

State Of New Hampshire Monthly Revenue Focus

Department of Administrative Services

Commissioner Linda M. Hodgdon

February
FY 2009

Monthly Revenue Summary

	<u>FY 09</u>	<u>Plan</u>	<u>Inc/(Dec)</u>
Gen & Educ	\$ 107.3	\$ 95.3	\$ 12.0
Highway	\$ 18.7	\$ 20.3	\$ (1.6)
Fish & Game	\$ 0.9	\$ 0.9	\$ -

Current Month Analysis

General & Education Funds	<i>FY09 Actuals</i>	<i>FY09 Adj. Plan</i>	<i>Actual vs. Plan</i>
Business Profits Tax	\$ 5.2	\$ 4.1	\$ 1.1
Business Enterprise Tax	7.8	9.2	(1.4)
Subtotal	13.0	13.3	(0.3)
Meals & Rooms Tax	14.6	15.7	(1.1)
Tobacco Tax *	15.4	13.5	1.9
Liquor Sales and Distribution *	9.9	10.1	(0.2)
Interest & Dividends Tax	1.3	1.2	0.1
Insurance Tax	4.1	5.9	(1.8)
Communications Tax	7.4	6.9	0.5
Real Estate Transfer Tax	4.1	8.9	(4.8)
Court Fines & Fees	2.5	2.6	(0.1)
Securities Revenue	0.7	0.5	0.2
Utility Tax	0.5	0.6	(0.1)
Board & Care Revenue	2.3	1.2	1.1
Beer Tax	0.9	0.9	-
Racing Revenue	0.1	0.2	(0.1)
Other	8.5	5.1	3.4
Transfers from Lottery	7.1	7.3	(0.2)
Transfers from Pari-Mutuel	0.1	0.1	-
Tobacco Settlement	3.6	-	3.6
Utility Property Tax	0.3	-	0.3
State Property Tax	-	-	-
Subtotal	96.4	94.0	2.4
Net Medicaid Enhancement Rev	10.9	0.1	10.8
Recoveries	-	1.2	(1.2)
Total	\$ 107.3	\$ 95.3	\$ 12.0

* The FY 2009 Plan has been adjusted to reflect the anticipated increases in revenue as a result of the changes in the Tobacco Tax and Liquor discounts pursuant to Chapter 296, Laws of 2008 and as detailed in the October FY 2009 Revenue Focus.

Fiscal 2008 amounts are AUDITED
All funds reported in Millions and on a Cash Basis

Unrestricted revenue from the General and Education Funds for February totaled \$107.3 million, which was above plan by \$12.0 million and above prior year by \$20.6 million. Year to date unrestricted revenue totaled \$1,080.1 million, which was below plan by \$127.1 million and below prior year by \$41.4 million.

Business Tax collections for February totaled \$13.0 million, which were \$0.3 million below plan and \$3.0 million below prior year. Year to date business tax collections were below both plan and prior year by \$83.1 million and \$63.4 million, respectively. While February does not represent a high volume month for business taxes, as can be seen in the chart on page 2, March is the next critical collection month when calendar year businesses file their 2008 annual returns.

The **Meals and Rooms Tax (M&R)** generated \$14.6 million for the month and was below both plan and prior year by \$1.1 million and \$0.3 million, respectively. Year to date collections are tracking \$11.4 million below plan and \$1.7 million below prior year.

Tobacco Tax collections for February totaled \$15.4 million and were above the revised plan by \$1.9 million and above prior year by \$4.4 million. On a year to date basis, the Tobacco Tax is tracking slightly above the revised plan by \$0.2 million.

Insurance Tax receipts were \$1.8 million below plan due to timing. The Insurance Tax is due from carriers by March 15th. Early payments processed in February were less than estimated.

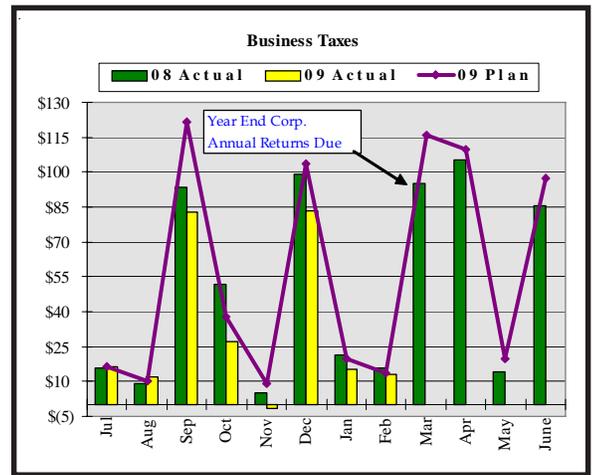
The **Real Estate Transfer Tax (RET)** totaled \$4.1 million for the month, which was below plan by \$4.8 million and below prior year by \$2.6 million. Year to date revenue from RET totaled \$64.9 million which was also below plan by \$37.9 million (37%) and below prior year by \$19.7 million (23%). (See chart on next page).

