June 18, 2020

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Administrative Services enter into contract with Connectivity Point Design and Installation, LLC, (VC 203640), of Auburn, ME, for the provision of Communication Systems Repair, Maintenance, and Cabling Services. This contract shall begin on August 1, 2020, or upon Governor and Executive Council approval, whichever is later, and end on July 31, 2023. The price limitation of this contract is $800,000.00.

Funding shall be provided through individual agency expenditures, none of which shall be permitted unless there are sufficient appropriated funds in a specific PAU to cover the requested service.

EXPLANATION

In order to provide for the continuation of these essential services, the Department of Administrative Services, through the Bureau of Purchase and Property, released RFB 2319-21 for bid on May 14, 2020, with responses due on May 28, 2020. The bid was advertised on the Purchase and Property website. Attached are the results of the RFB. The communications systems repair and maintenance services are important to the operation of traditional telephone switching equipment used throughout State agencies.

It is the Department of Administrative Services' intent to enter into this contract in order to ensure optimal coverage for the utilizing State agencies. The proposed contract is being awarded to the low bidder meeting the minimum requirements to cover communication systems with certified technicians. There were two compliant bids received with award being made to the lowest cost vendor meeting specifications.
Based on the foregoing, I am respectfully recommending approval of the amendment to the contract with Connectivity Point Design and Installation, LLC.

Respectfully submitted,

Charles M. Arlinghaus,
Commissioner
Bid Description: Communication Systems Repair, Maintenance, and Cabling Services

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<tr>
<th>Evaluation Hrs</th>
<th>Rate/Hr.</th>
<th>Extended</th>
<th>Rate/Hr.</th>
<th>Extended</th>
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Agent Name: Paul Rhodes

Bid Closing: May 28, 2020 @ 11AM
June 22, 2020

Charles M. Arlinghaus, Commissioner
Department of Administrative Services
State of New Hampshire
25 Capitol Street
Concord, NH 03301

Dear Commissioner Arlinghaus:

This letter represents formal notification that the Department of Information Technology (DoIT) has approved your agency’s request to enter into a contract with Connectivity Point Design and Installation, LLC as described below and referenced as DoIT No. 2020-094.

Connectivity Point Design and Installation, LLC agrees to provide Communication Systems Repair, Maintenance, and Cabling Services. This contract shall be for use by the Department of Information Technology Statewide Telecommunications and is not for general agency use.

The price limitation for this contract is $800,000 and shall become effective August 1, 2020 or upon the date of Governor and Executive Council approval, whichever is later, through July 31, 2023.

A copy of this letter should accompany your Agency’s submission to Governor and Executive Council for approval.

Sincerely,

Denis Goulet

cc: Paul Rhodes, DAS BoPP
### AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

#### GENERAL PROVISIONS

<table>
<thead>
<tr>
<th>1.1 State Agency Name</th>
<th>1.2 State Agency Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>Department of Administrative Services</td>
<td>25 Capitol Street</td>
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<tr>
<td></td>
<td>Concord, NH 03301</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>1.3 Contractor Name</th>
<th>1.4 Contractor Address</th>
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<tbody>
<tr>
<td>Connectivity Point Design and Installation, LLC</td>
<td>187 Washington Street</td>
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<tr>
<td></td>
<td>Auburn, ME 04210</td>
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<th>1.5 Contractor Phone Number</th>
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<tr>
<td>866-782-0200</td>
<td>Various</td>
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<th>1.7 Completion Date</th>
<th>1.8 Price Limitation</th>
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<td>July 31, 2023</td>
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<tr>
<th>1.9 Contracting Officer for State Agency</th>
<th>1.10 State Agency Telephone Number</th>
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<tbody>
<tr>
<td>Jeffery Haley</td>
<td>603-271-2202</td>
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<table>
<thead>
<tr>
<th>1.11 Contractor Signature</th>
<th>1.12 Name and Title of Contractor Signatory</th>
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</thead>
<tbody>
<tr>
<td>[Signature]</td>
<td>L Douglas Watt, President</td>
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<tr>
<td>Date: 6/17/2020</td>
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</table>

<table>
<thead>
<tr>
<th>1.13 State Agency Signature</th>
<th>1.14 Name and Title of State Agency Signatory</th>
</tr>
</thead>
<tbody>
<tr>
<td>[Signature]</td>
<td>Charles M. Arlinghaus, Commissioner</td>
</tr>
<tr>
<td>Date: 6/17/2020</td>
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<tr>
<th>1.15 Approval by the N.H. Department of Administration, Division of Personnel (if applicable)</th>
<th>1.16 Approval by the Attorney General (Form, Substance and Execution) (if applicable)</th>
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<tbody>
<tr>
<td>By:</td>
<td>By:</td>
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<tr>
<td>Director, On:</td>
<td>On:</td>
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<td>By:</td>
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<tr>
<td>On:</td>
<td></td>
</tr>
<tr>
<td>G&amp;C Meeting Date:</td>
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**Contractor Initials**

![Contractor Initials](image)
**AGREEMENT**

The State of New Hampshire and the Contractor hereby mutually agree as follows:

