STATE OF NEW HAMPSHIRE
BUREAU OF PURCHASE AND PROPERTY
STATE HOUSE ANNEX - ROOM 102
25 CAPITOL ST
CONCORD NH 03301-6398

DATE: 11/15/2018
COMMODITY: AUTOMOTIVE - FORD REPLACEMENT PARTS
NIGP CODE: 060-7100
CONTRACT #: 8002441
CONTRACTOR: GRAPPONE FORD
PO BOX 1200
CONCORD NH 03302-1200

SUBMITTED FOR ACCEPTANCE BY:

ALAN HOFMANN, PURCHASING MANAGER
BUREAU OF PURCHASE AND PROPERTY

DATE 11/16/18

RECOMMENDED FOR ACCEPTANCE BY:

MATHEW STANTON, ADMINISTRATOR III
BUREAU OF PURCHASE AND PROPERTY

DATE 11/20/18

APPROVED FOR ACCEPTANCE BY:

GARY LUNETTA, DIRECTOR
DIVISION OF PROCUREMENT & SUPPORT SERVICES

DATE 11/20/18

ACCEPTED FOR THE STATE OF NEW HAMPSHIRE UNDER THE AUTHORITY GRANTED TO ME BY NEW HAMPSHIRE REVISED STATUTES, ANNOTATED 21-L:14, XII.

CHARLES M. ARLINGHAUS, COMMISSIONER
DEPARTMENT OF ADMINISTRATIVE SERVICES

DATE 11/21/18

Revised 6/12/18 MTS
# BID APPROVAL REQUEST SUMMARY

This BID APPROVAL REQUEST SUMMARY is for internal Department of Administrative Services Review and is not a contract document. This document should not be posted publicly as part of the contract process.

<table>
<thead>
<tr>
<th>RFB #</th>
<th>2147-19</th>
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<tbody>
<tr>
<td>Contract Description Type:</td>
<td>COMMODITY – AUTOMOTIVE – FORD REPLACEMENT PARTS</td>
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<tr>
<td>Bid Closing Date:</td>
<td>11/07/18</td>
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<td>Commodity Code:</td>
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<td>Term of New Contract:</td>
<td>3-YEARS</td>
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<td>Number of NIGP Bidders:</td>
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<td>Number of Sourced Bidders:</td>
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<td>Number of Bid Declines &amp; Reasons:</td>
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<td>Statewide Contract:</td>
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</tbody>
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**Recommended "Highest discount, Technically Compliant" Vendor:** PART 1 – GRAPPONE FORD

**Low Price:**

**Expiring Contract Price:** PARTS @ 34%, POWERTRAIN @ 15% AND COLLISION @ 28%

**Next Apparent “Highest Discount, Technically Compliant” Vendor Name & Price:** NONE

**Annualized Cost Savings Actual vs. Prior Contract:** $ NA

**Annualized % Cost Savings Actual vs. Prior Contract:** NA

**Term of Contract Anticipated Total Cost Savings:** NA

**Confirmed not on Debarred Parties List:** YES

**Terms of Payment:** Net 30 – ACH or PCARD

**Pertinent Scope Changes from Previous Bid:**

- 3 bids received
- 2 identified “No bid” due to the predetermined radius required by DOT.

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Revised 6/12/18 MTS