

State Of New Hampshire

Monthly Revenue Focus

Department of Administrative Services

Linda M. Hodgdon, Commissioner

Karen L. Benincasa, Comptroller



Monthly Revenue Summary

Analysis

	<i>(for month)</i>		
	<u>FY 15</u>	<u>Plan</u>	<u>Inc/(Dec)</u>
Gen & Educ	\$207.6	\$193.3	\$14.3
Highway	\$20.0	\$18.3	\$1.7
Fish & Game	\$0.7	\$0.8	\$(0.1)

Unrestricted revenue for the General and Education Funds received during December totaled \$207.6 million, which was above the plan by \$14.3 million (7%) and above prior year by \$24.9 million (14%). Year to date (YTD) unrestricted revenue totaled \$823.3 million, which was above plan by \$19.2 million (2%) and above prior year by \$23.4 million (3%).

Business Tax collections for December totaled \$90.8 million, which were \$0.4 million below plan and \$2.9 million (3%) above prior year. YTD business tax collections were also below plan by \$11.5 million (5%) and \$7.6 million (3%) below the prior year. Per DRA, YTD estimated payments are approximately \$8 million below prior year YTD receipts.

Net **Meals and Rentals Tax (M&R)** receipts for December came in above plan by \$0.7 million (4%) and above prior year by \$1.1 million (6%). As can be seen in the chart on page 2, YTD gross revenue receipts, before the effect of Debt Service transfers, were 6% above prior year. According to DRA, December collections (November activity) from full service restaurants and hotels were up 3% and 11%, respectively, from the same month last year.

Tobacco Tax receipts for the month were \$3.7 million (22%) above plan and were \$7.8 million (60%) above December of last year. As previously discussed, a portion of the significant stamp sale increase over December of last year was due to the advance purchases made in July of last year in anticipation of the August 1st rate increase. However, the effects of these advance purchases have waned as YTD collections through December were only \$0.1 million below prior year. YTD collections were \$6.6 million (6%) above plan. (See also the YTD Sales of Cigarette Stamps comparison on page 4).

Transfer from Liquor Commission in December was above plan by \$1.9 million (12%) and above prior year by \$1.7 million (11%). The YTD transfer was above plan by \$1.3 million (2%) and above prior year by \$0.2 million.

Interest & Dividends Tax (I&D) receipts for December were \$2.2 million above plan and \$2.9 million above prior year for the month. According to DRA, estimated payments were higher and refunds processed were lower as compared to December of last year, but a portion of that increase in estimated payments could be related to early receipt of payments due in January of 2015. YTD revenues are still tracking below (14%) the plan amount, but are now 7% above prior year through December.

Communications Tax collections YTD through the month of December were \$1.2 million (4%) below the plan amount, however as compared to prior year, YTD receipts are up by \$0.7 million (2%).

November **Real Estate Transfer Tax (RET)** collections of \$13.4 million were above plan by \$5.7 million and above prior year by \$5.8 million. On a YTD basis, RET is tracking 17% above plan and 19% above prior year (See RET table on page 2). According to the DRA, for the revenue collected in the month of December (November transactions), the majority (\$4.7 million) of this positive variance for the month was due to holding company activity. The remainder of the positive variance was due to an increase in real estate values, as the number of real estate transfer transactions was 6.5% below that from December of the prior year.

Utility Property Tax revenue collected YTD through the month of December was \$2.7 million (15%) above the plan amount and \$4.2 million (26%) above the prior year amount. DRA believes this favorable YTD variance is an increase in FY 2015 revenues and not related to timing of receipts.

Other revenue collected YTD through the month of December was \$6.2 million (33%) above the plan amount and it is anticipated that a significant portion of these positive variances is due to earlier than expected receipts and is likely to be timing differences only.

