STATE OF NEW HAMPSHIRE
BUREAU OF PURCHASE AND PROPERTY
STATE HOUSE ANNEX - ROOM 102
25 CAPITOL ST
CONCORD NH 03301-6398

DATE: June 6, 2019

CONTRACT #: 8002539 – Computer Hut (IT Insiders) (VC 155697)
8002540 – Onx USA (VC 223063)
8002541 – GovConnection (VC 175742)

CONTRACT FOR: Computer, Personal & Peripheral Hardware

NIGP CODE: 204-00

SUBMITTED FOR ACCEPTANCE BY:

[Signature]

JENNIFER JACO, PURCHASING AGENT
BUREAU OF PURCHASE AND PROPERTY

DATE 6/6/19

RECOMMENDED FOR ACCEPTANCE BY:

[Signature]

LORETTA RAZIN, PURCHASING MANAGER
BUREAU OF PURCHASE AND PROPERTY

DATE 6/6/19

APPROVED FOR ACCEPTANCE BY:

[Signature]

GARY LUNIETA, DIRECTOR
DIVISION OF PROCUREMENT & SUPPORT SERVICES

DATE 6/6/19

ACCEPTED FOR THE STATE OF NEW HAMPSHIRE UNDER THE AUTHORITY GRANTED TO ME BY NEW HAMPSHIRE REVISED STATUTES, ANNOTATED 21-I:14, XII.

[Signature]

CHARLES M. ARLINGHAUS, COMMISSIONER
DEPARTMENT OF ADMINISTRATIVE SERVICES

DATE 6/10/19

Revised 6/12/18 MTS
BID RESPONSE

PREPARED FOR:
State of New Hampshire
Bureau of Purchase and Property

PROJECT:
Bid Invitation for Contract: Computer – Personal & Peripheral Hardware
Bid No.: 2212-20

DUE:
May 30, 2019 by 11:00 AM (EST)

PREPARED BY:
Emily Ring
Account Manager
Connection® Public Sector Solutions

May 29, 2019
May 13, 2019

State of New Hampshire
Division of Procurement and Support Services
Bureau of Purchase and Property
25 Capitol Street, Room 102, State House Annex
Concord, NH 03301-6398

Email Submission: NH.Purchasing@DAS.NH.Gov

RE: Bid Invitation for Contract: Computer – Personal & Peripheral Hardware
Bid No.: 2212-20

Attn: Loretta Razin

Thank you for inviting GovConnection, Inc. d/b/a Connection® Public Sector Solutions (Connection) to participate in your Bid Invitation. To fully satisfy the requirements and specifications outlined in your Bid No. 2212-20 for Computer – Personal & Peripheral Hardware Contract, we are pleased to offer the enclosed solution for your review and consideration.

As a member of the PC Connection, Inc. family, Connection Public Sector Solutions is a trusted, single-source provider of IT solutions, dedicated to fulfilling the specialized IT needs of the public sector—including state and local government, K-12, and higher education institutions. Connection strives to create a foundation for long-lasting and rewarding partnerships. We offer expert guidance, exceptional service, and innovative strategies to empower you to make informed IT investment decisions. A collaborative approach to the design, deployment, and support of technology has fueled Connection’s growth and earned us the reputation of trusted advisor to our customers. Since our founding in 1982, the PC Connection, Inc. family of companies has set the standard for customer service in the IT industry.

Connection is a financially stable, Fortune 1000 company you can count on. You can depend on our team to deliver expertise, solutions, and integrity, consistently.

Thank you for the opportunity to offer this proposal. If selected, we’ll partner as an extension of your team and remain committed to your success and ongoing satisfaction. For additional information, or to discuss this response, please feel free to contact your Account Manager, Emily Ring, at 800-800-0019 ext. 33588 or Emily.ring@connection.com.

Sincerely,

Robert Howard
President
Connection® Public Sector Solutions
732 Milford Road, Merrimack, NH 03054 • www.connection.com/ps
Date: 05/21/19
Bid No.: 2212-20
Date of Bid Closing: 05/30/19
Time of Bid Closing: 11:00 AM (EST)

PLEASE DIRECT ANY QUESTIONS REGARDING THIS BID TO LORETTA RAZIN: E-mail LORETTA.RAZIN@DAS.NH.Gov
EMAIL YOUR BID TO: NH.Purchasing@DAS.NH.Gov

BID INVITATION FOR CONTRACT: COMPUTER - PERSONAL & PERIPHERAL HARDWARE
GovConnection, Inc. d/b/a GovConnection Public Sector Solutions

[Insert name of signor] Robert Howard _________, on behalf of [insert name of entity submitting bid (collectively referred to as "Vendor") hereby submits an offer as contained in the written bid submitted herewith ("Bid") to the State of New Hampshire in response to Bid 2212-20 at the price(s) quoted herein in complete accordance with the bid.

Vendor attests to the fact that:
1. The Vendor has reviewed and agreed to be bound by the Bid.
2. The Vendor has not altered any of the language or other provisions contained in the Bid document.
3. The Bid is effective for a period of 180 days from the Bid Closing date as indicated above.
4. The prices Vendor has quoted in the Bid were established without collusion with other vendors.
5. The Vendor has read and fully understands this Bid.
6. Further, in accordance with RSA 21-1:11-c, the undersigned Vendor certifies that neither the Vendor nor any of its subsidiaries, affiliates or principal officers (principal officers refers to individuals with management responsibility for the entity or association):
   a. Has, within the past 2 years, been convicted of, or pleaded guilty to, a violation of RSA 356:2, RSA 356:4, or any state or federal law or county or municipal ordinance prohibiting specified bidding practices, or involving antitrust violations, which has not been annulled;
   b. Has been prohibited, either permanently or temporarily, from participating in any public works project pursuant to RSA 638:20;
   c. Has previously provided false, deceptive, or fraudulent information on a vendor code number application form, or any other document submitted to the state of New Hampshire, which information was not corrected as of the time of the filing a bid, proposal, or quotation;
   d. Is currently debarred from performing work on any project of the federal government or the government of any state;
   e. Has, within the past 2 years, failed to cure a default on any contract with the federal government or the government of any state;
   f. Is presently subject to any order of the department of labor, the department of employment security, or any other state department, agency, board, or commission, finding that the applicant is not in compliance with the requirements of the laws or rules that the department, agency, board, or commission is charged with implementing;
   g. Is presently subject to any sanction or penalty finally issued by the department of labor, the department of employment security, or any other state department, agency, board, or commission, which sanction or penalty has not been fully discharged or fulfilled;
   h. Is currently serving a sentence or is subject to a continuing or unfulfilled penalty for any crime or violation noted in this section;
   i. Has failed or neglected to advise the division of any conviction, plea of guilty, or finding relative to any crime or violation noted in this section, or of any debarment, within 30 days of such conviction, plea, finding, or debarment; or
   j. Has been placed on the debarred parties list described in RSA 21-1:11-c within the past year.

This document shall be signed by a person who is authorized to legally obligate the responding vendor. A signature on this document indicates that all State of New Hampshire terms and conditions are accepted by the responding vendor and that any and all other terms and conditions submitted by the responding vendor are null and void, even if such terms and conditions have terminology to the contrary. The responding vendor shall also accept the State of New Hampshire terms and conditions as stated on the reverse of the purchase order.

Authorized Signor’s Signature ______________ Authorized Signor’s Title ______________

COUNTY: Hillsborough STATE: NH ZIP: 03054

On the 25th day of May, 2019, personally appeared before me, the above named Robert Howard _________, in his/her capacity as authorized representative of GovConnection, Inc. known to me or satisfactorily proven, and took oath that the foregoing is true and accurate to the best of his/her knowledge and belief.

In witness thereof: I hereunto set my hand and official seal.

My commission expires: July 27, 2023

Unless specifically amended or deleted by the Division of Procurement and Support Services, the following general Terms and Conditions apply to this Bid and any resulting Purchase Order or Contract.

GovConnection, Inc. d/b/a GovConnection Public Sector Solutions

Bid No.: 2212-20 for Computer – Personal & Peripheral Hardware Contract

Revised: 1/18/19 LMR
GENERAL CONDITIONS AND INSTRUCTIONS:

NATURE OF AND ELIGIBILITY TO RESPOND. This bid invitation is submitted in accordance with Chapter 21-1, and rules promulgated thereunder, and constitute a firm and binding offer. A bid may not be withdrawn unless permission is obtained from the Bureau of Purchase and Property.

Bids may be issued only by the Bureau of Purchase and Property and are not transferable.

SAMPLES AND DEMONSTRATIONS. When samples are required they must be submitted free of costs and will not be returned. Items left for demonstration or evaluation purposes shall be delivered and installed free of charge and shall be removed at no cost to the State. Demonstration units shall not be offered to the State as new equipment.

BIDS. Bids must be received at the Bureau of Purchase and Property before the date and time specified for the closing. Bids must be submitted on this bid form or exact copies and must be typed or clearly printed in ink. Corrections must be initialed. Bids are to be made less Federal Excise Tax and no charge for handling unless required by law.

SPECIFICATIONS. Vendors must submit on items as specified. Proposed changes must be submitted in writing and received at the Bureau of Purchase and Property at least five (5) business days prior to the bid closing. Vendors shall be notified in writing if any changes to the specifications are made.

AWARD. The award will be made to the responsible Vendor submitting a conforming bid meeting specifications at the lowest cost unless other criteria are noted in the bid. Unless otherwise noted, the award may be made by individual items.

If there is a discrepancy between the unit price and the extension, the unit price will prevail.

When identical low bids are received the award will be made in accordance with the Administrative Rules.

Discounts will not be considered in making award but may be offered on the Invoice for earlier payment and will be applicable on the date of completion of delivery or receipt of Invoice, whichever is later. On orders specifying split deliveries, discounts will apply on the basis of each delivery or receipt of Invoice, whichever is later.

PATENT INFRINGEMENT. Any responding vendor who has reason to believe that any other responding vendor will violate a patent should such responding vendor be awarded the contract shall set forth in writing, prior to the date and time of closing, the grounds for his belief and a detailed description of the patent.

ASSIGNMENT PROVISION. The responding vendor hereby agrees to assign all causes of action that it may acquire under the antitrust laws of New Hampshire and the United States as the result of conspiracies, combinations, or contracts in restraint of trade which materially affect the price of goods or services obtained by the state under this contract if so requested by the State of New Hampshire.

FEDERAL FUNDS. This Division of Plant and Property Management, under RSA 21-1:14, VIII shall assure the continuation or granting of federal funds or other assistance not otherwise provided for by law by following the Federal Procurement Standards.

STATE'S OPTIONS: The Bureau of Purchase and Property reserves the right to reject or accept all or any part of any bid, to determine what constitutes a conforming bid, to award the bid solely as it deems to be in the best interest of the State, and to waive irregularities that it considers not material to the bid.

PUBLIC INFORMATION: The responding vendor hereby acknowledges that all information relating to this bid and any resulting order (including but not limited to fees, contracts, agreements and prices) are subject to these laws of the State of New Hampshire regarding public information.

