

STATE OF NEW HAMPSHIRE  
BUREAU OF PURCHASE AND PROPERTY  
STATE HOUSE ANNEX - ROOM 102  
25 CAPITOL ST  
CONCORD NH 03301-6398

DATE: December 18, 2018

CONTRACT #: 8002462

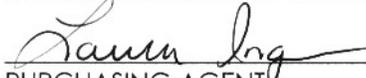
NIGP CODE: 775-0000

CONTRACT FOR: Liquid Calcium Chloride

CONTRACTOR: EnviroTech Services Inc.

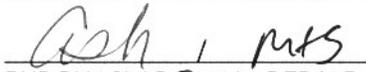
VENDOR CODE #: 299381

SUBMITTED FOR ACCEPTANCE BY:

  
PURCHASING AGENT  
BUREAU OF PURCHASE AND PROPERTY

DATE 12/18/18

\*\*\*\*\*  
RECOMMENDED FOR ACCEPTANCE BY:

  
PURCHASING MANAGER/ADMINISTRATOR III

DATE 12/28/18

\*\*\*\*\*  
APPROVED FOR ACCEPTANCE BY:

  
GARY LUNETTA, DIRECTOR  
DIVISION OF PROCUREMENT & SUPPORT SERVICES

DATE 12/31/18

\*\*\*\*\*  
ACCEPTED FOR THE STATE OF NEW HAMPSHIRE UNDER THE AUTHORITY GRANTED TO ME BY NEW HAMPSHIRE REVISED  
STATUTES, ANNOTATED 21-I:14, XII.

  
CHARLES M. ARLINGHAUS, COMMISSIONER  
DEPARTMENT OF ADMINISTRATIVE SERVICES

DATE 12/31/18



Division of Procurement and Support Services  
Bureau of Purchase and Property  
25 Capitol Street, State House Annex  
Concord, NH 03301-6398

Date: 11/13/18

Bid No.: 2137-19

Date of Bid Closing: 11/29/18

Time of Bid Closing: 10:30 AM (EST)

PLEASE DIRECT ANY QUESTIONS REGARDING THIS BID TO: Laura Ingram: E-mail [Laura.Ingram@dDAS.NH.Gov](mailto:Laura.Ingram@dDAS.NH.Gov)  
EMAIL YOUR BID TO: [PRCHWEB@NH.GOV](mailto:PRCHWEB@NH.GOV)

**BID INVITATION FOR CONTRACT: Liquid Calcium Chloride Solution Supply & Deliver**

[Insert name of signor] Kevin Whyrick, on behalf of EnviroTech Services Inc [insert name of entity submitting bid (collectively referred to as "Vendor")] hereby submits an offer as contained in the written bid submitted herewith ("Bid") to the State of New Hampshire in response to BID 2137-19 at the price(s) quoted herein in complete accordance with the bid.

Vendor attests to the fact that:

1. The Vendor has reviewed and agreed to be bound by the Bid.
2. The Vendor has not altered any of the language or other provisions contained in the Bid document.
3. The Bid is effective for a period of 180 days from the Bid Closing date as indicated above.
4. The prices Vendor has quoted in the Bid were established without collusion with other vendors.
5. The Vendor has read and fully understands this Bid.
6. Further, in accordance with RSA 21-I:11-c, the undersigned Vendor certifies that neither the Vendor nor any of its subsidiaries, affiliates or principal officers (principal officers refers to individuals with management responsibility for the entity or association):
  - a. Has, within the past 2 years, been convicted of, or pleaded guilty to, a violation of RSA 356:2, RSA 356:4, or any state or federal law or county or municipal ordinance prohibiting specified bidding practices, or involving antitrust violations, which has not been annulled;
  - b. Has been prohibited, either permanently or temporarily, from participating in any public works project pursuant to RSA 638:20;
  - c. Has previously provided false, deceptive, or fraudulent information on a vendor code number application form, or any other document submitted to the state of New Hampshire, which information was not corrected as of the time of the filing a bid, proposal, or quotation;
  - d. Is currently debarred from performing work on any project of the federal government or the government of any state;
  - e. Has, within the past 2 years, failed to cure a default on any contract with the federal government or the government of any state;
  - f. Is presently subject to any order of the department of labor, the department of employment security, or any other state department, agency, board, or commission, finding that the applicant is not in compliance with the requirements of the laws or rules that the department, agency, board, or commission is charged with implementing;
  - g. Is presently subject to any sanction or penalty finally issued by the department of labor, the department of employment security, or any other state department, agency, board, or commission, which sanction or penalty has not been fully discharged or fulfilled;
  - h. Is currently serving a sentence or is subject to a continuing or unfulfilled penalty for any crime or violation noted in this section;
  - i. Has failed or neglected to advise the division of any conviction, plea of guilty, or finding relative to any crime or violation noted in this section, or of any debarment, within 30 days of such conviction, plea, finding, or debarment; or
  - j. Has been placed on the debarred parties list described in RSA 21-I:11-c within the past year.

