DATE: 12/04/18

COMMODITY: VANS, PASSENGER AND HANDICAPPED EQUIPPED

NIGP CODE: 071-9200

CONTRACT #: 8002460

CONTRACTOR: MOBILITY WORKS

SUBMITTED FOR ACCEPTANCE BY:

ALAN HOFMANN, PURCHASING MANAGER
BUREAU OF PURCHASE AND PROPERTY

RECOMMENDED FOR ACCEPTANCE BY:

MATHEW STANTON, ADMINISTRATOR III
BUREAU OF PURCHASE AND PROPERTY

APPROVED FOR ACCEPTANCE BY:

GARY LUNETTA, DIRECTOR
DIVISION OF PROCUREMENT & SUPPORT SERVICES

ACCEPTED FOR THE STATE OF NEW HAMPSHIRE UNDER THE AUTHORITY GRANTED TO ME BY NEW HAMPSHIRE REVISED STATUTES, ANNOTATED 21:1:14, XII.

CH .RLES M. ARLINGHAUS, COMMISSIONER
DEPARTMENT OF ADMINISTRATIVE SERVICES

DATE 12/15/18

DATE 12/16/18

DATE 12/16/18

DATE 12/16/18

Revised 6/12/18 MTS
BID INVITATION FOR: VEHICLES, MODIFIED NARROW BODY SHUTTLE

[Insert name of signor] Chris Loveday, on behalf of Mobility Works, hereby submits an offer as contained in the written bid submitted herewith ("Bid") to the State of New Hampshire in response to Bid 2117-19 at the price(s) quoted herein in complete accordance with the bid.

Vendor attests to the fact that:

1. The Vendor has reviewed and agreed to be bound by the Bid.
2. The Vendor has not altered any of the language or other provisions contained in the Bid document.
3. The Bid is effective for a period of 180 days from the Bid Closing date as indicated above.
4. The prices Vendor has quoted in the Bid were established without collusion with other Vendors.
5. The Vendor has read and fully understands this Bid.
6. Further, in accordance with RSA 21:1-11-c, the undersigned Vendor certifies that neither the Vendor nor any of its subsidiaries, affiliates or principal officers (principal officers refers to individuals with management responsibility for the entity or association):
   a. Has, within the past 2 years, been convicted of, or pleaded guilty to, a violation of RSA 356:2, RSA 356:4, or any state or federal law or county or municipal ordinance prohibiting specified bidding practices, or involving antitrust violations, which has not been annulled;
   b. Has been prohibited, either permanently or temporarily, from participating in any public works project pursuant to RSA 638:20;
   c. Has previously provided false, deceptive, or fraudulent information on a Vendor code number application form, or any other document submitted to the state of New Hampshire, which information was not corrected as of the time of the filing a bid, proposal, or quotation;
   d. Is currently debarred from performing work on any project of the federal government or the government of any state;
   e. Has, within the past 2 years, failed to cure a defect on any contract with the federal government or the government of any state;
   f. Is presently subject to any order of the department of labor, the department of employment security, or any other state department, agency, board, or commission, finding that the applicant is not in compliance with the requirements of the laws or rules that the department, agency, board, or commission is charged with implementing;
   g. Is presently subject to any sanction or penalty finally issued by the department of labor, the department of employment security, or any other state department, agency, board, or commission, which sanction or penalty has not been fully discharged or fulfilled;
   h. Is currently serving a sentence or is subject to a continuing or unfulfilled penalty for any crime or violation noted in this section;
   i. Has failed or neglected to advise the attorney general, district attorney, or any other state department, agency, board, or commission, which sanction or penalty has not been fully discharged or fulfilled;
   j. Has been placed on the debarred parties list described in RSA 21:1-11-c within the past year.

This document shall be signed by a person who is authorized to legally obligate the responding Vendor. A signature on this document indicates that all State of New Hampshire terms and conditions are accepted by the responding Vendor and that any and all other terms and conditions submitted by the responding Vendor are null and void, even if such terms and conditions have terminology to the contrary. The responding Vendor shall also be subject to State of New Hampshire terms and conditions as stated on the reverse of the purchase order.

Authorized Signor's Signature

Authorized Signor's Title Inside Sales Manager

NOTARY PUBLIC/JUSTICE OF THE PEACE

COUNTY: Rockingham STATE: NH ZIP: 03053

On the 16 day of August, 2018, personally appeared before me, the above named Chris Loveday, in his/her capacity as authorized representative of Mobility Works, and took oath that the foregoing is true and correct to the best of his/her knowledge and belief.

In witness whereof, I hereunto set my hand and official seal.