PERSONAL LIABILITY: The responding vendor agrees that in the preparation of this bid or the execution of any resulting contract or order, representatives of the State of New Hampshire shall incur no liability of any kind.

PROOF OF COMPLIANCE. The responding vendor may be required to supply proof of compliance with proposal specifications. When requested, the responding vendor must immediately supply the Bureau of Purchase and Property with certified test results or certificates of compliance. Where none are available, the State may require independent laboratory testing. All costs for such testing certified test results or certificate of compliance shall be the responsibility of the responding vendor.

FORM OF CONTRACT. The terms and conditions set forth in any additional Terms and Conditions by the Bureau of Purchase and Property are part of the bid and will apply to any contract awarded the responding vendor unless specific exceptions are taken and accepted and will prevail over any contrary provisions in Terms and Conditions submitted by the responding vendor.
CONTRACT TERMS AND CONDITIONS

1. The State of New Hampshire, acting through the Division of Procurement and Support Services, engages the firm or individual ("the Vendor") to perform the services and/or sale of goods, described in the attached State documents, if any, and the Vendor's bid or quotation, both of which are incorporated herein by reference.

2. COMPLIANCE BY VENDOR WITH LAWS AND REGULATIONS. In connection with the performance of this agreement, the Vendor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which shall impose any obligation or duty upon the Vendor, including, but not limited to civil rights and equal opportunity laws.

3. TERM. The contract, and all obligations of the parties thereunder, shall become effective on a specified date and shall be completed in their entirety prior to a specified date. Any work undertaken by the Vendor prior to the effective date shall be at his sole risk and, in the event that the contract shall not become effective, the State shall be under no obligation to reimburse the Vendor for any such work.

4. CONTRACT PRICE. The contract price, a payment schedule and a maximum limitation of price shall be as specified by the bid invitation and the Vendor's bid. All payments shall be conditioned upon receipt, and approval by the State, of appropriate vouchers and upon satisfactory performance by the Vendor, as determined by the State. The payment by the State of the Contract Price shall constitute complete reimbursement to the Vendor for all expenses of any nature incurred by the Vendor in the performance by the Vendor and complete payment for the Services. The State shall have no other liability to the Vendor.

5. DELIVERY. If the vendor fails to furnish items and/or services in accordance with all requirements, including delivery, the state may repurchase similar items from any other source without competitive bidding, and the original vendor may be liable to the state for any excess costs. If a vendor is unable to complete delivery by the date specified, he must contact the agency. However, the agency is not required to accept a delay to the original delivery date. All deliveries are subject to inspection and receiving procedure rules as established by the State of New Hampshire. Deliveries are not considered accepted until compliance with these rules has been established. State personnel signatures on shipping documents shall signify only the receipt of shipments. All deliveries shall be FOB Destination.

6. INVOICING. All invoices must list Order Number, Unit and Extension Prices and discounts allowed. A separate invoice shall be submitted for each order. Unless otherwise noted on the invitation to bid or purchase order, payment will not be due until thirty (30) days after all services have been completed, or all items have been delivered, inspected and accepted or the invoice has been received at the agency business office, whichever is later.

7. PERSONNEL
7.1. The Vendor shall disclose in writing the names of all owners (5% or more), directors, officers, employees, agents or subcontractors who are also officials or employees of the State of New Hampshire. Any change in this information shall be reported in writing within fifteen (15) days of their occurrence.

7.2. The person signing this agreement on behalf of the State, or his or her delegatee ("Contracting Officer") shall be the State's representative for purposes of this agreement. In the event of any dispute concerning the interpretation of this agreement, the Contracting Officer's decision shall be final.

8. EVENT OF DEFAULT; REMEDIES.
8.1. Any one or more of the following acts or omissions of the Vendor shall constitute an event of default hereunder ("Events of Default"):  
8.1.1. failure to deliver the goods or services satisfactorily or on schedule; or  
8.1.2. failure to submit any report required hereunder; or  
8.1.3. failure to perform any of the other covenants and conditions of this agreement.  
8.2. Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:  
8.2.1. give the Vendor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this agreement, effective two (2) days after giving the Vendor notice of termination; and  
8.2.2. give the Vendor a written notice specifying the Event of Default and suspending all payments to be made under this agreement and ordering that the portion of the Contract Price, which would otherwise accrue to the Vendor during the period from the date of such notice until such time as the State determines that the Vendor has cured the Event of Default, shall never be paid to the Vendor; and  
8.2.3. set off against any other obligation the State may owe to the Vendor any damages the State suffers by reason of any Event of Default; and  
8.2.4. treat the agreement as breached and pursue any of its remedies at law or in equity, or both.
9. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event, or any subsequent Event. No express failure of any Event of Default shall be deemed a waiver of any provision hereof. No such failure or waiver shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other default on the part of the Vendor.

10. VENDOR’S RELATION TO THE STATE. In the performance of this agreement the Vendor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Vendor nor any of its officers, employees, agents or members shall have authority to bind the State nor are they entitled to any of the benefits, workmen’s compensation or emoluments provided by the State to its employees.

11. ASSIGNMENT AND SUBCONTRACTS. The Vendor shall not assign, or otherwise transfer any interest in this agreement without the prior written consent of the State. No work required by this contract shall be subcontracted without the prior written consent of the State.

12. INDEMNIFICATION. The contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based on, resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Vendor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant shall survive the termination of this agreement.

12.1 PATENT PROTECTION. The seller agrees to indemnify and defend the State of New Hampshire from all claims and losses resulting from alleged and actual patent infringements and further agrees to hold the State of New Hampshire harmless from any liability arising under RSA 382-A:2-312(3). (Uniform Commercial Code).

13. TOXIC SUBSTANCES. In compliance with RSA 277-A Toxic Substances in the Workplace known as the Workers Right to Know Act, the vendor shall provide Safety Data Sheets (277-A:4 Safety Data Sheets) for all products covered by said law.

14. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given below.

15. AMENDMENT. This agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto.

16. CONSTRUCTION OF AGREEMENT AND TERMS. This agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns.

17. ADDITIONAL PROVISIONS. The additional provisions (if any) have been set forth as Exhibit “A” hereto.

18. ENTIRE AGREEMENT. This agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire agreement and understanding between the parties, and supersedes all prior agreements and understandings relating hereto.
BID INVITATION FOR: COMPUTER - PERSONAL & PERIPHERAL HARDWARE

PURPOSE:
The purpose of this bid invitation is to establish a contract(s) for supplying the State of New Hampshire agencies with the items indicated in the “Offer” section of this bid invitation to be ordered as needed during the term of the contract, in accordance with the requirements of this bid invitation and any resulting contract. Items ordered under any resulting contract shall be delivered FOB destination to the locations indicated in the “Delivery Locations” section of this bid invitation.

INSTRUCTIONS TO VENDOR:
Read the entire bid invitation prior to filling it out. Complete the pricing information in the “Offer” section (detailed information on how to fill out the pricing information can be found in the “Offer” section); complete the “Vendor Contact Information” section; and finally, fill out, sign, and notarize page 1 of the bid invitation.

BID SUBMITTAL:
All bids shall be submitted on this form or an exact copy, shall be typed or clearly printed in ink and shall be received on or before the date and time specified on page 1 of this bid under “Bid closing”. Interested parties may submit a bid to the State of New Hampshire Bureau of Purchase and Property by email to NH.Purchasing@DAS.NH.Gov. All bids shall be clearly marked with bid number, date due and purchasing agent’s name.

IF YOU ARE EXPERIENCING DIFFICULTIES EMAILING YOUR BID OR YOU WISH TO VERIFY THAT YOUR BID RESPONSE HAS BEEN RECEIVED, PLEASE CALL (603) 271-2201.

BID INQUIRIES:
Any questions, clarifications, and/or requested changes shall be submitted by an individual authorized to commit their organization to the Terms and Conditions of this bid and shall be received in writing at the Bureau of Purchase and Property no later than 4:00 PM on the date listed in the timeline below. Questions shall not be submitted to anyone other than the Purchasing Agent or his/her representative. Bidders that submit questions verbally or in writing to any other State entity or State personnel shall be found in violation of this part and may be found non-compliant.

Questions shall be submitted by E-mail to Loretta Razin at the following address: Loretta.Razin@DAS.NH.Gov.

ADDENDA:
In the event it becomes necessary to add to or revise any part of this bid prior to the scheduled submittal date, the NH Bureau of Purchase and Property shall post on our web site any Addenda. Before your submission and periodically prior to the RFB closing, check the site for any addenda or other materials that may have been issued affecting the bid. The web site address is https://das.nh.gov/Purchasing/vendorresources.asp.

TIMELINE:
The timeline below is provided as a general guideline and is subject to change. Unless stated otherwise, considered the dates below a “no later than” date.

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>05/21/19</td>
<td>Bid Solicitation distributed on or by</td>
</tr>
<tr>
<td>05/28/19</td>
<td>Last day for questions, clarifications, and/or requested changes to bid</td>
</tr>
<tr>
<td>05/30/19</td>
<td>11:00 AM (EST) Bid Closing</td>
</tr>
<tr>
<td>07/01/19</td>
<td>Implementation / Posting of Contract</td>
</tr>
</tbody>
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GOVERNING TERMS AND CONDITIONS:
A responding bid that has been completed and signed by your representative shall constitute your company’s acceptance of all State of New Hampshire terms and conditions and shall legally obligate your company to these terms and conditions.

A signed response further signifies that from the time the bid is published (bid solicitation date and time) until a contract is awarded, no bidder shall offer or give, directly or indirectly, any gift, expense reimbursement, or honorarium, as defined by RSA 15-B, to any elected official, public official, public employee, constitutional official, or family member of any such official or employee who shall select, evaluate, or award the RFB.
Furthermore, a signed response signifies that any terms and/or conditions that may be or have been submitted by the Vendor are specifically null and void and are not a part of this bid invitation or any awarded purchase order, even if said terms and/or conditions contain language to the contrary.

**PUBLIC DISCLOSURE OF BID OR PROPOSAL SUBMISSIONS:**

Generally, the full contents of any bid or proposal (including all materials submitted in connection with it, such as attachments, exhibits, addenda, and vendor presentations) become public information upon completion of final contract or purchase order negotiations with the selected vendor. Certain information concerning bids or proposals, including but not limited to pricing or scoring, is generally available to the public even before this time, in accordance with the provisions of NH RSA 21-G: 37.

