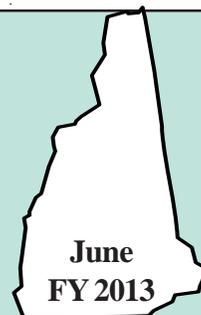


PRELIMINARY ACCRUAL - UNAUDITED

State Of New Hampshire Monthly Revenue Focus Department of Administrative Services

Linda M. Hodgdon, Commissioner
Karen L. Benincasa, Comptroller



Analysis

This June 2013 Monthly Revenue Focus represents **PRELIMINARY ACCRUAL-BASED** revenues for fiscal 2013 and is **UNAUDITED**. Estimated accrual basis revenues are derived using cash basis results, deducting cash collected during the fiscal year on prior year receivables (revenue was already included in FY12 results) and adding the currently estimated receivables due to the State as of June 30, 2013. These estimated amounts are subject to validation and audit, and are not finalized until conclusion of the audit. When comparing 2013 to the prior year, note that fiscal 2012 revenues represent final audited results.

Fiscal 2013 unrestricted accrual-based revenue for the General and Education Funds totaled \$2,277.8. Revenue from traditional taxes (exclusive of MET, Recoveries, MtBE and additional Tobacco Settlement of \$20.8 million) were \$44.6 million or 2.1% above plan. Total revenues (including MET and Recoveries but excluding MtBE and the additional Tobacco Settlement) of \$2,248.0 million were above plan by \$18.1 million and above prior year by \$58.2 million (2.7%).

When comparing this report to the June **CASH BASIS** report, these accrual results were higher by \$8.3 million, due largely to the following accrual basis increases and decreases to revenues:

Increases:

Other Unrestricted Revenue	\$5.0 million
Business Taxes	\$2.5 million
Tobacco Tax	\$1.7 million
Real Estate Transfer Tax	\$1.1 million

All other revenue adjustments (less than \$1.0 million each) increased \$1.8 million

Decreases:

Communications Tax	\$2.8 million
Transfer from Liquor	\$1.0 million

Receivables of Other unrestricted revenue represent statutory transfers from certain agencies (\$3.4 million) and additional revenue including indirect costs. Communications Tax accounts receivable decreased from that recorded in the prior year due to the effects of the July 1, 2012 tax law changes.

Preliminary Revenue Results Summary – Fiscal Year 2013:

- Business Taxes were above the plan by 7% and above prior year by 7%.
- Meals & Rentals Tax was above the plan by 6% and above prior year by 4%
- Tobacco Tax was below both plan and prior year by 6% and 4%, respectively. Note: The estimated impact of the 7/1/2011 rate reduction for FY 2013 was approximately \$12 million.
- Transfers from Liquor Commission were below plan by 5% but ahead of prior year by 3%
- Interest & Dividends taxes were above the plan by 6% and above prior year by 11%.
- Insurance Tax was above both plan and prior year by 10% and 12%, respectively
- Communications Tax was below plan by 31% and below prior year by 28%
- Real Estate Transfer taxes were above plan by 15% and above prior year by 14% (see trend analysis on next page)
- Board & Care Revenue was 26% above plan and 8% above prior year
- Lottery Commission contributed 2% more than plan for the year but 10% above prior year
- Utility Property Tax was 17% above plan and consistent with prior year
- Medicaid Enhancement Taxes (MET) came in 27% below plan but 2% above prior year

For additional information and discussion on revenues, please refer to the analysis which accompanied the June **CASH BASIS** report.

Committee of Conference Projections - Fiscal Year 2013 issued in June 2013:

As compared to the FY 2013 Committee of Conference (COC) revenue projection of \$2,279.8 million, the preliminary accrual results are approximately \$2 million below those estimates. See page two for a comparison to FY 2013 COC estimates.

All funds reported are unaudited, dollars in millions.

General & Education Funds Comparison - FY 13 to FY 12

General & Education Funds	FY 13	FY 12	Inc/(Dec)	%
	Actuals	Actuals		Inc/(Dec)
Business Profits Tax	\$ 326.1	\$ 311.8	\$ 14.3	4.6%
Business Enterprise Tax	228.4	204.3	24.1	11.8%
Subtotal	554.5	516.1	38.4	7.4%
Meals & Rentals Tax	247.8	239.4	8.4	3.5%
Tobacco Tax	205.9	214.9	(9.0)	-4.2%
Transfer from Liquor Commission	131.6	127.6	4.0	3.1%
Interest & Dividends Tax	92.7	83.5	9.2	11.0%
Insurance Tax	95.4	85.0	10.4	12.2%
Communications Tax	57.2	79.3	(22.1)	-27.9%
Real Estate Transfer Tax	93.4	82.0	11.4	13.9%
Court Fines & Fees	12.9	13.9	(1.0)	-7.2%
Securities Revenue	38.1	37.6	0.5	1.3%
Utility Consumption Tax	6.0	5.9	0.1	1.7%
Board & Care Revenue	26.4	24.5	1.9	7.8%
Beer Tax	13.4	12.9	0.5	3.9%
Other	74.6	77.1	(2.5)	-3.2%
Transfers from Lottery Commission	73.2	66.8	6.4	9.6%
Transfers from Racing & Charitable Gaming	3.5	3.5	-	0.0%
Tobacco Settlement	63.2	42.5	20.7	48.7%
Utility Property Tax	33.2	33.1	0.1	0.3%
State Property Tax	363.7	363.1	0.6	0.2%
Subtotal Traditional Taxes and Transfers	2,186.7	2,108.7	78.0	3.7%
Net Medicaid Enhancement Revenue	76.3	74.8	1.5	2.0%
Recoveries	5.8	6.3	(0.5)	-7.9%
Total Revenues	\$2,268.8	\$2,189.8	\$ 79.0	3.6%
MtBE Settlement	9.0	-	9.0	
Total Receipts	\$ 2,277.8	\$ 2,189.8	\$ 88.0	4.0%

