

State Of New Hampshire Monthly Revenue Focus

Department of Administrative Services

Commissioner Linda M. Hodgdon



Monthly Revenue Summary

	<u>FY 09</u>	<u>Plan</u>	<u>Inc/(Dec)</u>
Gen & Educ	\$ 264.8	\$ 316.3	\$ (51.5)
Highway	\$ 23.1	\$ 21.9	\$ 1.2
Fish & Game	\$ 0.8	\$ 0.6	\$ 0.2

Current Month Analysis

General & Education Funds	<i>FY09 Actuals</i>	<i>FY09 Adj. Plan</i>	<i>Actual vs. Plan</i>
Business Profits Tax	\$ 37.6	\$ 59.7	\$ (22.1)
Business Enterprise Tax	46.1	50.0	(3.9)
Subtotal	83.7	109.7	(26.0)
Meals & Rooms Tax	14.9	16.8	(1.9)
Tobacco Tax *	14.6	14.7	(0.1)
Liquor Sales and Distribution *	11.4	11.5	(0.1)
Interest & Dividends Tax	33.4	52.3	(18.9)
Insurance Tax	1.5	1.1	0.4
Communications Tax	7.3	6.9	0.4
Real Estate Transfer Tax	5.4	9.7	(4.3)
Court Fines & Fees	2.9	2.7	0.2
Securities Revenue	18.4	16.4	2.0
Utility Tax	0.5	0.5	-
Board & Care Revenue	1.8	1.3	0.5
Beer Tax	1.0	0.9	0.1
Racing Revenue	0.1	0.3	(0.2)
Other	6.4	7.1	(0.7)
Transfers from Lottery	4.0	7.4	(3.4)
Transfers from Pari-Mutuel	0.1	0.1	-
Tobacco Settlement	49.2	49.3	(0.1)
Utility Property Tax	6.3	6.2	0.1
State Property Tax	-	-	-
Subtotal	262.9	314.9	(52.0)
Net Medicaid Enhancement Rev	-	0.1	(0.1)
Recoveries	1.9	1.3	0.6
Total	\$ 264.8	\$ 316.3	\$ (51.5)

* The FY 2009 Plan has been adjusted to reflect the anticipated increases in revenue as a result of the changes in the Tobacco Tax and Liquor discounts pursuant to Chapter 296, Laws of 2008 and as detailed in the October FY 2009 Revenue Focus.

Unrestricted revenue from the General and Education Funds for April totaled \$264.8 million, which was below plan by \$51.5 million and below prior year by \$41.5 million. Year to date (YTD) revenue totaled \$1,940.3 million, which was below plan by \$232.2 million and below prior year by \$104.8 million.

Business taxes (BPT & BET) for April totaled \$83.7 million, which was below plan by \$26.0 million and below prior year by \$21.4 million. Non-corporate returns and first quarters estimated payments were due April 15. According to the Department of Revenue, tax revenue from both returns and estimated payments declined from the prior year. On a YTD basis, revenue from business taxes totaled \$411.4 million which was below plan by \$145.6 million and below prior year by \$100.6 million.

Meals and Rooms Tax collections for the month were below plan by \$1.9 million and below prior year by \$0.8 million. Year to date collections are tracking \$15.0 million (8%) below plan and \$3.2 million (2%) below prior year.

The **Interest & Dividends Tax (I&D)** collections for April totaled \$33.4 million, and were below both plan and prior year by \$18.9 million and \$17.4 million, respectively. Final returns and the first quarter estimated payments were due April 15. According to the Department of Revenue, the number of returns filed in April decreased approximately 29% from the prior year. On a YTD basis, I&D collections are below plan by \$21.0 million and below prior year by \$15.2 million.

The **Real Estate Transfer Tax (RET)** collections totaled \$5.4 million for the month, which was below plan by \$4.3 million. YTD revenue from RET totaled \$74.0 million, below plan by \$46.0 million (38%) and below prior year by \$23.5 million (24%). See chart on page 2.