To the extent consistent with applicable state and federal laws and regulations, as determined by the State, including, but not limited to, NH RSA Chapter 91-A (the “Right-to-Know” Law), the State shall, after final negotiations with the selected vendor are complete, attempt to maintain the confidentiality of portions of a bid or proposal that are clearly and properly marked by a bidder as confidential. Any and all information contained in or connected to a bid or proposal that a bidder considers confidential shall be clearly designated in the following manner:

If the bidder considers any portion of a submission confidential, they shall provide a separate copy of the full and complete document, fully redacting those portions by blacking them out and shall note on the applicable page or pages of the document that the redacted portion or portions are “confidential.” Use of any other term or method, such as stating that a document or portion thereof is “proprietary”, “not for public use”, or “for client’s use only”, is not acceptable. In addition to providing an additional fully redacted copy of the bid submission to the person listed as the point of contact on Page one (1) of this document, the identified information considered to be confidential must be accompanied by a separate letter stating the rationale for each item designated as confidential. In other words, the letter must specifically state why and under what legal authority each redaction has been made. Submissions which do not conform to these instructions by failing to include a redacted copy (if required), by failing to include a letter specifying the rationale for each redaction, by failing to designate redactions in the manner required by these instructions, or by including redactions which are contrary to these instructions or operative law may be rejected by the State as not conforming to the requirements of the bid or proposal. The State will generally assume that a bid or proposal submitted without an additional redacted copy contains no information which the bidder deems confidential. Bids and proposals which contain no redactions, as well as redacted versions of submissions that have been accepted by the State, may be released to the public, including by means of posting on State web sites.

The State shall have no obligation to maintain the confidentiality of any portion of a bid, proposal or related material, which is not marked in accordance with the foregoing provisions. It is specifically understood and agreed that the bidder waives any claim of confidentiality as to any portion of a response to this RFB or RFP that is not marked as indicated above, and that unmarked (or improperly marked) submissions may be disseminated to any person, without limitation. Marking an entire bid, proposal, attachment or full sections thereof confidential without providing a separate letter stating the rationale for each item designated as confidential is not acceptable. In addition to providing an additional fully redacted copy of the bid submission to the person listed as the point of contact on Page one (1) of this document, the identified information considered to be confidential must be accompanied by a separate letter stating the rationale for each item designated as confidential. In other words, the letter must specifically state why and under what legal authority each redaction has been made. Submissions which do not conform to these instructions by failing to include a redacted copy (if required), by failing to include a letter specifying the rationale for each redaction, by failing to designate redactions in the manner required by these instructions, or by including redactions which are contrary to these instructions or operative law may be rejected by the State as not conforming to the requirements of the bid or proposal. The State will generally assume that a bid or proposal submitted without an additional redacted copy contains no information which the bidder deems confidential. Bids and proposals which contain no redactions, as well as redacted versions of submissions that have been accepted by the State, may be released to the public, including by means of posting on State web sites.

Notwithstanding any provision of this request for submission to the contrary, proposed pricing shall be subject to public disclosure REGARDLESS of whether or not marked as confidential.

If a request is made to the State by any person or entity to view or receive copies of any portion of a proposal and if disclosure is not prohibited under NH RSA 21-G:37 or any other applicable law or regulation, bidders acknowledge and agree that the State may disclose any and all portions of the proposal or related materials which is not marked as confidential. In the case of bids, proposals or related materials that contain portions marked confidential, the State shall assess what information it believes is subject to release; notify the bidder that the request has been made; indicate what, if any, portions of the proposal or related material shall not be released; and notify the bidder of the date it plans to release the materials. The State is not obligated to comply with a bidder’s designation regarding confidentiality. The State shall have no obligation to advise a bidder that an individual or entity is attempting to electronically access, or has been referred to, materials which have been made publicly available on the State’s web sites.

By submitting a bid or proposal, the bidder agrees that unless it obtains and provides to the State, prior to the date specified in the notice described in the paragraph above, a court order valid and enforceable in the State of New Hampshire, at its sole expense, enjoining the release of the requested information, the State may release the information on the date specified in the notice without any liability to the bidder.

Notwithstanding NH RSA 91-A:4, no information shall be available to the public, or to the members of the general court or its staff concerning specific responses to this bid invitation from the time this bid is published until the closing date for responses.
**ELIGIBLE PARTICIPANTS:**
Political sub-divisions (counties, cities, towns, school districts, special district or precinct, or any other governmental organization), or any nonprofit agency under the provisions of section 501c of the federal internal revenue code, are eligible to participate under this contract whenever said sub-division or nonprofit agency so desires. These entities are autonomous and may participate at their sole discretion. In doing so, they are entitled to the prices established under the contract. However, they are solely responsible for their association with the successful Vendor. The State of New Hampshire assumes no liability between the successful Vendor and any of these entities.

**CONTRACT TERM:**
The term of the contract shall be from July 1, 2019 through June 30, 2022, a period of 3 years to a maximum of 5 years. The contract may be extended for additional periods of time thereafter under the same terms, conditions and pricing structure upon the mutual agreement between the successful Vendor and the Bureau of Purchase and Property, with the approval of the Commissioner of the Department of Administrative Services.

**CONTRACT AWARD:**
The award shall be made to the responsible Vendor(s) meeting the criteria established in this RFB and providing the lowest cost in total. The State reserves the right to reject any or all bids or any part thereof and add/delete items/inclusion to the contract. All award(s) shall be in the form of a State of New Hampshire Contract(s). It is the intent of the State to award up to three (3) contracts. DoIT hardware standards are awarded on a monthly basis. The State will request pricing from all awarded vendors and agencies will be instructed to purchase from the low quote for each month.

Successful Vendor shall not be allowed to require any other type of order, nor shall the successful Vendor be allowed to require the filling out or signing of any other document by State of New Hampshire personnel.

**NOTIFICATION AND AWARD OF CONTRACT(S):**
Bid results shall not be given by telephone. For Vendors wishing to attend the bid closing, the names of the vendors submitting responses and pricing shall be made public. Other specific response information shall not be given out. Bid results shall be made public after final approval of the contract(s).

**LUABILITY:**
The State shall not be held liable for any costs incurred by Vendors in the preparation of bids or for work performed prior to contract issuance.

**TERMINATION:**
The State of New Hampshire shall have the right to terminate the purchase contract at any time by giving the successful Vendor a thirty (30) day written notice.

**VENDOR CERTIFICATIONS:**
All Vendors shall be duly registered as a vendor authorized to conduct business in the State of New Hampshire.

- **STATE OF NEW HAMPSHIRE VENDOR APPLICATION:** Prior to bid award, Vendors shall have a completed Vendor Application Package on file with the NH Bureau of Purchase and Property. See the following website for information on obtaining and filing the required forms (no fee: [https://DAS.NH.Gov/Purchasing](https://DAS.NH.Gov/Purchasing))

- **CONFIDENTIALITY & CRIMINAL RECORD:** If Applicable, by the using agency, the Vendor shall have signed by each of employees or its approved sub-contractor(s), if any, working in the office or externally with the State of New Hampshire records a Confidentiality form and Criminal Record Authorization Form. These forms shall be returned to the individual using agency prior to the start of any work.
**BID PRICES:**

Bid prices shall be in US dollars and shall include delivery and all other costs required by this bid invitation. Special charges, surcharges (including credit card transaction fees), or fuel charges of any kind (by whatever name) may not be added on at any time. Any and all charges shall be built into your bid price at the time of the bid.

Per Administrative Rule 606.01(e) “if there is a discrepancy between the unit price and the extension price in a response to an RFP, RFB or RFQ, the unit price shall be binding upon the vendor”.

**VENDOR’S BALANCE OF PRODUCT LINE ITEMS**

The items in each category include the items most commonly purchased by State of New Hampshire agencies and includes the Department of Information and Technology approved “Standards” for agency use. Also includes a list, representative of non-standardized items that have been purchased by State of New Hampshire agencies during the contract term. These items may or may not be purchased in future contracts, but will be used for the valuation of award(s). During the term of contract, the state may purchase other items in relation to Computer Hardware Peripherals from the successful Vendor’s Balance of Product Line. All items ordered shall include all shipping/charges as specified above in “Bid Prices”.

**WARRANTY REQUIREMENTS:**

Successful Vendor shall be required to warranty all of the equipment awarded to Vendor for a period of not less than one (1) year or the manufacturer’s standard period of time, whichever is greater, from the date the items are received, inspected and accepted by the State of New Hampshire. The warranty shall cover 100% of all parts, shipping, labor, travel, lodging and expenses. Vendor shall make available an extended manufacturer’s warranty. This optional warranty period shall be at least one (1) year from expiration of the manufacturer’s warranty. Replacement parts shall be from the original equipment manufacturer. Replacement components used to fulfill a warranty claim may be used for refurbished but must be warranted as new equipment.

**ABILITY TO PROVIDE:**

Successful Vendor(s) shall provide State of New Hampshire agencies and eligible participants with entire requirements of the items requested in this bid invitation and any resulting contract without delay or substitution.

**ORDERING PROCEDURE:**

The Bureau of Purchase and Property shall issue purchase orders on behalf of the State agencies with a value over $500.00.

Agencies may place orders with a total value of $500.00 or less by using a State of New Hampshire purchasing card (P-card). All orders over $500.00 must have NH Department of Information Technology approval. At time of order placement, the agency shall indicate the payment method of P-Card.

Vendor shall be capable of accepting orders via telephone, web, E-Mail & fax and use of Pcard.

Eligible participants shall utilize their own individually established ordering procedures.

**AUDITS AND ACCOUNTING:**

The successful Vendor shall allow representatives of the State of New Hampshire to have complete access to all records for the purpose of determining compliance with the terms and conditions of this bid invitation and in determining the award and for monitoring any resulting contract.

At intervals during the contract term, and prior to the termination of the contract, the successful Vendor may be required to provide a complete and accurate accounting of all products and quantities ordered by each agency and institution and by political sub-divisions and authorized non-profit organizations.

**ESTIMATED USAGE:**

The quantities indicated in the offer section of this bid invitation are an estimate only for the State of New Hampshire’s annual requirements. These quantities are indicated for informational purposes only and shall not be considered minimum or guaranteed quantities, nor shall they be considered maximum quantities. These quantities do not include any eligible participant usage.
**USAGE REPORTING:**

The successful Vendor shall be required to submit a quarterly and annual usage report for analysis to determine contract compliance. At a minimum, the Report shall include:

- Contract Number
- Utilizing Agency and Eligible Participant
- All Products Purchased (showing the manufacturer, item, part number, list price and the final cost after discount.)
- Total Cost of all Products Purchased

**ESTABLISHMENT OF ACCOUNTS:**

Each State of New Hampshire agency shall have its own individual customer account number. There shall be instances where sub-sections of an agency shall need their own individual customer account number. Should any State of New Hampshire agency place an order under the contract, the successful Vendor agrees to establish an account within three business days from the date the order is placed. However, there shall be no delay in any shipment; the agency shall receive the items ordered in accordance with the delivery time required under the “Delivery Time” section of this bid invitation, as if an account already exists for them.

Material received damaged or “Dead on Arrival” shall be replaced within four (4) business days of notification by the State. If this is not possible, the State reserves the right to cancel the order or may require loaner equipment, of at least equal functionality, to be provided until delivery can be made.

Shipments shall be properly packaged/tied; etc. to meet accepted commercial standards without any charge to the State of New Hampshire.

**RETURNED GOODS:**

The successful Vendor shall resolve all order and invoice discrepancies within five (5) business days from notification. Products returned due to quality issues, duplicate shipments, over-shipments, etc. shall be picked up by the successful Vendor within ten (10) business days of notification with no restocking or freight charges, and shall be replaced with specified products or the agency shall be refunded/credited for the full purchase price. Unauthorized substitutions for any products are not allowed.