Current Month

General & Education Funds	<i>FY 15</i> <i>Actuals</i>	<i>FY 15</i> <i>Plan</i>	<i>Actual</i> <i>vs. Plan</i>	<i>% Inc/</i> <i>(Dec)</i>
Business Profits Tax	\$51.4	\$54.7	\$(3.3)	-6.0%
Business Enterprise Tax	39.4	36.5	2.9	7.9%
Subtotal Business Taxes	90.8	91.2	(0.4)	-0.4%
Meals & Rentals Tax	19.6	18.9	0.7	3.7%
Tobacco Tax	20.9	17.2	3.7	21.5%
Transfer from Liquor Commission	17.9	16.0	1.9	11.9%
Interest & Dividends Tax	5.9	3.7	2.2	59.5%
Insurance Tax	1.2	0.9	0.3	33.3%
Communications Tax	4.9	5.3	(0.4)	-7.5%
Real Estate Transfer Tax	13.4	7.7	5.7	74.0%
Court Fines & Fees	1.1	0.9	0.2	22.2%
Securities Revenue	11.8	10.6	1.2	11.3%
Utility Consumption Tax	0.4	0.5	(0.1)	-20.0%
Beer Tax	0.9	1.0	(0.1)	-10.0%
Other	4.4	3.4	1.0	29.4%
Transfer from Lottery Commission	4.2	6.2	(2.0)	-32.3%
Transfer from Racing & Charitable Gaming	0.2	0.2		0.0%
Tobacco Settlement				
Utility Property Tax	9.9	9.2	0.7	7.6%
State Property Tax				
Subtotal Traditional Taxes & Transfers	207.5	192.9	14.6	7.6%
Recoveries	0.1	0.4	(0.3)	-75.0%
Total Receipts	\$207.6	\$193.3	\$14.3	7.4%

All funds reported on a cash basis, dollars in millions.

RET Analysis												
(In Millions)												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
FY15	10.2	12.0	11.4	9.7	11.6	13.4						
FY14	9.6	11.8	9.8	8.9	9.6	7.6	9.0	6.0	5.4	6.0	7.6	8.9
FY13	8.5	8.2	8.9	8.4	8.0	8.5	10.0	6.3	4.2	5.5	7.2	8.6
Mo over Mo	0.6	0.2	1.6	0.8	2.0	5.8						
% Mo over Mo	6%	2%	16%	9%	21%	76%						
YTD change over Prior Year	0.6	0.8	2.4	3.2	5.2	11.0						
% YTD change	6%	4%	8%	8%	10%	19%						

M&R Analysis						
	December			YTD		
	FY 15	FY 14	Diff	FY 15	FY 14	Diff
Gross Collections	20.7	19.7	1.0	161.8	153.3	8.5
Bldg Aid Debt Svc Transfer	(1.1)	(1.2)	0.1	(6.8)	(7.0)	0.2
Net Revenue	19.6	18.5	1.1	155.0	146.3	8.7

Business Tax Refund Analysis													November
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	YTD
FY15	2.3	1.2	4.9	4.7	9.4	1.3							23.8
FY14	2.4	2.0	2.9	4.0	12.3	3.0	3.6	5.0	0.5	3.8	1.6	1.8	26.6
FY13	1.1	1.5	1.5	1.8	2.2	0.9	1.0	4.3	6.7	6.9	4.0	2.3	9.0
Mo over Mo change	(0.1)	(0.8)	2.0	0.7	(2.9)	(1.7)	(3.6)	(5.0)	(0.5)	(3.8)	(1.6)	(1.8)	(2.8)
YTD change	(0.1)	(0.9)	1.1	1.8	(1.1)	(2.8)	(6.4)	(11.4)	(11.9)	(15.7)	(17.3)	(19.1)	

