

# State Of New Hampshire

## Monthly Revenue Focus

### Department of Administrative Services

Linda M. Hodgdon, Commissioner  
Edgar R. Carter, Comptroller



### Monthly Revenue Summary

	<i>(for month)</i>		
	<u>FY 11</u>	<u>Plan</u>	<u>Inc/(Dec)</u>
<b>Gen &amp; Educ</b>	\$ 100.2	\$ 96.0	\$ 4.2
<b>Highway</b>	\$ 24.3	\$ 23.3	\$ 1.0
<b>Fish &amp; Game</b>	\$ 1.4	\$ 1.8	\$ (0.4)

### Analysis

May receipts for **General and Education funds** were \$100.2 million, exceeding plan by \$4.2 million, and were above May of 2010 by \$12.4 million. Year to date receipts of \$1,991.1 million are behind plan by \$42.5 million but above prior year by \$27.3 million.

**Business Tax** collections for May totaled \$17.8 million, above plan by \$2.9 million and exceeding prior year by \$7.6 million, a 74.5% increase over last year. Year to date collections of \$410.5 million are now below plan by \$14.8 million but above prior year by \$25.2 million. Tax notices for May of \$6.7 million brought the year to date total to \$45.0 million compared to \$40.0 million at this time in 2010, an increase of 11%. Over the last two months, returns, extensions, and estimates have all increased over the same period in the prior year. In addition, refunds from February through May have been lower than prior year refunds in the same period.

**Meals and Rentals Tax (M&R)** collections for the month, while below plan by \$1.3 million, were ahead of prior year by \$0.3 million. Year to date collections are tracking \$8.0 million below plan yet \$5.5 million above prior year. Before payment for building aid debt service, meals and rentals gross collections are approximately \$10.0 million or 4.6% higher than prior year.

**Tobacco Tax** collections for May of \$18.6 million were above plan by \$0.9 million and above prior year by \$0.7 million. On a year to date basis, the Tobacco Tax is tracking above plan by \$10.2 million. Year to date results reflect a continued general decline in sales, with year to date May lower than prior year by \$7.1 million. This is impacted by floor receipts collected in FY 2010 and the increase seen in sales on credit to bonded customers, delaying cash.

**Transfers from Liquor Commission** were \$1.7 million below plan for May which brings year to date revenue to \$112.3 which is short of plan by \$4.5 million or 3.9%. Plan assumed the collection of all Memorial Day Holiday receipts in May, but in actuality some will be delayed to June. As compared to prior year, May and year to date results were \$1.7 million above and \$5.7 million above, respectively.

**The Real Estate Transfer Tax (RET)** collections totaled \$8.4 million for the month, the highest since last July, above plan by \$1.2 million and \$1.4 million above prior year. Year to date revenue from RET totaled \$75.6 million, below plan by \$5.2 million and below prior year by \$1.6 million. This category has only failed to achieve plan once (by \$.2 million) in the latter half of this fiscal year (see chart).

### Current Month Analysis

<b>General &amp; Education Funds</b>	<i>FY 11</i> <i>Actuals</i>	<i>FY 11</i> <i>Plan</i>	<i>Actual vs.</i> <i>Plan</i>	<i>%</i> <i>Inc/(Dec)</i>
Business Profits Tax	\$ 10.8	\$ 9.1	\$ 1.7	18.7%
Business Enterprise Tax	7.0	5.8	1.2	20.7%
Subtotal Business Taxes	17.8	14.9	2.9	19.5%
Meals & Rentals Tax	17.1	18.4	(1.3)	-7.1%
Tobacco Tax	18.6	17.7	0.9	5.1%
Transfer from Liquor Commission	10.1	11.8	(1.7)	-14.4%
Interest & Dividends Tax	0.1	0.2	(0.1)	-50.0%
Insurance Tax	0.1	(0.2)	0.3	-150.0%
Communications Tax	5.7	5.7	(0.0)	0.0%
Real Estate Transfer Tax	8.4	7.2	1.2	16.7%
Court Fines & Fees	1.2	1.1	0.1	9.1%
Securities Revenue	2.3	2.2	0.1	4.5%
Utility Consumption Tax	0.5	0.5	-	0.0%
Board & Care Revenue	2.2	1.5	0.7	46.7%
Beer Tax	0.9	1.0	(0.1)	-10.0%
Racing & Games of Chance	0.2	0.2	-	0.0%
Other	6.0	5.6	0.4	7.1%
Gambling Winnings Tax	0.1	0.7	(0.6)	-85.7%
Transfer from Lottery Commission	5.0	6.5	(1.5)	-23.1%
Transfer from Racing & Charitable Gaming	0.1	0.2	(0.1)	-50.0%
Tobacco Settlement	-	-	-	
Utility Property Tax	0.3	-	0.3	100.0%
State Property Tax	-	-	-	
Subtotal Traditional Taxes & Transfers	96.7	95.2	1.5	1.6%
Net Medicaid Enhancement Revenue	0.1	0.1	0.0	0.0%
Recoveries	3.4	0.7	2.7	385.7%
<b>Total Receipts</b>	<b>\$ 100.2</b>	<b>\$ 96.0</b>	<b>\$ 4.2</b>	<b>4.4%</b>