Standard stock products ordered in error by the State of New Hampshire shall be returned for full credit within fifteen (15) business days of receipt. Products shall be in re-sellable condition (original container, unused) and there shall be no restocking fee charged for these products. The using agency shall be responsible for any freight charges to return these items to the successful Vendor.

**DELIVERY TIME:**

The successful Vendor shall be required to accomplish delivery of any item ordered under the contract within ten (10) business days from the placement of the order.

The use of a private carrier to make delivery does not relieve the successful Vendor from the responsibility of meeting the delivery requirement.

**INVOICING:**

Invoicing shall be submitted to the Agency Remit Account on the basis of each order completed. Invoices shall clearly indicate the PO #, quantity, description, packaging, date delivered, and contract price. Invoicing for eligible participants shall be in accordance with their individual requirements.

**PAYMENT:**

Payment method (P-Card or ACH). Payments shall be made via ACH or Procurement Card (P-card = Credit Card) Unless otherwise specified by the state of New Hampshire. Use the following link to enroll with the State Treasury for ACH payments: [https://www.nh.gov/treasury/state-vendors/index.htm](https://www.nh.gov/treasury/state-vendors/index.htm). Eligible participants shall negotiate their own payment methods with awarded vendor. All IT contract limits are $500.00, anything over needs DOIT approval (requisition) which has to be entered into NH First.

**SPECIFICATION COMPLIANCE:**

Vendor’s offer shall meet or exceed the required specifications as written. The State of New Hampshire shall be the sole determining factor of what meets or exceeds the required specifications.

Unless otherwise specified by the Bureau of Purchase and Property in this bid invitation document, all items offered by the Vendor shall be new (and of the current model year, if applicable); shall not be used, rebuilt, rebadged, or recertified; and shall be new and of the current model year, if applicable; and shall not exceed the specifications as written.
refurbished; shall not have been used as demonstration equipment, and shall not have been placed anywhere for evaluation purposes.

The manufacturers and/or product numbers indicated are the only ones that are acceptable under this bid invitation.

CUSTOMER SUPPORT SERVICES
The successful vendor shall provide both pre- and post-sales support for the hardware, software, and peripheral equipment specified in the contract. The Vendor shall have a central contact point, available during normal working hours, for resolving customer support problems.

Pre-Sales Support shall include, but is not limited to:
• Product Quotes
• Product Research
• Product Recommendation
• Product Specifications
• Assistance to State Agencies in configuring systems that best meet their needs.

Post-Sales Support shall, include but is not limited to:
• Delivery Information
• Product Return
• Invoice/Billing Issues
• Facilitate Resolution of Product Problems

OPTIONAL INSTALLATION & ACCEPTANCE
Orders for equipment may specify installation services and technical support. The successful vendor shall then be responsible for assembling the system components either at the vendor's warehouse, factory, assembly plant or retail outlet, or, with prior approval, they may be assembled on-site at the State Agency location.

Installation shall consist of unpacking, removal of cartons, placing the components and related peripherals in a suitable work area (that shall be provided by the State Agency), installing the system software and testing the system for proper operation within its environment. Installation may also include configuration and/or installation of application software, when applicable.

The complete system and related peripherals shall be accepted by the State Agency upon successful completion of the system installation, which shall take place within five (5) working days of delivery unless waived by the purchasing Agency. If installation is not completed within five (5) working days, the State reserves the right to cancel the order and purchase outside the contract.

MINIMUM ORDERS:
There will be no minimum order whether in item quantity or dollar value associated with any contract resulting from this bid.

OFFER:
Vendor hereby offers to furnish to State of New Hampshire agencies and institutions and to any political subdivision and authorized non-profit organization wishing to participate, in accordance with all of the requirements of this bid invitation at the following prices for the entire contract term and any extension.

See Attachment A

VENDOR CONTACT INFORMATION:
Please provide contact information below for a person knowledgeable of and who can answer questions regarding, this bid response. Note: To be considered, bid shall be signed and notarized on front cover sheet in the space provided.

Emily Ring, Account Manager                        800-800-0019 ext. 33588              800-800-0019
Contact Person                                  Local Telephone Number        Toll Free Telephone Number
emily.ring@connection.com
E-mail Address                                  www.connection.com/ps
GovConnection, Inc. d/b/a
GovConnection, Inc. d/b/a Connection Public Sector Solutions
Vendor Company Name                             732 Milford Road, Merrimack, NH 03054
Vendor Address
# ATTACHMENT A – OFFER SHEET

## Hardware Peripheral Product Descriptions

### Section 1 - Printers

<table>
<thead>
<tr>
<th>2yr Est Usage</th>
<th>UOM</th>
<th>Description</th>
<th>Unit Price</th>
<th>Ext Price</th>
</tr>
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<tbody>
<tr>
<td>35</td>
<td>EA</td>
<td>HP LaserJet Pro M203DW G3Q47A#BGJ with USB cable</td>
<td>$</td>
<td>$</td>
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<tr>
<td>25</td>
<td>EA</td>
<td>HP LaserJet Enterprise M506DN w/Energy Star Labeling F2A69A#BGJ</td>
<td>$</td>
<td>$</td>
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<tr>
<td>55</td>
<td>EA</td>
<td>HP LJ M506x with Energy Star Labeling F2A70A#BGJ</td>
<td>$</td>
<td>$</td>
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<td>10</td>
<td>EA</td>
<td>HP LASERJET M608X K0Q19A#BGJ</td>
<td>$</td>
<td>$</td>
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<tr>
<td>5</td>
<td>EA</td>
<td>HP LJ Enterprise 700 Printer M712DN (CF236A#BGJ)</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>1</td>
<td>EA</td>
<td>HP LaserJet Enterprise M806dn Printer CF244A#BGJ</td>
<td>$</td>
<td>$</td>
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<td>3</td>
<td>EA</td>
<td>HP CLJ M254 Printer T6B60A</td>
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<td>$</td>
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<tr>
<td>20</td>
<td>EA</td>
<td>HP LJ PRO 452 DN Laser Printer CF389A#BGJ</td>
<td>$</td>
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<tr>
<td>30</td>
<td>EA</td>
<td>HP CLJ 500 M553DN Printer, PN:B5L25A#BGJ</td>
<td>$</td>
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<tr>
<td>15</td>
<td>EA</td>
<td>HP CLJ M652DN J7Z99A#BGJ</td>
<td>$</td>
<td>$</td>
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<tr>
<td>10</td>
<td>EA</td>
<td>CLJ Color LaserJet Enterprise M855xH Printer w/Energy Star Labeling, A2W78A#BGJ</td>
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**TOTAL SECTION 1 $**

### Section 2 - Miscellaneous

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<th>Ext Price</th>
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<td>Epson PowerLite S27 (w/spare bulb and carry case) part # V11H694020 for the projector and part # V13H010L88 for the spare bulb.</td>
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<td>EA</td>
<td>Kingston Black Box; 32GB DTVP/32GB</td>
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<td>25</td>
<td>EA</td>
<td>USB 2.0 Cable 6ft. Male A to Male B Connectors</td>
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<td>$</td>
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<td>Apple 11 IN ipad Pro WiFi + Cell MU162LL/A</td>
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<td>30</td>
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<td>Microsoft Surface Dock Docking Station 2 x Mini DP- GigE commercial for Surface Book, Book 2, Book with Performance Base, Laptop, Pro 3, Pro 4 PF3-00005</td>
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<td>EA</td>
<td>Microsoft Surface Pro Type Cover (M1725) Keyboard with trackpad accelerometer English North American Layout black commercial for Surface Pro (Mid 2017), Pro 3, Pro 4 FMN-00001</td>
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<td>$</td>
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<td>EA</td>
<td>Logitech Wireless Keyboard K270/ Mouse M185</td>
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<td>1</td>
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<td>Plantronics HW720 Encorepro Headband Headset Binaural Noise Cancel 78714-101 Black</td>
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<td>Plantronics P10/2250 Plug-Prong Amp for Nortel 2250 60288-41</td>
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<td>Plantronics 27708-01 Quick Disconnect Mute Switch for P10&amp;P10H Adapters</td>
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<td>Kodak Scanmate i1150 1664390 Document Scanner</td>
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<tr>
<td>55</td>
<td>EA</td>
<td>Fujitsu Fi-7260 Sheetfeed / Flatbed Scanner 600 dpi Optical PA03670-B555</td>
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**TOTAL SECTION 2 $**

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Connection Note: See Addendum #1 for revised pricing grid.
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<td><strong>Wattage 1000</strong></td>
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<td>10</td>
<td>EA SRT1000RMXLA APC UPS SRT 1000VA RM 120V - 1000 VA/900 W - 120 V AC - 10 Minute Stand-by Time - 2U Rack-mountable - 6 x NEMA 5-15R</td>
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<td>EA AP9631 APC UPS Network Management Card - SmartSlot WITH ENVIRONMENTAL MONITORING</td>
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<td>EA RBC155 APC Replacement Battery Cartridge #155</td>
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<td>1</td>
<td>EA SRT48RMBP APC UPS SRT 48V 1kVA 1.5kVA RM Battery Pack - 48 V DC - Sealed Lead Acid (SLA) - Leak Proof/Maintenance-free - Hot Swappable - 3 Year Minimum Battery Life - 5 Year Maximum Battery Life RM BATTERY PACK</td>
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<td>25</td>
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<td>EA SRT48RMBP APC UPS SRT 48V 1kVA 1.5kVA RM Battery Pack - 48 V DC - Sealed Lead Acid (SLA) - Leak Proof/Maintenance-free - Hot Swappable - 3 Year Minimum Battery Life - 5 Year Maximum Battery Life RM BATTERY PACK</td>
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<td>EA SRT2200RMXLA APC UPS SRT 2200VA RM 120V - 2200 VA/1800 W - 120 V AC - 2U Tower/Rack Mountable - 6 x NEMA 5-20R, 1 x NEMA L5-20R 120V</td>
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<td>EA SRT72RMBP APC UPS SRT 72V 2.2kVA RM Battery Pack - Sealed Lead Acid (SLA) - Leak Proof/Maintenance-free - Hot Swappable - 3 Year Minimum Battery Life - 5 Year Maximum Battery Life BATTERY PACK</td>
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<td><strong>Wattage 3000</strong></td>
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<td>3</td>
<td>EA SRT3000RMXLA APC UPS SRT 3000VA RM 120V - 3000 VA/2700 W - 120 V AC - 2U Tower/Rack Mountable - 1 x NEMA L5-30R, 1 x NEMA L5-20R, 8 x NEMA 5-20R 120V</td>
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<td>EA SRT96RMBP APC UPS SRT 96V 3kVA RM Battery Pack - Sealed Lead Acid (SLA) - Leak Proof/Maintenance-free - Hot Swappable - 3 Year Minimum Battery Life - 5 Year Maximum Battery Life BATTERY PACK</td>
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<td><strong>Wattage 5000</strong></td>
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<td>2</td>
<td>EA APC by Schneider Electric Smart-UPS SRT 5000VA RM 208V to 120V 2U Step-Down Transformer 5000VA/4250W - 120 VAC- 4 Minute Stand by Time - 5U RackMountable- 1X NEMA L6-30R, 2x NEMA L6-20R, 12x NEMA 5-20</td>
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<td>EA RBC140 APC Replacement Battery cartridge #140 - 120 V DC - Sealed Lead Acid (SLA) - Spill-proof/Maintenance-free - 3 Year Minimum Battery Life - 5 Year Maximum Battery Life NUMBER 140</td>
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<td>GRAND TOTAL OF ALL THREE SECTIONS</td>
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**ADDENDUM # 01 TO BID INVITATION # 2212-20**