Other revenue for the month of February was \$3.4 million above plan. This excess was due to higher than anticipated collections from the statewide indirect cost plan due to timing of billings. This brings year to date other revenue to \$1.9 million above plan.

Tobacco Settlement for February was \$3.6 million over plan as payments were received from a negotiated release of previously withheld funds by tobacco companies related to the Non-Participating Manufacturer (NPM) adjustment within the nationwide tobacco settlement agreement.

Net Medicaid Enhancement Revenues were \$10.8 million above plan for February as two hospitals paid their outstanding hospital tax from fiscal year 2005 which was in dispute.

RET Analysis (In Millions)								
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
FY 09	11.5	9.9	9.4	8.1	8.8	6.6	6.5	4.1
FY 08	12.9	13.2	13.5	9.6	11.4	8.6	8.7	6.7
FY 07	16.5	12.3	13.5	11.7	15.2	10.6	11.0	8.7
FY 09 Plan	15.2	14.5	14.8	12.9	13.6	11.3	11.6	8.9
Month over(under) plan	(3.7)	(4.6)	(5.4)	(4.8)	(4.8)	(4.7)	(5.1)	(4.8)
% Month over(under) Plan	-24%	-32%	-36%	-37%	-35%	-42%	-44%	-54%
YTD over(under) Plan	(3.7)	(8.3)	(13.7)	(18.5)	(23.3)	(28.0)	(33.1)	(37.9)
% YTD over(under) Plan	-24%	-28%	-31%	-32%	-33%	-34%	-35%	-37%
% YTD over(under) Prior Year	-11%	-18%	-22%	-21%	-21%	-22%	-22%	-23%



Business Tax Refund Analysis (In Millions)								
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
FY09	1.3	1.4	1.5	5.3	11.3	3.6	4.7	6.2
FY08	1.8	4.6	1.6	3.3	8.3	3.3	9.6	2.2
Mo over Mo	(0.5)	(3.2)	(0.1)	2.0	3.0	0.3	(4.9)	4.0
YTD Growth	(0.5)	(3.7)	(3.8)	(1.8)	1.2	1.5	(3.4)	0.6