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All funds reported on a cash basis, dollars in millions.

RET Analysis (In Millions)											
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
FY11	9.6	6.9	6.6	6.7	6.6	7.3	7.7	5.1	5.1	5.6	8.4
FY10	9.0	8.3	7.6	8.1	7.1	7.3	7.4	4.6	4.4	6.4	7.0
FY09	11.5	9.9	9.4	8.1	8.8	6.6	6.5	4.1	3.7	5.4	4.6
Mo over Mo	0.6	(1.4)	(1.0)	(1.4)	(0.5)	-	0.3	0.5	0.7	(0.8)	1.4
% Mo over Mo	7%	-17%	-13%	-17%	-7%	0%	4%	11%	16%	-13%	20%
YTD change over Prior Year	0.6	(0.8)	(1.8)	(3.2)	(3.7)	(3.7)	(3.4)	(2.9)	(2.2)	(3.0)	(1.6)
% YTD change	7%	-5%	-7%	-10%	-9%	-8%	-6%	-5%	-3%	-4%	-2%

Business Tax Refund Analysis											
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
FY11	3.4	0.9	3.5	5.2	6.1	2.5	15.0	3.5	3.3	2.1	2.7
FY10	1.6	1.2	2.1	3.6	6.3	5.2	7.2	6.4	3.7	6.6	2.8
FY09	1.3	1.4	1.5	5.3	11.3	3.6	4.7	6.2	3.3	3.2	3.5
Mo over Mo change	1.8	(0.3)	1.4	1.6	(0.2)	(2.7)	7.8	(2.9)	(0.4)	(4.5)	(0.1)
YTD change	1.8	1.5	2.9	4.5	4.3	1.6	9.4	6.5	6.1	1.6	1.5

### General & Education Funds Comparison to FY 10

General & Education Funds	Monthly			Year-to-Date			%
	FY 11 Actuals	FY 10 Actuals	Inc/(Dec)	FY 11 Actuals	FY 10 Actuals	Inc/(Dec)	
Business Profits Tax	\$ 10.8	\$ 6.3	\$ 4.5	\$ 250.0	\$ 238.9	\$ 11.1	4.6%
Business Enterprise Tax	7.0	3.9	3.1	160.5	146.4	14.1	9.6%
Subtotal Business Taxes	17.8	10.2	7.6	410.5	385.3	25.2	6.5%
Meals & Rentals Tax	17.1	16.8	0.3	216.5	211.0	5.5	2.6%
Tobacco Tax	18.6	17.9	0.7	210.9	218.0	(7.1)	-3.3%
Transfer from Liquor Commission	10.1	8.4	1.7	112.3	106.6	5.7	5.3%
Interest & Dividends Tax	0.1	(0.2)	0.3	66.0	72.2	(6.2)	-8.6%
Insurance Tax	0.1	(1.0)	1.1	82.4	83.8	(1.4)	-1.7%
Communications Tax	5.7	7.4	(1.7)	72.6	71.7	0.9	1.3%
Real Estate Transfer Tax	8.4	7.0	1.4	75.6	77.2	(1.6)	-2.1%
Court Fines & Fees	1.2	0.8	0.4	12.5	11.9	0.6	5.0%
Securities Revenue	2.3	2.7	(0.4)	36.3	33.5	2.8	8.4%
Utility Consumption Tax	0.5	0.5	-	5.6	5.5	0.1	1.8%
Board & Care Revenue	2.2	1.6	0.6	18.9	18.6	0.3	1.6%
Beer Tax	0.9	1.0	(0.1)	11.7	11.7	-	0.0%
Racing & Games of Chance	0.2	0.2	0.0	2.1	2.4	(0.3)	-12.5%
Other	6.0	5.3	0.7	55.7	48.8	6.9	14.1%
Gambling Winnings Tax	0.1	0.2	(0.1)	3.2	2.8	0.4	14.3%
Transfer from Lottery Commission	5.0	5.8	(0.8)	53.1	54.0	(0.9)	-1.7%
Transfer from Racing & Charitable Gaming	0.1	0.1	(0.0)	1.0	1.1	(0.1)	-9.1%
Tobacco Settlement	-	-	-	41.7	44.2	(2.5)	-5.7%
Utility Property Tax	0.3	2.2	(1.9)	25.0	25.0	-	0.0%
State Property Tax	-	-	-	363.6	363.2	0.4	0.1%
Subtotal Traditional Taxes & Transfers	96.7	86.9	9.8	1,877.2	1,848.5	28.7	1.6%
Net Medicaid Enhancement Rev	0.1	0.1	0.0	93.4	98.1	(4.7)	-4.8%
Recoveries	3.4	0.8	2.6	20.5	17.2	3.3	19.2%
Total Receipts	\$ 100.2	\$ 87.8	\$ 12.4	\$ 1,991.1	\$ 1,963.8	\$ 27.3	1.4%

