

PRELIMINARY ACCRUAL - UNAUDITED

State Of New Hampshire Monthly Revenue Focus

Department of Administrative Services

Commissioner Donald S. Hill

June
FY 2007

This June 2007 Monthly Revenue Focus represents **PRELIMINARY ACCRUAL** for fiscal 2007 and is **UNAUDITED**. This report includes cash collected during FY07 and preliminary accounts receivable adjustments. Final accrual results will be available at the conclusion of the audit after year-end accounts receivable and other adjustments are analyzed. In doing comparisons to the prior year, note that fiscal 2006 revenues represent final audited results.

Fiscal 2007 unrestricted revenue for the General and Education funds totaled \$2,275.7 million, which exceeded the plan by \$72.4 million. This strong fiscal year performance over plan was seen primarily from Business Taxes and Interest & Dividends Tax.

Business Taxes (BPT & BET) totaled \$591.9 million for the year, which were \$68.0 million ahead of plan and \$45.7 million (8.4%) above the prior year. The growth in FY 07 was a combination of audit revenue collections during the year and increases in final returns and extensions filed in March and April. During June and the 13th accounting period transfers were done to more accurately reflect the collections for BPT and BET and the allocation between the General and Education Funds.

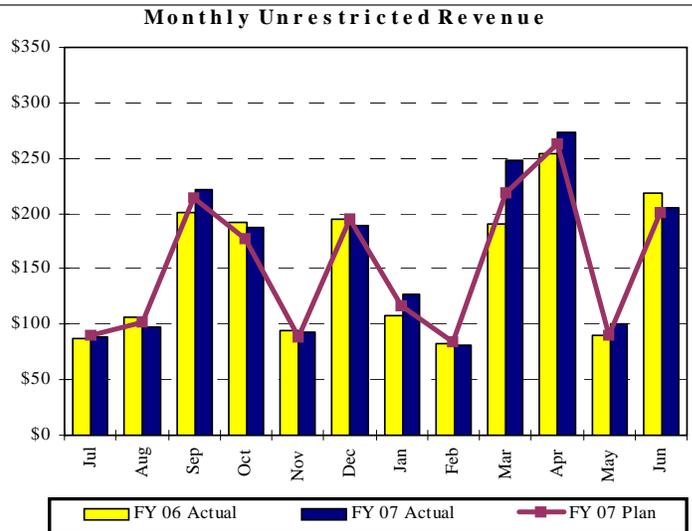
Interest & Dividends Tax (I & D) collections were \$107.8 million and were above plan by \$34.5 million and \$27.3 million (33.9%) above prior year. Stronger economic growth and higher interest and dividend activity resulted in many new taxpayers exceeding exemption thresholds.

The Real Estate Transfer Tax (RET) performed below expectations with receipts totaling \$137.4 million, which were below the plan by \$43.6 million (24.1%) and below prior year by \$21.3 million (13.4%). See table on next page for the trend of RET as it relates to the real estate market slowdown.

The Tobacco Tax collected \$138.1 million for the year, \$6.4 million below plan and \$12.7 million (8.4%) below prior year due to a decrease in demand for tobacco products.

Although the Meals and Rooms Tax (M&R) performed below expectations with receipts totaling \$208.0 million, which were \$9.6 million (4.4%) below plan, M&R exceeded the prior year by \$7.1 million (3.5%).

The **Other** category saw receipts of \$88.5 million, which were \$27.4 million above plan. During June the Treasury Dept. processed a \$24.8 million escheatment, which included unclaimed shares received by the state in fiscal 2004 related to the demutualization of insurance companies. It should be noted, however, that in accordance with accounting standards, a substantial portion of this amount has been previously recognized as revenue and included in prior year surplus.