Posted: 5/22/2019

**DATE OF BID CLOSING:** 5/30/2019  
**TIME OF BID CLOSING:** 11:00 AM (EST)

**FOR:** Computer – Personal & Peripheral Hardware

**Clarifications:**

The following replaces Pages 10 – 12 OFFER SECTION

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<thead>
<tr>
<th>2yr Est Usage</th>
<th>UOM</th>
<th>Hardware Peripheral Product Descriptions</th>
<th>Unit Price</th>
<th>Ext Price</th>
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<tr>
<td>35</td>
<td>EA</td>
<td>HP LaserJet Pro M203DW G3Q47A#BGJ with USB cable</td>
<td>$ 161.83</td>
<td>$ 5664.05</td>
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**TOTAL SECTION 1** $ 196,765.37
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<th>UOM</th>
<th>Section 2 - Miscellaneous</th>
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<td>EA</td>
<td>Epson PowerLite S27 S39 V11H854020 (w/spare bulb and carry case) part # V11H694020 V12H001K67 for the projector and part # V13H010L88 V13H010L96 for the spare bulb.</td>
<td>$465.65</td>
<td>$6984.75</td>
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<tr>
<td>375</td>
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<td>Kingston Black Box; 8GB DTVP/8GB DTVP30/8GB</td>
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<td>165</td>
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<td>Kingston Black Box; 16GB DTVP/16GB DTVP30/16GB</td>
<td>$41.78</td>
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<td>125</td>
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<td>Kingston Black Box; 32GB DTVP/32GB DTVP30/32GB</td>
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<td>USB 2.0 Cable 6ft. Male A to Male B Connectors</td>
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<td>30</td>
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<td>Microsoft Surface Pro Tabelt Core i5 7300U/ 2.6 GHz Win 10 Pro 64 Bit 8GB Bluetooth Commercial FJY-00001</td>
<td>$1043.91</td>
<td>$31,317.30</td>
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<td>Microsoft Surface Dock Docking Station 2 x Mini DP - GigE commercial for Surface Book, Book 2, Book with Performance Base, Laptop, Pro 3, Pro 4 PF3-00005</td>
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<td>$4769.60</td>
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<td>Fujitsu Fi-7260 Sheetfeed / Flatbed Scanner 600 dpi Optical PA03670-B555</td>
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<td><strong>Wattage 1000</strong></td>
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<td>10</td>
<td>EA</td>
<td>SRT1000RMXLA APC UPS SRT 1000VA RM 120V - 1000 VA/900 W - 120 V AC - 10 Minute Stand-by Time - 2U Rack-mountable - 6 x NEMA 5-15R</td>
<td>$781.82</td>
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<td>SRT48RMBP APC UPS SRT 48V 1kVA 1.5kVA RM Battery Pack - 48 V DC - Sealed Lead Acid (SLA) - Leak Proof/Maintenance-free - Hot Swappable - 3 Year Minimum Battery Life - 5 Year Maximum Battery Life RM BATTERY PACK</td>
<td>$660.65</td>
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<td><strong>Wattage 1500</strong></td>
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<td>SRT48RMBP APC UPS SRT 48V 1kVA 1.5kVA RM Battery Pack - 48 V DC - Sealed Lead Acid (SLA) - Leak Proof/Maintenance-free - Hot Swappable - 3 Year Minimum Battery Life - 5 Year Maximum Battery Life RM BATTERY PACK</td>
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<tr>
<td>3</td>
<td>SRT2200RMXLA APC UPS SRT 2200VA RM 120V - 2200 VA/1800 W - 120 V AC - 2U Tower/Rack Mountable - 6 x NEMA 5-20R, 1 x NEMA L5-20R 120V</td>
<td>$1454.37</td>
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<tr>
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<td>AP9631 APC UPS Network Management Card - SmartSlot WITH ENVIRONMENTAL MONITORING</td>
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<td>SRT72RMBP APC UPS SRT 72V 2.2kVA RM Battery Pack - Sealed Lead Acid (SLA) - Leak Proof/Maintenance-free - Hot Swappable - 3 Year Minimum Battery Life - 5 Year Maximum Battery Life BATTERY PACK</td>
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### Wattage 3000

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<td>SRT3000RMXLA APC UPS SRT 3000VA RM 120V - 3000 VA/2700 W - 120 V AC - 2U Tower/Rack Mountable - 1 x NEMA L5-30R, 1 x NEMA L5-20R, 8 x NEMA 5-20R 120V</td>
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<tr>
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<td>SRT96RMBP APC UPS SRT 96V 3kVA RM Battery Pack - Sealed Lead Acid (SLA) - Leak Proof/Maintenance-free - Hot Swappable - 3 Year Minimum Battery Life - 5 Year Maximum Battery Life BATTERY PACK</td>
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### Wattage 5000

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<td>APC by Schneider Electric Smart-UPS SRT 5000VA RM 208V to 120V 2U Step-Down Transformer 5000VA/4250W - 120 VAC - 4 Minute Stand by Time - 5U RackMountable - 1X NEMA L6-30R, 2x NEMA L6-20R, 12x NEMA 5-20</td>
<td>$4177.21</td>
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<td>1</td>
<td>RBC140 APC Replacement Battery cartridge #140 - 120 V DC - Sealed Lead Acid (SLA) - Spill-proof/Maintenance-free - 3 Year Minimum Battery Life - 5 Year Maximum Battery Life NUMBER 140</td>
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<td>AP9631 APC UPS Network Management Card - SmartSlot WITH ENVIRONMENTAL MONITORING</td>
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**TOTAL SECTION 3** $76,916.41

**GRAND TOTAL OF ALL THREE SECTIONS** $422,364.13

---

**PURCHASING MANAGER:** Loretta Razin  
**E:Mail:** NH.Purchasing@das.nh.gov

**NOTE:** ALL CHANGES TO BID SOLICITATION NOTED IN ADDENDUMS WILL SUPERSEDE PREVIOUSLY SUBMITTED DOCUMENTS. ALL OTHER SPECIFICATIONS REMAIN UNCHANGED AND VALID.

---

Please visit: [https://das.nh.gov/purchasing/purchasing.asp](https://das.nh.gov/purchasing/purchasing.asp) (click on “Bid and Proposals”) for complete bid and addendums.
Connection Public Sector Solutions' Quotation and Important Information
ORDERING INFORMATION
GovConnection, Inc. DBA Connection

Please contact your account manager with any questions.

Ordering Address
GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054

Remittance Address
GovConnection, Inc.
Box 536477
Pittsburgh, PA 15253-5906

Please reference the Contract # on all purchase orders.

TERMS & CONDITIONS

Payment Terms: NET 30 (subject to approved credit)
FOB Point: DESTINATION (within Continental US)
Maximum Order Limitation: NONE
FEIN: 52-1837891
DUNS Number: 80-967-8782
CEC: 80-068888K
Cage Code: OGTJ3
Business Size: LARGE

WARRANTY: Manufacturer’s Standard Commercial Warranty

NOTE: It is the end user’s responsibility to review, understand and agree to the terms of any End User License Agreement (EULA).

If you require a hard copy invoice for your credit card order, please visit the link below and click on the Proof of Purchase/Invoice link on the left side of the page to print one: https://www.govconnection.com/web/Shopping/ProofOfPurchase.htm

Please forward your Contract or Purchase Order to:
SLEDOPS@connection.com
QUESTIONS: Call 800-800-0019
FAX: 603.683.0374
**SALES QUOTE**

GovConnection, Inc. d/b/a Connection Public Sector Solutions
732 Milford Road
Merrimack, NH 03054

**Account Executive:** Emily Ring  
**Phone:** (800) 800-0019 ext. 33588  
**Fax:** (603) 683-0700  
**Email:** emily.ring@connection.com  
**Date:** 5/29/2019  
**Valid Through:** 5/31/2019

**Account Manager:**  
**Account #:** S06928

**Customer Contact:** Loretta Razin  
**Phone:** (603) 223-5744  
**Email:** loretta.razub@das.nh.gov

---

**QUOTE PROVIDED TO:**  
AB#: 15575375  
STATE OF NH DEPT OF INFO TECHNOLOGY  
ACCOUNTS PAYABLE  
7 HAZEN DR  
CONCORD, NH 03301

**SHIP TO:**  
AB#: 15575376  
NEW HAMPSHIRE DEPARTMENT OF  
LORETTA RAZIN  
27 HAZEN DR  
CONCORD, NH 03301

(603) 223-5744

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<th>SHIP WEIGHT</th>
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<td>Epson Projectors</td>
<td>$385.17</td>
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GovConnection, Inc. d/b/a Connection Public Sector Solutions  
732 Milford Road  
Merrimack, NH 03054  

GovConnection, Inc. d/b/a Connection Public Sector Solutions  
732 Milford Road  
Merrimack, NH 03054

**Bid No.:** 2212-20 for Computer - Personal & Peripheral Hardware Contract
GovConnection, Inc. d/b/a Connection Public Sector Solutions  
# 24820672.06-W1

GovConnection, Inc.  
732 Milford Road  
Merrimack, NH 03054

SALES QUOTE

# 24820672.06-W1  
PLEASE REFER TO THE ABOVE QUOTE # WHEN ORDERING

Account Executive:  
Emily Ring  
Phone: (800) 800-0019 ext. 33588  
Fax: (603) 683-0700  
Email: emily.ring@connection.com

Date: 5/29/2019  
Valid Through: 5/31/2019

Account Manager:  
S06928

Account #:

Customer Contact:  
Loretta Razin  
Phone: (603) 223-5744  
Fax:  
Email: loretta.razub@das.nh.gov

DELIVERY  |  FOB  |  SHIP VIA  |  SHIP WEIGHT  |  TERMS  |  CONTRACT ID#
---|---|---|---|---|---
5-30 Days A/R/O  |  Destination  |  Heavy Weight Ground  |  19,932.00 lbs  |  NET 30  |  

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<td>P10 / 2250 Plug Prong Amplifier for Nortel 2250</td>
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GovConnection, Inc. d/b/a Connection Public Sector Solutions  
Bid No.: 2212-20 for Computer - Personal & Peripheral Hardware Contract
GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054

Account Executive: Emily Ring
Phone: (800) 800-0019 ext. 33588
Fax: (603) 683-0700
Email: emily.ring@connection.com
Date: 5/29/2019
Valid Through: 5/31/2019

Account Manager:
Account #: S06928

Customer Contact: Loretta Razin
Phone: (603) 223-5744
Fax: (603) 223-5744
Email: loretta.razub@das.nh.gov