General & Education Funds Comparison to FY 14

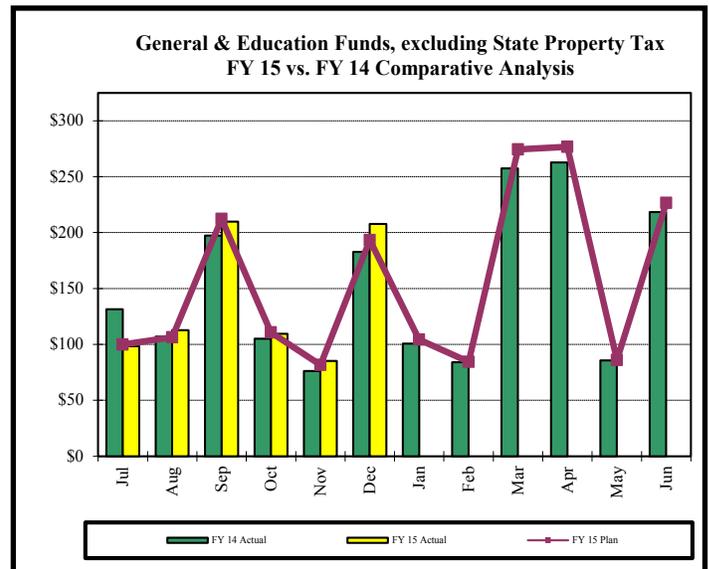
General & Education Funds	Monthly			Year-to-Date			% Inc/ (Dec)
	FY 15 Actuals	FY 14 Actuals	Inc/(Dec)	FY 15 Actuals	FY 14 Actuals	Inc/(Dec)	
Business Profits Tax	\$51.4	\$52.8	\$(1.4)	\$140.6	\$141.7	\$(1.1)	-0.8%
Business Enterprise Tax	39.4	35.1	4.3	93.4	99.9	(6.5)	-6.5%
Subtotal Business Taxes	90.8	87.9	2.9	234.0	241.6	(7.6)	-3.1%
Meals & Rentals Tax	19.6	18.5	1.1	155.0	146.3	8.7	5.9%
Tobacco Tax	20.9	13.1	7.8	116.8	116.9	(0.1)	-0.1%
Transfer from Liquor Commission	17.9	16.2	1.7	78.9	78.7	0.2	0.3%
Interest & Dividends Tax	5.9	3.0	2.9	22.9	21.5	1.4	6.5%
Insurance Tax	1.2	1.0	0.2	8.5	8.0	0.5	6.3%
Communications Tax	4.9	5.0	(0.1)	29.9	29.2	0.7	2.4%
Real Estate Transfer Tax	13.4	7.6	5.8	68.3	57.3	11.0	19.2%
Court Fines & Fees	1.1	0.9	0.2	6.7	6.6	0.1	1.5%
Securities Revenue	11.8	11.4	0.4	14.1	13.6	0.5	3.7%
Utility Consumption Tax	0.4	0.4		2.9	3.0	(0.1)	-3.3%
Beer Tax	0.9	1.0	(0.1)	7.0	6.9	0.1	1.4%
Other	4.4	3.4	1.0	25.2	20.1	5.1	25.4%
Transfer from Lottery Commission	4.2	6.4	(2.2)	28.4	31.0	(2.6)	-8.4%
Transfer from Racing & Charitable Gaming	0.2	0.2		1.1	1.2	(0.1)	-8.3%
Tobacco Settlement		(0.1)	0.1		0.1	(0.1)	-100.0%
Utility Property Tax	9.9	6.9	3.0	20.4	16.2	4.2	25.9%
State Property Tax							
Subtotal Traditional Taxes & Transfers	207.5	182.8	24.7	820.1	798.2	21.9	2.7%
Net Medicaid Enhancement Rev Recoveries	0.1	(0.1)	0.2	3.2	1.7	1.5	88.2%
Total Receipts	\$207.6	\$182.7	\$24.9	\$823.3	\$799.9	\$23.4	2.9%

All funds reported on a cash basis, dollars in millions.