(Notary Public/Justice of the Peace)

My commission expires: ________________________________

Unless specifically amended or deleted by the Division of Procurement and Support Services, the following General Terms and Conditions apply to this Bid and any resulting Purchase Order or Contract.
STATE OF NEW HAMPSHIRE  
BUREAU OF PURCHASE AND PROPERTY  
STATE HOUSE ANNEX  
25 CAPITOL STREET  
CONCORD, NEW HAMPSHIRE 03301-6398

ADDENDUM #2 TO BID INVITATION # 2117-19

Posted: 8/21/2018

DATE OF BID CLOSING: 8/22/2018  
TIME OF BID CLOSING: 10:00 AM(EST)

FOR: VEHICLES, MODIFIED NARROW BODY SHUTTLE

DATE OF BID CLOSING:

PRESENTLY READS: 08/22/2018 AT 10:00 AM

AMEND TO READ: 08/30/2018 AT 10:00 AM

PLEASE SEE ATTACHED FOR RESPONSES TO APPROVED EQUALS AND CLARIFICATIONS

Alan Hofmann, Purchasing Manager  
Telephone #: 603/271-2550

NOTE: IN THE EVENT THAT YOUR BID INVITATION HAS BEEN SENT TO THIS OFFICE PRIOR TO RECEIVING THIS ADDENDUM, RETURN ADDENDUM WITHIN THE SPECIFIED TIME WITH ANY CHANGES YOU MAY WISH TO MAKE AND MARK ON THE REMITTANCE ENVELOPE BID INVITATION NUMBER AND OPENING DATE. RETURNED ADDENDA WILL SUPERSEDE PREVIOUSLY SUBMITTED BID.

BIDDER Mobility Works  
ADDRESS 54 Wentworth Ave Londonderry NH 03053

BY ____________ (this document must be signed)  
Chris Loveday  
TEL. NO. 603.437.4444  
(please type or print name)

Please visit: https://dos.nh.gov/purchasing (click on "Bid, Proposals...") for complete bid and addendums.
STATE OF NEW HAMPSHIRE
BUREAU OF PURCHASE AND PROPERTY
STATE HOUSE ANNEX
25 CAPITOL STREET
CONCORD, NEW HAMPSHIRE 03301-6398

ADDENDUM #1 TO BID INVITATION # 2117-19

Posted: 8/13/2018

DATE OF BID CLOSING: 8/14/2018
TIME OF BID CLOSING: 10:00 AM(EST)

FOR: VEHICLES, MODIFIED NARROW BODY SHUTTLE

DATE OF BID CLOSING:
PRESIDENTLY READS: 08/14/2018 AT 10:00 AM

AMEND TO READ: 08/22/2018 AT 10:00 AM

Alan Hofmann, Purchasing Manager
Telephone #: 603/271-2550

NOTE: IN THE EVENT THAT YOUR BID INVITATION HAS BEEN SENT TO THIS OFFICE PRIOR TO RECEIVING THIS ADDENDUM, RETURN ADDENDUM WITHIN THE SPECIFIED TIME WITH ANY CHANGES YOU MAY WISH TO MAKE AND MARK ON THE REMITTANCE ENVELOPE BID INVITATION NUMBER AND OPENING DATE. RETURNED ADDENDA WILL SUPERSEDE PREVIOUSLY SUBMITTED BID.

BIDDER Mobility works
ADDRESS 54 Wentworth Ave, Londonderry NH 03053

BY Chris Loveday
(please type or print name)

(please type or print name)

Please visit: https://das.nh.gov/purchasing (click on “Bid, Proposals...”) for complete bid and addendums.
<table>
<thead>
<tr>
<th>Qty</th>
<th>Unit</th>
<th>Description</th>
<th>Delivered Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>EACH</td>
<td>NEW, 2019 MODEL YEAR FORD TRANSIT 150 (5a) MODIFIED NARROW BODY SHUTTLE VAN AS PER THE MINIMUM D.O.T. SPECIFICATIONS DATED JULY 2018</td>
<td>$47,714.00</td>
</tr>
</tbody>
</table>

MAKE AND MODEL  2019 Ford Transit T150 XL Wagon

<table>
<thead>
<tr>
<th>Qty</th>
<th>Unit</th>
<th>Description</th>
<th>Delivered Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>EACH</td>
<td>NEW, 2019 MODEL YEAR FORD TRANSIT 350 (5b) MODIFIED NARROW BODY SHUTTLE VAN AS PER THE MINIMUM D.O.T. SPECIFICATIONS DATED JULY 2018</td>
<td>$51,744.00</td>
</tr>
</tbody>
</table>

MAKE AND MODEL  2019 Ford Transit T350 XL Wagon

<table>
<thead>
<tr>
<th>Qty</th>
<th>Unit</th>
<th>Description</th>
<th>Delivered Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>EACH</td>
<td>NEW, 2019 MODEL YEAR FORD TRANSIT 350EL (5c) MODIFIED NARROW BODY SHUTTLE VAN AS PER THE MINIMUM D.O.T. SPECIFICATIONS DATED JULY 2018</td>
<td>$58,109.00</td>
</tr>
</tbody>
</table>

MAKE AND MODEL  2019 Ford Transit T350 XL Wagon Extended Length

**DELIVERY TIME:**
Note: Delivery is to be accomplished no later than 180 calendar days ARO. However delivery will be accepted sooner.
If delivery cannot be met, vendor must notify the Bureau of Purchase and Property 5 days prior to the bid opening.