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<thead>
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<tbody>
<tr>
<td>Z. Weis</td>
<td>L. Douglas Watt, President</td>
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<th>1.15 APPROVAL BY THE N.H. DEPARTMENT OF ADMINISTRATION, DIVISION OF PERSONNEL (IF APPlicable)</th>
<th>1.16 APPROVAL BY THE ATTORNEY GENERAL (FORM, SUBSTANCE AND EXECUTION) (IF APPlicable)</th>
<th>1.17 APPROVAL BY THE GOVERNOR AND EXECUTIVE COUNCIL (IF APPlicable)</th>
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<tbody>
<tr>
<td>By: Director, On: Takhmina Rakhmatova, On: 7/1/2020</td>
<td>G&amp;C Item number:</td>
<td>G&amp;C Meeting Date:</td>
</tr>
</tbody>
</table>
2. SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT B which is incorporated herein by reference ("Services").

3. EFFECTIVE DATE/COMPLETION OF SERVICES.
3.1 Notwithstanding any provision of this Agreement to the contrary, all obligations of the parties hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds affected by any state or federal legislative or executive action that reduces, eliminates or otherwise modifies the appropriation or availability of funding for this Agreement and the Scope for Services provided in EXHIBIT B, in whole or in part. In no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to reduce or terminate the Services under this Agreement immediately upon giving the Contractor notice of such reduction or termination. The State shall not be required to transfer funds from any other account or source to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

4. CONDITIONAL NATURE OF AGREEMENT.
Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds affected by any state or federal legislative or executive action that reduces, eliminates or otherwise modifies the appropriation or availability of funding for this Agreement and the Scope for Services provided in EXHIBIT B, in whole or in part. In no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to reduce or terminate the Services under this Agreement immediately upon giving the Contractor notice of such reduction or termination. The State shall not be required to transfer funds from any other account or source to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

5. CONTRACT PRICE/PRICE LIMITATION/PAYMENT.
5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT C which is incorporated herein by reference.

5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law.

5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/EQUAL EMPLOYMENT OPPORTUNITY.
6.1 In connection with the performance of the Services, the Contractor shall comply with all applicable statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal employment opportunity laws. In addition, if this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all federal executive orders, rules, regulations and statutes, and with any rules, regulations and guidelines as the State or the United States issue to implement these regulations. The Contractor shall also comply with all applicable intellectual property laws.

6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination.

6.3. The Contractor agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

7. PERSONNEL.
7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.
shall, within 15 days of notice of early termination, develop and EXHIBIT B. In addition, at the State's discretion, the Contractor content, and number of copies of the Termination Report, shall detail all Services performed, and the contract price earned, to be identical to those of any Final Report described in the attached of termination, a report ("Termination Report") describing in 9.2 In the event of an early termination of this Agreement for Contractor shall, at the State's discretion, deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in 9.1 Notwithstanding paragraph 8, the State may, at its sole discretion, terminate the Agreement for any reason, in whole or in part, by thirty (30) days written notice to the Contractor that the State is exercising its option to terminate the Agreement. 9.2 In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall, at the State's discretion, deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination Report shall be identical to those of any Final Report described in the attached EXHIBIT B. In addition, at the State's discretion, the Contractor shall, within 15 days of notice of early termination, develop and submit to the State a Transition Plan for services under the Agreement. 10. DATA/ACCESS/CONFIDENTIALITY/PRESERVATION. 10.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished. 10.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason. 10.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State. 11. CONTRACTOR'S RELATION TO THE STATE. In the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees. 12. ASSIGNMENT/DELEGATION/SUBCONTRACTS. 12.1 The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written notice, which shall be provided to the State at least fifteen (15) days prior to the assignment, and a written consent of the State. For purposes of this paragraph, a Change of Control shall constitute assignment. "Change of Control" means (a) merger, consolidation, or a transaction or series of related transactions in which a third party, together with its affiliates, becomes the direct or indirect owner of fifty percent (50%) or more of the voting shares or similar equity interests, or combined voting power of the Contractor, or (b) the sale of all or substantially all of the assets of the Contractor. 12.2 None of the Services shall be subcontracted by the Contractor without prior written notice and consent of the State. The State is entitled to copies of all subcontracts and assignment agreements and shall not be bound by any provisions contained in a subcontract or an assignment agreement to which it is not a party. 13. INDEMNIFICATION. Unless otherwise exempted by law, the Contractor shall indemnify and hold harmless the State, its officers and employees, from and against any and all claims, liabilities and costs for any personal injury or property damages, patent or copyright infringement, or other claims asserted against the State, its officers or employees, which arise out of (or which may be claimed to arise out of) the acts or omission of the
Contractor, or subcontractors, including but not limited to the negligence, reckless or intentional conduct. The State shall not be liable for any costs incurred by the Contractor arising under this paragraph 13. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

14. INSURANCE.
14.1 The Contractor shall, at its sole expense, obtain and continuously maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:
14.1.1 commercial general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than $1,000,000 per occurrence and $2,000,000 aggregate or excess; and
14.1.2 special cause of loss coverage form covering all property subject to subparagraph 10.2 herein, in an amount not less than 80% of the whole replacement value of the property.
14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.
14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than ten (10) days prior to the expiration date of each insurance policy. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference.

