

State Of New Hampshire Monthly Revenue Focus

Department of Administrative Services

Commissioner Linda M. Hodgdon



November
FY 2009

Monthly Revenue Summary

	<u>FY 09</u>	<u>Plan</u>	<u>Inc/(Dec)</u>
Gen & Educ	\$ 71.0	\$ 99.6	\$ (28.6)
Highway	\$ 19.6	\$ 20.4	\$ (0.8)
Fish & Game	\$ 1.0	\$ 1.1	\$ (0.1)

Current Month Analysis

General & Education Funds	<i>FY09 Actuals</i>	<i>FY09 Adj. Plan</i>	<i>Actual vs. Plan</i>
Business Profits Tax	\$ (6.8)	\$ 0.6	\$ (7.4)
Business Enterprise Tax	5.1	8.3	(3.2)
Subtotal	(1.7)	8.9	(10.6)
Meals & Rooms Tax	18.2	20.1	(1.9)
Tobacco Tax *	10.5	15.1	(4.6)
Liquor Sales and Distribution *	10.5	14.7	(4.2)
Interest & Dividends Tax	1.2	0.3	0.9
Insurance Tax	0.7	0.8	(0.1)
Communications Tax	7.0	6.9	0.1
Real Estate Transfer Tax	8.8	13.6	(4.8)
Estate & Legacy Tax	-	-	-
Court Fines & Fees	1.9	2.4	(0.5)
Securities Revenue	0.5	0.4	0.1
Utility Tax	0.5	0.5	-
Board & Care Revenue	1.2	1.0	0.2
Beer Tax	1.0	1.1	(0.1)
Racing Revenue	0.1	0.2	(0.1)
Other	3.5	4.9	(1.4)
Transfers from Lottery	5.2	7.3	(2.1)
Transfers from Pari-Mutuel	-	0.1	(0.1)
Tobacco Settlement	-	-	-
Utility Property Tax	-	-	-
State Property Tax	-	-	-
Subtotal	69.1	98.3	(29.2)
Net Medicaid Enhancement Rev	0.2	0.1	0.1
Recoveries	1.7	1.2	0.5
Total	\$ 71.0	\$ 99.6	\$ (28.6)

* The FY 2009 Plan has been adjusted to reflect the anticipated increases in revenue as a result of the changes in the Tobacco Tax and Liquor discounts pursuant to Chapter 296, Laws of 2008 and as detailed in the October FY 2009 Revenue Focus.

Unrestricted revenue for the General and Education Funds received during November totaled \$71.0 million, which was below plan by \$28.6 million and below prior year by \$18.1 million. Year to date unrestricted revenue totaled \$672.8 million, which was also below plan by \$100.1 million and below prior year by \$50.5 million.

Business Tax revenue for November totaled (\$1.7) million as re-funds processed during the month exceeded collections. Results for the month were \$10.6 million below plan and \$6.9 million below prior year. On a year to date basis, business tax collections were also below both plan and prior year by \$58.2 million and \$38.8 million, respectively. December is the next critical month when calendar year businesses file their 4th quarter estimated tax payments. See chart on page 2 for refund information.

Tobacco Tax receipts for November of \$10.5 million were below the revised plan by \$4.6 million and were below prior year by \$4.8 million. This brings year to date tobacco tax collections to \$78.6 million, \$3.1 million below the revised plan but \$0.1 million above prior year.

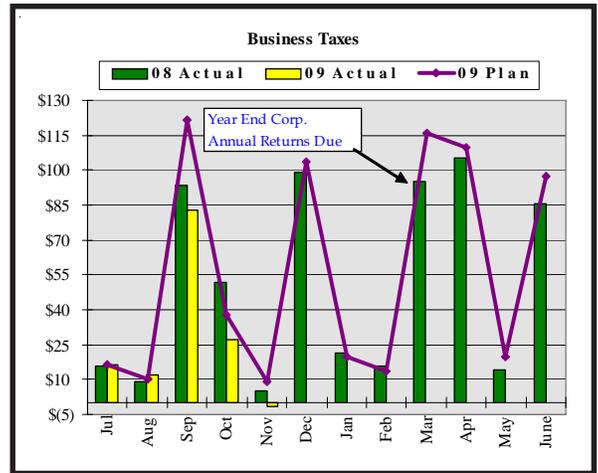
The **Real Estate Transfer Tax (RET)** collections for November totaled \$8.8 million, \$4.8 million below plan and \$2.6 million below prior year. Year to date, RET is tracking \$23.3 million (33%) behind plan and \$12.9 million (21%) behind prior year. See chart on page 2 for more information.

Meals & Rooms Tax (M&R) receipts for November were \$18.2 million, \$1.9 million below plan and \$0.2 million below prior year. On a year to date basis M&R is tracking \$7.4 million (7%) below plan and \$1.0 million (1%) below prior year.

