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Department of Administrative Services
Division of Procurement and Support Services
Bureau of Purchase & Property

REQUEST FOR CONTRACT EXTENSION

DATE: January 15, 2019

CONTRACT: Safariland Body Armor

CONTRACT NO.: **8001970 –Atlantic Tactical Inc** VC # 25484

CONTRACT PERIOD: March 1, 2016 through February 28, 2019
EXTENSION: March 1, 2019 through February 28, 2021

Questions: Loretta Razin, Purchasing Manager
Phone: 603-271- 0579
E-Mail: **Loretta.Razin@DAS.NH.Gov**

EXPLANATION

I am requesting the approval to exercise a two (2) year extension provision allowed for statewide contract 8001970. The current contract was implemented on March 1, 2016 for three (3) years with additional extensions, as a result of RFB # 1854-16.

I have verified through System for Award Management that there are no records of debarment or exclusions listed. I have also surveyed (Dept of Safety, Department of Corrections and Depart of Fish & Game) and they have indicated that the vendor is performing well. The estimated FY-17 spend on this contract was $286,424 and FY-18 was $267,236.

The vendor has agreed to extend under the same terms, conditions and pricing structure. I recommend the extension of the contracted based on the information provided above and believe that to do so would be in the best interest of the State.

SUBMITTED FOR ACCEPTANCE BY:

LORETTA RAZIN, PURCHASING MANAGER
BUREAU OF PURCHASE AND PROPERTY
DATE 1/29/19

****

RECOMMENDED FOR ACCEPTANCE BY:

MATHEW STANDON, ADMINISTRATOR III
BUREAU OF PURCHASE AND PROPERTY
DATE 1/30/19

****

APPROVED FOR ACCEPTANCE BY:

GARY LUNETTA, DIRECTOR
DIVISION OF PROCUREMENT & SUPPORT SERVICES
DATE 1/30/19

****

ACCEPTED FOR THE STATE OF NEW HAMPSHIRE UNDER THE AUTHORITY GRANTED TO ME BY NEW HAMPSHIRE REVISED STATUTES, ANNOTATED 21-I:14, XII.

CHARLES M. ARLINGHAUS, COMMISSIONER
DEPARTMENT OF ADMINISTRATIVE SERVICES
DATE 1/30/19

Contract 8001970

State of New Hampshire
Division of Procurement and Support Services
Bureau of Purchase and Property
25 Capitol Street, State House Annex
Concord, NH 03301-6398

Date: 1/29/16

Bid No.: 1854-16

Date of Bid Opening: 2/11/16
Time of Bid Closing: 1:30 (EST)
Time of Bid Opening: 1:45 (EST)

YOU MAY EMAIL YOUR BID TO LORETTA RAZIN AT: **EMAIL PRCHWEB@NH.GOV**

BID INVITATION FOR CONTRACT: SAFARILAND™ BODY ARMOR

[Insert name of signor] Sean Conville, on behalf of Atlantic Tactical [insert name of entity submitting bid (collectively referred to as "Vendor") hereby submits an offer as contained in the written bid submitted herewith ("Bid") to the State of New Hampshire in response to BID # 1854-16 at the price(s) quoted herein in complete accordance with the bid.

Vendor attests to the fact that:

