830/RS/ECO
20585	FT40DL/835/RS/ECO
20596	FT24DL/841/ECO
20586	FT40DL/841/RS/ECO
20668	CF18DD/E/841/ECO
20671	CF13DD/E/835/ECO
20672	CF18DD/E/835/ECO
20673	CF26DD/E/835/ECO
21110	CF18DD/835/ECO
21113	CF26DD/827/ECO
21114	CF26DD/835/ECO
21115	CF26DD/841/ECO
20684	CF26DD/E/827/ECO
21117	CF13DD/827/ECO
21118	CF13DD/835/ECO
21120	CF13DD/841/ECO
20724	CF18DD/E/830/ECO
20871	CF42DT/E/IN/835/ECO
20884	CF32DT/E/IN/830/ECO
20885	CF32DT/E/IN/835/ECO
20885	CF32DT/E/IN/835/ECO
20879	CF26DT/E/IN/827/ECO
20887	CF42DT/E/IN/827/ECO
21113	CF26DD/827/ECO
21136	CF13DS/827/ECO
22179	FO28/841/XP/SS/ECO3
26943	CF13EL/MICRO/827/RP3
29121	CF4EL/DECO/CANDELABRA/1/BL
29786	CF40EL/TWIST//827/RP
29414	CF15EL/G/830/MED
29376	CF13EL/MINI/830
29396	CF19EL/MINI/830
29614	CF23EL/MINI/827/CVP
12536	12536
29376	CF13EL/MINI/830
29396	CF19EL/MINI/830
29590	CF16EL/BR30/830
29359	CF23EL/PAR38/827
29378	CF11EL/MINI/830
29379	CF7EL/MINI/830
29397	CF23EL/MINI/830
29452	CF23EL/BR40/827/RP

GE	37654	F5BX/SPX27/827	55	$1.25	$68.75
GE	37846	F7BX/SPX27/827	150	$1.14	$171.00
GE	37651	F9BX/SPX27/827	10	$1.14	$11.40
GE	14650	F13BXSPX27/827	280	$1.11	$310.80
GE	16953	F4030BXSPX30 10P	50	$4.59	$229.50
GE	16648	F40/30BX/SPX35	400	$4.59	$1,836.00
GE	16951	F27BXSPX41RS10PK	30	$5.98	$179.40
GE	16954	F40/30BX/SPX41	40	$4.59	$183.60
GE	12870	F18DBX/SPX41/4P	150	$2.61	$391.50
GE	30037	F13DBX/SPX35/4P	200	$2.61	$522.00
GE	12869	F18DBX/SPX35/4P	70	$2.61	$182.70
GE	35248	F26DBXT4SPX35/4P	750	$2.09	$1,567.50
GE	12863	F18DBXT4/SPX35	30	$2.61	$78.30
GE	35250	F26DBXT4/SPX27	200	$2.09	$418.00
GE	35251	F26DBXT4/SPX35	60	$2.09	$125.40
GE	35252	F26DBXT4/SPX41	250	$2.09	$522.50
GE	35247	F26DBXT4SPX27/4P	30	$2.09	$62.70
GE	18844	F13DBX23T4/SPX27	380	$2.32	$881.60
GE	18556	F13DBX23T4/SPX35	10	$2.32	$23.20
GE	20531	F13DBX23T4/SPX41	100	$2.32	$232.00
GE	12866	F18DBX/SPX30/4P	10	$2.61	$26.10
			300	$3.52	$1,056.00
GE	39378	F32TBX/SPX30A/4P	15	$3.75	$56.25
GE	39379	F32TBX/SPX35A/4P	10	$3.75	$37.50
GE	97635	F42TBX/835/A/ECO	25	$3.75	$93.75
GE	34393	F26TBX/SPX27/A/4	25	$3.75	$93.75
GE	46312	F42TBX827A4P/EOL	10	$3.52	$35.20
			300	$2.09	$627.00
			350	$1.11	$388.50
			300	$1.89	$567.00
			200	$1.63	$326.00
GE	16098	FLE5/2/CAC/827	190	$3.68	$699.20
GE	80891	FLE42HLX/2/XL	250	$6.63	$1,657.50
GE	41546	FLE15/A3/G30	10	$3.80	$38.00
GE	15831	FLE15HT3/2/827	10	$1.63	$16.30
GE	15834	FLE20HT3/2/827	25	$1.90	$47.50
GE	15836	FLE26HT3/2/827	10	$2.12	$21.20
GE	27251	FEA30CIR/SW/CD	10	$8.05	$80.50
GE	12544	FLE15TBX/L/SPX27	30	$1.63	$48.90
GE	12545	FLE20TBX/L/SPX27	10	$1.90	$19.00
GE	49917	FLE15/A2/R30	10	$4.35	$43.50
GE	80895	FLE26/2/PAR38/XL	200	$5.10	$1,020.00
GE	15829	FLE10HT3/2/827	10	$1.90	$19.00
GE	15829	FLE10HT3/2/827	40	$1.79	$71.60
GE	15834	FLE20HT3/2/827	50	$2.61	$130.50
GE	15382	FLE23/A4/R40	25	$4.89	$122.25