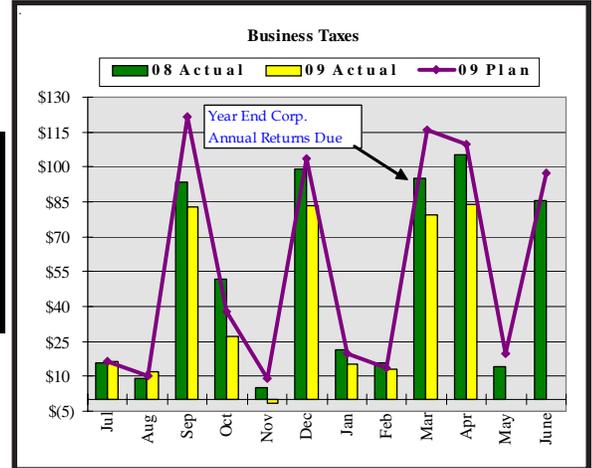
Securities Revenue for April totaled \$18.4 million, which was \$2.0 million above plan and 1.6 million above prior year bringing YTD revenue above both plan and prior year by \$2.1 million and \$1.3 million, respectively.

Lottery Transfers to the Education Trust Fund were \$3.4 million below plan for April bringing YTD transfers to \$16.0 million below plan and \$9.3 million below prior year.

During April, the state received the annual payment from the nationwide **Tobacco Settlement** in the amount of 49.2 million.

RET Analysis (in Millions)										
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
FY 09	11.5	9.9	9.4	8.1	8.8	6.6	6.5	4.1	3.7	5.4
FY 08	12.9	13.2	13.5	9.6	11.4	8.6	8.7	6.7	5.8	7.1
FY 07	16.5	12.3	13.5	11.7	15.2	10.6	11.0	8.7	7.7	10.5
FY 09 Plan	15.2	14.5	14.8	12.9	13.6	11.3	11.6	8.9	7.5	9.7
Month over(under) plan	(3.7)	(4.6)	(5.4)	(4.8)	(4.8)	(4.7)	(5.1)	(4.8)	(3.8)	(4.3)
% Month over(under) Plan	-24%	-32%	-36%	-37%	-35%	-42%	-44%	-54%	-51%	-44%
YTD over(under) Plan	(3.7)	(8.3)	(13.7)	(18.5)	(23.3)	(28.0)	(33.1)	(37.9)	(41.7)	(46.0)
% YTD over(under) Plan	-24%	-28%	-31%	-32%	-33%	-34%	-35%	-37%	-38%	-38%
% YTD over(under) Prior Year	-11%	-18%	-22%	-21%	-21%	-22%	-22%	-23%	-24%	-24%

Business Tax Refund Analysis (In Millions)										
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
FY09	1.3	1.4	1.5	5.3	11.3	3.6	4.7	6.2	3.3	3.2
FY08	1.8	4.6	1.6	3.3	8.3	3.3	9.6	2.2	3.6	3.5
Mo over Mo	(0.5)	(3.2)	(0.1)	2.0	3.0	0.3	(4.9)	4.0	(0.3)	(0.3)
YTD Growth	(0.5)	(3.7)	(3.8)	(1.8)	1.2	1.5	(3.4)	0.6	0.3	-