1. The Vendor has reviewed and agreed to be bound by the Bid.
2. The Vendor has not altered any of the language or other provisions contained in the Bid document.
3. The Bid is effective for a period of 180 days from the Bid Opening date as indicated above.
4. The prices Vendor has quoted in the Bid were established without collusion with other vendors.
5. The Vendor has read and fully understands this Bid.
6. Further, in accordance with RSA 21-I:11-c, the undersigned Vendor certifies that neither the Vendor nor any of its subsidiaries, affiliates or principal officers (principal officers refers to individuals with management responsibility for the entity or association):
   a. Has, within the past 2 years, been convicted of, or pleaded guilty to, a violation of RSA 356:2, RSA 356:4, or any state or federal law or county or municipal ordinance prohibiting specified bidding practices, or involving antitrust violations, which has not been annulled;
   b. Has been prohibited, either permanently or temporarily, from participating in any public works project pursuant to RSA 638:20;
   c. Has previously provided false, deceptive, or fraudulent information on a vendor code number application form, or any other document submitted to the state of New Hampshire, which information was not corrected as of the time of the filing a bid, proposal, or quotation;
   d. Is currently debarred from performing work on any project of the federal government or the government of any state;
   e. Has, within the past 2 years, failed to cure a default on any contract with the federal government or the government of any state;
   f. Is presently subject to any order of the department of labor, the department of employment security, or any other state department, agency, board, or commission, finding that the applicant is not in compliance with the requirements of the laws or rules that the department, agency, board, or commission is charged with implementing;
   g. Is presently subject to any sanction or penalty finally issued by the department of labor, the department of employment security, or any other state department, agency, board, or commission, which sanction or penalty has not been fully discharged or fulfilled;
   h. Is currently serving a sentence or is subject to a continuing or unfulfilled penalty for any crime or violation noted in this section;
   i. Has failed or neglected to advise the division of any conviction, plea of guilty, or finding relative to any crime or violation noted in this section, or of any debarment, within 30 days of such conviction, plea, finding, or debarment; or
   j. Has been placed on the debarred parties list described in RSA 21-I:11-c within the past year.

This document must be signed by a person who is authorized to legally obligate the responding vendor. A signature on this document indicates that all State of New Hampshire terms and conditions are accepted by the responding vendor and that any and all other terms and conditions submitted by the responding vendor are null and void, even if such terms and conditions have terminology to the contrary. The responding vendor shall also be subject to State of New Hampshire terms and conditions as stated on the reverse of the purchase order.

Authorized Signor's Signature _____ **Authorized Signor's Title** President

NOTARY PUBLIC/JUSTICE OF THE PEACE

COUNTY: York **STATE:** PA **ZIP:** 17070

On the 10 **day of** February, 2016, **personally appeared before me, the above named** Sean Conville, **in his/her capacity as authorized representative of** Atlantic Tactical **known to me or satisfactorily proven, and took oath that the foregoing is true and accurate to the best of his/her knowledge and belief.**

In witness thereof, I hereunto set my hand and official seal.

_____
(Notary Public/Justice of the Peace)

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL
JARRETT L MCALICHER, NOTARY PUBLIC
FAIRVIEW TOWNSHIP, YORK COUNTY
MY COMMISSION EXPIRES APRIL 22, 2017

My commission expires: April 22, 2017 **(Date)**

Form P31-B

Unless specifically amended or deleted by the Division of Procurement and Support Services, the following General Terms and Conditions apply to this Bid and any resulting Purchase Order or Contract.

VENDOR CONTACT INFORMATION:

The following information is for this office to be able to contact a person knowledgeable of your bid response, and who can answer questions regarding it:

Thomas Caruso	717-774-3339	1-800-781-2677
Contact Person	Local Telephone Number	Toll Free Telephone Number
717-774-4463	tom.caruso@atlantictactical.com	www.atlantictactical.com
Fax Number	E-mail Address	Company Website

Atlantic Tactical — Vendor Company Name

09-5371472 — DUNS #

763 Corporate Circle, New Cumberland, PA 17070 — Vendor Address

ATTACHMENTS:

The following attachments are an integral part of this bid invitation:

Bid 1854-16 Body Armor Offer Sheet.xlsx

Note: To be considered, bid must be signed and notarized on front cover sheet in the space provided.

STATE OF NEW HAMPSHIRE

BUREAU OF PURCHASE AND PROPERTY
STATE HOUSE ANNEX
25 CAPITOL STREET
CONCORD, NEW HAMPSHIRE 03301-6398

ADDENDUM #1 TO BID INVITATION # 1854-16

DATE OF BID OPENING: 2/11/2016 **TIME OF BID OPENING**: 1:45 PM (EST)

FOR: Safariland™ Body Armor

Q: Will you accept brands other than Safariland assuming the products meet the specifications listed in the bid document?

A: No. This bid is brand specific

PURCHASING AGENT: Loretta Razin
TEL. NO.: 603/271-0579

NOTE: IN THE EVENT THAT YOUR BID INVITATION HAS BEEN SENT TO THIS OFFICE PRIOR TO RECEIVING THIS ADDENDUM, RETURN ADDENDUM WITHIN THE SPECIFIED TIME WITH ANY CHANGES YOU MAY WISH TO MAKE AND MARK ON THE REMITTANCE ENVELOPE BID INVITATION NUMBER AND OPENING DATE. RETURNED ADDENDA WILL SUPERSEDE PREVIOUSLY SUBMITTED BID.

