

# State Of New Hampshire

## Monthly Revenue Focus

### Department of Administrative Services

Linda M. Hodgdon, Commissioner

Karen L. Benincasa, Comptroller



### Monthly Revenue Summary

### Analysis

<i>(for month)</i>			
	<u>FY 15</u>	<u>Plan</u>	<u>Inc/(Dec)</u>
<b>Gen &amp; Educ</b>	<b>\$85.3</b>	<b>\$81.7</b>	<b>\$3.6</b>
<b>Highway</b>	<b>\$18.6</b>	<b>\$18.5</b>	<b>\$0.1</b>
<b>Fish &amp; Game</b>	<b>\$0.5</b>	<b>\$0.8</b>	<b>\$(0.3)</b>

### Current Month

General & Education Funds	<i>FY 15 Actuals</i>	<i>FY 15 Plan</i>	<i>Actual vs. Plan</i>	<i>% Inc/(Dec)</i>
Business Profits Tax	\$0.2	\$0.3	\$(0.1)	-33.3%
Business Enterprise Tax	0.1	0.2	(0.1)	-50.0%
Subtotal Business Taxes	0.3	0.5	(0.2)	-40.0%
Meals & Rentals Tax	24.1	22.5	1.6	7.1%
Tobacco Tax	16.6	17.7	(1.1)	-6.2%
Transfer from Liquor Commission	11.9	11.6	0.3	2.6%
Interest & Dividends Tax	(0.3)	0.1	(0.4)	-400.0%
Insurance Tax	1.2	0.9	0.3	33.3%
Communications Tax	4.9	5.2	(0.3)	-5.8%
Real Estate Transfer Tax	11.6	9.8	1.8	18.4%
Court Fines & Fees	0.9	1.0	(0.1)	-10.0%
Securities Revenue	0.3	0.4	(0.1)	-25.0%
Utility Consumption Tax	0.5	0.5	-	0.0%
Beer Tax	1.1	1.0	0.1	10.0%
Other	4.1	3.6	0.5	13.9%
Transfer from Lottery Commission	7.3	6.4	0.9	14.1%
Transfer from Racing & Charitable Gaming	0.2	0.3	(0.1)	-33.3%
Tobacco Settlement	-	-	-	
Utility Property Tax	0.5	-	0.5	0.0%
State Property Tax	-	-	-	
Subtotal Traditional Taxes & Transfers	85.2	81.5	3.7	4.5%
Recoveries	0.1	0.2	(0.1)	-50.0%
Total Receipts	\$85.3	\$81.7	\$3.6	4.4%

Unrestricted revenue for the General and Education Funds received during November totaled \$85.3 million, which was above the plan by \$3.6 million (4%) and above prior year by \$9.0 million (12%). Year to date (YTD) unrestricted revenue totaled \$615.7 million, which was above plan by \$4.9 million (1%) but below prior year by \$1.5 million (0.2%). Again this month, the YTD total unrestricted revenue is below prior year largely due to the substantial increase in Tobacco tax collections in July of last year due to the August 1, 2013 rate increase. However, Business Taxes remain below the prior year and plan which has been offset by increases in Meals and Rentals and Real Estate Transfer taxes as well as variances in other revenue sources.

Business Tax collections for November totaled \$0.3 million, which were \$0.2 million below plan and \$0.2 million below prior year. YTD business tax collections were also below plan by \$11.1 million (7%) and \$10.5 million (7%) below the prior year.

Net Meals and Rentals Tax (M&R) receipts for November came in above plan by \$1.6 million (7%) and above prior year by \$2.0 million (9%). As can be seen in the chart on page 2, YTD gross revenue receipts, before the effect of Debt Service transfers, were 6% above prior year. According to DRA, November collections (October activity) from full service restaurants and hotels were up 6% and 5%, respectively, from the same month last year.

Tobacco Tax receipts for the month were \$1.1 million (6%) below plan but were \$3.7 million (29%) above November of last year. As previously discussed, stamp sales increased significantly over November of last year due to the advance purchases made in July of last year in anticipation of the August 1st rate increase. YTD collections were \$2.9 million (3%) above plan but \$7.9 million (8%) below prior year (See also the YTD Sales of Cigarette Stamps comparison on page 4).