This document shall be signed by a person who is authorized to legally obligate the responding vendor. A signature on this document indicates that all State of New Hampshire terms and conditions are accepted by the responding vendor and that any and all other terms and conditions submitted by the responding vendor are null and void, even if such terms and conditions have terminology to the contrary. The responding vendor shall also be subject to State of New Hampshire terms and conditions as stated on the reverse of the purchase order.

Authorized Signor's Signature [Signature] Authorized Signor's Title Treasurer

NOTARY PUBLIC/JUSTICE OF THE PEACE

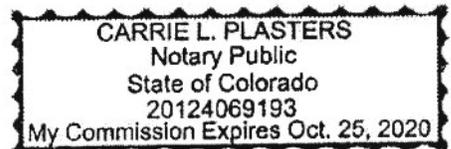
COUNTY: Weld STATE: Colorado ZIP: 80134

On the 28 day of November, 2018, personally appeared before me, the above named Kevin Whyrick, in his/her capacity as authorized representative of EnviroTech Services known to me or satisfactorily proven, and took oath that the foregoing is true and accurate to the best of his/her knowledge and belief.

In witness thereof, I hereunto set my hand and official seal.

[Signature]  
(Notary Public/Justice of the Peace)

My commission expires: October 25, 2020 (Date)



Unless specifically amended or deleted by the Division of Procurement and Support Services, the following General Terms and Conditions apply to this Bid and any resulting Purchase Order or Contract.



CHARLES M. ARLINGHAUS  
COMMISSIONER  
(603)271-3201

State of New Hampshire  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
DIVISION OF PROCUREMENT AND SUPPORT SERVICES  
BUREAU OF PURCHASE & PROPERTY  
25 Capitol Street – Room 102  
Concord, New Hampshire 03301

GARY LUNETTA,  
DIRECTOR  
(603) 271-3606

## INVITATION TO BID

11/15/2018

NOTICE OF BID # 2137-19

TITLE: LIQUID CALCIUM CHLORIDE SOLUTION SUPPLY & DELIVER

SUBMISSION DEADLINE DATE AND TIME: NOVEMBER 29, 2018 10:30AM EST

The State of New Hampshire is soliciting bid requests for the above. To participate, please go to the State of New Hampshire, Department of Administrative Services (DAS), Bureau of Purchase and Property Website at:

### **Current Bidding Opportunities** \*

\*Note: If link does not work, please type <https://das.nh.gov/purchasing>

- Click on the "Search by Bid #" field and enter in the bid number above.
- Click on "Search" button and bring up the listing.
- Click on the line to the Bid # to access Bids & Proposals detail page
- Scroll to the bottom of the page and click on the link called "Download document here".
  - There may be a separate document(s) to the bid solicitation (Offer sheet or Attachment).
  - Please be sure you are using **Internet Explorer**, download the document and save it to your computer, and open the PDF in Adobe.

Prior to submitting your bids, be sure to check this site to see if any addenda have been issued.

UPDATE: We have modified our DAS Website link. If you have a saved bookmark, please update with the above link.

