

State Of New Hampshire Monthly Revenue Focus

Department of Administrative Services

Commissioner Donald S. Hill

December
FY 2007

Monthly Revenue Summary

	<u>FY 07</u>	<u>Plan</u>	<u>Inc/(Dec)</u>
Gen & Educ	\$ 189.4	\$ 195.4	\$ (6.0)
Highway	\$ 24.0	\$ 20.2	\$ 3.8
Fish & Game	\$ 0.4	\$ 0.5	\$ (0.1)

Current Month Analysis

General & Education Funds	<i>FY07 Actuals</i>	<i>FY07 Plan</i>	<i>Actual vs. Plan</i>
Business Profits Tax	\$ 61.2	\$ 52.5	\$ 8.7
Business Enterprise Tax	28.0	33.0	(5.0)
Subtotal	89.2	85.5	3.7
Meals & Rooms Tax	14.3	15.0	(0.7)
Tobacco Tax	10.9	12.3	(1.4)
Liquor Sales and Distribution	13.4	15.0	(1.6)
Interest & Dividends Tax	4.1	3.2	0.9
Insurance Tax	19.3	19.6	(0.3)
Communications Tax	5.9	6.2	(0.3)
Real Estate Transfer Tax	10.6	14.3	(3.7)
Estate & Legacy Tax	0.1	0.3	(0.2)
Court Fines & Fees	2.3	2.3	-
Securities Revenue	0.5	0.4	0.1
Utility Tax	0.5	0.6	(0.1)
Board & Care Revenue	2.4	1.0	1.4
Beer Tax	1.0	1.0	-
Racing Revenue	0.2	0.3	(0.1)
Other	3.7	4.3	(0.6)
Transfers from Lottery/Pari-Mutuel	5.7	6.5	(0.8)
Tobacco Settlement	-	-	-
Utility Property Tax	5.1	6.0	(0.9)
State Property Tax	-	-	-
Subtotal	189.2	193.8	(4.6)
Net Medicaid Enhancement Rev	0.1	0.1	(0.0)
Recoveries	0.1	1.5	(1.4)
Total	\$ 189.4	\$ 195.4	\$ (6.0)

Unrestricted Revenue from the General and Education Funds for December totaled \$189.4 million, which was below the plan by \$6.0 million and below prior year by \$5.4 million. Year to date revenue totaled \$877.5 million, ahead of plan by \$9.5 million and prior year by \$2.0 million.

Business Taxes collections for December totaled \$89.2 million, which was ahead of plan by \$3.7 million and above prior year by \$5.0 million. Year to date revenue of \$253.8 million was above plan by \$40.2 million and ahead of prior year by \$12.8 million. According to the Department of Revenue, approximately \$18.0 million of audit collections have been received through December. In December, calendar year taxpayers remitted their 4th quarter estimated Business Tax payments. The next major collection month is March when calendar year corporations file their 2006 annual tax returns. Through December, the state receives approximately 40% of total anticipated business tax collections for the year (See chart on next page).

Revenue from the **Meals and Rooms Tax** (M&R) on a year to date basis is tracking \$4.7 million (4.0%) below plan but \$4.4 million (3.9%) above prior year. The **Tobacco Tax** is also tracking behind plan year to date by \$2.5 million (3.0%) and \$4.0 million (5.2%) behind prior year.

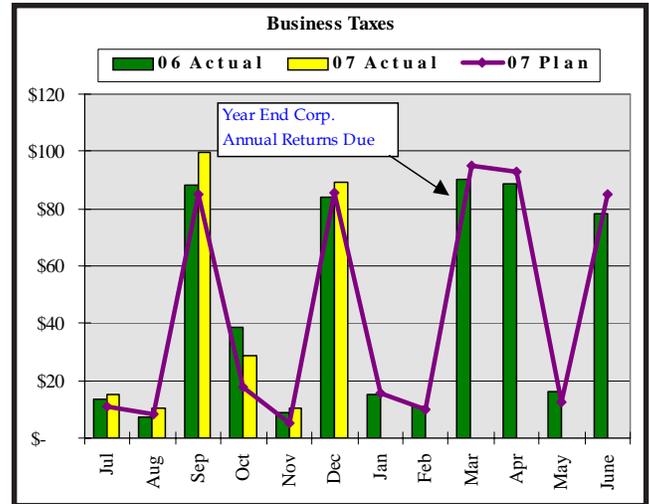
Although **Liquor Sales** have tracked closely with plan through November, holiday sales were not as strong as expected, leaving December revenue of \$13.4 million short of plan by \$1.6 million.