O-SYLVANIA	29409	CF13EL/MINITWIST/2700		26943	CF13EL/MICRO/827/RP3	GE	21760	FLE13HT3/2/10PK	600	$1.58	$948.00
O-SYLVANIA	29410	CF19EL/MINITWIST/2700		29693	CF19EL/SUPER/827/RP	GE	15834	FLE20HT3/2/827	600	$1.79	$1,074.00
O-SYLVANIA	29411	CF23EL/MINITWIST/2700		29614	CF23EL/MINI/827/CVP	GE	15834	FLE20HT3/2/827	400	$2.12	$848.00
O-SYLVANIA	29414	CF11EL/G25/2700K		29414	CF11EL/G25/2700K	GE	47484	FLE11/2/G25XL/CD	50	$4.08	$204.00
O-SYLVANIA	29451	CF7EL/MINITWIST/2700		29707	CF7EL/SUPER/827/RP	GE	15829	FLE10HT3/2/827	750	$1.58	$1,185.00
O-SYLVANIA	29413	CF15ELBR30/2700		28972	CF16EL/BR30/827/RP	GE	49917	FLE15/A2/R30	10	$4.35	$43.50
O-SYLVANIA	29414	CF9EL/G25/2700K		29414	CF9EL/G25/2700K	GE	47484	FLE11/2/G25XL/CD	55	$4.08	$224.40
O-SYLVANIA	29523	CF28/EL/3WAY/TWIST/27K		29747	CF33EL/3WAY/827	GE	81515	FLE29HLX/2D3/827	20	$4.35	$87.00
O-SYLVANIA	29565	CF16/EL/BR30/1BL/6/120V		29590	CF16EL/BR30/830	GE	49917	FLE15/A2/R30	25	$4.35	$108.75
O-SYLVANIA	29587	CF14EL/R20/BL/1		29760	CF14EL/R20/827	GE	20704	FLE11/R20	180	$3.84	$691.20
O-SYLVANIA	29710	CF13ELSUPER827RP 12/CS 1/SKU		26943	CF13EL/MICRO/827/RP3				430	$1.58	$679.40
		HI INTENSITY DISCHARGE LAMPS									
O-SYLVANIA	58741	150QCLDC /120V		58741	150Q/CL/DC(ETC) 120V	GE	43693	Q150CL/DC	5	$5.43	$27.15
O-SYLVANIA	58755	100Q/CL/DC(ESR)		58755	100Q/CL/DC(ESR) 120V	GE	15508	Q100CL/DC	10	$5.43	$54.30
O-SYLVANIA	64402	MP150/U/MED		64402	MP150/U/MED	GE	45683	MXR150/U/MED/O	5	$11.96	$59.80