General & Education Funds Comparison to FY 08

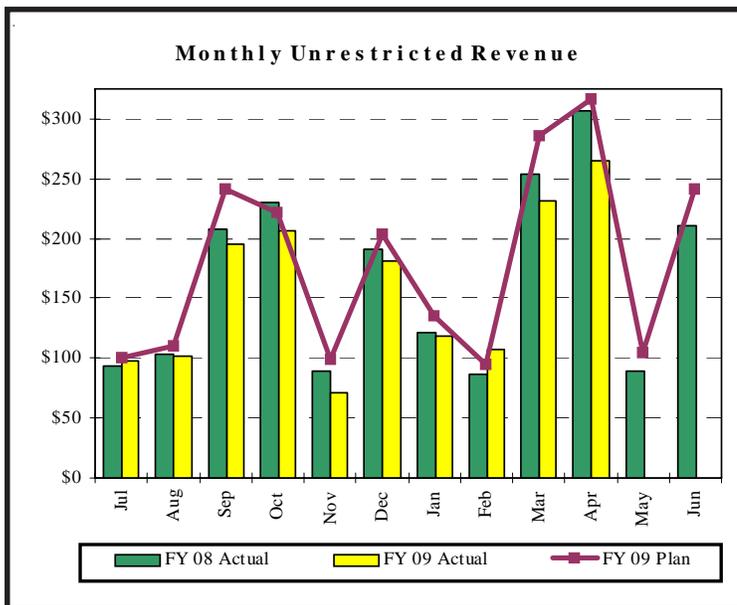
General & Education Funds	Monthly			Year-to-Date			
	FY09 Actuals	FY08 Actuals	Inc/(Dec)	FY09 Actuals	FY08 Actuals	Inc/(Dec)	% Inc/(Dec)
Business Profits Tax	\$ 37.6	\$ 52.8	\$ (15.2)	\$ 241.6	\$ 293.1	\$ (51.5)	-17.6%
Business Enterprise Tax	46.1	52.3	(6.2)	169.8	218.9	(49.1)	-22.4%
Subtotal	83.7	105.1	(21.4)	411.4	512.0	(100.6)	-19.6%
Meals & Rooms Tax	14.9	15.7	(0.8)	179.3	182.5	(3.2)	-1.8%
Tobacco Tax	14.6	12.8	1.8	159.6	139.3	20.3	14.6%
Liquor Sales and Distribution	11.4	9.6	1.8	121.2	109.3	11.9	10.9%
Interest & Dividends Tax	33.4	50.8	(17.4)	85.1	100.3	(15.2)	-15.2%
Insurance Tax	1.5	1.5	-	92.4	96.9	(4.5)	-4.6%
Communications Tax	7.3	6.5	0.8	69.0	66.1	2.9	4.4%
Real Estate Transfer Tax	5.4	7.1	(1.7)	74.0	97.5	(23.5)	-24.1%
Court Fines & Fees	2.9	2.6	0.3	24.0	25.4	(1.4)	-5.5%
Securities Revenue	18.4	16.8	1.6	33.1	31.8	1.3	4.1%
Utility Tax	0.5	0.6	(0.1)	5.1	5.3	(0.2)	-3.8%
Board & Care Revenue	1.8	1.3	0.5	17.1	15.9	1.2	7.5%
Beer Tax	1.0	0.8	0.2	10.5	10.6	(0.1)	-0.9%
Racing Revenue	0.1	0.3	(0.2)	1.7	2.5	(0.8)	-32.0%
Other	6.4	9.7	(3.3)	50.3	53.1	(2.8)	-5.3%
Transfers from Lottery	4.0	8.0	(4.0)	49.8	59.1	(9.3)	-15.7%
Transfers from Pari-Mutuel	0.1	0.1	-	1.0	1.0	-	0.0%
Tobacco Settlement	49.2	48.4	0.8	52.8	48.4	4.4	9.1%
Utility Property Tax	6.3	5.2	1.1	22.2	18.8	3.4	18.1%
State Property Tax	-	-	-	363.7	363.2	0.5	0.1%
Subtotal	262.9	302.9	(40.0)	1,823.3	1,939.0	(115.7)	-6.0%
Net Medicaid Enhancement Rev	-	0.2	(0.2)	101.1	91.5	9.6	10.5%
Recoveries	1.9	3.2	(1.3)	15.9	14.6	1.3	8.9%
Total	\$ 264.8	\$ 306.3	\$ (41.5)	\$ 1,940.3	\$ 2,045.1	\$ (104.8)	-5.1%