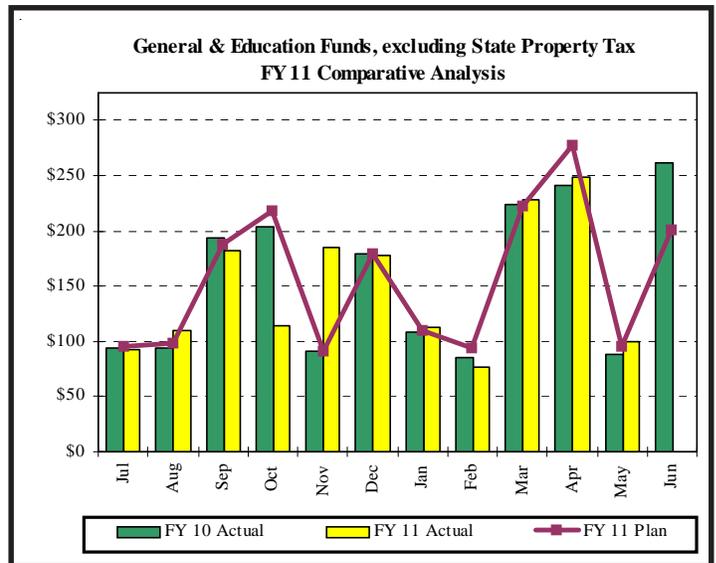
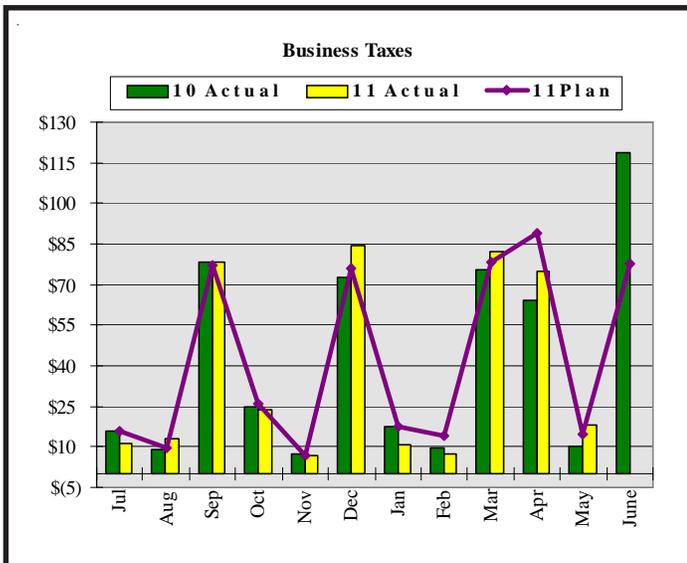
All funds reported on a cash basis, dollars in millions.