General & Education Funds COC Comparison - FY 13

General & Education Funds	FY 13	FY 13	Inc/(Dec)	%
	Actuals	COC Estimate		Inc/(Dec)
Business Profits Tax	\$ 326.1	\$ 334.2	\$ (8.1)	-2.4%
Business Enterprise Tax	228.4	215.6	12.8	5.9%
Subtotal	554.5	549.8	4.7	0.9%
Meals & Rentals Tax	247.8	246.3	1.5	0.6%
Tobacco Tax	205.9	209.0	(3.1)	-1.5%
Transfer from Liquor Commission	131.6	130.0	1.6	1.2%
Interest & Dividends Tax	92.7	94.9	(2.2)	-2.3%
Insurance Tax	95.4	97.3	(1.9)	-2.0%
Communications Tax	57.2	64.2	(7.0)	-10.9%
Real Estate Transfer Tax	93.4	91.6	1.8	2.0%
Court Fines & Fees	12.9	13.0	(0.1)	-0.8%
Securities Revenue	38.1	38.2	(0.1)	-0.3%
Utility Consumption Tax	6.0	6.0	-	0.0%
Board & Care Revenue	26.4	26.7	(0.3)	-1.1%
Beer Tax	13.4	13.2	0.2	1.5%
Other	74.6	73.1	1.5	2.1%
Transfers from Lottery Commission	73.2	72.0	1.2	1.7%
Transfers from Racing & Charitable Gaming	3.5	3.4	0.1	2.9%
Tobacco Settlement	63.2	63.2	-	0.0%
Utility Property Tax	33.2	33.8	(0.6)	-1.8%
State Property Tax	363.7	363.7	-	0.0%
Subtotal Traditional Taxes and Transfers	2,186.7	2,189.4	(2.7)	-0.1%
Net Medicaid Enhancement Revenue	76.3	75.8	0.5	0.7%
Recoveries	5.8	5.5	0.3	5.5%
Total Revenues	\$ 2,268.8	\$ 2,270.7	\$ (1.9)	-0.1%
MtBE Settlement	9.0	9.1	(0.1)	-1.1%
Total Receipts	\$ 2,277.8	\$ 2,279.8	\$ (2.0)	-0.1%