The **Real Estate Transfer Tax** continues to lag plan. On a year to date basis, collections totaled \$79.8 million, falling short of plan by \$22.6 million and prior year by \$14.0 million (14.9%).

Securities Revenue for the month was on track with plan but \$7.0 million less when compared with the prior year as a result of timing differences. During December 2005 revenue expected for January was received early.

The 3rd **Education Grant Payment** in the amount of \$141.8 million was processed in December. To date \$331.5 million of adequacy grants have been paid. The final grant payment is scheduled for April 1.

RET Growth Analysis (In Millions)						
	Jul	Aug	Sep	Oct	Nov	Dec
FY07	16.5	12.3	13.5	11.7	15.2	10.6
Plan	18.2	18.5	18.6	16.5	16.3	14.3
Month over(under) plan	(1.7)	(6.2)	(5.1)	(4.8)	(1.1)	(3.7)
% Month over(under) Plan	-9%	-34%	-27%	-29%	-7%	-26%
YTD over(under) Plan	(1.7)	(7.9)	(13.0)	(17.8)	(18.9)	(22.6)
% YTD over(under) Plan	-9%	-22%	-24%	-25%	-21%	-22%
% YTD over(under) Prior Year	-1%	-14%	-17%	-18%	-13%	-15%



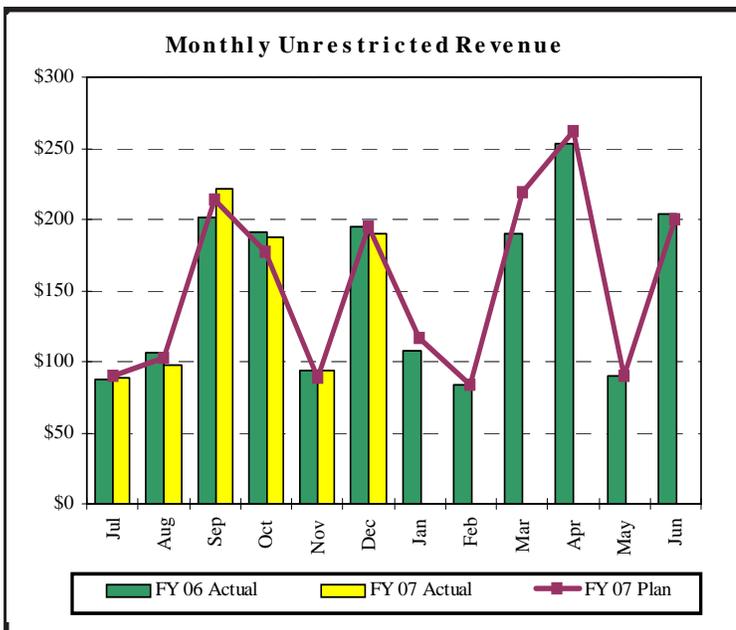
General & Education Funds Comparison to FY 06

