

STATE OF NEW HAMPSHIRE  
Dept. of Administrative Services  
Div. of Procurement and Support Services  
Bureau of Purchase and Property  
State House Annex  
Concord, New Hampshire 03301

**Date:** July 6, 2020

**NOTICE OF CONTRACT**

**COMMODITY:** SAFETY SHOES

**CONTRACT NO.:** 8002698

**NIGP:** 800-0000

**VENDOR:** Saf-Gard Safety Shoe Company **VENDOR #:** 318897  
2701 Patterson Street  
Greensboro NC 27407

**CONTACT PERSON(S):** Brent Becker  
**Tel. No.:** 860-549-7221  
**E-Mail:** [bbecker@safgard.com](mailto:bbecker@safgard.com)

Kenneth Herbaugh  
**Tel. No.:** 412-715-4490  
**E-Mail:** [kherbaugh@safgard.com](mailto:kherbaugh@safgard.com)

**EFFECTIVE FROM:** June 1, 2020 through May 31, 2024

**PAYMENT & TERMS:** Payments shall be made via: Procurement Card (P-Card–Visa Credit Card) or ACH Orders charged upon delivery/shipment.

**INVOICING & PAYMENTS:** Invoices shall be submitted after completion of work to the requesting agency. Payment shall be paid in full within thirty (30) days after receipt of invoice and acceptance of the work to the State’s satisfaction.

**DELIVERY TIME:** Within 10 working days from placement of order.

**MINIMUM ORDERS:** There is no minimum order required under this contract.

**F.O.B.:** F.O.B. Destination to any location within the State of New Hampshire

**ORDERING:** State agencies will place their orders by electronic order entry, by e-mail, by FAX, or they may establish a standard delivery order. Eligible participants will utilize their own individually established ordering procedures. Agencies will establish an open PO for the vendor or utilize a P-card to make purchases.

Agencies may go to Saf-Gard 2020 Catalog Download Link:  
<https://spaces.hightail.com/receive/dEa5DuqUgE> to place orders

**QUESTIONS:** Loretta Razin at [Loretta.Razin@NH.Gov](mailto:Loretta.Razin@NH.Gov) or call 603-271-0579

**PRODUCTS & PRICING:**

Discount is based on MSRP (manufacturer suggested retail price)

| MANUFACTURER  | Average % DISCOUNT IN STORE | Average % DISCOUNT ONLINE |
|---|-----------------------------|---------------------------|
| Hystest, Wolverine, Caterpillar, Bates, Hush Puppies, Harley-Davidson, Merrell Work | 20% - 25%                   | 20% - 25%                 |
| SR Max, Caroline, Timberland Pro, Skechers, Reebok, Rockport Works, Keen, Avenger   | 20% - 25%                   | 20% - 25%                 |
| Ariat, Thorogood, Dr Martens, Chippewa, Danner, Dunlop, Faffin, Florsheim Work      | 20% - 25%                   | 20% - 25%                 |
| Justin, Iron Age, Michelin Muck, New Balance, Rocky, LaCrosse, Nautilus, Oliver,    | 20% - 25%                   | 20% - 25%                 |
| Puma Safety, Tingley, Under Armour, Twisted X, Work Zone, 5.11 Tactical, Charhartt  | 20% - 25%                   | 20% - 25%                 |
| Blundstone, and all other stocked   | 20% - 25%                   | 20% - 25%                 |

Overall average discount of 20%-25% off Saf-Gard's retail price list with deeper discounts on many styles. The discount varies by style. Pricing will be firm through May 31, 2022. Prices will then be adjusted annually but the overall average discount will remain the same. This applies to all other manufacturer's brands that Saf-Gard stocks now or in the future.

| COUNTY       | INDICATE COUNTIES PARTICIPATING IN |
|--------------|------------------------------------|
| Coos         | x                                  |
| Carroll      | X                                  |
| Grafton      | X                                  |
| Belknap      | X                                  |
| Sullivan     | X                                  |
| Merrimack    | X                                  |
| Strafford    | X                                  |
| Cheshire     | X                                  |
| Hillsborough | X                                  |
| Rockingham   | x                                  |

Shoemobiles also available. The availability and frequency of this service is based on the number of individuals in need of safety shoes. Each shoemobile typically stocks 65-75 different styles for immediate delivery. Our local Territory Manager, Brent Becker, handles the scheduling of our mobile shoe stores and will manage all aspects of footwear program on behalf of Saf-Gard.