November **Liquor Sales** of \$10.5 million were \$4.2 million below revised estimates and \$1.7 million below prior year. According to the Liquor Commission, a major factor for sales being down was timing of holiday receipts due to Thanksgiving being at the end of the month this year. The Commission estimates that an additional \$2-3 million of receipts will be included next month. Year to date, Liquor sales are \$6.7 million below revised estimates but \$0.3 million above prior year.

Transfers from Lottery for the month were \$2.1 million below plan. Year to date transfers are \$6.3 million below plan and \$5.0 million below prior year. According to the Lottery Commission the combination of declining ticket sales due to the challenging economy and the lack of significant jackpots have contributed to the ongoing weakness in revenue.

RET Analysis					
(In Millions)					
	Jul	Aug	Sep	Oct	Nov
FY 09	11.5	9.9	9.4	8.1	8.8
FY 08	12.9	13.2	13.5	9.6	11.4
FY 07	16.5	12.3	13.5	11.7	15.2
FY 09 Plan	15.2	14.5	14.8	12.9	13.6
Month over(under) plan	(3.7)	(4.6)	(5.4)	(4.8)	(4.8)
% Month over(under) Plan	-24%	-32%	-36%	-37%	-35%
YTD over(under) Plan	(3.7)	(8.3)	(13.7)	(18.5)	(23.3)
% YTD over(under) Plan	-24%	-28%	-31%	-32%	-33%
% YTD over(under) Prior Year	-11%	-18%	-22%	-21%	-21%



Business Tax Refund Analysis					
(In Millions)					
	Jul	Aug	Sep	Oct	Nov
FY09	1.3	1.4	1.5	5.3	11.3
FY08	1.8	4.6	1.6	3.3	8.3
Mo over Mo	(0.5)	(3.2)	(0.1)	2.0	3.0
YTD Growth	(0.5)	(3.7)	(3.8)	(1.8)	1.2

General & Education Funds Comparison to FY 08

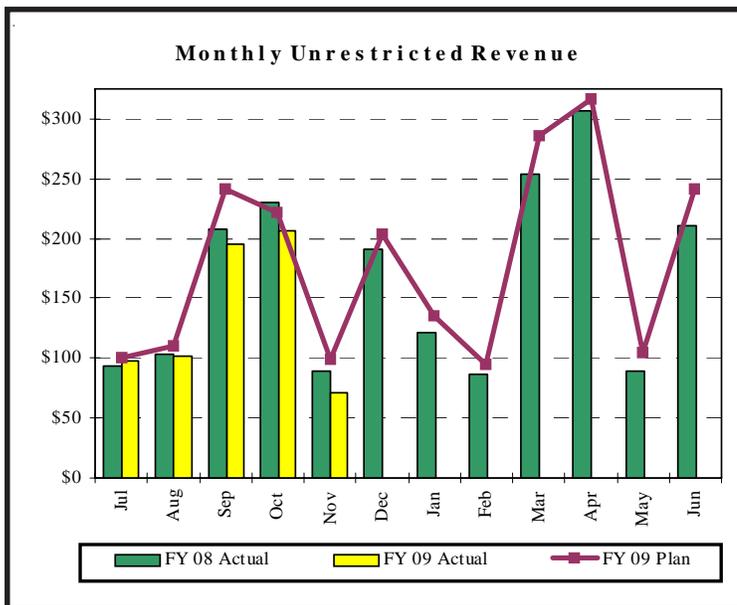
General & Education Funds	Monthly			Year-to-Date			
	FY09	FY08		FY09	FY08		%
	Actuals	Actuals	Inc/(Dec)	Actuals	Actuals	Inc/(Dec)	Inc/(Dec)
Business Profits Tax	\$ (6.8)	\$ (2.9)	\$ (3.9)	\$ 73.7	\$ 101.4	\$ (27.7)	-27.3%
Business Enterprise Tax	5.1	8.1	(3.0)	62.9	74.0	(11.1)	-15.0%
Subtotal	(1.7)	5.2	(6.9)	136.6	175.4	(38.8)	-22.1%
Meals & Rooms Tax	18.2	18.4	(0.2)	104.6	105.6	(1.0)	-0.9%
Tobacco Tax	10.5	15.3	(4.8)	78.6	78.5	0.1	0.1%
Liquor Sales and Distribution	10.5	12.2	(1.7)	60.1	59.8	0.3	0.5%
Interest & Dividends Tax	1.2	0.4	0.8	27.3	22.4	4.9	21.9%
Insurance Tax	0.7	0.9	(0.2)	5.0	4.7	0.3	6.4%
Communications Tax	7.0	6.1	0.9	34.7	32.5	2.2	6.8%
Real Estate Transfer Tax	8.8	11.4	(2.6)	47.7	60.6	(12.9)	-21.3%
Estate & Legacy Tax	-	-	-	-	0.1	(0.1)	-100.0%
Court Fines & Fees	1.9	2.4	(0.5)	12.0	13.2	(1.2)	-9.1%
Securities Revenue	0.5	0.4	0.1	2.6	2.6	-	0.0%
Utility Tax	0.5	0.6	(0.1)	2.6	2.6	-	0.0%
Board & Care Revenue	1.2	1.5	(0.3)	8.2	8.1	0.1	1.2%
Beer Tax	1.0	1.1	(0.1)	5.9	6.0	(0.1)	-1.7%
Racing Revenue	0.1	0.3	(0.2)	1.0	1.4	(0.4)	-28.6%
Other	3.5	5.4	(1.9)	17.5	21.4	(3.9)	-18.2%
Transfers from Lottery	5.2	5.9	(0.7)	22.9	27.9	(5.0)	-17.9%
Transfers from Pari-Mutuel	-	0.3	(0.3)	0.3	0.5	(0.2)	-40.0%
Tobacco Settlement	-	-	-	-	-	-	-
Utility Property Tax	-	-	-	7.5	5.2	2.3	44.2%
State Property Tax	-	-	-	-	-	-	-
Subtotal	69.1	87.8	(18.7)	575.1	628.5	(53.4)	-8.5%
Net Medicaid Enhancement Rev	0.2	0.1	0.1	89.9	88.8	1.1	1.2%
Recoveries	1.7	1.2	0.5	7.8	6.0	1.8	30.0%
Total	\$ 71.0	\$ 89.1	\$ (18.1)	\$ 672.8	\$ 723.3	\$ (50.5)	-7.0%