O-SYLVANIA	64417	MP100UMED		64417	MP100/U/MED	GE	12381	MXR100/U/MED/O	50	$10.53	$526.50
O-SYLVANIA	64457	M25OU		64032	M250/U/ED28	GE	42729	MVR250/U	40	$8.70	$348.00
O-SYLVANIA	64468	M1000U		64468	M1000/U	GE	41826	MVR1000/U	5	$19.57	$97.85
O-SYLVANIA	64471	M175U		64030	M175/U/ED28	GE	47760	MVR175/U	50	$8.70	$435.00
O-SYLVANIA	64479	M175UMED		64479	M175/U/MED	GE	18902	MVR175/U/MED	10	$9.78	$97.80
O-SYLVANIA	64488	M400UBT28		64034	M400/U/ED28	GE	18904	MVR400/U/ED28	5	$11.96	$59.80
O-SYLVANIA	64490	M400U		64036	M400/U/ED37	GE	43828	MVR400/U	35	$8.70	$304.50
O-SYLVANIA	64490	M400U		64036	M400/U/ED37	GE	43828	MVR400/U	5	$8.70	$43.50
O-SYLVANIA	64547	MP70U/MED		64547	MP70/U/MED	GE	12377	MXR70/U/MED/O	60	$10.87	$652.20
O-SYLVANIA	64587	MP50UMED		64587	MP50/U/MED	GE	45670	MXR50/U/MED/O	20	$11.96	$239.20
O-SYLVANIA	67307	LU1000		67307	LU1000/ECO	GE	44058	LU1000/ECO	60	$22.45	$1,347.00
O-SYLVANIA	67502	LU50/MED		67502	LU50/MED	GE	11345	LU50/MED	60	$8.15	$489.00
O-SYLVANIA	67504	LU70/MED		67504	LU70/MED	GE	11339	LU70/MED	25	$8.15	$203.75
O-SYLVANIA	67506	LU100MED		67506	LU100/MED	GE	13250	LU100/MED	30	$8.15	$244.50
O-SYLVANIA	67516	LU150/55ECO		67516	LU150/55/ECO	GE	45762	LU150/55/ECO	10	$8.70	$87.00
O-SYLVANIA	67508	LU150/55/MED		67508	LU150/55/MED	GE	13252	LU150/MED	50	$8.15	$407.50
O-SYLVANIA	67512	LU70/MED		67512	LU70/ECO	GE	45760	LU70/ECO	10	$8.70	$87.00
O-SYLVANIA	67514	LU100		67514	LU100/ECO	GE	45761	LU100/ECO	1	$8.70	$8.70
O-SYLVANIA	67516	LU150/55/ECO		67516	LU150/55/ECO	GE	45762	LU150/55/ECO	40	$8.70	$348.00