General & Education Funds	Monthly			Year-to-Date			
	FY07 Actuals	FY06 Actuals	Inc/(Dec)	FY07 Actuals	FY06 Actuals	Inc/(Dec)	% Inc/(Dec)
Business Profits Tax	\$ 61.2	\$ 37.8	\$ 23.4	\$ 148.7	\$ 104.3	\$ 44.4	42.6%
Business Enterprise Tax	28.0	46.4	(18.4)	105.1	136.7	(31.6)	-23.1%
Subtotal	89.2	84.2	5.0	253.8	241.0	12.8	5.3%
Meals & Rooms Tax	14.3	13.9	0.4	116.1	111.7	4.4	3.9%
Tobacco Tax	10.9	12.3	(1.4)	73.3	77.3	(4.0)	-5.2%
Liquor Sales and Distribution	13.4	13.6	(0.2)	69.0	65.5	3.5	5.3%
Interest & Dividends Tax	4.1	3.3	0.8	22.1	18.2	3.9	21.4%
Insurance Tax	19.3	19.5	(0.2)	42.7	42.3	0.4	0.9%
Communications Tax	5.9	5.8	0.1	36.2	35.7	0.5	1.4%
Real Estate Transfer Tax	10.6	14.0	(3.4)	79.8	93.8	(14.0)	-14.9%
Estate & Legacy Tax	0.1	0.4	(0.3)	0.5	3.9	(3.4)	-87.2%
Court Fines & Fees	2.3	2.5	(0.2)	15.1	14.3	0.8	5.6%
Securities Revenue	0.5	7.5	(7.0)	2.7	9.7	(7.0)	-72.2%
Utility Tax	0.5	0.5	-	3.2	3.2	-	0.0%
Board & Care Revenue	2.4	1.0	1.4	9.8	6.3	3.5	55.6%
Beer Tax	1.0	1.0	-	6.9	6.9	-	0.0%
Racing Revenue	0.2	0.2	-	1.4	1.4	-	0.0%
Other	3.7	4.3	(0.6)	22.0	22.6	(0.6)	-2.7%
Transfers from Lottery/Pari-Mutuel	5.7	4.5	1.2	31.6	29.4	2.2	7.5%
Tobacco Settlement	-	-	-	-	0.5	(0.5)	-100.0%
Utility Property Tax	5.1	4.5	0.6	10.7	9.1	1.6	17.6%
State Property Tax	-	-	-	-	-	-	-
Subtotal	189.2	193.0	(3.8)	796.9	792.8	4.1	0.5%
Net Medicaid Enhancement Rev	0.1	1.0	(0.9)	75.0	73.1	1.9	2.6%
Recoveries	0.1	0.8	(0.7)	5.6	9.6	(4.0)	-41.7%
Total	\$ 189.4	\$ 194.8	\$ (5.4)	\$ 877.5	\$ 875.5	\$ 2.0	0.2%



Year-to-Date Analysis

General & Education Funds	General		Education		Total		
	Actual	Plan	Actual	Plan	Actual	Plan	Actual vs. Plan
Business Profits Tax	\$ 122.2	\$ 83.2	\$ 26.5	\$ 26.3	\$ 148.7	\$ 109.5	\$ 39.2
Business Enterprise Tax	34.6	29.1	70.5	75.0	105.1	104.1	1.0
Subtotal	156.8	112.3	97.0	101.3	253.8	213.6	40.2
Meals & Rooms Tax	111.8	116.4	4.3	4.4	116.1	120.8	(4.7)
Tobacco Tax	33.0	37.7	40.3	38.1	73.3	75.8	(2.5)
Liquor Sales and Distribution	69.0	70.1	-	-	69.0	70.1	(1.1)
Interest & Dividends Tax	22.1	17.6	-	-	22.1	17.6	4.5
Insurance Tax	42.7	42.6	-	-	42.7	42.6	0.1
Communications Tax	36.2	36.9	-	-	36.2	36.9	(0.7)
Real Estate Transfer Tax	53.2	69.0	26.6	33.4	79.8	102.4	(22.6)
Estate & Legacy Tax	0.5	1.8	-	-	0.5	1.8	(1.3)
Court Fines & Fees	15.1	15.0	-	-	15.1	15.0	0.1
Securities Revenue	2.7	2.4	-	-	2.7	2.4	0.3
Utility Tax	3.2	3.3	-	-	3.2	3.3	(0.1)
Board & Care Revenue	9.8	6.0	-	-	9.8	6.0	3.8
Beer Tax	6.9	6.9	-	-	6.9	6.9	-
Racing Revenue	1.4	1.8	-	-	1.4	1.8	(0.4)
Other	22.0	23.1	-	-	22.0	23.1	(1.1)
Transfers from Lottery/Pari-Mutuel	-	-	31.6	32.5	31.6	32.5	(0.9)
Tobacco Settlement	-	-	-	-	-	-	-
Utility Property Tax	-	-	10.7	12.0	10.7	12.0	(1.3)
State Property Tax	-	-	-	-	-	-	-
Subtotal	586.4	562.9	210.5	221.7	796.9	784.6	12.3
Net Medicaid Enhancement Rev	75.0	75.1	-	-	75.0	75.1	(0.1)
Recoveries	5.6	8.3	-	-	5.6	8.3	(2.7)
Total	\$ 667.0	\$ 646.3	\$ 210.5	\$ 221.7	\$ 877.5	\$ 868.0	\$ 9.5