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General and Education Funds

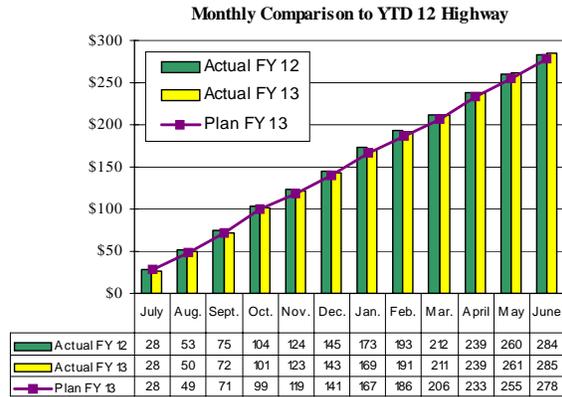
Year-to-Date Comparison to Plan										
General & Education Funds	General			Education			Total			% Inc/Dec
	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	
Business Profits Tax	\$ 269.1	\$ 264.8	\$ 4.3	\$ 57.0	\$ 57.2	\$ (0.2)	\$ 326.1	\$ 322.0	\$ 4.1	1.3%
Business Enterprise Tax	78.4	65.4	13.0	150.0	130.7	19.3	228.4	196.1	32.3	16.5%
Subtotal	347.5	330.2	17.3	207.0	187.9	19.1	554.5	518.1	36.4	7.0%
Meals & Rentals Tax	240.5	226.8	13.7	7.3	7.5	(0.2)	247.8	234.3	13.5	5.8%
Tobacco Tax	124.3	123.1	1.2	81.6	95.9	(14.3)	205.9	219.0	(13.1)	-6.0%
Transfer from Liquor Commission	131.6	139.0	(7.4)	-	-	-	131.6	139.0	(7.4)	-5.3%
Interest & Dividends Tax	92.7	87.1	5.6	-	-	-	92.7	87.1	5.6	6.4%
Insurance Tax	95.4	86.8	8.6	-	-	-	95.4	86.8	8.6	9.9%
Communications Tax	57.2	82.4	(25.2)	-	-	-	57.2	82.4	(25.2)	-30.6%
Real Estate Transfer Tax	62.2	54.2	8.0	31.2	27.0	4.2	93.4	81.2	12.2	15.0%
Court Fines & Fees	12.9	13.8	(0.9)	-	-	-	12.9	13.8	(0.9)	-6.5%
Securities Revenue	38.1	35.9	2.2	-	-	-	38.1	35.9	2.2	6.1%
Utility Consumption Tax	6.0	6.0	-	-	-	-	6.0	6.0	-	0.0%
Board & Care Revenue	26.4	21.0	5.4	-	-	-	26.4	21.0	5.4	25.7%
Beer Tax	13.4	13.2	0.2	-	-	-	13.4	13.2	0.2	1.5%
Other	74.6	73.9	0.7	-	-	-	74.6	73.9	0.7	0.9%
Transfers from Lottery Commission	-	-	-	73.2	72.0	1.2	73.2	72.0	1.2	1.7%
Transfers from Racing & Charitable Gaming	-	-	-	3.5	3.8	(0.3)	3.5	3.8	(0.3)	-7.9%
Tobacco Settlement	23.2	2.4	20.8	40.0	40.0	-	63.2	42.4	20.8	49.1%
Utility Property Tax	-	-	-	33.2	28.3	4.9	33.2	28.3	4.9	17.3%
State Property Tax	-	-	-	363.7	363.1	0.6	363.7	363.1	0.6	0.2%
Subtotal Traditional Taxes and Transfers	1,346.0	1,295.8	50.2	840.7	825.5	15.2	2,186.7	2,121.3	65.4	3.1%
Net Medicaid Enhancement Rev	76.3	104.8	(28.5)	-	-	-	76.3	104.8	(28.5)	-27.2%
Recoveries	5.8	3.8	2.0	-	-	-	5.8	3.8	2.0	52.6%
Total Revenues	\$1,428.1	\$1,404.4	\$ 23.7	\$ 840.7	\$825.5	\$ 15.2	\$2,268.8	\$2,229.9	\$ 38.9	1.7%
MtBE Settlement	9.0	-	9.0	-	-	-	9.0	-	9.0	
Total Receipts	\$ 1,437.1	\$ 1,404.4	\$ 32.7	\$ 840.7	\$ 825.5	\$ 15.2	\$ 2,277.8	\$ 2,229.9	\$ 47.9	2.1%

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Highway Fund

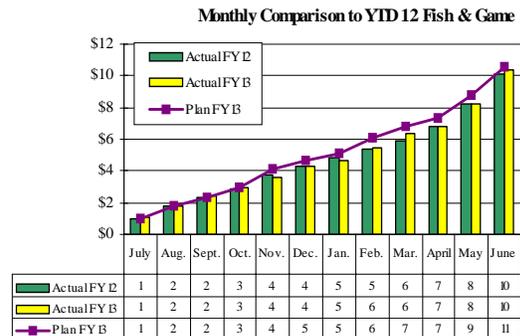
Comparison to Plan			
Revenue Category	FY 13 Actuals	FY 13 Plan	Actual vs. Plan
Gasoline Road Toll	\$ 123.2	\$ 124.5	\$ (1.3)
Miscellaneous	48.1	43.6	4.5
Motor Vehicle Fees			
MV Registrations	77.8	73.9	3.9
MV Operators	12.9	12.1	0.8
Inspection Station Fees	3.9	3.9	-
MV Miscellaneous Fees	10.8	12.0	(1.2)
Certificate of Title	8.1	7.7	0.4
Total Fees	113.5	109.6	3.9
Total	\$ 284.8	\$ 277.7	\$ 7.1



Highway Fund revenues came in 3% above plan and according to the Department of Transportation, the **Miscellaneous** category received higher receipts of cost reimbursement (revenue) for Federal and Turnpike projects. Additionally, registration receipts performed better than estimates. Total Highway revenue for the year is approximately equal to the prior year.

Fish & Game Fund

Comparison to Plan			
Revenue Category	FY 13 Actuals	FY 13 Plan	Actual vs. Plan
Fish and Game Licenses	\$ 8.4	\$ 8.7	\$ (0.3)
Fines and Penalties	0.1	0.2	(0.1)
Miscellaneous Sales	0.8	0.9	(0.1)
Federal Recoveries Indirect Costs	1.0	0.8	0.2
Total	\$ 10.3	\$ 10.6	\$ (0.3)



The **State Fish & Game** department reports 3% lower sales of licenses from plan. However, total Fish & Game revenue for the year is approximately equal to the prior year.

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