15. WORKERS’ COMPENSATION.
15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("Workers’ Compensation").
15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers’ Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. The Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers’ Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers’ Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers’ Compensation laws in connection with the performance of the Services under this Agreement.

16. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.

17. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire unless no such approval is required under the circumstances pursuant to state law, rule or policy.

18. CHOICE OF LAW AND FORUM. This Agreement shall be governed, interpreted and construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party. Any actions arising out of this Agreement shall be brought and maintained in New Hampshire Superior Court which shall have exclusive jurisdiction thereof.

19. CONFLICTING TERMS. In the event of a conflict between the terms of this P-37 form (as modified in EXHIBIT A) and/or attachments and amendment thereof, the terms of the P-37 (as modified in EXHIBIT A) shall control.

20. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.

21. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.

22. SPECIAL PROVISIONS. Additional or modifying provisions set forth in the attached EXHIBIT A are incorporated herein by reference.

23. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.

24. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire agreement and understanding between the parties, and supersedes all prior agreements and understandings with respect to the subject matter hereof.

Contractor Initials Ldw
Date 6/17/2020
EXHIBIT A

SPECIAL PROVISIONS

There are no special provisions of this contract.
EXHIBIT B
SCOPE OF SERVICES

1. INTRODUCTION

Connectivity Point Design and Installation, LLC (hereinafter referred to as the "Contractor") hereby agrees to provide the State of New Hampshire (hereinafter referred to as the "State"), Department of Administrative Services, with Communication Systems Repair, Maintenance, and Cabling Services in accordance with the bid submission in response to State Request for Bid #2319-21 and as described herein.

2. CONTRACT DOCUMENTS

This Contract consists of the following documents ("Contract Documents"): 

a. State of New Hampshire Terms and Conditions, General Provisions Form P-37 
b. EXHIBIT A Special Provisions 
c. EXHIBIT B Scope of Services 
d. EXHIBIT C Method of Payment 
e. EXHIBIT D RFB 2319-21

In the event of any conflict among the terms or provisions of the documents listed above, the following order of priority shall indicate which documents control: (1) EXHIBIT A "Special Provisions," (2) Form Number P-37, (3) EXHIBIT B "Scope of Services," (4) EXHIBIT C "Method of Payment," and (5) EXHIBIT D "RFB 2319-21." 

3. TERM OF CONTRACT

This contract shall commence on August 1, 2020 or upon approval by the Governor and Executive Council, whichever is later, and shall continue thereafter for a period of approximately three (3) years, unless extended for additional terms.

The Contract may be extended for two (2) additional one-year extension terms thereafter upon the same terms, conditions and pricing structure the approval of the Governor and Executive Council.

The maximum term of the Contract (including all extensions) cannot exceed five (5) years.

4. SCOPE OF WORK

Contractor shall supply all labor, tools, transportation, materials, equipment and permits as necessary and required to perform services as described herein. The scope of work shall include communication cabling, system repair and maintenance services, as needed throughout geographic State of New Hampshire offices.

Telecommunications Service Requests
All services shall be requested by and coordinated directly through the Department of Information Technology (DoIT), Statewide Telecommunications. Contractor shall be responsible for performing all work requested through written Telecommunications Service Requests (TSRs) identifying the required
actions. The Contractor shall accept only TSRs initiated from the Department of Information Technology Statewide Telecommunications. Work submissions from any other source shall not be honored by the Contractor under this Contract. The Contractor shall also provide emergency services upon receipt of a verbal telephone request from the Contracting Officer or his/her designee. The Contractor shall submit a verification of service request and schedule date to the Bureau of Statewide Telecommunications within three (3) business days of requested receipt of a Telecommunications Service Request (TSR) for each TSR forwarded to the Contractor.

Major Service Call
The Contractor shall respond on site to a Major Service Call within four (4) business hours (8:00 a.m. through 4:30 p.m.) of report of occurrence on State business days (typically 5 days per week). A Major Service Call is defined as a loss of twenty-five percent (25%) of trunks or stations, total system down, loss of service to a department, or loss of attendant console operation or associated Automated Attendant System. Contractor shall make every effort to complete major service orders prior to leaving service site. All such services may be requested via telephone call, e-mail or fax. Any minor service call may be upgraded to a Major Service Call at any time at the discretion of the Contracting Officer or his/her designee.

Minor Service Call
Contractor shall respond to a Minor Service Call within five (5) State business days (8:00 a.m. through 4:30 p.m., 5 days per week negating State holidays) of request for service. A Minor Service Call is defined as any service call not defined as a Major Service Call. All Minor Service Call requests for service shall be provided on a written Telephone Services Request (TSR) or a service trouble ticket e-mailed or faxed to the Vendor. TSRs or service trouble tickets shall define the scope of work, contact person, site location and associated details of the issues or services required. The State reserves the right to escalate any Minor Service Call to a Major Service Call at any time.

Emergency Services
Contractor shall provide emergency service twenty-four hours, seven days per week (24x7) including holidays upon emergency situations. Contractor shall maintain adequate (certified and experienced) staff and materials to comply with all terms of service agreements stated under the Contract.