BIDDER Atlantic Tactical, Inc ADDRESS 763 Corporate Circle, New Cumberland, PA 17070

BY _____ _____
(this document must be signed)
Sean Conville TEL. NO. 717-774-3339
(please type or print name)

Please visit: http://das.nh.gov/purchasing
(click on "Bid, Proposals...") for complete bid and addendums.

STATE OF NEW HAMPSHIRE

BUREAU OF PURCHASE AND PROPERTY
STATE HOUSE ANNEX
25 CAPITOL STREET
CONCORD, NEW HAMPSHIRE 03301-6398

ADDENDUM #2 TO BID INVITATION # 1854-16

DATE OF BID OPENING: 2/11/2016 **TIME OF BID OPENING**: 1:45 PM (EST)

FOR: Safariland™ Body Armor

Q: Is the price submitted to be held for the full three years of the contract, or are there mechanisms for adjustment?

A: The basis of award (Section 1 & 2) is an estimated order history and future orders. Prices awarded and/or discount will be firm for the entire term of the contract.

Q: If the contract is renewed, at what point would the pricing be reviewed?

A: The basis of award (Section 1 & 2) is an estimated order history. Prices awarded and/or discount will be firm for the entire term of the contract. If the contract is extended, the pricing structure remains the same from the original term. If the pricing is not mutually agreed upon, then the contract shall not be renewed. *"The contract may be extended for an additional two (2) years thereafter under the same terms, conditions and pricing structure upon the mutual agreement between the successful Vendor and the State with the approval of the Commissioner of the Department of Administrative Services. The maximum term of the contract (including all extensions) cannot exceed five (5) years."*

Q: The second item how is JPPO vest different from the first line item (both are listing the same mfg. catalog #)?

A: Manufacturer Catalogue # is: MXBT-T-SIZE

Q: The second to last item, the tactical vest: The mfg catalog number is that of a Level IIIA vest, but the Standard and Threat Level is listed as Level II, please clarify.

Change to Read:

Est. Annual	MANUFACTURER (Brand and Series)	Manufacturer Catalogue #	Standard and Threat Level
10	Protech Tactical Vest-Titan Enhanced Assault Vest	PTA-TAV-MR01-3A- 10	Level III

Q: Are pouches to be delivered with each Protech Tactical Vest, Titan Enhanced Assault Vest, PTA-TAV-MRol-3A-10, Level III? How many for each vest? Which pouches?

A: Pouches are optional and will be determined at time of order.

PURCHASING AGENT: Loretta Razin **TEL. NO.**: 603/271-0579

NOTE: IN THE EVENT THAT YOUR BID INVITATION HAS BEEN SENT TO THIS OFFICE PRIOR TO RECEIVING THIS ADDENDUM, RETURN ADDENDUM WITHIN THE SPECIFIED TIME WITH ANY CHANGES YOU MAY WISH TO MAKE AND MARK ON THE REMITTANCE ENVELOPE BID INVITATION NUMBER AND OPENING DATE. RETURNED ADDENDA WILL SUPERSEDE PREVIOUSLY SUBMITTED BID.

BIDDER Atlantic Tactical, Inc. ADDRESS 763 Corporate Circle, New Cumberland, PA 17070

BY _____ _____
(this document must be signed)

Sean Conville TEL. NO. 717-774-3339
(please type or print name)

Please visit: http://das.nh.gov/purchasing
(click on "Bid, Proposals...") for complete bid and addendums.

Bidders must provide an ACH and P-Card price to be considered compliant.

