

PRELIMINARY ACCRUAL - UNAUDITED

State Of New Hampshire Monthly Revenue Focus

Department of Administrative Services

Charles M. Arlinghaus, Commissioner

Dana M. Call, Comptroller



Analysis

This June 2017 Monthly Revenue Focus represents **PRELIMINARY ACCRUAL-BASED** revenues for fiscal 2017 and is **UNAUDITED and subject to change**. Further changes could occur even before the September 30th draft financial statements are prepared, with any such changes incorporated into the September 30th financial statements. Changes could also occur after September 30th as well, with any such changes being included as part of the final audited financial statements to be issued on or before December 31.

Estimated accrual basis revenues are derived using cash basis results, deducting cash collected during the fiscal year on prior year receivables (revenue was already included in FY16 results) and adding the currently estimated receivables due to the State as of June 30, 2017. These estimated amounts as well as the total annual amounts reported are subject to validation and audit, and are not finalized until conclusion of the audit. When comparing 2017 to the prior year, note that fiscal 2016 revenues also represent preliminary accrual results.

Fiscal 2017 unrestricted preliminary accrual-based revenue for the General and Education Funds totaled \$2,400.4 million, \$89.0 million (3.9%) above plan, as adjusted by Chapter 274 Laws of 2015 (SB9), and \$0.5 million (0.1%) below prior year. In addition, as noted in the June **CASH BASIS** report, a total of \$19.0 million in tax amnesty receipts was collected in Fiscal 2016 and \$4.5 million in excess legal settlement funds was collected in March 2017. Both are one-time, special items which were not part of the plan. This brings total fiscal 2017 unrestricted preliminary accrual based revenue to \$2,404.9 million or \$93.5 million over plan.

When comparing this report to the June **CASH BASIS** report, these accrual results were higher by \$1.7 million, due largely to the accrual basis increases and decreases to revenues.

Revenue Results Summary – Fiscal Year 2017:

- Business Taxes were 12.2% above the plan and below prior year by 1.9 %.
- Meals & Rentals Tax was above the plan by 2.3% and above prior year by 5.0%
- Tobacco Tax was below plan by 1.6% and below prior year by 3.5%
- Transfers from Liquor Commission were slightly below plan by 1.1% and below prior year by 0.1%
- Interest & Dividends taxes were below the plan by 2.3% and above prior year by 7.2%
- Insurance Tax was above plan by 6.6% and below prior year by 1.2%
- Communications Tax was below plan by 19.0% and below prior year by 9.6%
- Real Estate Transfer taxes were above plan by 12.2% and above prior year by 5.3%
- Securities Revenue was 4.2% above plan and 2.1% above prior year
- Lottery Commission contributed 2.7% less than plan for the year and 3.4% below prior year
- Utility Property Tax was at plan and 3.5% below prior year

For additional information and discussion on revenues, please refer to the analysis which accompanied the June **CASH BASIS** report.

General & Education Funds Comparison - FY 17 to FY 16

General & Education Funds	FY 17 Actuals	FY 16 Actuals	Inc/(Dec)	% Inc/ (Dec)
Business Profits Tax	\$383.6	\$387.6	\$(4.0)	-1.0%
Business Enterprise Tax	250.7	258.7	(8.0)	-3.1%
Subtotal Business Taxes	634.3	646.3	(12.0)	-1.9%
Meals & Rentals Tax	314.7	299.8	14.9	5.0%
Tobacco Tax	218.2	226.2	(8.0)	-3.5%
Transfer from Liquor Commission	142.6	142.8	(0.2)	-0.1%
Interest & Dividends Tax	93.8	87.5	6.3	7.2%
Insurance Tax	121.9	123.4	(1.5)	-1.2%
Communications Tax	47.3	52.3	(5.0)	-9.6%
Real Estate Transfer Tax	141.8	134.7	7.1	5.3%
Court Fines & Fees	13.7	13.5	0.2	1.5%
Securities Revenue	44.6	43.7	0.9	2.1%
Utility Consumption Tax	6.0	5.9	0.1	1.7%
Beer Tax	13.1	13.1	-	0.0%
Other	75.5	75.8	(0.3)	-0.4%
Transfer from Lottery Commission	73.0	75.6	(2.6)	-3.4%
Transfer from Racing & Charitable Gaming	3.2	3.3	(0.1)	-3.0%
Tobacco Settlement	42.6	41.5	1.1	2.7%
Utility Property Tax	41.8	43.3	(1.5)	-3.5%
State Property Tax	363.4	363.1	0.3	0.1%
Subtotal Traditional Taxes & Transfers	2,391.5	2,391.8	(0.3)	-0.0%
Recoveries	8.9	9.1	(0.2)	-2.2%
Subtotal Receipts	\$2,400.4	\$2,400.9	\$(0.5)	-0.0%
Tax Amnesty Receipts	-	19.0	(19.0)	
Legal Settlements	4.5	-	4.5	
Total Receipts	\$2,404.9	\$2,419.9	\$(15.0)	-0.6%

Education Trust Fund Statement of Activity - FY 2017 July 1, 2016 to June 30, 2017	
Description	Amount
Beginning Surplus (Deficit) - unaudited	\$-
Unrestricted Revenue - See page 3	902.9
Expenditures	
Education Grants & Adm Costs	(967.0)
Ending Surplus (Deficit) - unaudited	\$(64.1)

Ending deficit will be affected by any further year end accrual adjustments, after which any remaining deficit will be funded by the General Fund. The FY 2017 budget anticipated a deficit of \$85.7 million

All funds reported are unaudited, dollars in millions.