Year-to-Date Analysis

General & Education Funds	General			Education			Total		
	Actual	Adj. Plan	Actual vs. Plan	Actual	Adj. Plan	Actual vs. Plan	Actual	Adj. Plan	Actual vs. Plan
Business Profits Tax	\$ 205.6	\$ 265.7	\$ (60.1)	\$ 36.0	\$ 51.0	\$ (15.0)	\$ 241.6	\$ 316.7	\$ (75.1)
Business Enterprise Tax	87.4	97.6	(10.2)	82.4	142.7	(60.3)	169.8	240.3	(70.5)
Subtotal	293.0	363.3	(70.3)	118.4	193.7	(75.3)	411.4	557.0	(145.6)
Meals & Rooms Tax	173.9	187.4	(13.5)	5.4	6.9	(1.5)	179.3	194.3	(15.0)
Tobacco Tax*	49.6	51.4	(1.8)	110.0	107.6	2.4	159.6	159.0	0.6
Liquor Sales and Distribution *	121.2	127.4	(6.2)	-	-	-	121.2	127.4	(6.2)
Interest & Dividends Tax	85.1	106.1	(21.0)	-	-	-	85.1	106.1	(21.0)
Insurance Tax	92.4	99.7	(7.3)	-	-	-	92.4	99.7	(7.3)
Communications Tax	69.0	69.0	-	-	-	-	69.0	69.0	-
Real Estate Transfer Tax	48.8	80.0	(31.2)	25.2	40.0	(14.8)	74.0	120.0	(46.0)
Court Fines & Fees	24.0	27.2	(3.2)	-	-	-	24.0	27.2	(3.2)
Securities Revenue	33.1	31.0	2.1	-	-	-	33.1	31.0	2.1
Utility Tax	5.1	5.6	(0.5)	-	-	-	5.1	5.6	(0.5)
Board & Care Revenue	17.1	13.1	4.0	-	-	-	17.1	13.1	4.0
Beer Tax	10.5	10.7	(0.2)	-	-	-	10.5	10.7	(0.2)
Racing Revenue	1.7	2.4	(0.7)	-	-	-	1.7	2.4	(0.7)
Other	50.3	49.7	0.6	-	-	-	50.3	49.7	0.6
Transfers from Lottery	-	-	-	49.8	65.8	(16.0)	49.8	65.8	(16.0)
Transfers from Pari-Mutuel	-	-	-	1.0	1.1	(0.1)	1.0	1.1	(0.1)
Tobacco Settlement	12.8	9.3	3.5	40.0	40.0	-	52.8	49.3	3.5
Utility Property Tax	-	-	-	22.2	17.4	4.8	22.2	17.4	4.8
State Property Tax	-	-	-	363.7	363.0	0.7	363.7	363.0	0.7
Subtotal	1,087.6	1,233.3	(145.7)	735.7	835.5	(99.8)	1,823.3	2,068.8	(245.5)
Net Medicaid Enhancement Rev	101.1	91.5	9.6	-	-	-	101.1	91.5	9.6
Recoveries	15.9	12.2	3.7	-	-	-	15.9	12.2	3.7
Total	\$ 1,204.6	\$ 1,337.0	\$ (132.4)	\$ 735.7	\$ 835.5	\$ (99.8)	\$ 1,940.3	\$ 2,172.5	\$ (232.2)

* The FY 2009 Plan has been adjusted to reflect the anticipated increases in revenue as a result of the changes in the Tobacco Tax and Liquor discounts pursuant to Chapter 296, Laws of 2008 and as detailed in the October FY 2009 Revenue Focus.