The State shall pay alternate rates for work required to complete service as specified under an emergency basis on non-standard business hours and business days. All requests shall be approved by the State Statewide Communications Office representative. Contracting Officer or his/her designee, prior to any Emergency Service work being performed. The Contractor shall record on the Daily Time and Material Work Completion Form the names and contact numbers of individuals approving any such work.

General Facilities Service Work
Contractor shall provide routine Move, Add and Change (MAC) services involving analog and digital communication lines, legacy key telephone and PBX equipment, and LAN/WAN passive hardware and facility installation or repair abiding by current applicable BICSI and TIA/EIA standards. Inclusive are equipment repair, hardware equipment card installations, IDC block installation (66, 110, Krone, etc.), copper and fiber cable installation, cross wire, software updates, local or remote programming and system software backup. The Contractor services may be expanded based upon additional Contractor capabilities.
Fiber Optic Cable Installation
Contractor shall supply, install, test and repair multi-mode and single-mode fiber optic cable as directed by the State. Installation shall include mechanical and fusion cable splicing, fiber termination and related equipment.

Ethernet LAN Cabling
Contractor shall install Ethernet LAN Cabling per current TIA/EIA standards.

Data Network Components
Contractor may be called upon to service or install data network components under the direction of the Office of Information Technology. Installation shall be limited to relay rack provisioning and installation, physical mounting of routers and/or switches, UPS mounting and pre-charging, and patching of station cable or carrier cable. Active data equipment shall be provided by the State.

Not to Exceed Quotations
The Contracting Officer or his/her authorized designee may, whenever he/she believes the size or complexity of a project so warrants, request a “not to exceed” dollar amount for the project. All quotes shall be completely itemized, including individual materials required to complete the specific job, individual item cost, labor hours, total cost of hours and timeframe to complete services. The quote and subsequent order shall contain a cost figure based upon a good faith estimate. The Contractor shall not exceed such estimate. Resulting service orders originating from “not to exceed” quotes do not relinquish the Contractor from providing the documentation as required for any other job. Charges shall be the lesser of the actual cost of service and materials, or the maximum “not to exceed” dollar cost.

Contractor shall provide “not to exceed” quotations for any extensive service when requested. Complete quotes including all associated costs shall be provided within five (5) business days of requests. Quotes shall be honored for a minimum of 90 days, unless there are special circumstances which have been disclosed in writing to and agreed in writing to by the Contracting Officer or his/her designee. Special exceptions shall be clearly noted as part of any quotation. All quotes are to be submitted on the Contractor’s stationary/letterhead and sent electronically, via e-mail delivery.

WARRANTY REQUIREMENTS:
Contractor shall warrant any and all equipment installed or provided by the Contractor for a minimum of twelve (12) months, or the manufacturer’s standard USA warranty, whichever is greater, from time of State installation acceptance without additional charge. The warranty period shall start after product delivery, installation, and acceptance by the State. If the Contractor’s equipment and programming fails to operate as specified within 30 days of complete installation, the State shall have the right to declare the Contractor’s product or service work unacceptable, and the Contractor sent a letter of default. Warranty shall cover all parts, shipping, and labor. All workmanship shall be guaranteed for the duration of the Contract. The warranty shall cover 100% of all parts, shipping, labor, travel, lodging and expenses.

Defective Equipment
The Contractor warrants that all items supplied are new and in good working order, and will conform to the manufacturer’s official published specifications, the quote specifications, and all applicable ANSI, TIA/EIA standards. Only the most current compatible model and version of hardware and software platforms shall be used. If the State finds any Contractor provided product found to be defective, incompatible, or non-current, in any way, for any reason, the Contractor shall replace it at
Contractor’s expense within five (5) business days of receiving notice from the State. The State shall not be responsible for transportation or shipping of equipment and/or related costs, including costs incurred for equipment returns and/or replacement of any defective equipment, or installation costs for equipment replaced due to unsatisfactory operation.

New Equipment
All materials provided shall be new and of current manufacture. During the warranty period, the State may inspect any work to insure strict compliance with codes and requirements stated within the quote. Any workmanship proven deficient, and reported to the Contractor by the State, shall be corrected within forty-eight (48) hours of report at no cost to the State. If the work jeopardizes or disrupts service, work to make corrections shall begin within a four (4) business hour period. If the Contractor does not correct the problem in the allotted timeframe, unless the original timeframe is extended by the State, the State may, at its option, request services from an alternate vendor at the Contractor’s expense.

The Contractor shall pay all transportation costs for equipment returned due to unsatisfactory operation or for equipment shipped to replace said returned equipment after installation throughout the warranty period.

CONTRACTOR EMPLOYEE SECURITY REVIEW
Prior to providing service to the State and entering any State facility, each Contractor and/or subcontractor employee shall obtain a criminal history record review from the Department of Safety, Division of State Police, Criminal Records Unit. The State reserves the right to deny any Contractor employee with a criminal history on a job site. These terms are inclusive of any subcontractor or other personnel providing services at State facilities. Employee agreements allowing background checks and any associated costs to obtain the review will be exclusively the responsibility of the Contractor. The Contractor shall provide proof of no records found to the Department of Information Technology, Office of Statewide Telecommunications five (5) days prior to the employee arrival at any worksite.