### QUOTE PROVIDED TO:

STATE OF NH DEPT OF INFO TECHNOLOGY
ACCOUNTS PAYABLE
7 HAZEN DR
CONCORD, NH 03301

### SHIP TO:

NEW HAMPSHIRE DEPARTMENT OF
LORETTA RAZIN
27 HAZEN DR
CONCORD, NH 03301

DELIVERY | FOB | SHIP VIA | SHIP WEIGHT | TERMS | CONTRACT ID#
--- | --- | --- | --- | --- | ---
5-30 Days A/R/O | Destination | Heavy Weight Ground | 19,932.00 lbs | NET 30 | ---

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<td>APC</td>
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</table>
**Account Executive:** Emily Ring  
**Phone:** (800) 800-0019 ext. 33588  
**Fax:** (603) 683-0700  
**Email:** emily.ring@connection.com  
**Date:** 5/29/2019  
**Valid Through:** 5/31/2019

**Account Manager:**  
**Account #:** S06928

**Customer Contact:** Loretta Razin  
**Phone:** (603) 223-5744  
**Email:** loretta.razub@das.nh.gov

---

**QUOTE PROVIDED TO:**  
AB#: 15575375  
STATE OF NH DEPT OF INFO TECHNOLOGY  
ACCOUNTS PAYABLE  
7 HAZEN DR  
CONCORD, NH 03301

**SHIP TO:**  
AB#: 15575376  
NEW HAMPSHIRE DEPARTMENT OF  
LORETTA RAZIN  
27 HAZEN DR  
CONCORD, NH 03301

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<th>TERMS</th>
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<td>Heavy Weight Ground</td>
<td>19,932.00 lbs</td>
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</table>
SALES QUOTE

GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054

Account Executive: Emily Ring
Phone: (800) 800-0019 ext. 3358
Fax: (603) 683-0700
Email: emily.ring@connection.com

Account Manager:

Customer Contact: Loretta Razin
Email: loretta.razub@das.nh.gov
Phone: (603) 223-5744
Fax:

DATE: 5/29/2019
Valid Through: 5/31/2019
Account #: S06928

QUOTE PROVIDED TO:
AB#: 15575375
STATE OF NH DEPT OF INFO TECHNOLOGY
7 HAZEN DR
CONCORD, NH 03301

SHIP TO:
AB#: 15575376
NEW HAMPSHIRE DEPARTMENT OF
ACCOUNTS PAYABLE
LORETTA RAZIN
27 HAZEN DR
CONCORD, NH 03301

(603) 223-5744

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<td>19,932.00 lbs</td>
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Subtotal $ 422,364.13
Fee $ 0.00
Shipping and Handling $ 0.00
Tax Exempt
Total $ 422,364.13

Connection Note: Please reference the Important Information page of this response for delivery and pricing validity which supersedes the verbiage on this quote.
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<tr>
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<td>36899425</td>
<td>LaserJet Enterprise M507dn Printer</td>
<td>This one is the replacement for HP LaserJet Enterprise M506DN w/Energy Star Labeling F2A69A#BGJ due to it being discontinued in June</td>
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<td>36959627</td>
<td>LaserJet Enterprise M507x Printer</td>
<td>This product is replacing HP LJ M506x with Energy Star Labeling F2A70A#BGJ which is being discontinued in June</td>
</tr>
<tr>
<td>30617061</td>
<td>Color LaserJet Pro M452dn Printer</td>
<td>This product is going to be discontinued in June and will be replaced by a product that has not yet been released part # W1Y44A#BGJ . Quote the original</td>
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<tr>
<td>34728121</td>
<td>PowerLite S39 SVGA 3LCD Projector, 3300 Lumens, White</td>
<td>This product replaces part # V11G694020</td>
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<tr>
<td>34711652</td>
<td>Replacement Lamp for Select Home Cinema, PowerLite, EX, VS Series Projectors</td>
<td>This part replaces V13H010L88</td>
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<td>36215791</td>
<td>Surface Pro 6 Core i5 / 8GB / 256GB / Black</td>
<td>This part replaces FJY-00001</td>
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Important Information

Warranty:
All products purchased via Connection, come with the specific warranty offered by the manufacturers. As Connection is the reseller and not the manufacturer of the products offered within this RFP, the manufacturer warranty on all products purchased through Connection, will be passed through to the purchaser.

Returns:
Your Account Manager should be notified within 30 days of purchase to return defective product, for repair or replacement, for up to 30 days from the date of receipt. (Reference our return policy, via the link below, for complete details and restrictions.) After this period, the individual manufacturer's warranty/return policy will come into effect.

Software / Licensing:
If a quotation includes software or other products acquired pursuant to a subscription or other licensing arrangement, be aware that the manufacturer of such products requires all end users to agree to an End User License Agreement (“EULA”). The manufacturer will make its EULA available for review and it must be agreed to at or before the time the software or other licensed product is installed or accessed for the first time by the end user. It is the end user’s responsibility to review, understand and agree to the terms of any such EULA.

Delivery:
Currently, Connection can agree to a 10-day lead time for in-stock products, after receipt of your purchase order. Throughout the life of the contract and depending on availability, we will strive to deliver in-stock products in that same time frame, however, as we are a reseller and not the manufacturer, we are reliant upon the manufacturers' product availability and constraints.

Pricing Validity:
Due to the volatile nature of the memory / component market and tariffs, Connection can commit to holding the enclosed offer firm for 45 days from the bid opening date of 5/30/2019, however we will make every effort to hold offer firm for the desired 180 days. Our current product portfolio is comprised of products from over 1,600 manufacturers and we do not have control over manufacturer cost increases. The reasons for manufacturer price changes are numerous and varying, therefore, we are able to hold pricing firm as long as the manufacturers’ pricing remains the same.

Connection’s Remit-To address is:
GovConnection, Inc.
P.O. Box 536477
Pittsburgh, PA 15253-5906
Connection Public Sector Solutions' Qualifications and Capabilities
Executive Summary

Connection® Public Sector Solutions is a state and local government market leader. Our contract portfolio includes hundreds of satisfied governmental bodies nationwide that have come to recognize and rely upon our demonstrated excellence of service and close affinity for the needs of the state and local government information technology market.

Founded in 1982, Connection is a Fortune 1000 company that currently employs 2,500 people and has revenues of $2.7 billion. Our Public Sector team’s philosophy is to offer a “best value” solution with a focus on public institutional customers. We have in-house specialists dedicated to understanding how to serve the public and education marketplace, by providing technology products and solutions with award-winning service. Connection helps customers solve the key business challenges inherent in any IT project by:

- Understanding the core problem
- Identifying the best-fit solution for the customer
- Delivering services customized to the customer’s unique requirements
- Validating that true knowledge transfer takes place for the customer to maintain self-sufficiency
- Layering in maintenance and support to extend the lifecycle and reliability of the solution
- Ensuring that customers derive the maximum value from their IT technology investments

Connection works closely with IT and administrative departments on website purchasing development, campus integration standards, marketing plans, and streamlining purchasing procedures. Connection offers robust product lines, expert marketing, and maintains an award-winning reputation for comprehensive service.

Connection has strong relationships with more than 1,600 manufacturers, including original equipment manufacturers (OEMs) Hewlett Packard Enterprise, HP Inc., Lenovo, Dell EMC, Samsung, Acer, IBM, Panasonic, Kingston Technologies, Tripp Lite, Belkin, Targus, and numerous others. Our partner alliances are leveraged through our multiple successful contracts. These relationships, coupled with best commercial practices for delivery, ensure that we will be able to meet any stringent delivery requirements of our customers.

Connection has a 99% ship rate and will ship most in stock items the same day the order is received. We offer customers a broad range of delivery options ranging from standard overnight and second-day delivery to ground, time-definite, and truckload services. Connection uses standard small package and LTL carriers such as UPS, FedEx, and Pitt-Ohio to deliver shipments. Most orders shipped ground are at no charge and would be routed “Ground Best Way” via these or other carriers. Connection also arranges specialized transportation services such as inside delivery, package removal, and product setup.

Connection has attained industry leadership by adhering tenaciously to a high standard of quality—in our people, products, partnerships and technology. Despite our continued growth, we have never lost sight of the core of our success—customer satisfaction.
Company Profile

Connection is a Fortune 1000 Global Solutions Provider that connects people with technology to enhance growth, elevate productivity, and empower innovation.

The Connection brand includes Connection® Business Solutions, Connection® Enterprise Solutions, and Connection® Public Sector Solutions, which provide customer-centric IT solutions and services for small- to medium-sized businesses, enterprises, and public sector markets, respectively.

Our Story
When Patricia Gallup and David Hall founded this company 37 years ago, the personal computer was a revolutionary idea they knew would change the world. They were right.

Since that day back in 1982, technology has advanced in leaps and bounds. And we’ve been there all along, helping people connect with innovative technologies—from the PC to the latest cloud services—in new and exciting ways.

Establishing a reputation as a pioneer in the industry early on, our experts set the standard for the levels of service and support customers expect in the marketplace today. We became known as an innovator and service leader by introducing toll-free technical support before, during, and after the sale. Our team was constantly on the lookout for services that would differentiate the company from the competition and offer customers a higher level of comfort and convenience. Today, we are a Fortune 1000 company with annual revenues topping $2.7 billion. We’ve come a long way—and we haven’t stopped yet.

A Trusted Technology Advisor
Twice recognized by Forbes as one of “America's Most Trustworthy Companies,” our mission is to provide customers with the expert guidance, state-of-the-art tools, and exceptional service to solve their technology challenges. Today, we serve our customers through our staff of highly trained Account Managers, our team of on-staff experts, and our efficient procurement websites. A collaborative approach to the design, deployment, and support of technology has fueled Connection’s growth and earned us the reputation of trusted advisor to our customers.
Company Profile (Cont’d.)

Technical Expertise
Offering nationwide service coverage, access to more than 300,000 products, and in-house teams of certified technical experts, project managers, and engineers, Connection continues to expand its capabilities to meet evolving customer needs. From virtualization and cloud computing to mobility and security solutions, the Company pushes the boundaries of information technology to provide the performance, value, and efficiency customers need to achieve better business outcomes.

Connection delivers custom-configured computer systems from an ISO 9001:2015 certified technical configuration lab at our Technology Integration and Distribution Center in Wilmington, Ohio. In addition, the Company maintains more than 2,500 technical certifications to ensure that we can solve the most complex issues of our customer.

Who is Connection?
- We are a financially stable, Fortune 1000 company.
- We offer complete solutions and services designed to improve operations and increase the value of IT.
- We employ the most highly trained, experienced IT professionals in the industry.
- We are dedicated to exceptional customer service.
- We offer global procurement in 174 countries with over 500 suppliers, allowing us to provide IT service management that’s unmatched in our industry.

Company Fast Facts
- Founded: 1982
- President, Connection Public Sector Solutions, Robert Howard
- Corporate headquarters: Merrimack, NH
- Locations: Merrimack, Keene and Portsmouth, NH; Shelton, CT; Boca Raton, FL; Schaumburg, IL; Wilmington, OH; Marlborough, MA; Rockville, MD; Englewood Cliffs, NJ; Exton, PA; and Dakota Dunes, SD
- Annual revenue: $2.7 billion (2018)
- NASDAQ listing: CNXN
Why Choose Connection?