	RET Growth Analysis											Accrual Basis
	(In Millions)											
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	
FY07	16.5	12.3	13.5	11.7	15.2	10.6	11.0	8.6	7.7	10.5	9.9	9.9
Plan	18.2	18.5	18.6	16.5	16.3	14.3	14.7	11.3	9.3	11.9	15.1	16.3
Month over(under) plan	(1.7)	(6.2)	(5.1)	(4.8)	(1.1)	(3.7)	(3.7)	(2.7)	(1.6)	(1.4)	(5.2)	(6.4)
% Month over(under) Plan	-9%	-34%	-27%	-29%	-7%	-26%	-25%	-24%	-17%	-12%	-34%	-39%
YTD over(under) Plan	(1.7)	(7.9)	(13.0)	(17.8)	(18.9)	(22.6)	(26.3)	(29.0)	(30.6)	(32.0)	(37.2)	(43.6)
% YTD over(under) Plan	-9%	-22%	-24%	-25%	-21%	-22%	-22%	-23%	-22%	-21%	-23%	-24%
% YTD over(under) Prior Year	-1%	-14%	-17%	-18%	-13%	-15%	-14%	-15%	-14%	-12%	-12%	-13%

General & Education Funds Comparison to FY 06

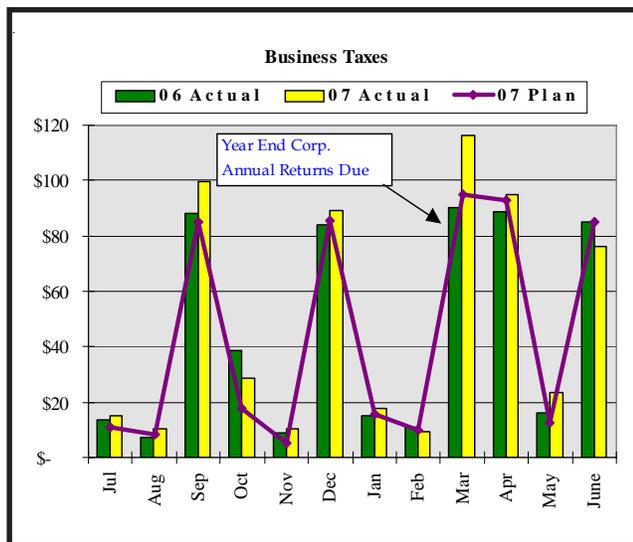
General & Education Funds	Monthly			Year-to-Date			% Inc/(Dec)
	FY07 Actuals	FY06 Actuals	Inc/(Dec)	FY07 Actuals	FY06 Actuals	Inc/(Dec)	
Business Profits Tax	\$ 50.1	\$ 119.2	\$ (69.1)	\$ 341.3	\$ 320.6	\$ 20.7	6.5%
Business Enterprise Tax	26.1	(34.3)	60.4	250.6	225.6	25.0	11.1%
Subtotal	76.2	84.9	(8.7)	591.9	546.2	45.7	8.4%
Meals & Rooms Tax	16.8	16.1	0.7	208.0	200.9	7.1	3.5%
Tobacco Tax	9.6	19.0	(9.4)	138.1	150.8	(12.7)	-8.4%
Liquor Sales and Distribution	9.1	11.8	(2.7)	124.7	120.6	4.1	3.4%
Interest & Dividends Tax	15.6	12.1	3.5	107.8	80.5	27.3	33.9%
Insurance Tax (1)	1.3	18.1	(16.8)	97.7	90.5	7.2	8.0%
Communications Tax	6.8	5.9	0.9	73.7	70.5	3.2	4.5%
Real Estate Transfer Tax	9.9	13.1	(3.2)	137.4	158.7	(21.3)	-13.4%
Estate & Legacy Tax	(0.1)	(1.0)	0.9	0.6	3.2	(2.6)	-81.3%
Court Fines & Fees	2.6	2.9	(0.3)	30.3	29.5	0.8	2.7%
Securities Revenue	0.5	0.6	(0.1)	33.0	30.1	2.9	9.6%
Utility Tax	0.1	0.6	(0.5)	5.8	6.4	(0.6)	-9.4%
Board & Care Revenue	1.3	0.9	0.4	18.3	13.2	5.1	38.6%
Beer Tax	1.3	1.3	(0.0)	12.7	12.8	(0.1)	-0.8%
Racing Revenue	0.4	0.3	0.1	3.1	2.9	0.2	6.9%
Other	35.5	13.8	21.7	88.5	62.1	26.4	42.5%
Transfers from Lottery/Pari-Mutuel	10.8	13.3	(2.5)	79.0	82.0	(3.0)	-3.7%
Tobacco Settlement	0.3	-	0.3	40.8	39.0	1.8	4.6%
Utility Property Tax	4.8	4.9	(0.1)	21.8	20.9	0.9	4.3%
State Property Tax	-	-	-	363.3	363.4	(0.1)	0.0%
Subtotal	202.8	218.6	(15.8)	2,176.5	2,084.2	92.3	4.4%
Net Medicaid Enhancement Rev	0.3	(0.2)	0.5	83.3	73.6	9.7	13.2%
Recoveries	2.7	-	2.7	15.9	24.5	(8.6)	-35.1%
Total	205.8	218.4	(12.6)	\$ 2,275.7	\$ 2,182.3	\$ 93.4	4.3%