- The State may require that a Contractor’s employee be precluded from entry into any facility. The Contractor shall replace any employee working at such locations when directed by the State.
- The Contractor shall provide written notice to the Telecommunications Section of any changes of Contractor employee criminal record status.
- All Contractor personnel shall comply with the individual State facility security requirements in which they are performing services under this contract including signing required log in/out forms.
- Should installation personnel be rejected by the State, the Contractor shall provide replacement personnel immediately in order to meet assigned installation dates.
- Contractor shall provide current evidence of “no records found” documentation within thirty (30) days of contract award.

Contractor Employee Precluded from Building Access
The State may require that a Contractor employee be precluded from entry into any facility. The Contractor shall replace any such employee working at such locations with alternate personnel as directed by the State. Should installation personnel be rejected by the State, the Contractor shall provide replacement personnel immediately in order to meet assigned installation dates.
Notice of Employee Changes
The Contractor shall provide written notice to the State of any changes of Contractor employees providing service to the State, and obtain authorization from the State for acceptance prior to service provisioning by such employee.

ID Badges
Contractor shall provide employee photo ID badges, which list the company name and company contact telephone number for each employee (and, if applicable, for each sub-contractor) servicing the State account. All Contractor employees (and, if applicable, all sub-contractors) shall dress appropriately, presenting a neat appearance wearing the ID while servicing the State. The State shall retain the right to disallow service and site access to any employee (and, if applicable, to any sub-contractor) not displaying a photo ID badge issued by the Contractor. All costs for acquiring photo IDs shall be borne by the Contractor.

Work Reports
Complete work reports shall be supplied via e-mail directed to the Contracting Officer, or his/her designee, on a daily basis, and listing each job performed during the previous work day and the status of the job along with an estimated completion date. The report will be used to close out service requests and trouble tickets. Reports shall be provided in .xls (or current MS Excel format) or .csv format. Invoiced services without close out reports will be rejected as incomplete.

Dispatch
The Contractor shall provide office dispatch personnel, accessible by dialing a single toll free telephone number. Dispatch personnel shall have direct access to technicians. Personnel shall be knowledgeable of service requests, scheduling, technician activity and customer billing. Said personnel shall be available at all times during the business hours of 8:00 a.m. to 4:30 p.m. local time, Monday through Friday, excluding State holidays. In addition, the Contractor shall provide the State with an emergency number to request services during non-standard work times. When called, the State contact shall receive a Contractor’s return call within fifteen (15) minutes of initial call.

E-mail Availability
The Contractor shall maintain e-mail availability throughout the term of the Contract, with e-mail being reviewed and addressed every hour of operation, at a minimum. The State may communicate with the Contractor in all respects through e-mail as desired by the State. Contractor systems shall be capable of receiving and interpreting current version Adobe, MS Word, Excel, Visio and AutoDesk/AutoCAD files.

VENDOR STAFF
Both the State and the Contractor shall provide a contract manager and associated staff for the administration of this Contract.

Contracting Officer
Contractor shall provide a primary contracting officer for all services provided to the State. In addition, a single Contractor Project Manager shall be provided, who is responsible to ensure continuation of services as defined within.

Project Manager:
The Contractor shall assign and identify a Project Manager who shall have full authority to make binding decisions under the Contract, and shall function as the Contractor’s representative for all
administrative and management matters. The Project Manager shall be available from 8:00 A.M. to 4:30 P.M. Eastern Standard Time of each State business day to promptly respond questions and address service issues. The Project Manager or alternate shall respond to any calls within two (2) hours of inquiries from the State, and be at the State site as needed. The Project Manager shall provide complete oversight of service requests inclusive of best industry practice implementation, schedule development, site surveys, reporting, organization of weekly status meetings and cutover coordination of each and every circuit installation. The Project Manager shall be qualified to perform the obligations required of the position under the Contract. The Contractor’s selection of a Project Manager will be subject to the prior written approval of the State. The State reserves the right to require removal or reassignment of the Contractor’s Project Staff found unacceptable to the State.

Account Management:
Order provisioning personnel for the acceptance of State service and repair requests. Personnel shall be completely aware of Contractor services, and fully capable of relating such services to State needs. The Contractor shall interpret State Telecommunications Service Request (TSRs) or repairs, speak with State contacts to define service needs and complete any documentation necessary for the Contractor in order to complete service implementation. All requested circuits shall be installed within 30 days of individual circuit request.

Financial Representative:
The Contractor shall provide dedicated financial representatives knowledgeable in the Contractor invoicing systems, associated input, and corrective activities to resolve billing, call detail, equipment programming, and data discrepancies. The Financial Representative will cooperate with the State to resolve billing, payment or report and invoice accuracy problems that may occur during the course of the Contract.

The Contractor shall provide within five (5) working days, any corrective data requested by the State. This is inclusive of itemized balances and credits owed the State. The Contractor shall provide daily reports indicating the completion or continuation of any service requested by the State.