General & Education Funds Comparison to FY 08

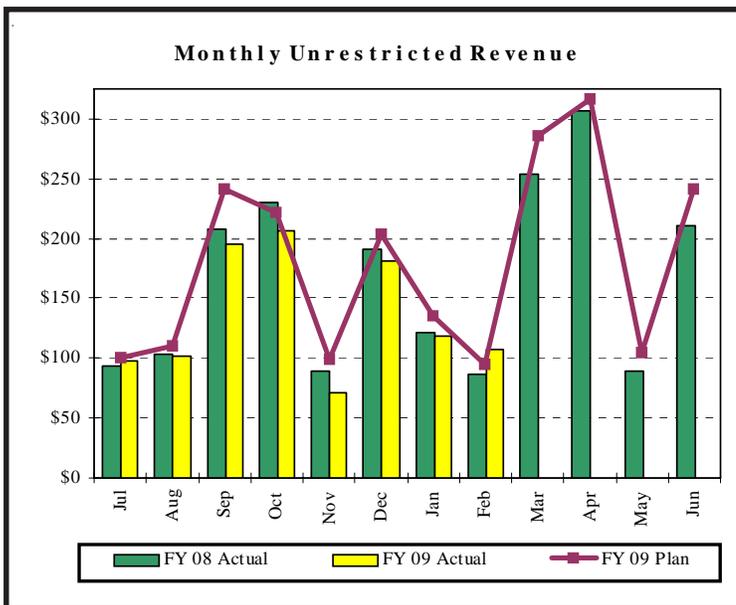
General & Education Funds	Monthly			Year-to-Date			
	FY09 Actuals	FY08 Actuals	Inc/(Dec)	FY09 Actuals	FY08 Actuals	Inc/(Dec)	% Inc/(Dec)
Business Profits Tax	\$ 5.2	\$ 4.9	\$ 0.3	\$ 149.1	\$ 188.4	\$ (39.3)	-20.9%
Business Enterprise Tax	7.8	11.1	(3.3)	99.3	123.4	(24.1)	-19.5%
Subtotal	13.0	16.0	(3.0)	248.4	311.8	(63.4)	-20.3%
Meals & Rooms Tax	14.6	14.9	(0.3)	149.8	151.5	(1.7)	-1.1%
Tobacco Tax	15.4	11.0	4.4	129.2	115.2	14.0	12.2%
Liquor Sales and Distribution	9.9	8.4	1.5	99.8	91.0	8.8	9.7%
Interest & Dividends Tax	1.3	1.2	0.1	48.7	44.8	3.9	8.7%
Insurance Tax	4.1	5.1	(1.0)	12.0	12.3	(0.3)	-2.4%
Communications Tax	7.4	8.0	(0.6)	56.2	53.1	3.1	5.8%
Real Estate Transfer Tax	4.1	6.7	(2.6)	64.9	84.6	(19.7)	-23.3%
Court Fines & Fees	2.5	2.6	(0.1)	18.9	20.5	(1.6)	-7.8%
Securities Revenue	0.7	0.4	0.3	12.9	12.8	0.1	0.8%
Utility Tax	0.5	0.5	-	4.0	4.1	(0.1)	-2.4%
Board & Care Revenue	2.3	2.0	0.3	13.4	13.0	0.4	3.1%
Beer Tax	0.9	0.9	-	8.8	8.9	(0.1)	-1.1%
Racing Revenue	0.1	0.2	(0.1)	1.4	2.0	(0.6)	-30.0%
Other	8.5	2.4	6.1	37.6	35.6	2.0	5.6%
Transfers from Lottery	7.1	5.7	1.4	41.3	45.8	(4.5)	-9.8%
Transfers from Pari-Mutuel	0.1	0.1	-	0.8	0.8	-	0.0%
Tobacco Settlement	3.6	-	3.6	3.6	-	3.6	-
Utility Property Tax	0.3	-	0.3	15.7	13.0	2.7	20.8%
State Property Tax	-	-	-	-	-	-	-
Subtotal	96.4	86.1	10.3	967.4	1,020.8	(53.4)	-5.2%
Net Medicaid Enhancement Rev	10.9	-	10.9	101.0	91.1	9.9	10.9%
Recoveries	-	0.6	(0.6)	11.7	9.6	2.1	21.9%
Total	\$ 107.3	\$ 86.7	\$ 20.6	\$ 1,080.1	\$ 1,121.5	\$ (41.4)	-3.7%



Year-to-Date Analysis

General & Education Funds	General			Education			Total		
	Actual	Adj. Plan	Actual vs. Plan	Actual	Adj. Plan	Actual vs. Plan	Actual	Adj. Plan	Actual vs. Plan
Business Profits Tax	\$ 124.9	\$ 152.2	\$ (27.3)	\$ 24.2	\$ 34.0	\$ (9.8)	\$ 149.1	\$ 186.2	\$ (37.1)
Business Enterprise Tax	43.9	50.2	(6.3)	55.4	95.1	(39.7)	99.3	145.3	(46.0)
Subtotal	168.8	202.4	(33.6)	79.6	129.1	(49.5)	248.4	331.5	(83.1)
Meals & Rooms Tax	145.2	155.3	(10.1)	4.6	5.9	(1.3)	149.8	161.2	(11.4)
Tobacco Tax*	41.1	42.4	(1.3)	88.1	86.6	1.5	129.2	129.0	0.2
Liquor Sales and Distribution *	99.8	105.4	(5.6)	-	-	-	99.8	105.4	(5.6)
Interest & Dividends Tax	48.7	49.3	(0.6)	-	-	-	48.7	49.3	(0.6)
Insurance Tax	12.0	13.5	(1.5)	-	-	-	12.0	13.5	(1.5)
Communications Tax	56.2	55.2	1.0	-	-	-	56.2	55.2	1.0
Real Estate Transfer Tax	42.8	68.5	(25.7)	22.1	34.3	(12.2)	64.9	102.8	(37.9)
Court Fines & Fees	18.9	21.5	(2.6)	-	-	-	18.9	21.5	(2.6)
Securities Revenue	12.9	12.2	0.7	-	-	-	12.9	12.2	0.7
Utility Tax	4.0	4.5	(0.5)	-	-	-	4.0	4.5	(0.5)
Board & Care Revenue	13.4	10.3	3.1	-	-	-	13.4	10.3	3.1
Beer Tax	8.8	9.0	(0.2)	-	-	-	8.8	9.0	(0.2)
Racing Revenue	1.4	1.9	(0.5)	-	-	-	1.4	1.9	(0.5)
Other	37.6	35.7	1.9	-	-	-	37.6	35.7	1.9
Transfers from Lottery	-	-	-	41.3	51.1	(9.8)	41.3	51.1	(9.8)
Transfers from Pari-Mutuel	-	-	-	0.8	0.9	(0.1)	0.8	0.9	(0.1)
Tobacco Settlement	-	-	-	3.6	-	3.6	3.6	-	3.6
Utility Property Tax	-	-	-	15.7	11.2	4.5	15.7	11.2	4.5
State Property Tax	-	-	-	-	-	-	-	-	-
Subtotal	711.6	787.1	(75.5)	255.8	319.1	(63.3)	967.4	1,106.2	(138.8)
Net Medicaid Enhancement Rev	101.0	91.3	9.7	-	-	-	101.0	91.3	9.7
Recoveries	11.7	9.7	2.0	-	-	-	11.7	9.7	2.0
Total	\$ 824.3	\$ 888.1	\$ (63.8)	\$ 255.8	\$ 319.1	\$ (63.3)	\$ 1,080.1	\$ 1,207.2	\$ (127.1)