Year-to-Date Analysis

General & Education Funds	General		Education		Total		
	Actual	Plan	Actual	Plan	Actual	Plan	Actual vs. Plan
Business Profits Tax	\$ 284.2	\$ 245.9	\$ 57.1	\$ 52.7	\$ 341.3	\$ 298.6	\$ 42.7
Business Enterprise Tax	78.3	75.1	172.3	150.2	250.6	225.3	25.3
Subtotal	362.5	321.0	229.4	202.9	591.9	523.9	68.0
Meals & Rooms Tax	201.0	209.9	7.0	7.7	208.0	217.6	(9.6)
Tobacco Tax	62.8	71.8	75.3	72.7	138.1	144.5	(6.4)
Liquor Sales and Distribution	124.7	129.0	-	-	124.7	129.0	(4.3)
Interest & Dividends Tax	107.8	73.3	-	-	107.8	73.3	34.5
Insurance Tax (1)	97.7	95.3	-	-	97.7	95.3	2.4
Communications Tax	73.7	74.1	-	-	73.7	74.1	(0.4)
Real Estate Transfer Tax	91.7	120.7	45.7	60.3	137.4	181.0	(43.6)
Estate & Legacy Tax	0.6	4.1	-	-	0.6	4.1	(3.5)
Court Fines & Fees	30.3	30.4	-	-	30.3	30.4	(0.1)
Securities Revenue	33.0	31.5	-	-	33.0	31.5	1.5
Utility Tax	5.8	6.6	-	-	5.8	6.6	(0.8)
Board & Care Revenue	18.3	14.0	-	-	18.3	14.0	4.3
Beer Tax	12.7	12.6	-	-	12.7	12.6	0.1
Racing Revenue	3.1	3.4	-	-	3.1	3.4	(0.3)
Other	88.5	61.1	-	-	88.5	61.1	27.4
Transfers from Lottery/Pari-Mutuel	-	-	79.0	78.0	79.0	78.0	1.0
Tobacco Settlement	-	-	40.8	43.0	40.8	43.0	(2.2)
Utility Property Tax	-	-	21.8	24.1	21.8	24.1	(2.3)
State Property Tax	-	-	363.3	363.0	363.3	363.0	0.3
Subtotal	1,314.2	1,258.8	862.3	851.7	2,176.5	2,110.5	66.0
Net Medicaid Enhancement Rev	83.3	75.8	-	-	83.3	75.8	7.5
Recoveries	15.9	17.0	-	-	15.9	17.0	(1.1)
Total	\$ 1,413.4	\$ 1,351.6	\$ 862.3	\$ 851.7	\$ 2,275.7	\$ 2,203.3	\$ 72.4

(1) Excludes Insurance Tax Payments of approximately \$41.0 million. These were recorded as deferred revenue and will be recognized in FY 08.



