

STATE OF NEW HAMPSHIRE
Department of Administrative Services
Division of Procurement and Support Services
Bureau of Purchase and Property
State House Annex, Room 102
Concord, New Hampshire 03301

Date: September 15, 2020

NOTICE OF CONTRACT
PRICE REVISIONS - 09/15/2020

COMMODITY: VANS, PASSENGER AND HANDICAPPED EQUIPPED

NIGP: 071-9200

CONTRACT NO.: 8002461

CONTRACTOR: ALLIANCE BUS GROUP, INC. **CONTRACTOR #:** 291096 B001
1926 HYANNIS COURT
COLLEGE PARK GA 30337

CONTACT PERSON: JIM BORSARI
TELEPHONE NO.: 800-572-6959
TELEPHONE NO.: 603-402-7025
E-MAIL: jimborsari@alliancebusgroup.com

EFFECTIVE FROM: DECEMBER10, 2018 THROUGH SEPTEMBER 30, 2021

PAYMENT: Payment method (P-Card or ACH). Payments shall be made via ACH or Procurement Card (P-card = Visa Credit Card) Unless otherwise specified by the state of New Hampshire.
Eligible participants shall negotiate their own payment methods with Contractor.

INVOICING & TERMS: Invoices shall be submitted after completion of work to the requesting agency. Payment shall be paid in full within thirty (30) days after receipt of invoice and acceptance of the work to the State's satisfaction.

DELIVERY TIME: Within 180 calendar days from placement of order.

F.O.B.: F.O.B. Destination to any location within the State of New Hampshire

ORDERING: State agencies will place their orders by electronic order entry .
Eligible participants will utilize their own individually established ordering procedures.

QUESTIONS: Direct any questions to Alan Hofmann, Purchasing Manager at 603-271-2550 or alan.hofmann@sdas.nh.gov

ELIGIBLE PARTICIPANTS:

Political sub-divisions (counties, cities, towns, school districts, special district or precinct, or any other governmental organization), or any nonprofit agency under the provisions of section 501c of the federal internal revenue code, are eligible to participate under this contract whenever said sub-division or nonprofit agency so desires. These entities are autonomous and may participate at their sole discretion. In doing so, they are entitled to the prices established under the contract. However, they are solely responsible for their association with the Contractor. The State of New Hampshire assumes no liability between the Contractor and any of these entities.

TERMINATION:

The State of New Hampshire shall have the right to terminate the purchase contract at any time by giving the Contractor a thirty (30) day written notice.

PRICE ADJUSTMENTS:

The Contractors may request price increases during the term of the contract, however price increase for any product shall not be in excess of prices being charged to the general trade or the Contractor's best/preferred customer at the time of delivery. Written notice of an impending price increase, including substantiation for it, must be submitted in writing to Bureau of Purchase & Property, 25 Capitol Street, Rm. 102, Concord, NH 03301, no less than thirty(30) days prior to the effective date of said price increase. The State reserves the right to reject any price increases it deems unreasonable.

Updated Published Price List MUST be e-mailed to alan.hofmann@das.nh.gov

Price decreases shall become effective immediately as they become effective to the general trade or the Contractor's best/preferred customer

VEHICLE AND OPTIONAL FEATURE PRICING FOR OPTION PERIODS:

Subject to the provisions of SP 5.5 Price Adjustments, the price of the vehicles and of the optional features for each option period shall be the unit price established in the initial Schedule adjusted by multiplying the Base Order Price by the following fraction:

$$\frac{\text{Preliminary Index Number on Month Prior to Notice of Exercise of Option}}{\text{Index Number on Effective Date of the Contract}}$$

The Index shall be the Producer Price Index for Truck and Bus Bodies, Series No. 1413 published by the United States Department of Labor or if such Index is no longer in use, then such replacement which is most comparable to the Index as may be designated by the Bureau of Labor Statistics, or as agreed by the parties. Price Adjustments Section GC 9.6, Changes of Law, provides for price adjustments because of changes of law. Notwithstanding that provision, a chassis model price increase shall be considered when a model year change is specific to the automotive or van industry. The Contractor shall provide a certification from the manufacturer to justify the chassis model price increase. The price may be adjusted only in the same amount as the price increase to the Contractor. The Contractor shall submit the request and all necessary documentation to the Bureau of Purchase and Property. The documentation of such factors shall be provided by the dealer. Should the Bureau of Purchase and Property not grant this price increase, the vehicle(s) affected by the chassis or manufacturers price increase may be removed by the Bureau of Purchase and Property's purchasing schedule upon the responsible dealer's request.