**General and Education Funds**

**Year-to-Date Comparison to Plan**

General & Education Funds	General			Education			Total			% Inc/(Dec)
	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	
Business Profits Tax	\$ 206.4	\$ 217.7	\$ (11.3)	\$ 43.6	\$ 47.1	\$ (3.5)	\$ 250.0	\$ 264.8	\$ (14.8)	-5.6%
Business Enterprise Tax	56.2	53.5	2.7	104.3	107.0	(2.7)	160.5	160.5	-	0.0%
Subtotal Business Taxes	262.6	271.2	(8.6)	147.9	154.1	(6.2)	410.5	425.3	(14.8)	-3.5%
Meals & Rentals Tax	211.7	217.3	(5.6)	4.8	7.2	(2.4)	216.5	224.5	(8.0)	-3.6%
Tobacco Tax	118.9	112.9	6.0	92.0	87.8	4.2	210.9	200.7	10.2	5.1%
Transfer from Liquor Commission	112.3	116.8	(4.5)	-	-	-	112.3	116.8	(4.5)	-3.9%
Interest & Dividends Tax	66.0	79.0	(13.0)	-	-	-	66.0	79.0	(13.0)	-16.5%
Insurance Tax	82.4	80.6	1.8	-	-	-	82.4	80.6	1.8	2.2%
Communications Tax	72.6	68.6	4.0	-	-	-	72.6	68.6	4.0	5.8%
Real Estate Transfer Tax	49.3	53.8	(4.5)	26.3	27.0	(0.7)	75.6	80.8	(5.2)	-6.4%
Court Fines & Fees	12.5	12.0	0.5	-	-	-	12.5	12.0	0.5	4.2%
Securities Revenue	36.3	33.5	2.8	-	-	-	36.3	33.5	2.8	8.4%
Utility Consumption Tax	5.6	5.5	0.1	-	-	-	5.6	5.5	0.1	1.8%
Board & Care Revenue	18.9	17.0	1.9	-	-	-	18.9	17.0	1.9	11.2%
Beer Tax	11.7	11.6	0.1	-	-	-	11.7	11.6	0.1	0.9%
Racing & Games of Chance	2.1	2.6	(0.5)	-	-	-	2.1	2.6	(0.5)	-19.2%
Other	55.7	54.1	1.6	-	-	-	55.7	54.1	1.6	3.0%
Gambling Winnings Tax	3.2	2.9	0.3	-	-	-	3.2	2.9	0.3	10.3%
Transfer from Lottery Commission	-	-	-	53.1	64.2	(11.1)	53.1	64.2	(11.1)	-17.3%
Transfer from Racing & Charitable Gaming	-	-	-	1.0	1.1	(0.1)	1.0	1.1	(0.1)	-9.1%
Tobacco Settlement	1.7	4.2	(2.5)	40.0	40.0	-	41.7	44.2	(2.5)	-5.7%
Utility Property Tax	-	-	-	25.0	20.8	4.2	25.0	20.8	4.2	20.2%
State Property Tax	-	-	-	363.6	363.6	-	363.6	363.6	-	0.0%
Subtotal Traditional Taxes & Transfers	1,123.5	1,143.6	(20.1)	753.7	765.8	(12.1)	1,877.2	1,909.4	(32.2)	-1.7%
Net Medicaid Enhancement Rev	93.4	108.4	(15.0)	-	-	-	93.4	108.4	(15.0)	-13.8%
Recoveries	20.5	15.8	4.7	-	-	-	20.5	15.8	4.7	29.7%
Total Receipts	\$1,237.4	\$1,267.8	\$ (30.4)	\$753.7	\$765.8	\$ (12.1)	\$1,991.1	\$2,033.6	\$ (42.5)	-2.1%

\* Not reflected in General Fund YTD actuals is \$1.0 million in April from the CCSNH per Chapter 143:17 L'09. This amount has not been included in general fund receipts because it was not in the plan and therefore would make actuals not comparable to plan or prior year.



All funds reported on a cash basis, dollars in millions.

Planned **Lottery Transfers** to the Education Trust Fund continue to reflect on going weakness in online sales, consistent with experience of other states in the region, due directly to the lack of significant jackpots and the effects of higher fuel costs. The transfers for May were \$1.5 million below plan bringing the YTD transfers below plan and prior year by \$11.1 million and \$0.9 million, respectively.