**VENDOR CONTACT INFORMATION:**
The following information is for this office to be able to contact a person knowledgeable of your bid response, and who can answer questions regarding it:

- **Chris Loveday** 603.437.4444 ext: 55026 877.275.4907
  - Contact Person
  - Local Telephone Number
  - Toll Free Telephone Number
  - Fax Number
  - christopher.loveday@mobilityworks.com www.mobilityworks.com
  - Mobilitiy Works
  - E-mail Address
  - Company Website
  - Vendor Company Name
  - 621857098
  - Vendor Address
  - 54 Wentworth Ave Londonderry NH 03053
  - DUNS #

**ATTACHMENTS:**
The following attachments are an integral part of this bid invitation:
18.5 A web cutter for emergency use shall be provided with each vehicle.

18.6 One torso pad approximately 8" X 12" with thickness of approximately 1" and belt shall be supplied to secure mobility aid users while riding on the mobility aid lift.

18.7 A minimum of two belt extenders shall be included with each van that will work with any seat position in the van.

19.0 **Options**

Provide pricing for the following options:

<table>
<thead>
<tr>
<th>Option Description</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>a) Curb-side lift placement in lieu of rear</td>
<td>$ No Charge</td>
</tr>
<tr>
<td>b) Shift N Step with Abilitrax floor</td>
<td>$ N/A</td>
</tr>
<tr>
<td>c) Passenger entrance using copilot door</td>
<td>$ 750.00</td>
</tr>
<tr>
<td>d) Ford Extended Warranty Base Care Extended Care</td>
<td>$ OEM</td>
</tr>
<tr>
<td>e) GPS system (no cameras)</td>
<td>$ 300.00</td>
</tr>
<tr>
<td>f) 1TB DVR Camera system (4 cameras, no GPS)</td>
<td>$ 3,615.00</td>
</tr>
<tr>
<td>g) 1 TB DVR w/ GPS (4 cameras)</td>
<td>$ 3,615.00</td>
</tr>
<tr>
<td>h) Tire pressure monitoring system</td>
<td>$ OEM</td>
</tr>
<tr>
<td>i) Credit for deletion of MorRyde Suspension</td>
<td>$ N/A</td>
</tr>
<tr>
<td>j) Intermotive EcoStar, or equal</td>
<td>$ Included</td>
</tr>
<tr>
<td>k) 34-36&quot; Freedman Foldaway Seat</td>
<td>$ 983.00</td>
</tr>
<tr>
<td>l) 17-18&quot; Freedman fixed seat</td>
<td>$ 480.00</td>
</tr>
<tr>
<td>m) 34-36&quot; Freedman Fixed Seat</td>
<td>$ 814.00</td>
</tr>
<tr>
<td>n) Credit for seat delete when standard seats are deleted</td>
<td>Single $ 480.00</td>
</tr>
<tr>
<td></td>
<td>Double $ 814.00</td>
</tr>
<tr>
<td>o) Front Crossover Mirror</td>
<td>$ N/A</td>
</tr>
<tr>
<td>p) Q'Straint GO2 Oxygen Cylinder Securement installed with L track</td>
<td>$ 216.00</td>
</tr>
<tr>
<td>q) Motorola XPR-2500 mobile radio as per NHDOT specifications</td>
<td>$ N/A</td>
</tr>
<tr>
<td>r) Mobile Radio Antenna Prep: Location of radio antenna to be determined by buyer with 5/8&quot; I.D. conduit with antenna pull wire termination to be determined by buyer.</td>
<td>$ 250.00</td>
</tr>
</tbody>
</table>
s) ADA fixed-route vehicle requirements including, but not limited to, pull cords, touch tape in wheelchair areas, an overhead stop request sign with auditory stop indication, a public-address system amplifier with hand held microphone. $ N/A

t) Sportworks bike rack (model DL2 or Ford Transit equivalent) $ 1900

u) Luminator Mobilite (or equal) Front and Side Electronic Destination Sign - Electronic front and side route and destination signs that are easily programmable by the transit operator. Lights must be LED with automatic brightness adjustment and should be easily read from 130 degrees. $ 4,103.00

v) Affix logo to driver, passenger, and rear doors $ 200.00

w) Credit for OEM Floor as specified in 5.6 $ N/A

x) 3.2L Power Stroke Diesel $ 3,575.00

y) Running Board for side entry door as per section 4.0(p) $ 446.00

z) XL3® Hybrid Electric Drive System or equal $ N/A

a1) Auxiliary heater, minimum of 20,000 BTU $ OEM

a2) Raised roof for the Transit 350 $ 1,367.00

a3) Alternative floor system as per 5.1 $ Included

Make and description of alternative flooring system: Smart Floor