Field Installation Staff:
The Contractor shall provide all labor required to complete service requests. Technicians shall be skilled and experienced, manufacturer certified, working in accordance with the most modern engineering and trade practices, and be BICSI (Building Industry Consulting Services International) trained or certified. Proof of technician training or certification shall be provided any time during the Contract period when requested by the State. All work shall present a neat appearance and shall adhere to applicable industry standards.

The Contractor shall provide a list of technical education achievements for each Technician utilized for State jobs. Those employees listed may be changed throughout the duration of the Contract. All technicians working on State job assignments shall be approved by the State prior to commencing work. The Contractor shall request State approval and acceptance of Technicians one week prior to dispatch to any site. Acceptable requirements shall include one or more of the following:

1. Associate degree in electronics or communications from a recognized college or university with one (1) year of experience;
2. A certificate of achievement of applicable subject matter from a recognized technical school with two (2) years’ experience;
3. Technician certification provided through a telecommunication equipment manufacturer that provides a structured certification program and two (2) years’ experience;

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Contractor Initials

Date 6/17/2020
4. An Installer 2 (or higher) certificate of achievement from BICSI.

Account Team Access
The Contractor shall provide telephone, facsimile, and Internet e-mail addresses for each individual on the Contractor account team. General toll free numbers shall be provided for telephone and facsimile services on a statewide basis.

Licenses, Permits, and Inspections
The Contractor shall give all notices and comply with all codes, laws, ordinances, rules and regulations of any public authority having jurisdiction, which bears on the performance of its work or provisioned equipment. The Contractor shall pay for all licenses, permits, and inspection fees required for its work. The Contractor shall furnish copies of all approved inspection certificates and approvals from authorities having jurisdiction in a timely fashion upon completion of the work. The equipment and installation shall conform in all respects to Local and State codes and relevant FCC rules and regulations (BICSI, TIA/EIA, and industry standards).

State Agency Project/Status Meetings
The Contractor shall participate in project and/or status meetings with State employees (or designees) during the term of the Contract, as required by the State. Meetings shall include the State Project Manager (or designee) and the Contractor Project Manager. Other State staff or project members will attend as mutually agreed upon by the State and Contractor Project Managers. State Senior Management will be kept informed on the project status via attending the meetings or, in the event of a major decision, by scheduling a Senior Management meeting.

Meetings will cover Contractor schedules and resource aspects of services. Emphasis should be placed on the accomplishments for the concluded reporting period, the planned activity for the future reporting period, and identification and resolution of all issues and problems. The review shall be conducted at a time and location to be determined jointly by the State. The agenda and minutes of each meeting shall be produced and distributed as mutually agreed by the State and Contractor Project Managers.

INTERFACING WITH OTHER VENDORS
During and after installation, Contractor may be required to contact alternate vendors to resolve problems if they occur. The State will mediate in the event of unresolved conflicts. Contractors shall attend any meetings called by the State to resolve conflicts without additional charges being imposed on the State.

Attendance shall follow the timeframes as defined in the repair definitions within this document. Contractors shall abide by State resolution of all such conflicts, and perform services as directed by the State.

SAFETY AND SECURITY PROCEDURES AND STANDARDS
All installations shall be conducted in a manner equal to or better than the normal safety and security procedures and standards established by the local, State, individual State Agency, federal or industry authorities and shall at no time place State facilities or its occupants in jeopardy.

DEBRIS
The Contractor shall remove, on a daily basis, all materials and debris associated with installations or services relating to the terms of this Contract. Contractor shall provide refuse containers for
collecting and disposing of all refuse associated with Contractor installations. Contractor shall not use refuse containers belonging to the State or other vendors working on sites. Each technician shall have as part of their equipment inventory a broom, dust pan and vacuum.

The Contractor shall be called back to any location, requiring "clean-up" if the work site is found untidy with scrap materials immediately following service. All such return service shall be at the Contractor’s expense.

Immediately following any buried facility installation ("cable plowing"), the Contractor shall provide the associated clean-up per industry standards and to the satisfaction of the State.

In compliance with RSA 277-A known as the Workers Right to Know Act, the Contractor shall provide Material Safety Data sheets (MSD) with the delivery of any and all products covered by said law. Copies of MSD sheets shall be forwarded to the Bureau of Statewide Communications prior to job completion.

Additional Requirements
Except as otherwise provided in this Scope of Services, all services performed under this Contract shall be performed between the hours of 8:00 A.M. and 4:00 P.M. unless other arrangements are made in advance with the State. Any deviation in work hours shall be pre-approved by the Contracting Officer. The State requires ten-day advance knowledge of said work schedules to provide security and access to respective work areas. No premium charges will be paid for any off-hour work.

The State shall require correction of any defective work and the repair of any damages to any part of a building or its appurtenances caused by the Contractor or its employees, subcontractors, equipment or supplies. The Contractor shall correct, repair, or replace all defective work, as needed, to complete said work in satisfactory condition, and damages so caused in order to restore the building and its appurtenances to their previous condition. Upon failure of the Contractor to proceed promptly with the necessary corrections or repairs, the State may withhold any amount necessary to correct all defective work or repair all damages from payments to the Contractor.