ACH Bid Prices

Est. Annual	MANUFACTURER (Brand and Series)	Manufacturer Catalogue #	Standard and Threat Level	Base Discount % from MSRP	Bid Price (State/Ea)	Extended Price
255	Second Chance Concealable Vest SMO2 with Apex Concealable Carrier Carrier	SCA-SM02-II-M -255	Level II	50.00%	$650.00	$165,750.00
20	Second Chance JPPO Vest with Apex Concealable Carrier	SCA-SM02-II-M -255	Level II	50.00%	$650.00	$13,000.00
250	Second Chance Extra Carrier, Apex	SCA-APX2 -250	Level II	50.00%	$60.00	$15,000.00
250	Protech IMPAC HT 5x8 special threat plate	PTA-IMPAC-HT-5X8-SC-RE -250	Level II	50.00%	$65.00	$16,250.00
15	Second Chance Uniform Shirt Carrier (USC) outer ves	SCA-USC1-2 -15	Level II	50.00%	$82.50	$1,237.50
70	Second Chance Outer Carrier, TAC-Molle	SCA-TAC1-MWB -70	Level II	50.00%	$100.00	$7,000.00
10	Protech Tactical Vest-Titan Enhanced Assault Vest	PTA-TAV-MR01-3A- 10	Level II	50.00%	$790.00	$7,900.00
90	Protech Rifle Plate	2113 MC-3	Level III	50.00%	$390.00	$35,100.00
					TOTAL Extended Price	$261,237.50

P-Card Bid Prices

Est. Annual	MANUFACTURER (Brand and Series)	Manufacturer Catalogue #	Standard and Threat Level	Base Discount % from MSRP	Bid Price (State/Ea)	Extended Price
255	Second Chance Concealable Vest SMO2 with Apex Concealable Carrier Carrier	SCA-SM02-II-M -255	Level II	50.00%	$650.00	$165,750.00
20	Second Chance JPPO Vest with Apex Concealable Carrier	SCA-SM02-II-M -255	Level II	50.00%	$650.00	$13,000.00
250	Second Chance Extra Carrier, Apex	SCA-APX2 -250	Level II	50.00%	$60.00	$15,000.00
250	Protech IMPAC HT 5x8 special threat plate	PTA-IMPAC-HT-5X8-SC-RE -250	Level II	50.00%	$65.00	$16,250.00
15	Second Chance Uniform Shirt Carrier (USC) outer ves	SCA-USC1-2 -15	Level II	50.00%	$82.50	$1,237.50
70	Second Chance Outer Carrier, TAC-Molle	SCA-TAC1-MWB -70	Level II	50.00%	$100.00	$7,000.00
10	Protech Tactical Vest-Titan Enhanced Assault Vest	PTA-TAV-MR01-3A- 10	Level II	50.00%	$790.00	$7,900.00
90	Protech Rifle Plate	2113 MC-3	Level III	50.00%	$390.00	$35,100.00
					TOTAL Extended Price	$261,237.50
					P-Card Net Cost	$257,752.03

Note: the formula found on Page 8 under "CONTRACT AWARD" will be used to determine P-Card Net Cost.

Fill in your Extended P-Card Price in the spaces provided to calculate the P-Card Net Cost

P-Card Net Cost = Extended P-Card Price_____ - [($4.27 * 180) + (Extended P-Card Price_____ * .0104)]

STATE OF NEW HAMPSHIRE
BUREAU OF PURCHASE AND PROPERTY
STATE HOUSE ANNEX - ROOM 102
25 CAPITOL ST
CONCORD NH 03301-6398

DATE: 02/12/15

CONTRACT #: 8001970

CONTRACT FOR: **SAFARILAND ™ BODY ARMOR**

NIGP CODE: 680-0815

CONTRACTOR: Atlantic Tactical Inc **VENDOR #** : VC #254684 B001

SUBMITTED FOR ACCEPTANCE BY:

LORETTA RAZIN, PURCHASING MANAGER
BUREAU OF PURCHASE AND PROPERTY
DATE 2/12/16

****

RECOMMENDED FOR ACCEPTANCE BY:

ROBERT STOWELL, ADMINISTRATOR IV
BUREAU OF PURCHASE AND PROPERTY
DATE 2/12/16

****

ENDORSED FOR ACCEPTANCE BY:

LISA M. POLLARD, DIRECTOR
DIVISION OF PROCUREMENT & SUPPORT SERVICES
DATE 2-12-16

****

ACCEPTED FOR THE STATE OF NEW HAMPSHIRE UNDER THE AUTHORITY GRANTED TO ME BY NEW HAMPSHIRE REVISED STATUTES, ANNOTATED 21-I:14, XII.

for VICKI QUIRAM, COMMISSIONER
DEPARTMENT OF ADMINISTRATIVE SERVICES
DATE 2/15/16

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