Transfer from Liquor Commission in November was above plan by \$0.3 million (3%) and above prior year by \$0.6 million (5%). The YTD transfer was below plan by \$0.6 million (1%) and below prior year by \$1.5 million (2%). According to the Liquor Commission, gross sales are up YTD 4% over the prior year, however both increases in sales discounts and cost of goods sold YTD have significantly offset the sales volume increases. Additionally, operating expenses are higher which has resulted in unfavorable variances versus plan and prior year.

Because of refunds exceeding collections for the month of November, Interest and Dividend Tax (I&D) revenue for the month is reported as (\$0.3) million. YTD interest and dividend tax collections were below plan by \$5.9 million (26%) and \$1.5 million (8%) below the prior year.

November Real Estate Transfer Tax (RET) collections of \$11.6 million were above plan by \$1.8 million (18%) and above prior year by \$2.0 million (21%). On a YTD basis, RET is tracking 9% above plan and 11% above prior year (See RET table on page 2). According to the DRA, for the revenue collected in the month of November (October transactions), both the number (3.8% increase) and the values of the real estate transactions on which the tax was paid were above those from November of the prior year.

Other revenue collected YTD was \$5.2 million (33%) above the plan amount and Utility Property Tax revenue collected YTD was \$2.0 million (23.5%) above the plan amount. It is anticipated that a significant portion of these positive variances is due to earlier than expected receipts and is likely to be timing differences only.

All funds reported on a cash basis, dollars in millions.

RET Analysis												
(In Millions)												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
FY15	10.2	12.0	11.4	9.7	11.6							
FY14	9.6	11.8	9.8	8.9	9.6	7.6	9.0	6.0	5.4	6.0	7.6	8.9
FY13	8.5	8.2	8.9	8.4	8.0	8.5	10.0	6.3	4.2	5.5	7.2	8.6
Mo over Mo	0.6	0.2	1.6	0.8	2.0							
% Mo over Mo	6%	2%	16%	9%	21%							
YTD change over Prior Year	0.6	0.8	2.4	3.2	5.2							
% YTD change	6%	4%	8%	8%	10%							

M&R Analysis						
	November			YTD		
	FY 15	FY 14	Diff	FY 15	FY 14	Diff
Gross Collections	25.2	23.3	1.9	141.1	133.6	7.5
Bldg Aid Debt Srvc Transfer	(1.1)	(1.2)	0.1	(5.7)	(5.8)	0.1
Net Revenue	24.1	22.1	2.0	135.4	127.8	7.6

Business Tax Refund Analysis													November
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	YTD
FY15	2.3	1.2	4.9	4.7	9.4								22.5
FY14	2.4	2.0	2.9	4.0	12.3	3.0	3.6	5.0	0.5	3.8	1.6	1.8	23.6
FY13	1.1	1.5	1.5	1.8	2.2	0.9	1.0	4.3	6.7	6.9	4.0	2.3	8.1
Mo over Mo change	(0.1)	(0.8)	2.0	0.7	(2.9)	(3.0)	(3.6)	(5.0)	(0.5)	(3.8)	(1.6)	(1.8)	(1.1)
YTD change	(0.1)	(0.9)	1.1	1.8	(1.1)	(4.1)	(7.7)	(12.7)	(13.2)	(17.0)	(18.6)	(20.4)	

