STATE OF NEW HAMPSHIRE  
Dept. of Administrative Services  
Div. of Procurement and Support Services  
Bureau of Purchase and Property  
State House Annex  
Concord, New Hampshire 03301

NOTICE OF CONTRACT

Date: July 6, 2020

COMMODITY: Automatic External Defibrillators (AED’s)  
Defibtech

CONTRACT NO.: 8002699

NIGP: 465-1400

VENDOR: LifeSavers Inc  
VENDOR #: VC #166730  
39 Plymouth Street  
Fairfield, NJ 07004

CONTACT PERSON: Bob Stickel  
Tel. No.: 973-244-9111 or 866-641-1200  
Fax No.: 973-244-1666  
E-Mail: Bob@lifesaversinc.com

EFFECTIVE FROM: July 1, 2020  Through: June 30, 2023

Prior to placing an order, please contact Bill Wood, NH Department of Safety, Bureau of Emergency Medical Services, at (603)-223-4228 or William.Wood@dos.nh.gov for guidance in the products being ordered.

AED’s in New Hampshire must be registered with the NH Bureau of Emergency Medical Services.

DELIVERY TIME: Ten (10) Business days from placement of order.

F.O.B.: Destination  
TERMS: Net 30

ORDERING: By telephone or fax (see above)

MINIMUM ORDERS: There is no minimum order required under this contract.

INVOICING & PAYMENTS: All invoicing is to reflect contract number and all invoices are to be sent to the requesting agency.

Warranty: For a period of not less than the manufacturer’s standard period of time, or five (5) years, whichever is longer, from the date the items are received, inspected and accepted by the State of New Hampshire.

QUESTIONS: Loretta Razin at Loretta.Razin@DAS.NH.GOV or call 603-271-0579
PRODUCTS & PRICES: LifeLine with 7 Yr Warranty (Battery DCF-110) - PORTABLE
Total Delivered Price per Unit: $849.00

AED’s shall include the following and shall comply with the above specifications, at a minimum:
• 1 (one) AED
• 1 (one) Carry Case (to accommodate AED, 1 (one) spare set of adult defibrillation pads and spare battery/batteries(s))

Package #1 (Portable/ Mobile)
• 1 (one) Battery pack as follows:
  • Defibtech: 7-Year Battery
• 1 (one) CPR Equipment Kit (which includes at minimum: CPR mask, scissors, razor, cloth or wipes, waste bag and 1 (one) pair of disposable gloves)
• 1 (one) set of Adult Defibrillation Pad(s) (Defibtech) with current expiration date.
• 1 (one) AED user training aid for device “in-service” education
• AED vendor Customer Service contact information for the duration of the contract
• 1 (one) copy of the current New Hampshire “Automated External Defibrillator” statutes (available through the NH Department of Safety, Bureau of Emergency Medical Services) to include written notice (with contact information) to AED purchaser of requirement to register AED’s with NH Fire & EMS Academy.

LifeLine with 7 Yr Warranty (Battery DCF-110) - Fixed Location
Total Delivered Price per Unit: $917.00

Package 2 (Fixed Location)
• Package #2 includes Package #1 items and the following:
• 1 (one) AED wall-mounted cabinet (basic, non-alarmed, non-strobe
• 1 (one) 3-Way AED Wall Sign
• 2 (two) AED Facility Equipped Window Decals

OPTIONAL:
Defibtech “Lifeline”:
DDP-100 Adult Defibrillation Pads $49.80
DDP-200P Pediatric Defibrillation Pads $89.25
DCF-200 5-year Battery Pack w/9v battery $152.10
DCF-210 7-year Battery Pack w/9v battery $188.10
DAC-420 Rescue Pack (CPR Equipment) $22.50

BALANCE OF PRODUCT LINE ITEMS
Agencies may purchase additional accessories other related items at 5-60% Off Manufacturer’s List Price.

ELIGIBLE PARTICIPANTS:
Political sub-divisions (counties, cities, towns, school districts, special district or precinct, or any other governmental organization), or any nonprofit agency under the provisions of section 501c of the federal internal revenue code, are eligible to participate under this contract whenever said sub-division or nonprofit agency so desires. These entities are autonomous and may participate at their sole discretion. In doing so, they are entitled to the prices established under the contract. However, such entities shall be solely responsible for their association with the successful Vendor. The State of New Hampshire shall assume no liability as may arise from such an association between the successful Vendor and any such eligible participants.
DELIVERY LOCATIONS:
Current State of New Hampshire agency/institution locations which, if you are awarded a contract, you are expected to service.

SPECIFICATION COMPLIANCE:
Unless otherwise specified by the Bureau of Purchase and Property, all equipment offered by the Contractor must be new; shall not be used, rebuilt, refurbished; shall not have been used as demonstration equipment, and shall not have been placed anywhere for evaluation purposes.

Automated External Defibrillators (AED's) shall be in accordance with the following specifications:

- Shall meet the 2010 American Heart Association/Emergency Care Committee (AHA/ECC) cardiopulmonary resuscitation requirements. The AED’s shall be capable of being upgraded to future AHA/ECC requirements by the user.
- US Food and Drug Administration (USFDA) approved
- Bi-Phasic Shock Delivery
- AED’s shall be capable of having cardiac arrest events data downloaded for post-event review. (the actual download equipment with contract pricing shall be optional for purchase by the AED agency)
- Prompts that is visual and auditory (in English) providing the user with AED uses instructions. These prompts must provide detailed directions with one or more pictures/diagrams showing user best/most appropriate locations for defibrillation pad(s) placement.
- Elapsed Time
- Internal capability to record and abstract with a minimum of 15 minutes recording time of an incident event
- Pre-approved “Medical Authorization” form for USFDA compliance (if necessary) for ordering organization contact information
- Printed Operator’s Guide (in English)
- 1 (one) set Adult Defibrillation Pad(s) with a minimum of a 2-year expiration date. Defibrillation Pad(s) shall be pre-gelled, self-adhesive, one-time use and disposable
- Lithium battery with an operational user life of a minimum of four years
- Pediatric patient capability
- Device shall be able to perform: daily automatic self-tests (to include, but not limited to: internal test, circuitry, waveform delivery system, defibrillation pad(s) connection status and battery status
  - Battery Insertion Test – upon battery insertion, automatic internal self-test for device readiness with visual or auditory status update.
  - Green “ready” status indicator identifying device available for use. Audible and/or visual indicator identifying need for device maintenance
- 24 hour per day Vendor or Manufacturer technical support