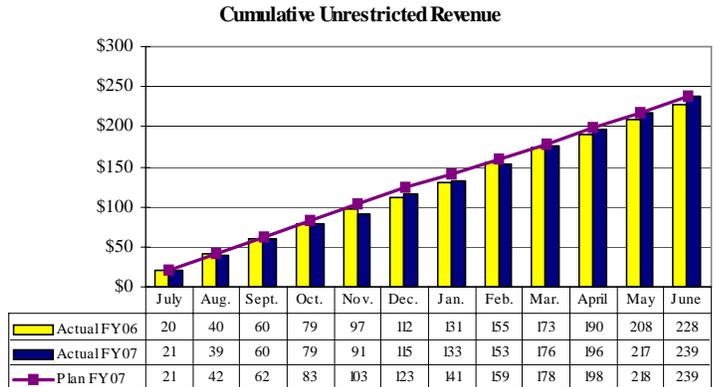
Education Trust Fund Statement of Activity - FY 2007 July 1, 2006 to June 30, 2007 Unaudited Preliminary Accrual: DRAFT	
Description	In Millions
Beginning Surplus (audited gaap)	\$ 8.4
Unrestricted Revenue - See above	862.3
Transfers from General Fund Appropriations (net)	-
Appropriations	(841.1)
Lapses:	4.5
Net GAAP Accruals	
Property Tax Relief & Other Accruals	2.8
Ending Surplus (Deficit) - Unaudited DRAFT	\$ 36.9
All above amounts are PRELIMINARY AND UNAUDITED and are subject to further adjustments for accounts receivable, gaap accruals and other adjustments as year end is finalized.	



Year-to-Date Analysis

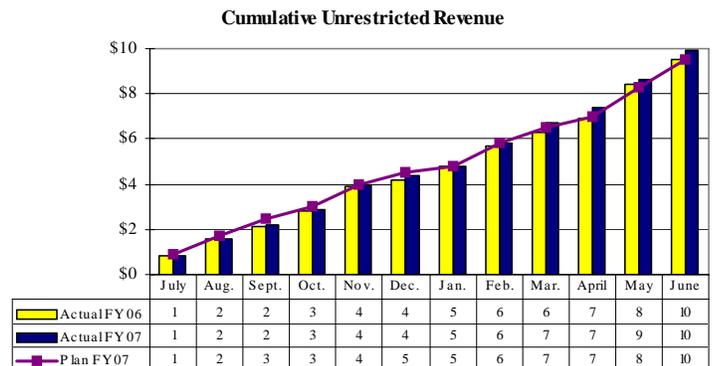
Highway Fund

<i>Revenue Category</i>	<i>FY 07 Actuals</i>	<i>FY 07 Plan</i>	<i>Actual vs. Plan</i>
Gasoline Road Toll	\$ 129.4	\$ 134.2	\$ (4.8)
Miscellaneous	15.8	10.4	5.4
Motor Vehicle Fees			
MV Registrations	66.6	65.8	0.8
MV Operators	13.0	13.5	(0.5)
Inspection Station Fees	3.8	3.9	(0.1)
MV Miscellaneous Fees	4.7	4.4	0.3
Certificate of Title	5.3	6.3	(1.0)
Total Fees	93.4	93.9	(0.5)
Total	\$ 238.6	\$ 238.5	\$ 0.1



Fish & Game Fund

<i>Revenue Category</i>	<i>FY 07 Actuals</i>	<i>FY 07 Plan</i>	<i>Actual vs. Plan</i>
Fish and Game Licenses	\$ 8.2	\$ 8.3	\$ (0.1)
Fines and Penalties	0.2	0.2	-
Miscellaneous Sales	0.8	0.4	0.4
Federal Recoveries Indirect Costs	1.0	0.6	0.4
Total	\$ 10.2	\$ 9.5	\$ 0.7



**Department of Administrative Services
Donald S. Hill, Commissioner
State House Annex - Room 120
25 Capitol Street
Concord, New Hampshire 03301-6312
Phone: (603)271-3201 Fax: (603)271-6600
TDD Access: Relay NH 1-800-735-2964**

**Division of Accounting Services
Steve Smith
State House Annex - Room 310
25 Capitol Street
Concord, New Hampshire 03301-6312
Phone: (603) 271-3190 Fax: (603) 271-6666
TDD Access: Relay NH 1-800-735-2964**