Year-to-Date Analysis

General & Education Funds	General			Education			Total		
	Actual	Adj. Plan	Actual vs. Plan	Actual	Adj. Plan	Actual vs. Plan	Actual	Adj. Plan	Actual vs. Plan
Business Profits Tax	\$ 61.5	\$ 89.0	\$ (27.5)	\$ 12.2	\$ 17.0	\$ (4.8)	\$ 73.7	\$ 106.0	\$ (32.3)
Business Enterprise Tax	34.9	41.3	(6.4)	28.0	47.5	(19.5)	62.9	88.8	(25.9)
Subtotal	96.4	130.3	(33.9)	40.2	64.5	(24.3)	136.6	194.8	(58.2)
Meals & Rooms Tax	101.2	107.8	(6.6)	3.4	4.2	(0.8)	104.6	112.0	(7.4)
Tobacco Tax*	25.1	28.9	(3.8)	53.5	52.8	0.7	78.6	81.7	(3.1)
Liquor Sales and Distribution *	60.1	66.8	(6.7)	-	-	-	60.1	66.8	(6.7)
Interest & Dividends Tax	27.3	23.7	3.6	-	-	-	27.3	23.7	3.6
Insurance Tax	5.0	4.4	0.6	-	-	-	5.0	4.4	0.6
Communications Tax	34.7	34.5	0.2	-	-	-	34.7	34.5	0.2
Real Estate Transfer Tax	31.7	47.4	(15.7)	16.0	23.6	(7.6)	47.7	71.0	(23.3)
Estate & Legacy Tax	-	-	-	-	-	-	-	-	-
Court Fines & Fees	12.0	13.7	(1.7)	-	-	-	12.0	13.7	(1.7)
Securities Revenue	2.6	2.3	0.3	-	-	-	2.6	2.3	0.3
Utility Tax	2.6	2.7	(0.1)	-	-	-	2.6	2.7	(0.1)
Board & Care Revenue	8.2	6.2	2.0	-	-	-	8.2	6.2	2.0
Beer Tax	5.9	6.0	(0.1)	-	-	-	5.9	6.0	(0.1)
Racing Revenue	1.0	1.3	(0.3)	-	-	-	1.0	1.3	(0.3)
Other	17.5	20.1	(2.6)	-	-	-	17.5	20.1	(2.6)
Transfers from Lottery	-	-	-	22.9	29.2	(6.3)	22.9	29.2	(6.3)
Transfers from Pari-Mutuel	-	-	-	0.3	0.4	(0.1)	0.3	0.4	(0.1)
Tobacco Settlement	-	-	-	-	-	-	-	-	-
Utility Property Tax	-	-	-	7.5	5.1	2.4	7.5	5.1	2.4
State Property Tax	-	-	-	-	-	-	-	-	-
Subtotal	431.3	496.1	(64.8)	143.8	179.8	(36.0)	575.1	675.9	(100.8)
Net Medicaid Enhancement Rev	89.9	91.0	(1.1)	-	-	-	89.9	91.0	(1.1)
Recoveries	7.8	6.0	1.8	-	-	-	7.8	6.0	1.8
Total	\$ 529.0	\$ 593.1	\$ (64.1)	\$ 143.8	\$ 179.8	\$ (36.0)	\$ 672.8	\$ 772.9	\$ (100.1)

* The FY 2009 Plan has been adjusted to reflect the anticipated increases in revenue as a result of the changes in the Tobacco Tax and Liquor discounts pursuant to Chapter 296, Laws of 2008 and as detailed in the October FY 2009 Revenue Focus.