General and Education Funds

Year-to-Date Comparison to Plan										
General & Education Funds	General			Education			Total			% Inc/ (Dec)
	<i>Actual</i>	<i>Plan</i>	<i>Actual vs. Plan</i>	<i>Actual</i>	<i>Plan</i>	<i>Actual vs. Plan</i>	<i>Actual</i>	<i>Plan</i>	<i>Actual vs. Plan</i>	
Business Profits Tax	\$115.7	\$121.4	\$(5.7)	\$24.9	\$25.8	\$(0.9)	\$140.6	\$147.2	\$(6.6)	-4.5%
Business Enterprise Tax	34.1	32.4	1.7	59.3	65.9	(6.6)	93.4	98.3	(4.9)	-5.0%
Subtotal Business Taxes	149.8	153.8	(4.0)	84.2	91.7	(7.5)	234.0	245.5	(11.5)	-4.7%
Meals & Rentals Tax	150.3	144.5	5.8	4.7	4.7	-	155.0	149.2	5.8	3.9%
Tobacco Tax	70.9	64.7	6.2	45.9	45.5	0.4	116.8	110.2	6.6	6.0%
Transfer from Liquor Commission	78.9	77.6	1.3	-	-	-	78.9	77.6	1.3	1.7%
Interest & Dividends Tax	22.9	26.6	(3.7)	-	-	-	22.9	26.6	(3.7)	-13.9%
Insurance Tax	8.5	6.8	1.7	-	-	-	8.5	6.8	1.7	25.0%
Communications Tax	29.9	31.1	(1.2)	-	-	-	29.9	31.1	(1.2)	-3.9%
Real Estate Transfer Tax	47.2	36.9	10.3	21.1	21.3	(0.2)	68.3	58.2	10.1	17.4%
Court Fines & Fees	6.7	6.6	0.1	-	-	-	6.7	6.6	0.1	1.5%
Securities Revenue	14.1	12.7	1.4	-	-	-	14.1	12.7	1.4	11.0%
Utility Consumption Tax	2.9	3.0	(0.1)	-	-	-	2.9	3.0	(0.1)	-3.3%
Beer Tax	7.0	7.1	(0.1)	-	-	-	7.0	7.1	(0.1)	-1.4%
Other	25.2	19.0	6.2	-	-	-	25.2	19.0	6.2	32.6%
Transfer from Lottery Commission	-	-	-	28.4	29.8	(1.4)	28.4	29.8	(1.4)	-4.7%
Transfer from Racing & Charitable Gaming	-	-	-	1.1	1.2	(0.1)	1.1	1.2	(0.1)	-8.3%
Tobacco Settlement	-	-	-	-	-	-	-	-	-	-
Utility Property Tax	-	-	-	20.4	17.7	2.7	20.4	17.7	2.7	15.3%
State Property Tax	-	-	-	-	-	-	-	-	-	-
Subtotal Traditional Taxes & Transfers	614.3	590.4	23.9	205.8	211.9	(6.1)	820.1	802.3	17.8	2.2%
Recoveries	3.2	1.8	1.4	-	-	-	3.2	1.8	1.4	77.8%
Total Receipts	\$617.5	\$592.2	\$25.3	\$205.8	\$211.9	\$(6.1)	\$823.3	\$804.1	\$19.2	2.4%

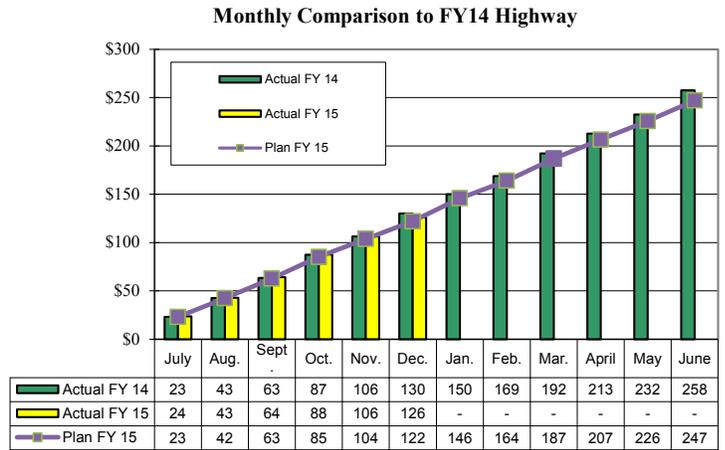
Education Trust Fund	
Statement of Activity - FY 2015	
July 1, 2014 to December 31, 2014	
Description	Amount
Beginning Surplus (Deficit) - unaudited	\$-
Unrestricted Revenue - See above	205.8
Expenditures	
Education Grants & Adm Costs	(407.8)
Ending Surplus (Deficit) - unaudited	\$(202.0)



Fiscal 2015 Adequate Education Grant payments of \$572.5 million are due 20% September 1, 20% November 1, 30% January 1 and 30% April 1. Municipalities receive an additional \$363.6 million of grants through local retention of Statewide Property Tax collection. The FY 2015 budget anticipated a deficit of \$99.2 million, to be covered by a General fund transfer at year end. Included in the July 1, 2014 to December 31, 2014 expenditures amount are the adequacy grant payments to schools districts due January 1, 2015 but paid in December of 2014.