A minimum of 60 calendar days advance written notice of price increase is required which is to be accompanied by sufficient documentation to justify the requested increase.

SPECIAL PROVISIONS:

RFB #2117-19 is incorporated here within.

PRICING PAGE:

ITEM #3

2021 FORD TRANSIT T-3500HD (5c) MODIFIED NARROW BODY SHUTTLE VAN

\$ 60,366.00

Pricing for the following options:

a)	Curb-side lift placement in lieu of rear		\$ <u>144.00</u>
b)	Shift N Step with Abilitrax floor		\$ <u>4,885.00</u>
c)	Passenger entrance using copilot door		\$ <u>4,363.00</u>
d)	Ford Extended Warranty	Base Care	\$ <u>1,758.00</u>
		Extended Care	\$ <u>1,824.00</u>
e)	GPS system (no cameras)		\$ <u>300.00</u>
f)	1TB DVR Camera system (4 cameras, no GPS)		\$ <u>2,520.00</u>
g)	1 TB DVR w/ GPS (4 cameras)		\$ <u>2,652.00</u>
h)	Tire pressure monitoring system		\$ <u>INCLUDED</u>
i)	Credit for deletion of MorRyde Suspension		\$ <u>NOT AVAILABLE</u>
j)	Intermotive EcoStar, or equal		\$ <u>665.00</u>
k)	34-36" Freedman Foldaway Seat		\$ <u>623.00</u>
l)	17-18" Freedman fixed seat		\$ <u>933.00</u>
m)	34-36" Freedman Fixed Seat		\$ <u>1,174.00</u>
n)	Credit for seat delete when standard seats	Single	\$ <u>(-638.00)</u>
	are deleted	Double	\$ <u>(-723.00)</u>
o)	Front Crossover Mirror		\$ <u>536.00</u>
p)	Q'Straint GO2 Oxygen Cylinder Securement installed with L track		\$ <u>273.00</u>
q)	Motorola XPR-2500 mobile radio as per NHDOT specifications		\$ <u>900.00</u>

r)	Mobile Radio Antenna Prep: Location of radio antenna to be determined by buyer with 5/8" I.D. conduit with antenna pull wire termination to be determined by buyer.	\$ <u>120.00</u>
s)	ADA fixed-route vehicle requirements including, but not limited to, pull cords, touch tape in wheelchair areas, an overhead stop request sign with auditory stop indication, a public-address system amplifier with hand held microphone	\$ <u>1,741.00</u>
t)	Sportworks bike rack (model DL2 or Ford Transit equivalent)	\$ <u>1,819.00</u>
u)	Luminator Mobilite (or equal) Front and Side Electronic Destination Sign - Electronic front and side route and destination signs that are easily programmable by the transit operator. Lights must be LED with automatic brightness adjustment and should be easily read from 130 degrees.	\$ <u>5,887.00</u>
v)	Affix logo to driver, passenger, and rear doors	\$ <u>30.00</u>
w)	Credit for OEM Floor as specified in 5.6	\$ <u>(-5,177.00)</u>
x)	3.2L Power Stroke Diesel	\$ <u>N/A</u>
y)	Running Board for side entry door as per section 4.0(p)	\$ <u>185.00</u>
z)	XL3® Hybrid Electric Drive System or equal	\$ <u>14,599.00</u>
a1)	Auxiliary heater, minimum of 20,000 BTU	\$ <u>1,353.00</u>
a2)	Raised roof for the Transit 350	\$ <u>1,523.00</u>
a3)	Driver Shield - Installed (added due to covid -19)	\$ <u>550.00</u>