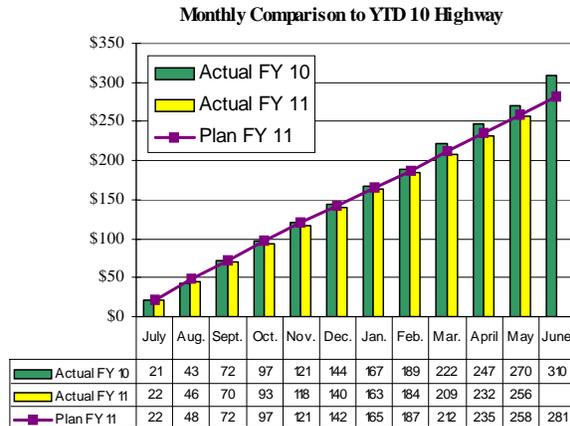
**Recoveries**, principally comprised of drug rebates, exceed plan and 2010 for the month by \$2.7 and \$2.6, respectively. On a year to date basis, such rebates are higher than plan and prior year. Higher revenues are due to drug manufacturers making higher estimated rebate payments, complying with the terms of the American Care Act. Some later adjustments may be required.

Education Trust Fund Statement of Activity - FY 2011 July 1, 2010 to May 31, 2011	
Description	Amount
<b>Beginning Surplus (Deficit) - unaudited</b>	\$ -
<b>Unrestricted Revenue - See above</b>	753.7
<b>Expenditures</b>	
<b>Education Grants &amp; Adm Costs</b>	(952.8)
<b>Ending Surplus (Deficit) - unaudited</b>	\$ (199.1)

*Fiscal 2011 Adequate Education Grant payments of \$594.0 million are due 20% September 1, 20% November 1, 30% January 1 and 30% April 1. Municipalities receive an additional \$363.0 million of grants through local retention of Statewide Property Tax collections.*

## Highway Fund

Revenue Category	Comparison to Plan		
	year-to-date		
	FY 11 Actuals	FY 11 Plan	Actual vs. Plan
Gasoline Road Toll	\$ 114.9	\$ 116.1	\$ (1.2)
Miscellaneous	20.3	18.3	2.0
<b>Motor Vehicle Fees</b>			
MV Registrations	94.7	94.6	0.1
MV Operators	4.9	5.4	(0.5)
Inspection Station Fees	3.4	3.6	(0.2)
MV Miscellaneous Fees	11.0	12.3	(1.3)
Certificate of Title	6.8	7.5	(0.7)
<b>Total Fees</b>	<b>120.8</b>	<b>123.4</b>	<b>(2.6)</b>
<b>Total</b>	<b>\$ 256.0</b>	<b>\$ 257.8</b>	<b>\$ (1.8)</b>

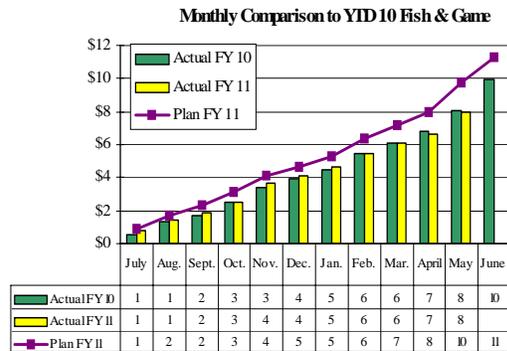


- According to **Road Toll Operations**, actual fuel consumption is up approximately 1% over the same period last year, but is tracking below estimates by \$1.2 million. The reason it is tracking below estimates is attributable to the increased price of fuel at the pump which resulted in a reduction in taxable gallons sold.

- \$20.0 million of the State Fiscal Year 2011 budgeted revenue related to the **I-95 segment transfer agreement** per CH 144:76 L'09, was not part of the revenue plan and therefore has not been reported above in the miscellaneous revenue category.

## Fish & Game Fund

Revenue Category	Comparison to Plan		
	year-to-date		
	FY 11 Actuals	FY 11 Plan	Actual vs. Plan
Fish and Game Licenses	\$ 6.4	\$ 8.0	\$ (1.6)
Fines and Penalties	0.1	0.1	-
Miscellaneous Sales	0.8	1.0	(0.2)
Federal Recoveries Indirect Costs	0.7	0.7	-
<b>Total</b>	<b>\$ 8.0</b>	<b>\$ 9.8</b>	<b>\$ (1.8)</b>



The State Fish & Game department reports lower sales of licenses and other revenue generating activity.

*All funds reported on a cash basis, dollars in millions.*

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