Highway Fund

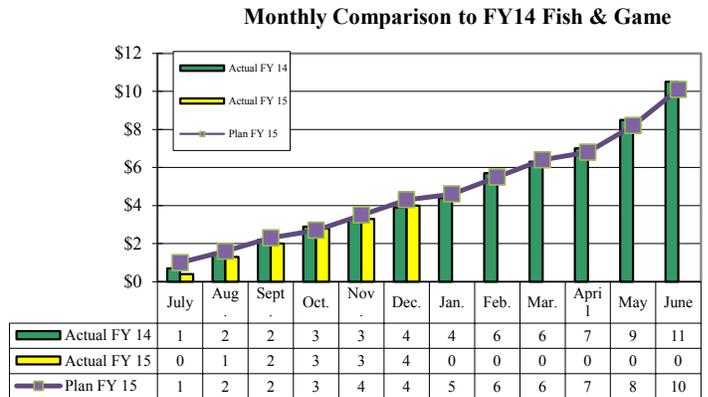
Comparison to Plan			
<i>Revenue Category</i>	<i>year-to-date</i>		
	<i>FY 15</i>	<i>FY 15 Plan</i>	<i>Actual</i>
	<i>Actuals</i>	<i>vs. Plan</i>	<i>Plan</i>
Gasoline Road Toll	\$64.4	\$63.0	\$1.4
Miscellaneous	5.3	5.4	(0.1)
Motor Vehicle Fees			
MV Registrations	39.2	36.7	2.5
MV Operators	6.2	5.7	0.5
Inspection Station Fees	2.0	2.0	-
MV Miscellaneous Fees	5.1	5.6	(0.5)
Certificate of Title	4.0	3.6	0.4
Total Fees	56.5	53.6	2.9
Total	\$126.2	\$122.0	\$4.2



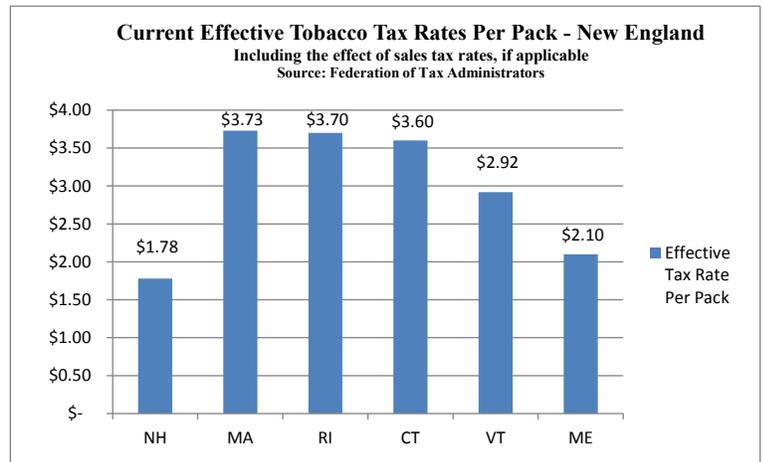
According to Road Toll Operations, actual fuel consumption is up approximately 0.80% YTD over the same period last year.

Fish & Game Fund

Comparison to Plan			
<i>Revenue Category</i>	<i>year-to-date</i>		
	<i>FY 15 Actuals</i>	<i>FY 15 Plan</i>	<i>Actual vs. Plan</i>
	<i>Actuals</i>	<i>vs. Plan</i>	<i>Plan</i>
Fish and Game Licenses	\$3.0	\$3.6	\$(0.6)
Fines and Penalties	0.1	0.1	-
Miscellaneous Sales	0.4	0.2	0.2
Federal Recoveries Indirect Costs	0.5	0.4	0.1
Total	\$4.0	\$4.3	\$(0.3)



Sales of Cigarette Stamps			
Total sold (calendar month) July through November for each of last five years (number of stamps, in thousands)			
Prepared from data provided by DRA			
	Sales of Stamps	Volume Change	Percent Change
2015	61,600	(1,764)	-2.8%
2014	63,364	2,449	4.0%
2013	60,915	(5,043)	-7.6%
2012	65,958	(25)	-0.0%
2011	65,983	(593)	-0.9%



Department of Administrative Services
Linda M. Hodgdon, Commissioner
State House Annex - Room 120
25 Capitol Street
Concord, New Hampshire 03301-6312
Phone: (603)271-3201 Fax: (603)271-6600
TDD Access: Relay NH 1-800-735-2964

Division of Accounting Services
Karen L. Benincasa, Comptroller
State House Annex - Room 310
25 Capitol Street
Concord, New Hampshire 03301-6312
Phone: (603) 271-1443 Fax: (603) 271-6666
TDD Access: Relay NH 1-800-735-2964