## General & Education Funds Comparison to FY 14

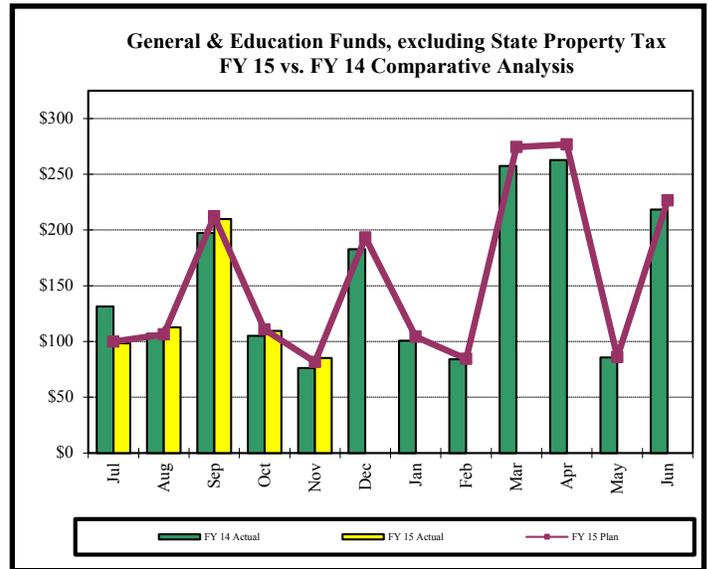
General & Education Funds	Monthly			Year-to-Date			
	FY 15 Actuals	FY 14 Actuals	Inc/(Dec)	FY 15 Actuals	FY 14 Actuals	Inc/(Dec)	% Inc/(Dec)
Business Profits Tax	\$0.2	\$(0.3)	\$0.5	\$89.2	\$88.9	\$0.3	0.3%
Business Enterprise Tax	0.1	0.8	(0.7)	54.0	64.8	(10.8)	-16.7%
Subtotal Business Taxes	0.3	0.5	(0.2)	143.2	153.7	(10.5)	-6.8%
Meals & Rentals Tax	24.1	22.1	2.0	135.4	127.8	7.6	5.9%
Tobacco Tax	16.6	12.9	3.7	95.9	103.8	(7.9)	-7.6%
Transfer from Liquor Commission	11.9	11.3	0.6	61.0	62.5	(1.5)	-2.4%
Interest & Dividends Tax	(0.3)	-	(0.3)	17.0	18.5	(1.5)	-8.1%
Insurance Tax	1.2	1.0	0.2	7.3	7.0	0.3	4.3%
Communications Tax	4.9	4.9	-	25.0	24.2	0.8	3.3%
Real Estate Transfer Tax	11.6	9.6	2.0	54.9	49.7	5.2	10.5%
Court Fines & Fees	0.9	1.0	(0.1)	5.6	5.7	(0.1)	-1.8%
Securities Revenue	0.3	0.4	(0.1)	2.3	2.2	0.1	4.5%
Utility Consumption Tax	0.5	0.5	-	2.5	2.6	(0.1)	-3.8%
Beer Tax	1.1	1.0	0.1	6.1	5.9	0.2	3.4%
Other	4.1	3.4	0.7	20.8	16.7	4.1	24.6%
Transfer from Lottery Commission	7.3	6.1	1.2	24.2	24.6	(0.4)	-1.6%
Transfer from Racing & Charitable Gaming	0.2	0.3	(0.1)	0.9	1.0	(0.1)	-10.0%
Tobacco Settlement	-	-	-	-	0.2	(0.2)	-100.0%
Utility Property Tax	0.5	0.6	(0.1)	10.5	9.3	1.2	12.9%
State Property Tax	-	-	-	-	-	-	-
Subtotal Traditional Taxes & Transfers	85.2	75.6	9.6	612.6	615.4	(2.8)	-0.5%
Net Medicaid Enhancement Rev	-	-	-	-	-	-	-
Recoveries	0.1	0.7	(0.6)	3.1	1.8	1.3	72.2%
Total Receipts	\$85.3	\$76.3	\$9.0	\$615.7	\$617.2	\$(1.5)	-0.2%

All funds reported on a cash basis, dollars in millions.