Excluding State Property Tax

Education Trust Fund Statement of Activity - FY 2009 July 1, 2008 to November 30, 2008	
Description	In Millions
Beginning Surplus (Deficit) - unaudited	\$ -
Unrestricted Revenue - See above	143.8
Expenditures	
Education Grants & Adm Costs	(215.5)
Ending Surplus (Deficit)	\$ (71.7)

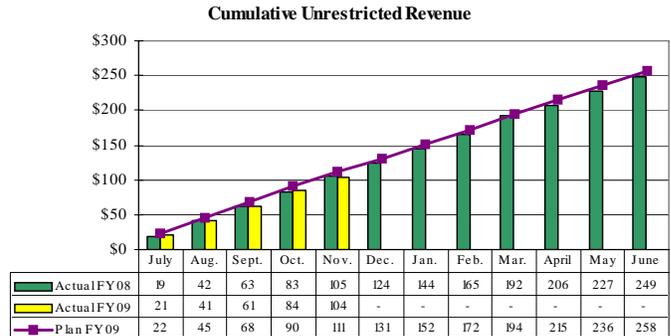
Fiscal 2009 Adequate Education Grant payments of \$527.4 million are paid 20% September 1, 20% November 1, 30% January 1 and 30% April 1. An additional \$363.0 million of grants are retained locally through the Statewide Property Tax.



Year-to-Date Analysis

Highway Fund

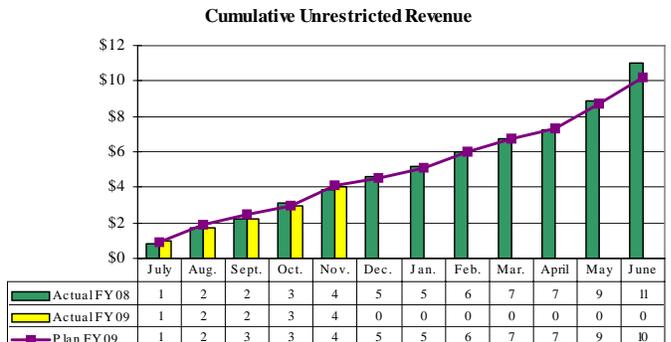
Revenue Category	FY 09 Actuals	FY 09 Plan	Actual vs. Plan
Gasoline Road Toll	\$ 56.2	\$ 60.2	\$ (4.0)
Miscellaneous	6.0	6.6	(0.6)
Motor Vehicle Fees			
MV Registrations	30.8	32.6	(1.8)
MV Operators	5.5	5.7	(0.2)
Inspection Station Fees	1.5	1.6	(0.1)
MV Miscellaneous Fees	1.6	1.8	(0.2)
Certificate of Title	2.0	2.3	(0.3)
Total Fees	41.4	44.0	(2.6)
Total	\$ 103.6	\$ 110.8	\$ (7.2)



Gasoline Road Toll is tracking \$4.0 million below plan year to date. According to Road Toll Operations, fuel consumption is below estimates and is tracking 4.7% below the same period last fiscal year.

Fish & Game Fund

Revenue Category	FY 09 Actuals	FY 09 Plan	Actual vs. Plan
Fish and Game Licenses	\$ 3.2	\$ 3.4	\$ (0.2)
Fines and Penalties	0.1	0.1	-
Miscellaneous Sales	0.4	0.2	0.2
Federal Recoveries Indirect Costs	0.3	0.4	(0.1)
Total	\$ 4.0	\$ 4.1	\$ (0.1)



**Department of Administrative Services
Linda M. Hodgdon, Commissioner
State House Annex - Room 120
25 Capitol Street
Concord, New Hampshire 03301-6312
Phone: (603)271-3201 Fax: (603)271-6600
TDD Access: Relay NH 1-800-735-2964**

**Division of Accounting Services
Stephen Smith
State House Annex - Room 310
25 Capitol Street
Concord, New Hampshire 03301-6312
Phone: (603) 271-3190 Fax: (603) 271-6666
TDD Access: Relay NH 1-800-735-2964**