Excluding State Property Tax

Education Trust Fund Statement of Activity - FY 2009 July 1, 2008 to April 30, 2009	
Description	In Millions
Beginning Surplus (Deficit) - unaudited	\$ -
Unrestricted Revenue - See above	735.7
Expenditures	
Education Grants & Adm Costs	(897.4)
Ending Surplus (Deficit)	\$ (161.7)

Fiscal 2009 Adequate Education Grant payments of \$527.4 million are paid 20% September 1, 20% November 1, 30% January 1 and 30% April 1. An additional \$363.7 million of grants are retained locally through the Statewide Property Tax.

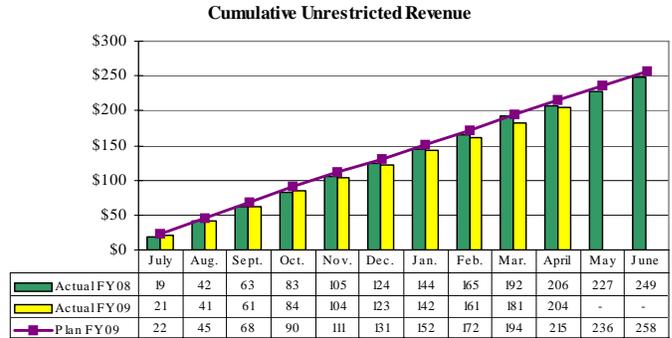
All grant payments have been made and Statewide Property Tax revenue has been retained. The remaining deficit will be covered by additional May and June revenues along with year-end General Fund transfers.



Year-to-Date Analysis

Highway Fund

<i>Revenue Category</i>	<i>FY 09 Actuals</i>	<i>FY 09 Plan</i>	<i>Actual vs. Plan</i>
Gasoline Road Toll	\$ 110.4	\$ 117.2	\$ (6.8)
Miscellaneous	12.4	12.0	0.4
Motor Vehicle Fees			
MV Registrations	61.0	63.4	(2.4)
MV Operators	10.7	11.4	(0.7)
Inspection Station Fees	2.9	3.1	(0.2)
MV Miscellaneous Fees	3.3	3.7	(0.4)
Certificate of Title	3.7	4.6	(0.9)
Total Fees	81.6	86.2	(4.6)
Total	\$ 204.4	\$ 215.4	\$ (11.0)

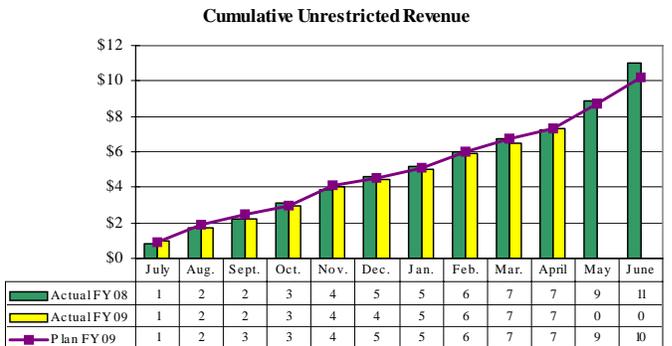


Gasoline Road Toll is tracking \$6.8 million below plan year to date. According to Road Toll Operations, fuel consumption is below estimates and is tracking 4.61% below the same period last fiscal year. In addition, during the month of April, Road Toll benefited from a \$0.3 audit assessment.

According to the Department of Transportation, the **Miscellaneous** category is now above plan due to timing of federal indirect cost billings and cross billings to other departments.

Fish & Game Fund

<i>Revenue Category</i>	<i>FY 09 Actuals</i>	<i>FY 09 Plan</i>	<i>Actual vs. Plan</i>
Fish and Game Licenses	\$ 6.0	\$ 6.0	\$ -
Fines and Penalties	0.1	0.1	-
Miscellaneous Sales	0.6	0.5	0.1
Federal Recoveries Indirect Costs	0.6	0.7	(0.1)
Total	\$ 7.3	\$ 7.3	\$ -



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