* The FY 2009 Plan has been adjusted to reflect the anticipated increases in revenue as a result of the changes in the Tobacco Tax and Liquor discounts pursuant to Chapter 296, Laws of 2008 and as detailed in the October FY 2009 Revenue Focus.



Education Trust Fund Statement of Activity - FY 2009 July 1, 2008 to February 28, 2009	
Description	In Millions
Beginning Surplus (Deficit) - unaudited	\$ -
Unrestricted Revenue - See above	255.8
Expenditures	
Education Grants & Adm Costs	(375.3)
Ending Surplus (Deficit)	\$ (119.5)

Fiscal 2009 Adequate Education Grant payments of \$527.4 million are paid 20% September 1, 20% November 1, 30% January 1 and 30% April 1. An additional \$363.0 million of grants are retained locally through the Statewide Property Tax.

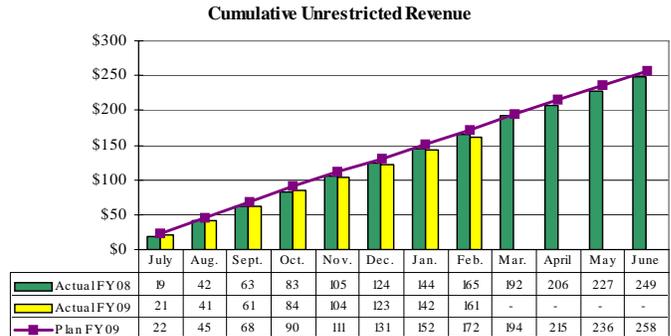
Excluding State Property Tax



Year-to-Date Analysis

Highway Fund

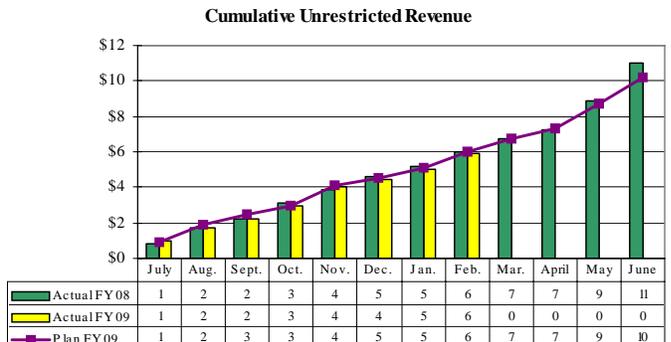
Revenue Category	FY 09 Actuals	FY 09 Plan	Actual vs. Plan
Gasoline Road Toll	\$ 89.2	\$ 95.2	\$ (6.0)
Miscellaneous	8.4	9.5	(1.1)
Motor Vehicle Fees			
MV Registrations	47.1	49.2	(2.1)
MV Operators	8.5	9.0	(0.5)
Inspection Station Fees	2.2	2.4	(0.2)
MV Miscellaneous Fees	2.6	2.9	(0.3)
Certificate of Title	3.0	3.6	(0.6)
Total Fees	63.4	67.1	(3.7)
Total	\$ 161.0	\$ 171.8	\$ (10.8)



Gasoline Road Toll is tracking \$6.0 million below plan year to date. According to Road Toll Operations, fuel consumption is below estimates and is tracking 4.8% below the same period last fiscal year.

Fish & Game Fund

Revenue Category	FY 09 Actuals	FY 09 Plan	Actual vs. Plan
Fish and Game Licenses	\$ 4.8	\$ 5.0	\$ (0.2)
Fines and Penalties	0.1	0.1	-
Miscellaneous Sales	0.6	0.3	0.3
Federal Recoveries Indirect Costs	0.4	0.6	(0.2)
Total	\$ 5.9	\$ 6.0	\$ (0.1)



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