O-SYLVANIA	67533	LU400		67533 LU400/ECO	GE	45765	LU400/ECO	20	$9.40	$188.00
O-SYLVANIA	67578	LU250		67578 LU250/ECO	GE	45765	LU250/ECO	20	$8.97	$179.40
O-SYLVANIA	69408	H38JA-100/DX		69408 H38JA-100/DX	GE	22575	HR100DX38	10	$4.89	$48.90
O-SYLVANIA	69445	H39KC175ODX		69445 H39KC-175/DX	GE	24062	HR175DX39	10	$4.89	$48.90
O-SYLVANIA	64468	M1000/U		64468 M1000/U	GE	41826	MVR1000/U	5	$19.57	$97.85
O-SYLVANIA	69511	SOX-35		69511 SOX35 PLUS	GE	21296	SOX35	5	$28.26	$141.30
		LED LAMPS								
O-SYLVANIA	78429	LED13PAR30LNDIM830NFL25		78786 LED10PAR30LN/DIM/830/FL30				5	$11.22	$56.10
O-SYLVANIA	78430	LED13PAR30LNDIM830FL40		78786 LED10PAR30LN/DIM/830/FL30				5	$11.22	$56.10
O-SYLVANIA	78431	LED13PAR30LNDIM827NFL25		78431 LED13PAR30LN/DIM/827/NFL25				5	$20.65	$103.25
O-SYLVANIA	78656	LED13PAR30LNDIM827FL40		78656 LED13PAR30LN/DIM/827/FL40				5	$20.65	$103.25
O-SYLVANIA	78433	LED18PAR38DIM830NFL25		78433 LED16PAR38/DIM/830/NFL25				5	$22.83	$114.15
O-SYLVANIA	78434	LED16PAR38DIM830FL40		79258 LED11PAR38/DIM/830/FL30/G2				5	$14.13	$70.65
O-SYLVANIA	78657	LED18PAR38/DIM/827/NFL25		78433 LED16PAR38/DIM/830/NFL25				5	$22.83	$114.15
O-SYLVANIA	78436	LED16PAR38DIM827FL40		78436 LED16PAR38DIM827FL40				5	$22.83	$114.15
O-SYLVANIA	78636	LED8PAR20/DIM/830/NFL25		78785 LED7PAR20/DIM/830/FL30				5	$9.24	$46.20
O-SYLVANIA	78637	LED8PAR20/DIM/830/FL36		78785 LED7PAR20/DIM/830/FL30				5	$9.24	$46.20
O-SYLVANIA	78654	LED8PAR20/DIM/827/FL36		78425 LED8PAR20/DIM/H/827/NFL25				5	$14.13	$70.65
O-SYLVANIA	78803	LED8PAR20/DIM/H/830/FL36		78785 LED7PAR20/DIM/830/FL30				5	$9.24	$46.20
O-SYLVANIA	78427	LED8PAR20DIMH830NFL25		78785 LED7PAR20/DIM/830/FL30				5	$9.24	$46.20
O-SYLVANIA	78727	LED8PAR20/DIM/827/FL36/HVP		78425 LED8PAR20/DIM/H/827/NFL25				5	$14.13	$70.65
O-SYLVANIA	78420	LED6MR16DIM830NFL25		78420 LED7MR16/DIM/830/NFL25				5	$8.70	$43.50
O-SYLVANIA	78422	LED6MR16830FL36		78420 LED7MR16/DIM/830/NFL25				5	$8.70	$43.50
O-SYLVANIA	78430	LED13PAR30LNDIM830FL40		78786 LED10PAR30LN/DIM/830/FL30				5	$11.22	$56.10
O-SYLVANIA	78639	LED15PAR30LNDIM830FL40		78786 LED10PAR30LN/DIM/830/FL30				220	$11.22	$2,468.40
O-SYLVANIA	78651	LED6MR16/DIM/827/NFL25		79091 LED6MR16/DIM/827/NFL25				5	$8.70	$43.50
O-SYLVANIA	78652	LED6MR16/DIM/827/FL36		79091 LED6MR16/DIM/827/FL36				5	$8.70	$43.50
O-SYLVANIA	78907	LED12A19DIMO827 6/CS 1/SKU		79246 LED9A19DIMO827G5				200	$7.14	$1,428.00
O-SYLVANIA	78935	LED8A19/DIM/O/827		79242 LED7A19DIMO827G5				5	$5.98	$29.90
O-SYLVANIA	78927	LED12A19/DIM/O/827		79246 LED9A19DIMO827G5				5	$7.14	$35.70