The work staff shall consist of qualified persons completely familiar with the products and equipment that they will use. The Contracting Officer may require the Contractor to dismiss from the work such employees as the Contracting Officer deems incompetent, careless, insubordinate, or otherwise objectionable, or whose continued employment on the work is deemed to be contrary to the public interest or inconsistent with the best interest of security and the State.

Neither the Contractor nor its employees or subcontractors shall represent themselves as employees or agents of the State.

While on State property the Contractor, its employees, and its sub-contractors shall be subject to the authority and control of the State, but under no circumstances shall such persons be deemed to be employees of the State.

All personnel shall observe all regulations or special restrictions in effect at any State agency location at which services are to be provided.

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Contractor Initials  
Date 6/17/2020
The Contractor's personnel shall be allowed only in areas where services are to be provided. The use of State telephones by the Contractor, its employees, or its sub-contractors is prohibited.

If sub-contractors are to be utilized, Contractor shall provide information regarding the proposed sub-contractors including the name of the company, their address, contact person and three references for clients they are currently servicing. Approval by the State must be received prior to a sub-contractor starting any work.

5. TERMINATION

The State of New Hampshire has the right to terminate the contract at any time by giving the Contractor thirty (30) days advance written notice.

6. OBLIGATIONS AND LIABILITY OF THE CONTRACTOR

The Contractor shall provide all services strictly pursuant to, and in conformity with, the specifications described in State RFB #2319-21, as described herein, and under the terms of this Contract.

The Contractor shall agree to hold the State of NH harmless from liability arising out of injuries or damage caused while performing this work. The Contractor shall agree that any damage to building(s), materials, equipment or other property during the performance of the service shall be repaired at its own expense, to the State's satisfaction.

7. DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION LOWER TIER COVERED TRANSACTIONS

The Contractor certifies, by signature of this contract, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal Department or Agency.

8. INSURANCE

Certificate of insurance amounts must be met and maintained throughout the term of the contract and any extensions as per the P-37, section 14 and cannot be cancelled or modified until the State receives a 10 day prior written notice.

9. CONFIDENTIALITY & CRIMINAL RECORD

If requested by the using agency, the Contractor and its employees, and Sub-Contractors (if any), shall be required to sign and submit a Confidential Nature of Department Records Form and a Criminal Authorization Records Form. These forms shall be submitted to the individual using agency prior to the start of any work.
EXHIBIT C

METHOD OF PAYMENT

1. CONTRACT PRICE

The Contractor hereby agrees to provide communication systems repair, maintenance, and cabling services in complete compliance with the terms and conditions specified in Exhibit B for an amount up to and not to exceed a price of $800,000.00; this figure shall not be considered a guaranteed minimum figure; however it shall be considered a maximum figure from the effective date through the expiration date as indicated in Form P-37 Block 1.7.

2. PRICING STRUCTURE

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<tr>
<th>REGION 1</th>
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<tr>
<td>M-F 8-4:30PM</td>
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3. INVOICE

COST CONSIDERATIONS:
Materials and Equipment
All materials provided by the Contractor shall be new of original equipment manufacturer (OEM). The Contractor shall be responsible for obtaining materials at the best possible price and charge the State no more than cost +10%. The Contractor shall supply copies of itemized invoices with its billing to the State for verification of costs. Lack of itemized invoices may result in the State's refusal to accept Contractor bills. Items shall be defined by the requirement of each individual job. Items shall be limited only to the extent of the Contractor's prospective product line. Items may be added to or deleted from the product line at any time.

Detailed Invoices
Invoices shall be submitted after completion of work to the Department of Information Technology, Statewide Telecommunications. Delivery to any other office may result in non-payment. If property delivered, payment shall be paid in full within thirty (30) days after receipt of invoice and acceptance of the work to the State's satisfaction.

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Contractor Initials LEO
Date 6/17/2020
It is the responsibility of the Contractor to present detailed Time and Material (T&M) work completion forms in duplicate for each service performed on a per job, per day basis. Contractor invoices shall not be accepted without the appropriate material invoices and complete T&M work form(s). Only invoices delivered to the Department of Information Technology, Statewide Telecommunications will be honored. Detailed invoices shall be provided within 30 days of completed and State accepted work.

Signed Time and Material Documents
Both copies of the Time and Material (T&M) document shall be signed by the State's representative on site at the time of job completion verifying that the job activity or full completion has taken place for the time stated on the T&M. One copy of the T&M shall remain with the site contact. A second copy shall be returned to the Bureau of Statewide Communications with the actual Contractor invoice. Final invoices without accompanying signed T&M shall be rejected back to the Contractor.

Time & Material Document Items
Each T&M work order shall be forwarded to the Bureau of Statewide Communications along with, or prior to, billing and office payment.

Contractor shall report hours worked per technician (from and to time of day) and the total hours worked at the reported site on the reported day. Hours worked shall be listed in 1/4 hour increments (rounded up) per employee on job site, from the actual time of arrival to the time of departure, with a minimum billing allowance of one (1) hour. Time to travel to and from a site shall not be included in the labor hours charged. Travel time and mileage charges shall not be accepted. Overextending job requirements to utilize two technicians where one could perform a task in a reasonable manner shall not be accepted. Efficiency of personnel is a major concern. The State, at Its own discretion, may refuse any invoice based on inefficient use of labor.

