



**BRANCH LOCATIONS:**

Concord	Tel: 224-2323	Fax: 224-4041
Dover	Tel: 740-3800	Fax: 740-3888
Salem	Tel: 893-3004	Fax: 893-3948
Stratham	Tel: 778-9585	Fax: 778-0268
Nashua	Tel: 889-5125	Fax: 889-9495

**Emergency (After hours and Holidays):**

Tel: 800-579-8723

**PACKING SLIPS:**

To show the product number, product name, brand name, quantity ordered and shipped, contract number, unit prices and extension prices.

**INVOICES:**

Invoicing shall be done on the basis of each order completed. Invoices shall clearly indicate the quantity, description, packaging, date of delivery, contract price and contract number.

CATEGORY	CATEGORY DISCOUNT OFFERED %
Commercial Lighting - Indoor & Emergency	26%-47%
Commercial Lighting - Outdoor	45%-64%
Conduit - Steel	65%
Conduit - Plastic	55%
Electrician Tools & Equipment	16%-24%
Fans & Related Accessories	45%
Fittings & Boxes - Plastic, Steel, Weatherproof	60%-90%
Fuses & Related Accessories	50%-70%
Miscellaneous Supplies	15%-50%
Motor Controls	70%-72%
Portable Cords	54%-68%
Transformers	27%-50%
Wire - Circuit Size	55%
Wire - Building	55%
Wire - Service Cable	55%
Wiring Devices	40%-85%
Wire Termination	30%-55%
Electrical Distribution Equipment	73%-78%
Raceway	21%-60%
Fasteners	55%

**CATEGORY CLARIFICATION:**

The following categories are provided as definition guidelines. Discounts will be based on the categories below and **must** be applied to any item logically falling within the category below unless the exception is specified within the bidder's response. Discounts for each category will be supplied in the offer section form

Items offered by the contract may be sold under this contract provided it falls within the contracts scope.

- 1) **COMMERCIAL LIGHTING** – Indoor And Emergency: Any commercial grade lighting product, except for lamps or ballast and intended for indoor use
- 2) **COMMERCIAL LIGHTING** – Outdoor: Any commercial grade lighting product, except for lamps or ballast and intended for outdoor use
- 3) **CONDUIT – Steel**: Enclosed steel casing to run wires or cables through for protection. IE. EMT or rigid to include fittings
- 4) **CONDUIT – Plastic**: Enclosed plastic casing to run wires or cables through for protection to include fittings.
- 5) **ELECTRICIAN TOOLS AND RELATED ACCESSORIES**: Any industry related tool and accessory including, but not limited to, test equipment, circuit tracers and hand tools
- 6) **FANS AND RELATED ACCESSORIES**: Includes any motorized fan and related accessory
- 7) **FITTINGS & BOXES – Plastic, Steel, Weatherproof**: Any electrical fitting and any electrical box made of steel or plastic to include channel (uni-strut) and its associated parts as well as bell boxes and covers
- 8) **FUSES AND RELATED ACCESSORIES**: Includes plug, cartridge, time delay and glass fuses as well as blocks and holders
- 9) **MISCELLANEOUS SUPPLIES**: Any UN – categorized item or accessory not logically found within the other categories listed
- 10) **MOTOR CONTROLS**: Any contactor, control relay or other device used to control single or multiple motors

- 11) **PORTABLE CORDS:** Includes mass produced extension cords, power centers, drop lights and accessories
- 12) **TRANSFORMERS:** Any device utilized for changing the voltage of an electrical supply
- 13) **WIRE-Circuit Size:** Includes THHN or TFFN solid or stranded wire, telephone, thermostat, Cat-5, coaxial wire and accessories
- 14) **WIRE – Building:** Includes romex, mc, and uf. Seal tite, sjo, soo (rubber cord) in various wire sizes and configurations
- 15) **WIRE – Service Cable:** includes seu, 500 mcm and other thick wire used to carry the main supply from power stations to structures
- 16) **WIRING DEVICES:** Includes switches, receptacles, dimmers, toggles, gfi's, plates both metal and plastic speed and fan control, lamp holders all colors, finishes and configurations
- 17) **WIRE TERMINATION:** Includes wire nuts, ty-raps, tapes, splice kits, lugs, butt splices, wire and cable accessories
- 18) **ELECTRICAL DISTRIBUTION EQUIPMENT:** Includes panels, breakers, disconnects, enclosures and associated equipment
- 19) **RACEWAY:** To include both metal and plastic materials, all fittings, boxes, colors and sizes
- 20) **FASTENERS:** To include various nuts, bolts, washers, screws, anchors, drill bits, threaded rod and associated material

FOR ADDITIONAL INFORMATION CONTACT:

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