**General and Education Funds**

<b>Year-to-Date Comparison to Plan</b>										
<b>General &amp; Education Funds</b>	<b>General</b>			<b>Education</b>			<b>Total</b>			<b>% Inc/ (Dec)</b>
	<i>Actual</i>	<i>Plan</i>	<i>Actual vs. Plan</i>	<i>Actual</i>	<i>Plan</i>	<i>Actual vs. Plan</i>	<i>Actual</i>	<i>Plan</i>	<i>Actual vs. Plan</i>	
Business Profits Tax	\$73.5	\$76.3	\$(2.8)	\$15.7	\$16.2	\$(0.5)	\$89.2	\$92.5	\$(3.3)	-3.6%
Business Enterprise Tax	16.5	20.4	(3.9)	37.5	41.4	(3.9)	54.0	61.8	(7.8)	-12.6%
Subtotal Business Taxes	90.0	96.7	(6.7)	53.2	57.6	(4.4)	143.2	154.3	(11.1)	-7.2%
Meals & Rentals Tax	131.3	126.2	5.1	4.1	4.1	-	135.4	130.3	5.1	3.9%
Tobacco Tax	55.9	54.7	1.2	40.0	38.3	1.7	95.9	93.0	2.9	3.1%
Transfer from Liquor Commission	61.0	61.6	(0.6)	-	-	-	61.0	61.6	(0.6)	-1.0%
Interest & Dividends Tax	17.0	22.9	(5.9)	-	-	-	17.0	22.9	(5.9)	-25.8%
Insurance Tax	7.3	5.9	1.4	-	-	-	7.3	5.9	1.4	23.7%
Communications Tax	25.0	25.8	(0.8)	-	-	-	25.0	25.8	(0.8)	-3.1%
Real Estate Transfer Tax	36.6	32.0	4.6	18.3	18.5	(0.2)	54.9	50.5	4.4	8.7%
Court Fines & Fees	5.6	5.7	(0.1)	-	-	-	5.6	5.7	(0.1)	-1.8%
Securities Revenue	2.3	2.1	0.2	-	-	-	2.3	2.1	0.2	9.5%
Utility Consumption Tax	2.5	2.5	-	-	-	-	2.5	2.5	-	0.0%
Beer Tax	6.1	6.1	-	-	-	-	6.1	6.1	-	0.0%
Other	20.8	15.6	5.2	-	-	-	20.8	15.6	5.2	33.3%
Transfer from Lottery Commission	-	-	-	24.2	23.6	0.6	24.2	23.6	0.6	2.5%
Transfer from Racing & Charitable Gaming	-	-	-	0.9	1.0	(0.1)	0.9	1.0	(0.1)	-10.0%
Tobacco Settlement	-	-	-	-	-	-	-	-	-	-
Utility Property Tax	-	-	-	10.5	8.5	2.0	10.5	8.5	2.0	23.5%
State Property Tax	-	-	-	-	-	-	-	-	-	-
Subtotal Traditional Taxes & Transfers	461.4	457.8	3.6	151.2	151.6	(0.4)	612.6	609.4	3.2	0.5%
Recoveries	3.1	1.4	1.7	-	-	-	3.1	1.4	1.7	121.4%
<b>Total Receipts</b>	<b>\$464.5</b>	<b>\$459.2</b>	<b>\$5.3</b>	<b>\$151.2</b>	<b>\$151.6</b>	<b>\$(0.4)</b>	<b>\$615.7</b>	<b>\$610.8</b>	<b>\$4.9</b>	<b>0.8%</b>

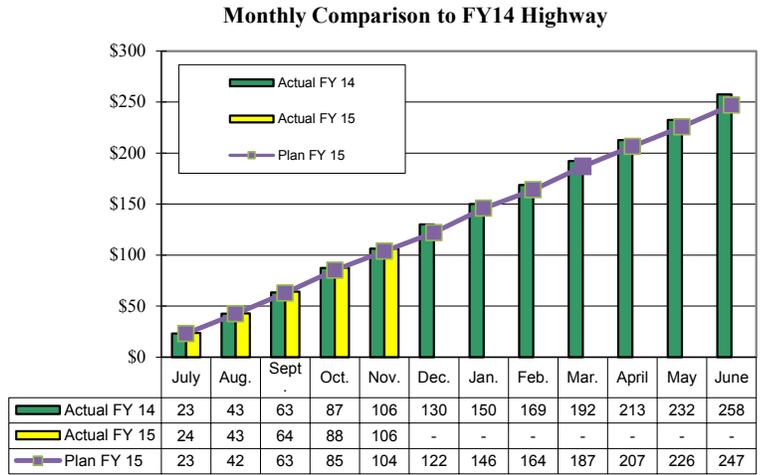
<b>Education Trust Fund</b>	
<b>Statement of Activity - FY 2015</b>	
<b>July 1, 2014 to November 30, 2014</b>	
<b>Description</b>	<b>Amount</b>
<b>Beginning Surplus (Deficit) - unaudited</b>	<b>\$ -</b>
<b>Unrestricted Revenue - See above</b>	<b>151.2</b>
<b>Expenditures</b>	
<b>Education Grants &amp; Adm Costs</b>	<b>(237.3)</b>
<b>Ending Surplus (Deficit) - unaudited</b>	<b>\$(86.1)</b>



Fiscal 2015 Adequate Education Grant payments of \$572.5 million are due 20% September 1, 20% November 1, 30% January 1 and 30% April 1. Municipalities receive an additional \$363.6 million of grants through local retention of Statewide Property Tax collection. The FY 2015 budget anticipated a deficit of \$99.2 million, to be covered by a General fund transfer at year end.