Transforming Technology Into Complete IT Solutions
At Connection, we understand there’s a lot more to IT than just technology. Our customer-centric approach focuses on the unique IT goals and challenges facing your agency. We work closely with your before, during, and after every purchase to make sure you get exactly what you need, when you need it. And, as part of the total Connection solution, we support all the technology we sell with a complete portfolio of IT services designed to help you get more out of your investment.

- 300,000 technology products
- 1,600+ brands
- Contract-purchasing expertise
- Volume software licensing
- Comprehensive services

Connection offers a unique combination of personal service, in-depth expertise, and customized support to meet your needs.

Start with a Single Point of Contact
- Your dedicated Account Manager understands the needs of IT decision makers and is trained to help you gain an advantage with efficient, well-designed solutions.
- You receive our full attention throughout all stages of the IT lifecycle—from researching and planning to purchasing, installation, and asset disposition.

Then We Support You with a Team of Experts
Your Account Manager works directly with a team of experts who can help with the assessment, planning, design, and implementation of your IT projects. Our technical experts include:

- Certified Technical Engineers
- Professional Service Manager
- Technology Support Specialists
- Software Licensing Specialists
- A Network of IT Services Partners
Provide Contract Expertise
• Connection® Public Sector Solutions has extensive experience managing government and education contracts.
• We are continually expanding our BPA coverage and adding new state and academic contracts, as well as managing our GSA schedule.
• For open-market purchases and transactions where no contract vehicle is in place, be assured that we will offer you highly competitive pricing on all the IT products you need.

Offer Technical Expertise You Can Trust
• Our talented engineers hold more than 2,500 professional certifications. We can design and deploy custom IT solutions that meet your needs.
• Leveraging our partner network, we bring a wealth of trusted technical expertise to each project.
• We also offer a variety of professional services including installation, service plans, repairs, staff training, helpdesk support, and asset disposition.

Add Strategic Relationships and Certifications with Top Manufacturers
• Connection holds premier certifications with top vendors, including:
  ▪ Hewlett Packard Enterprise Platinum
  ▪ Lenovo Platinum
  ▪ Microsoft Gold
  ▪ Cisco Gold
  ▪ Dell EMC Premier
• These certifications allow us to offer enterprise-class service, access to volume pricing and in-demand products, software licensing programs, and more.

Deliver Customized Distribution Capabilities
• With over $2.7 billion dollars of buying power, we have priority access to the biggest IT brands in the industry—granting us the capability to maximize product availability.
• Our most frequently ordered items are always in stock at our Wilmington, Ohio Distribution and Configuration Center, offering you a dependable source for seamless order fulfillment.
• Through our overnight service, we can process orders placed as late as 7:00 p.m. ET for in-stock items for next-day delivery.
• We also source products from manufacturers and can drop ship from our suppliers’ warehouses strategically located across the US.
Custom Configure Your Equipment
Our highly trained technicians can perform a broad range of configuration services at our ISO 9001:2015 certified lab, including:

- Hardware configuration
- Software installation
- System imaging
- Product staging
- Server rack construction
- Custom printer construction
- Asset tagging
- Custom labeling/packaging
- Laser engraving/branded embroidery
- RFID/UID tagging
- Kitting/reverse kit solutions

Assist with Inventory Planning and Rollout
- We can help you develop a long-term product forecast.
- We can manage the logistics of a rollout, securely store newly purchased equipment, and then custom tailor a delivery schedule.
- We can also store your hardware standards and software images, giving you the ability to easily expedite replacements for broken, worn out, or lost equipment.

Improve Efficiency with eProcurement Tools at www.connection.com/ps
- Get the information you need quickly with our account dashboard on our business-to-government and business-to-education websites.
- Improve your purchasing ability using authorization control with a multi-tiered approval hierarchy.
- We offer customized tools that easily manage IT purchasing including reporting, in-depth order tracking, quicklists for frequently purchased items, and much more.

Provide Credit and Leasing Resources
- For qualified customers, we offer net terms accounts and flexible leasing packages with payment structures that can match cash flows or budget cycles.
- We offer a variety of end-of-lease options so you can purchase or trade in your equipment.

The foundation for a lasting relationship starts with a connection.

1.800.800.0019
www.connection.com/ps
Dedicated Account Team

Connection® Public Sector Solutions employs the industry’s most tenured sales force. We understand your environment and the external forces that affect you. Using that information, we create customer-centered solutions to match your needs and budget.

Connection builds strong relationships with customers by providing them with primary and secondary points of contacts; these familiar voices appreciate the unique needs of public sector IT decision makers. Your dedicated Account Manager and Business Development Manager work directly with a team of experts to help with the assessment, planning, design, and implementation of your IT projects, daily transactional purchases, and management of your applicable contract purchasing vehicles.

As part of our partnership commitment, we have assembled a dedicated team to meet all of the State of New Hampshire’s needs. Led by Emily Ring and Jill Meade, this team is backed by the full support of the entire Connection® Public Sector Solutions executive team and will ensure that your organization receives the resources to fully support your needs.
Technical Experts

Connection® Public Sector Solutions Account Managers work directly with a team of experts to support the assessment, design, implementation, and management of all your IT projects. Our on-staff technical experts include:

- Technology Sales Specialists
- Solutions Architects
- Service Practice Leaders
- Certified Engineers

Our expert teams can help you solve the key challenges inherent in any IT project by:

- Understanding the core problem solution for your environment
- Delivering services customized to your unique environment
- Validating that true knowledge transfer takes place for you to maintain self-sufficiency
- Identifying the best-fit solution
- Layering in maintenance and support to extend the lifecycle and reliability of the solution
- Ensuring you derive the maximum value from your IT technology investment

How We’ll Work With You

<table>
<thead>
<tr>
<th>How We’ll Work With You</th>
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<tbody>
<tr>
<td>Schedule a conference call through your Account Manager. Our technical experts will qualify your project’s needs and requirements.</td>
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<tr>
<td>Our experts will prepare a solution proposal, or when necessary, recommend an assessment to gather additional data about your infrastructure.</td>
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<td>We may conduct a site visit or schedule a Web demonstration to present the recommended solution, and evaluate approaches to move forward.</td>
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<tr>
<td>We’ll determine your preferred method for purchasing/financing a solution and schedule the implementation.</td>
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<tr>
<td>We can continue to support your infrastructure through the entire IT lifecycle—implementation, support, management, staffing, upgrades, and more.</td>
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Technical Certifications

Connection holds premier certifications with top vendors—including HP Specialist, Microsoft Gold, and Cisco Gold. These certifications allow us to offer customers enterprise-class service, access to volume pricing and in-demand products, software licensing programs, and expert technical service and support.

AirWatch
- Certified Enterprise Mobility Associate
- Enterprise Mobility Sales
- SE

APC
- Elite for Business Networks

Apple Authorized Reseller
- Apple Certified Macintosh Technician (ACMT)
- Apple Certified Support Professional (ACSP)
- Apple Certified Technical Coordinator (ACTC)

Avaya
- Contact Center
- IP Office
- Scopia Endpoints
- SME Communication
- Unified Communication

Cisco Gold Certified Partner
- Borderless Network Architecture Design Specialist
- Borderless Network Mobility Support Specialist
- Borderless Network Routing and Switching Support Specialist
- Borderless Network Security Support Specialist
- Enterprise Certified Design Associate (CCDA)
- Cisco Certified Design Professional (CCDP)
- Cisco Certified Internetwork Expert Routing and Switching (CCIE Routing and Switching)
- Cisco Certified Internetwork Expert Voice (CCIE Voice)
- Cisco Certified Network Professional Associate (CCNA)
- Cisco Certified Network Professional Security (CCNP Security)
- Cisco Certified Network Professional Voice (CCNP Voice)
- Cisco IP Contact Center Express Specialist
- Cisco UC on UCS Specialist
- Cisco Unity Support Specialist
- Collaboration Architecture Design Specialist
- Collaboration Support Specialist
- Data Center Application Services Support Specialist
- Data Center Architecture Design Specialist
- Data Center Support for UC Specialist
- Data Center Unified Fabric Support Specialist

Citrix
- Citrix Certified Administrator (CCA)
- Citrix Certified Enterprise Administrator (CCEA)
- XenApp
- Gold Solution Provider

Dell
- Storage • Server • Networking • Data Protection
- Client Solutions • Workstation • Cloud Client- Computing • Windows Management
- Endpoint Management • Network Security

EMC
- Avamar Implementation Expert
- BRS Technical Architect
- Data Domain Implementation Expert
- EMCTA Technical Sales
- EMC Velocity Affiliate Enablement Certification (VAEC)
- EMC Velocity Sales Accreditation Back Up (VSA)
- EMC Velocity Sales Accreditation Consulate (VSA)
- EMC Velocity Systems Engineer Back Up (VSE)
- EMC Velocity Systems Engineer Consolidate (VSE)
- Isilon Advanced Sales Accreditation (ASA)
- Isilon Certified Sales Associate (ICSA)
- Isilon Certified SE Associate (ICSEA)
- Isilon Technical Architect
- NetWorker Implementation Expert
- Recoverpoint Implementation Expert
- VNX Implementation Expert
- VNXe Technical Architect
- VNXe Quickstart Certified

Hewlett Packard Enterprise Platinum
- HPE BladeSystem (ASP)
- HPE Client Consolidated Infrastructure (CCI)
- HPE Client Virtualization
- HPE Cloud and Convergence Infrastructure
- HPE Converged Cloud, Management, and Security
- HPE Enterprise Solutions (APS)
- HPE Enterprise Storage
- HPE HA and Clustering Solutions (MASE)
- HPE IMC Manager Integration Specialist
- HPE LeftHand SAN Solutions (AIS)
- HPE Networking Accredited Integration Specialist (AIS)
- HPE Networking Accredited Systems Engineer (ASE)
- HPE Networking Campus LAN Professional (Master ASE)
- HPE Networking Master Accredited Systems Engineer (MASE)
- HPE Networking Secure Mobility Specialist (Master ASE)
- HPE Professional Services
- HPE ProLiant ML/DL Servers (AIS)
- HPE SAN Architect (Master ASE)
- HPE Security Specialist
- HPE Tipping Point Security Specialist

IBM Premier Business Partner
- IBM BladeCenter Certified
- IBM Midrange Storage Certified
- IBM ProFlex Certified
- IBM System X Certified

JAMF
- Certified Computer Administrator (CCA)
- Certified Mobile Administrator (CMA)

Microsoft
- Microsoft Certified Database Administrator (MCDBA)
- Microsoft Certified IT Professional (MCITP)
- Microsoft Certified Professional (MCP)
- Microsoft Certified Solutions Developer (MCSD)
- Microsoft Certified Systems Administrator (MCSA)
- Microsoft Certified Systems Engineer (MCSE)
- Microsoft Certified Technical Professional (MCTP)
- Microsoft Endpoint Certified
- Gold Cloud Platform
- Gold Cloud Productivity
- Gold SAM
- Gold Volume Licensing
- Silver Datacenter
- Silver Messaging

MobileIron
- Certified Administrator
- Certified Sales Engineer

Polycom Platinum Partner
- Installed Voice
- Microsoft Optimized CX Devices
- RealPresence Environments
- RealPresence Platform

ShoreTel
- Contact Center Sales Certified
- Mobility Sales Certified

Symantec Platinum Enterprise Partner
- Archiving and E-Discover • Data Protection
- Encryption • Endpoint Management
- Enterprise Security • High Availability
- Mobility Solutions • Storage Management

VMware Premier Corporate Reseller
- Business Continuity Competency
- Cloud Provider Competency
- DaaS Competency
- Desktop Virtualization Competency
- Hybrid Cloud Competency
- Management Operations Competency
- Mobility Management Competency
- Network Virtualization Competency
- Server Virtualization Competency
- Software Defined Data Center Competency
- Software Defined Storage Competency
- VMware Certified Advanced Professional
- VMware Certified Professional (VCP)
- VMware Sales Professional (VSP)
- VMware Technical Sales Professional (VTSP)
Product Authorizations and Availability

At the core of Connection’s vendor relationships is our Product Management Team. This group of industry professionals works directly with our manufacturer partners to keep a pulse on advances in technology and attain the authorizations to offer in-demand product lines to our customers. In turn, the Product Management Team works closely with OEM partners to continuously train Connection Account Managers on up-to-the-minute technologies, manage our ability to procure and stock inventory, and ensure items remain competitively priced.