Travel
Contractor shall be responsible for the transportation of personnel to the job site. The State shall not be charged mileage or labor during travel time including that time required to acquire or deliver supplies.

5. PAYMENT

Payments may be made via ACH or P-Card. Use the following link to enroll with the State Treasury for ACH payments: https://www.nh.gov/treasury
EXHIBIT D

RFB 2319-21 is incorporated here within.
I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that CONNECTIVITY POINT DESIGN AND INSTALLATION, LLC is a Maine Limited Liability Company registered to transact business in New Hampshire on March 04, 2020. I further certify that all fees and documents required by the Secretary of State’s office have been received and is in good standing as far as this office is concerned.

Business ID: 837992
Certificate Number: 0004924206

IN TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 2nd day of June A.D. 2020.

William M. Gardner
Secretary of State
Pursuant to Title 31 of the Maine Revised Statutes Annotated, Section 1566(4), the undersigned, being the Sole Member of Connectivity Point Design & Installation, LLC (the "Company"), hereby consents to the taking of the following action and hereby takes the following action, said action being stated in the form of and to be as effective as if taken by unanimous resolution or resolutions of the Sole Member at a meeting of the Company duly called and held at which meeting all the undersigned Sole Member was present throughout:

RESOLVED: that the Company be and hereby is authorized to enter into that certain service contract for Communication Systems Repair, Maintenance and Cabling Services, RFB 2319-21 with the State of New Hampshire, acting through its Department of Administrative Services, Division of Procurement and Support Services (the "Contract") in accordance with the terms of a bid submitted by the Company; and it was further

RESOLVED: that L. Douglas Watt, in his capacity as President of the Company, be and hereby is authorized on behalf of the Company to execute and deliver the Contract and any and all other documents and instruments necessary or appropriate to effectuate the transaction, as determined by the President, in his sole discretion; and it was further

RESOLVED: That L. Douglas Watt, President of the Company, be and hereby is authorized to certify to any person or entity that these Resolutions have been duly adopted by the Company in accordance with its Articles of Organization and Operating Agreement.

Dated: June 16, 2020

L. Douglas Watt, Its Sole Member

STATE OF MAINE

June 16, 2020

Personally appeared before me the above-named L. Douglas Watt, Sole Member of Connectivity Point Design & Installation, LLC, thereunto duly authorized, and acknowledged the foregoing to be true and correct to his personal knowledge and the foregoing instrument to be his free act and deed in said capacity.

Before me, Michelle Greenier
Notary Public

Name: Michelle Greenier
My Commission Expires: September 16, 2026
CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 06/11/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFER NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Cross Insurance-Portland
2331 Congress Street
Portland ME 04102

CONTACT NAME: Amanda Harding
PHONE (207) 780-1877
FAX (207) 780-6377
EMAIL address: aharding@crossagency.com

INSURED
Connectivity Point Design & Installation LLC
PO Box 1268
Auburn ME 04211-1268

INSURER(S) AFFORDING COVERAGE

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COVERAGES

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<td></td>
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<td></td>
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<td></td>
<td>UNINSURED MOTORIST: $1,000,000</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
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<td></td>
<td>AGGREGATE: $10,000,000</td>
</tr>
<tr>
<td>C</td>
<td>UMBRELLA LIABILITY</td>
<td>UHP9485768 07</td>
<td>03/15/2020</td>
<td>03/15/2021</td>
<td>EACH OCCURRENCE: $10,000,000</td>
</tr>
<tr>
<td></td>
<td>EXCESS LIAB</td>
<td></td>
<td></td>
<td></td>
<td>AGGREGATE: $10,000,000</td>
</tr>
<tr>
<td>D</td>
<td>WORKERS COMPENSATION AND EMPLOYERS LIABILITY</td>
<td>S1018002303</td>
<td>03/11/2020</td>
<td>03/11/2021</td>
<td>E.L. EACH OCCIDENT: $1,000,000</td>
</tr>
<tr>
<td></td>
<td>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED</td>
<td></td>
<td></td>
<td></td>
<td>E.L. DISEASE- EA EMPLOYEE: $1,000,000</td>
</tr>
<tr>
<td></td>
<td>[Mandatory in NH]</td>
<td></td>
<td></td>
<td></td>
<td>E.L. DISEASE- POLICY LIMIT: $1,000,000</td>
</tr>
<tr>
<td>E</td>
<td>Professional Liability/Errors &amp; Omissions</td>
<td>760-01-03-54-000</td>
<td>03/15/2020</td>
<td>03/15/2021</td>
<td>Limit: $1,000,000</td>
</tr>
</tbody>
</table>

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

State of New Hampshire is named as Additional insured with respect to General Liability when required by written contract. 30 day notice of cancellation applies, except for 10 days for nonpayment.

CERTIFICATE HOLDER

State of New Hampshire, Administrative Services, Bureau of Purchase and Property
25 Capitol Street, Room 102
Concord NH 03301

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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