Sincerely,  
Laura Ingram

Telephone: 603 271-2009  
E-mail: [prch.web@nh.gov](mailto:prch.web@nh.gov)

**TEST PROCEDURES:**

Sampling, examining and testing shall be done in accordance with ASTM methods D345 and E449. The calcium chloride shall be rejected if it fails to conform to any of the requirements of the salient characteristics.

**CERTIFICATION:**

The contractor shall certify that the product offered meets the salient characteristics of this description, conforms to the producer's specifications, standards and quality assurances practices, and is the same product offered for sale in the commercial marketplace.

**PRODUCT IDENTIFICATION:**

Any sample of calcium chloride that meets the salient characteristics of this description and has been deemed acceptable, shall be retained for spectrophotometric analysis so as to ensure that the properties of the sample and the product supplied are consistent.

**PACKAGING AND PACKING:**

The product shall be packed in a manner which will ensure arrival at destination in a satisfactory condition.

The product shall be delivered in bulk in tank trucks. Delivery shall be in load lots of 1000 gallons or more. Each delivery truck shall be equipped with pumps and hand hoses for the unloading of liquid calcium chloride as required and an approved liquid meter or scale ticket to accurately determine the amounts of calcium chloride delivered.

**OFFER:**

Vendor hereby offers to furnish to State of New Hampshire agencies and institutions and to any political sub-division and authorized non-profit organization wishing to participate, in accordance with all of the requirements of this bid invitation at the following prices for the entire contract term and any extension.

<b>LIQUID CALCIUM SOLUTION, SUPPLY &amp; DELIVER</b>		
NH DEPARTMENT OF TRANSPORTATION - BUREAU OF HIGHWAY MAINTENANCE - STORAGE LOCATIONS DELIVERED PRICE PER GALLON IN BULK TANK TRUCKLOAD - LOTS OF 1000 GALLONS OR MORE *To be pumped into state owned tanks		
		<b>32% WINTER DELIVERED &amp; STORED</b>
<b>DISTRICT 1</b>		
	<u>Principal Storage Point</u> LITTLETON LINCOLN BARTLETT BUTTERHILL	\$ 2.25 / GAL
<b>DISTRICT 2</b>		
	<u>Principal Storage Point</u> ANDOVER BRISTOL CANAAN ENFIELD HAVERHILL LEBANON ORFORD RUMNEY WENTWORTH CORNISH FRANKLIN LEMPSTER NEW LONDON SUNAPEE	\$ 2.25 / GAL
<b>DISTRICT 4</b>		
	<u>Principal Storage Point</u> HILLSBORO SWANZEY WINCHESTER MARLBOROUGH TEMPLE GREENVILLE	\$ 2.25 / GAL

LIQUID CALCIUM SOLUTION, SUPPLY & DELIVER		
NH DEPARTMENT OF TRANSPORTATION - BUREAU OF HIGHWAY MAINTENANCE - STORAGE LOCATIONS DELIVERED PRICE PER GALLON IN BULK TANK TRUCKLOAD - LOTS OF 1000 GALLONS OR MORE		
		32% WINTER DELIVERED & STORED
DISTRICT 5		
	<u>Principal Storage Point</u> MANCHESTER MILFORD DERRY ALLENSTOWN CANTERBURY WARNER CANDIA	\$ 2.25 / GAL
DISTRICT 6		
	<u>Principal Storage Point</u> NORTH HAMPTON STRAFFORD EXETER GONIC RYE MILTON NORTHWOOD	\$ 2.25 / GAL
TURNPIKES - DISTRICTS 5 & 6		
	<u>Principal Storage Point</u> NASHUA HOOKSETT HAMPTON DOVER MERRIMACK ROCHESTER	\$ 2.25 / GAL
<b>Grand Total</b>		\$2.25/gallon based on 4,000 gallon TL

**VENDOR CONTACT INFORMATION:**

The following information is for this office to be able to contact a person knowledgeable of your bid response, and who can answer questions regarding it:

Wade Kessler  
Contact Person

717-695-2952  
Local Telephone Number

800-369-3878  
Toll Free Telephone Number

970-346-3959  
Fax Number

Esibids@envirotechservices.com  
E-mail Address

www.envirotechservices.com  
Company Website

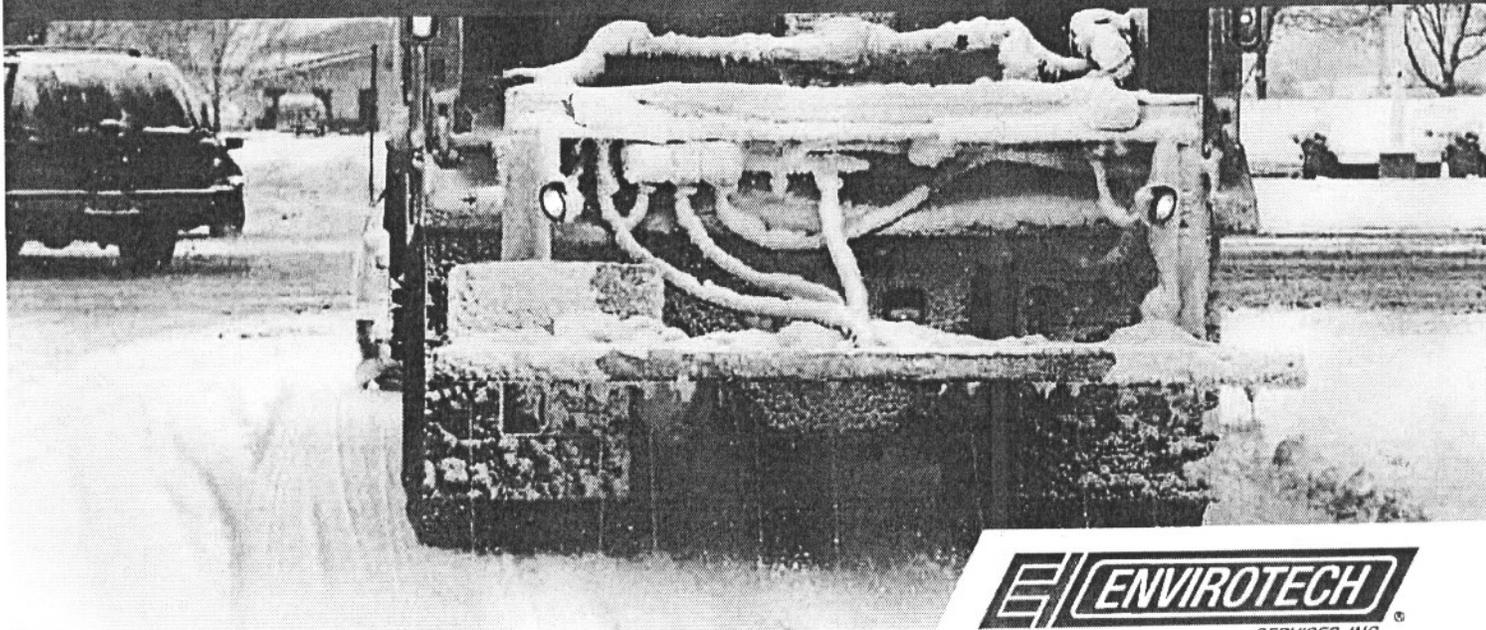
EnviroTech Services, Inc  
Vendor Company Name

1973430510  
DUNS #

910 5th Ave # 230 Greeley CO 80634  
Vendor Address

# MELTDOWN APEX-C™

LIQUID DE-ICING AND ANTI-ICING TECHNOLOGY



## ICY AND SNOWY ROADS HAVE MET THEIR MATCH

IT'S THE SECRET TO DEICING, ANTI-ICING AND CORROSION CONTROL

### Performance and Design

Apex-C™ is the new Calcium Chloride formula added to the MeltDown line of products. It was created with a combination of proprietary additives and organic polymers that provide corrosion protection and enhanced performance even at the lowest temperatures in winter.

This unique formula breaks the bond of ice and snow at the surface and works to decrease snow pack build up. When combined with a 1:1 ratio of water from melting snow and ice, it will not refreeze until approximately 0 °F while 32% Calcium Chloride freezes at 8°F.

Freezing Point Chart