Product Line Authorizations

Adobe
- Connect Pro Value Added Reseller (VAR)
- Contractual (CLP), Transactional (TLP), Enterprise (EA) and Volume Incentive Program (VIP)
- Non Profit Licensing Reseller
- Platinum-Level Reseller
- World Wide Adobe License Center

APC Elite for Business Networks

Apple
- Authorized Reseller
- Authorized Service Provider

Autodesk Volume Channel Partner (VCP)

Avaya—IP Office

CA Premier Partner

Checkpoint

Cisco Specializations
- Advanced Borderless Network Architecture
- Network Management Solutions
- Routing and Switching Solutions
- Security Solutions
- WAN Optimization Solutions
- Wireless Solutions
- Advanced Collaboration Architecture
- Collaboration Applications Solutions
- Unified Communications Solutions
- Video Solutions
- Advanced Data Center Architecture
- Unified Computing Solutions
- Unified Fabric Solutions
- Unified Management Solutions
- Authorized Technology Provider (ATP): TelePresence Video Advanced
- Cloud Builder
- Infrastructure Management and Services
- Small Business

CompTIA
- CompTIA Network+
- CompTIA Security+
- CompTIA Server+

Dell
- Compellent
- EqualLogic
- Quest Software
- SonicWALL
- Wyse

EMC Silver Partner

Hewlett Packard Enterprise Platinum Partner
- HPE Authorized Business Solutions Partner (ABSP)
- HPE Client Virtualization
- HPE Cloud and Convergence Infrastructure
- HPE Consolidated Client Infrastructure (CCI)
- HPE Converged Cloud, Management, and Security
- HPE Enterprise Solutions
- HPE Enterprise Storage
- HPE Enterprise Storage Elite
- HPE Networking Authorized Master Partner
- HPE Networking Elite Partner
- HPE Professional Services
- HPE ProLiant

Hitachi Silver Partner

HP Platinum Partner
- HP Authorized Professional Services Partner (APSP)
- HP Authorized Support Partner (ASP)
- HP Digital Signage Solutions
- HP Personal Systems
- HP Retail Point of Sale (ASC)
- HP SMB Elite
- HP SMB Solutions
- HP SMB Storage
- HP Verified Online Supplies Reseller

IBM Premier Partner

Intel Security Premier Security Alliance Partner

LANDesk National Solution Provider (NSP) — Premier Status

Lenovo Premier Enterprise Partner

McAfee Premier Security Alliance Partner

Microsoft Select, Open, Charity, and Academic volume licensing programs with service and support for Microsoft Enterprise Agreements
- Microsoft Authorized Education Reseller (AER)
- Microsoft Charity Licensing Partner
- Microsoft Delivery Service Partner (DSP)
- Microsoft Enterprise Software Advisor (ESA)
- Microsoft Gold Partner—Licensed Solutions Competency—Information Worker Competency—Unified Communications Competency
- Microsoft Large Account Reseller (LAR)
- Microsoft Operational Excellence Award Winner, 2005

Panasonic TP3 Partner

Planet Wireless

Polycom Platinum Partner—Federal Specialization

QLogic

SAP Authorized Reseller

Samsung National Solution Provider

Symantec Platinum Enterprise Partner

Tenable Network Security Gold Partner

Toshiba Preferred Partner

Tripp Lite Premier Alliance Partner

Veeam Platinum Partner

VMware Premier Corporate Reseller

Zebra (Motorola) Broadline Technology
- Partner/ Wireless Network Specialist

GovConnection, Inc. d/b/a Connection Public Sector Solutions

Bid No.: 2212-20 for Computer – Personal & Peripheral Hardware Contract
Product Selection and Availability

With over $2.7 billion dollars of buying power, Connection has priority access to the biggest IT brands in the industry—granting us the ability to maximize product availability. Our most frequently ordered items are always in stock at our Wilmington, OH, Distribution and Configuration Center, offering customers a dependable source for seamless order fulfillment. We also source products from manufacturers and can drop-ship from our suppliers’ warehouses strategically located across the United States.

We maintain a 268,000 square-foot warehouse and distribution complex in Wilmington, OH, where we receive and ship inventory, configure computer systems, and process returned products. Our distribution/configuration center complex is strategically located to be near the center of the country, facilitating strong relationships with all major logistics carriers. Our Configuration Center is ISO 9001:2015 Certified and can configure your IT equipment including tablets, notebooks, desktops, servers, and switches.

We maintain our own inventory, stocking our 11,000 most frequently purchased items in our warehouse to ensure regular shipment of 6,000–8,000 orders per day. Replenishments are ordered on a daily basis and are delivered the next day to our distribution center via dedicated trucks.

We also place product orders directly with manufacturers and distribution companies for drop-shipment directly to customers. Order status with distributors is tracked online and in all circumstances a confirmation of shipment from manufacturers or the distribution company is received prior to initial recording of the transaction. Our drop-ship partners include major manufacturers and distributors like Ingram Micro, Tech Data, D&H, and Synnex.
Custom Configuration

Connection technicians can perform a broad range of configuration services at our ISO 9001:2015 certified lab in Wilmington, OH and deliver your systems overnight for the next business day. Our next-business-day configuration services include hardware configuration, software installation, system imaging, product staging, server rack construction, custom printer construction, asset tagging, and custom labeling. Orders should be placed before 5:00 p.m. ET.

Custom Hardware Configuration
Our technicians add memory, extra processors, interface cards, and more. We configure notebooks, desktops, workstations, servers, routers, switches, printers, tablets, and more.

Software Installation and System Imaging
We install operating systems and individual software titles, as well as create, store, and install a complete custom image on any system you buy.

Product Staging
A dedicated Connection® Public Sector Solutions coordinator will manage the logistics of your next large rollout. We start by securely storing your new equipment in our facility. We work closely to custom-tailor a delivery schedule that works best for you.

Server Rack Construction
Our technicians will custom-build server racks that will arrive fully assembled and ready for immediate installation.

Custom Printer Construction
We can provide printers that are fully configured for your application, and fully tested, so you know they work right out of the box.

Asset Tagging
Asset Tagging makes it easier to track and manage your hardware by affixing standard, custom, or your own, previously supplied, asset tags to all your new equipment before it ships. We offer multiple tagging options, including numbering, lettering, RFID, laser engraving, and bar coding.

Branding
Have your tablets, notebooks, and tablet cases engraved with your logo.

Custom Labeling
Custom labeling can save you time during your next rollout. We can place custom labels on the outside of your products’ packaging. Labels can include serial numbers, operating instructions, or custom messaging perfectly suited to your application.
Website and eProcurement

Your Connection® Public Sector Solutions Account Manager, along with our B2B Website, can help you streamline your IT purchasing. Our B2B Website helps you standardize your purchasing practices, control unauthorized spending, reduce paperwork, and increase productivity. At the same time, your Account Manager is available to answer any questions you have and provide dedicated attention. Our B2B Website offers an efficient procurement channel with benefits that include:

**Limit fragmented IT spending and pool your buying power**
- Empower administrators in your organization to set up approval policies
- Limit purchases to regulated standards with custom catalogs
- Search order history by purchase order, order number, date range, and more

**Access product information quickly**
- Get technical specs on more than 300,000 products
- Browse image galleries on hundreds of products
- Read and write customer reviews on thousands of products

**Reduce procurement time**
- Route orders electronically for faster administrative approval
- Create company-wide or personal QuickLists for simplified repeat purchases
- Search by item number, manufacturer part number and keywords
- Use dynamic search refinements by product category

**Choose flexible payment options and special programs**
- Pay online quickly via P-Card or credit card
- Bill orders to your Net Terms Account
- Obtain estimated leasing costs on select items

**Customize your experience**
- Highlight product standards with customized home page merchandising
- Custom catalogs and unique pricing are available
- Co-branding and special programs are available
- Create employee/faculty/student stores that offer savings on electronics like PCs, printers, cameras, HDTVs, iPods, and more

**Do more with eProcurement**
- Our site integrates with many procurement systems and third-party e-Commerce solutions
- Seamlessly connect internal eProcurement systems, ERPs, or marketplaces to eliminate the cost and time associated with supporting multiple internal and external systems, including: Ariba, Coupa, Elcom, Epicor, ePlus, ExpenseWatch.com, Infor, Ketera, Mercury Commerce, Oracle, PeopleSoft, Perfect Commerce, PurchasingNet, Qvalent, ReQlogic, SAP, SciQuest, and Unimarket
Partner with Us

When you are faced with opportunities and challenges, it’s important to have a reliable IT partner on your side. We are confident that your partnership with Connection® Public Sector Solutions will deliver you value through a combination of depth of experience, savings, and outstanding service.

Take a closer look at Connection and you’ll see that everything we do revolves around making it easier for you to evaluate, design, purchase, implement, and maintain complete IT solutions that enable you to better fulfill your mission. Not only are we named on the contracts you use most, but we have the technology solutions, dedicated account teams, on-staff experts, product authorizations, IT services and efficient procurement tools you need to take care of everything with a single phone call.

The IT marketplace is full of companies who simply claim to be different. We prefer to prove it, day in and day out. Choose Connection and we’ll prove it to you. We are committed to the highest standards of quality in our people, products, partnerships, and technology, to ensure we continue to deliver on the reason for our success—customer satisfaction.

Why Connection® Public Sector Solutions?

- We are a financially stable, Fortune 1000 company.
- We offer complete solutions and services designed to improve operations and increase the value of IT.
- We employ the most highly trained, experienced IT professionals in the industry.
- We strive to understand your needs and to create solutions that adhere to your requirements and budget.
- We serve as a trusted extension of your IT staff.
- We are relentless in our commitment to exceeding your expectations.

1.800.800.0019
www.connection.com/ps