## Highway Fund

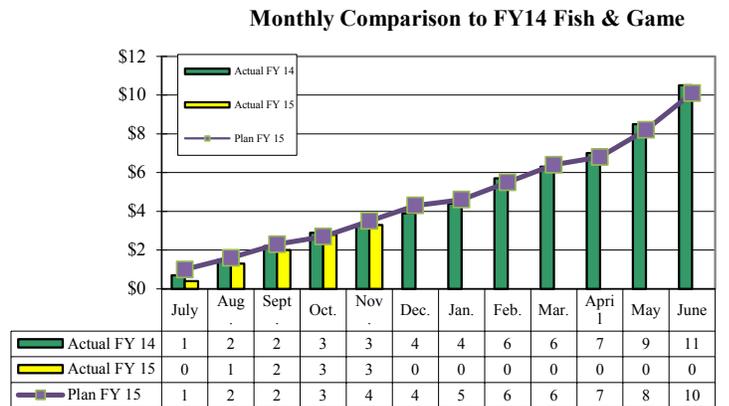
Comparison to Plan			
Revenue Category	year-to-date		
	FY 15 Actuals	FY 15 Plan	Actual vs. Plan
Gasoline Road Toll	\$54.1	\$53.0	\$1.1
Miscellaneous	5.1	5.3	(0.2)
<b>Motor Vehicle Fees</b>			
MV Registrations	32.5	31.1	1.4
MV Operators	5.2	4.9	0.3
Inspection Station Fees	1.7	1.7	-
MV Miscellaneous Fees	4.2	4.7	(0.5)
Certificate of Title	3.4	3.0	0.4
<b>Total Fees</b>	<b>47.0</b>	<b>45.4</b>	<b>1.6</b>
<b>Total</b>	<b>\$106.2</b>	<b>\$103.7</b>	<b>\$2.5</b>



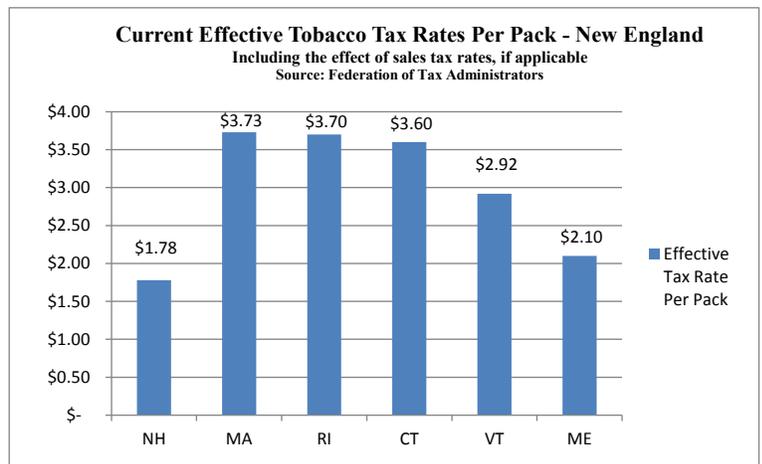
According to Road Toll Operations, actual fuel consumption is up approximately 1% YTD over the same period last year.

## Fish & Game Fund

Comparison to Plan			
Revenue Category	year-to-date		
	FY 15 Actuals	FY 15 Plan	Actual vs. Plan
Fish and Game Licenses	\$2.9	\$3.0	\$(0.1)
Fines and Penalties	0.1	-	0.1
Miscellaneous Sales	0.2	0.2	-
Federal Recoveries Indirect Costs	0.1	0.3	(0.2)
<b>Total</b>	<b>\$3.3</b>	<b>\$3.5</b>	<b>\$(0.2)</b>



Sales of Cigarette Stamps			
Total sold (calendar month) July through November for each of last five years (number of stamps, in thousands)			
Prepared from data provided by DRA			
	Sales of Stamps	Volume Change	Percent Change
2015	51,041	(3,383)	-6.2%
2014	54,424	2,389	4.6%
2013	52,035	(3,843)	-6.9%
2012	55,878	282	0.5%
2011	55,596	(199)	0.3%



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