Excluding State Property Tax

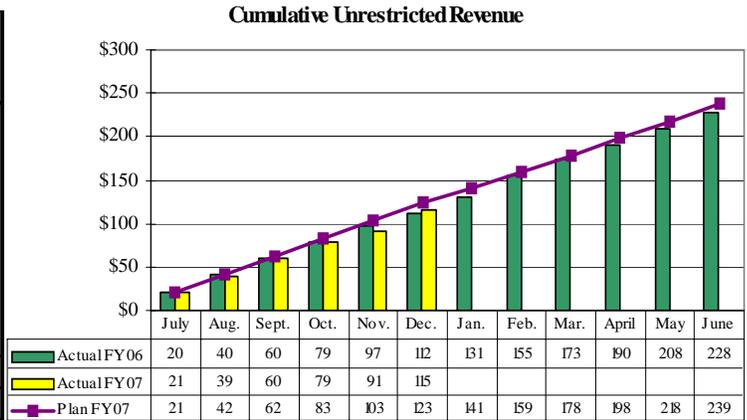
Education Trust Fund Statement of Activity - FY 2007 July 1, 2006 to December 31, 2006	
Description	In Millions
Beginning Surplus (unaudited)	\$ 8.4
Unrestricted Revenue - See above	210.5
Transfers from General Fund Appropriations (net)	-
Expenditures	
Education Grants & Adm Costs	(334.3)
Ending Surplus (Deficit)	\$ (115.4)



Year-to-Date Analysis

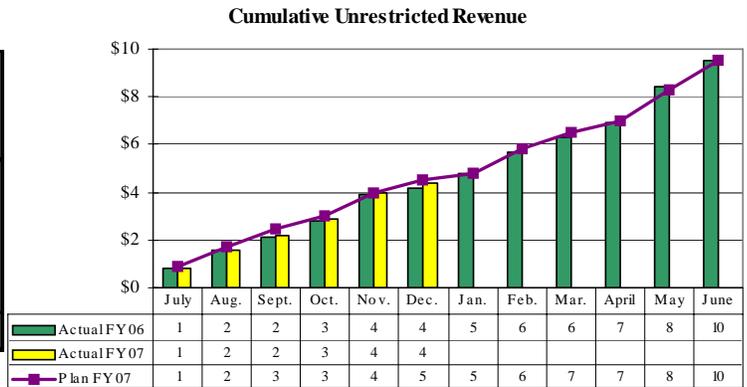
Highway Fund

<i>Revenue Category</i>	<i>FY 07 Actuals</i>	<i>FY 07 Plan</i>	<i>Actual vs. Plan</i>
Gasoline Road Toll	\$ 66.3	\$ 70.0	\$ (3.7)
Miscellaneous	2.7	6.5	(3.8)
Motor Vehicle Fees			
MV Registrations	33.4	33.6	(0.2)
MV Operators	6.2	6.5	(0.3)
Inspection Station Fees	1.9	2.1	(0.2)
MV Miscellaneous Fees	2.1	1.9	0.2
Certificate of Title	2.4	2.8	(0.4)
Total Fees	46.0	46.9	(0.9)
Total	\$ 115.0	\$ 123.4	\$ (8.4)



Fish & Game Fund

<i>Revenue Category</i>	<i>FY 07 Actuals</i>	<i>FY 07 Plan</i>	<i>Actual vs. Plan</i>
Fish and Game Licenses	\$ 3.7	\$ 3.8	\$ (0.1)
Fines and Penalties	0.1	0.2	(0.1)
Miscellaneous Sales	0.2	0.2	-
Federal Recoveries Indirect Costs	0.4	0.3	0.1
Total	\$ 4.4	\$ 4.5	\$ (0.1)



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