TOTAL: $53,616.20

Section I - LAMPS BALANCE OF PRODUCT LINE DISCOUNT

FOR LAMPS OTHER THAN THOSE LISTED: UTILIZE SUGGESTED USER NET PRICES LESS DISCOUNT OF 45%
THE PERCENT DISCOUNT SHALL BE THE SAME FOR STANDARD OR BROKEN PACKAGING
BIDDER TO STATE ID # AND DATE OF REFERENCED PRICE LIST 15-1 Blue Sheet Price File
PLEASE ENCLOSE A COPY OF ALL LISTED PRICE LIST WITH BID OFFER * SEE CATALOG SECTION OF BID

BALLASTS 1815-16 OFFER SECTION #2

PLEASE INDICATE WHICH MANUFACTURER YOU ARE BIDDING ON

OSRAM SYLVANIA		PHILIPS LIGHTING			G. E LIGHTING			Estimated Usage	Unit Cost	Extended Cost
FLUORESCENT MAGNETIC BALLAST										
Sylvania #50314	QTP2X40T12-UNV-RS-SC							20	$11.11	$222.20
Sylvania #50319	QTP2X96T12HOUNV							20	$24.44	$488.80
HID BALLAST METAL HALIDE										
Sylvania #47019	M100MULTIKIT							10	$32.22	$322.20
Sylvania #47243	M175SUPER5KIT							15	$32.22	$483.30
Sylvania #47265	M250SUPER5KIT							10	$40.00	$400.00
Sylvania #47338	M400SUPER5KIT							20	$43.33	$866.60
HID BALLAST - HIGH PRESSURE SODIUM										
Sylvania #47549	LU50/120/277-KIT							5	$43.33	$216.65
Sylvania #47335	LU150/MULTI-KIT							20	$32.22	$644.40
Sylvania #47634	LU250SUPERKIT							5	$46.67	$233.35
Sylvania #47647	LU400SUPER5KIT							5	$50.00	$250.00
Sylvania #47301	LU70/MULTI-KIT							20	$31.11	$622.20
Sylvania #47659	LU1000SUPER5KIT							5	$108.89	$544.45
HID BALLAST - METAL HALIDE PULSE START										
Sylvania #47676	M320MULTIPSKIT							5	$50.00	$250.00
Sylvania #47400	M400SUPER5PSKIT							5	$64.44	$322.20
FLUORESCENT ELECTRONIC BALLAST										
Sylvania #49840	QHE4X32T8UNVISLSC							10	$10.56	$105.60
Sylvania #49839	QHE3X32T8UNVISLSC							10	$9.72	$97.20
Sylvania #49838	QHE2X32T8UNVISLSC							60	$8.61	$516.60
Sylvania #49970	QHE3X32T8UNVISNSC							10	$9.72	$97.20
Sylvania #49837	QHE1X32T8UNVISLSC							5	$8.83	$44.15
Sylvania #50237	QHE2X59T8UNVISNSC							200	$11.22	$2,244.00
Sylvania #49971	QHE4X32T8UNVISNSC							100	$10.00	$1,000.00
Sylvania #50707	QTP2X32T8UNVDIMTC	New Syl #50736	QHE2x32T8UNVDIMTC					100	$17.60	$1,760.00
Sylvania #51423	QHE1X32T8/UNV PSX-MC							10	$12.73	$127.30
Sylvania #51428	QHE2X32T8/UNV PSX-MC							80	$12.73	$1,018.40
Sylvania #51433	QHE3X32T8/UNV PSX-SC							50	$13.64	$682.00
Sylvania #49969	QHE2X32T8/UNV ISN-SC							30	$8.33	$249.90
Sylvania #50237	QHE2X59T8UNVISNSC							50	$11.22	$561.00
									TOTAL:	$14,369.70

Section II - BALLAST - BALANCE OF PRODUCT LINE

FOR BALLAST OTHER THAN THOSE LISTED: NET OR TRADE NET PRICE LESS PERCENT OF DISCOUNT.

ALL QUOTED DISCOUNTS WILL BE THE SAME FOR STANDARD AND BROKEN PACKAGES.

BALLAST GROUP DISCOUNT 45%

DATE AND NUMBER OF PRICE LIST REFERENCE NUMBER 15-1 Blue Sheet File DATED 2/1/2015

BALLAST WARRANTY WILL NOT BE LESS THAN FIVE (5) YEARS WITH AN ALLOWANCE AMOUNT $10.00 PER BALLAST