General and Education Funds

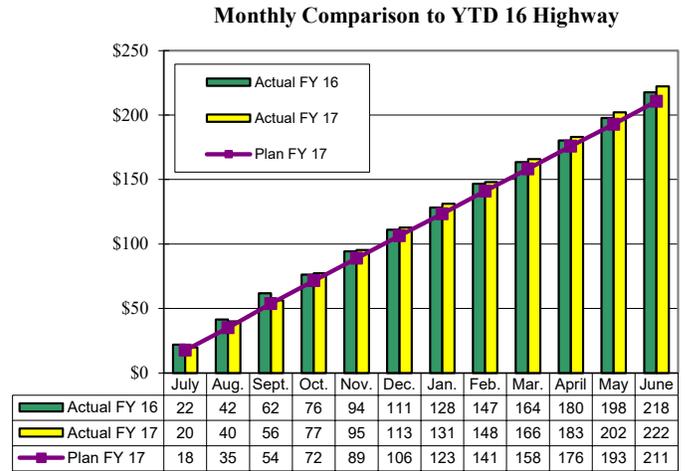
Year-to-Date Comparison to Plan										
General & Education Funds	General			Education			Total			% Inc/ (Dec)
	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	
Business Profits Tax	\$315.7	\$277.4	\$38.3	\$67.9	\$62.4	\$5.5	\$383.6	\$339.8	\$43.8	12.9%
Business Enterprise Tax	83.1	70.5	12.6	167.6	154.8	12.8	250.7	225.3	25.4	11.3%
Subtotal Business Taxes	398.8	347.9	50.9	235.5	217.2	18.3	634.3	565.1	69.2	12.2%
Meals & Rentals Tax	306.2	298.4	7.8	8.5	9.1	(0.6)	314.7	307.5	7.2	2.3%
Tobacco Tax	128.1	124.1	4.0	90.1	97.6	(7.5)	218.2	221.7	(3.5)	-1.6%
Transfer from Liquor Commission	142.6	144.2	(1.6)	-	-	-	142.6	144.2	(1.6)	-1.1%
Interest & Dividends Tax	93.8	96.0	(2.2)	-	-	-	93.8	96.0	(2.2)	-2.3%
Insurance Tax	121.9	114.4	7.5	-	-	-	121.9	114.4	7.5	6.6%
Communications Tax	47.3	58.4	(11.1)	-	-	-	47.3	58.4	(11.1)	-19.0%
Real Estate Transfer Tax	94.4	85.8	8.6	47.4	40.6	6.8	141.8	126.4	15.4	12.2%
Court Fines & Fees	13.7	13.8	(0.1)	-	-	-	13.7	13.8	(0.1)	-0.7%
Securities Revenue	44.6	42.8	1.8	-	-	-	44.6	42.8	1.8	4.2%
Utility Consumption Tax	6.0	6.0	-	-	-	-	6.0	6.0	-	0.0%
Beer Tax	13.1	13.0	0.1	-	-	-	13.1	13.0	0.1	0.8%
Other	75.5	70.3	5.2	-	-	-	75.5	70.3	5.2	7.4%
Transfer from Lottery Commission	-	-	-	73.0	75.0	(2.0)	73.0	75.0	(2.0)	-2.7%
Transfer from Racing & Charitable Gaming	-	-	-	3.2	2.5	0.7	3.2	2.5	0.7	28.0%
Tobacco Settlement	2.6	-	2.6	40.0	39.0	1.0	42.6	39.0	3.6	9.2%
Utility Property Tax	-	-	-	41.8	41.8	-	41.8	41.8	-	0.0%
State Property Tax	-	-	-	363.4	363.1	0.3	363.4	363.1	0.3	0.1%
Subtotal Traditional Taxes & Transfers	1,488.6	1,415.1	73.5	902.9	885.9	17.0	2,391.5	2,301.0	90.5	3.9%
Recoveries	8.9	10.4	(1.5)	-	-	-	8.9	10.4	(1.5)	-14.4%
Subtotal Receipts	1,497.5	1,425.5	72.0	902.9	885.9	17.0	2,400.4	2,311.4	89.0	3.9%
Legal Settlements	4.5	-	4.5	-	-	-	4.5	-	4.5	
Total Receipts	\$1,502.0	\$1,425.5	\$76.5	\$902.9	\$885.9	\$17.0	\$2,404.9	\$2,311.4	\$93.5	4.0%

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Highway Fund

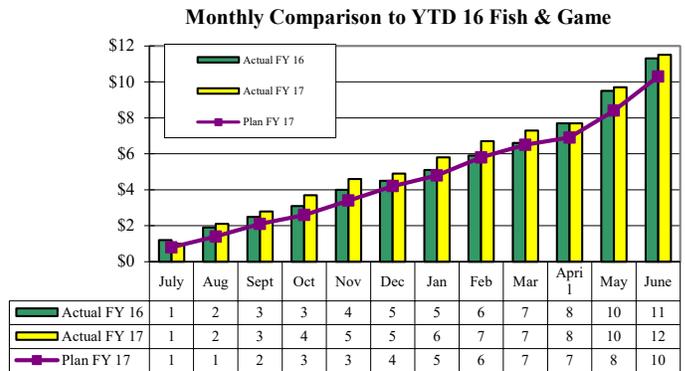
Comparison to Plan				
<i>Revenue Category</i>	<i>year-to-date</i>			<i>FY 16 Actuals</i>
	<i>FY 17 Actuals</i>	<i>FY 17 Plan</i>	<i>Actual vs. Plan</i>	
	Gasoline Road Toll	\$124.3	\$120.7	
Miscellaneous	0.4	0.9	(0.5)	0.7
Motor Vehicle Fees				
MV Registrations	68.8	61.5	7.3	68.4
MV Operators	8.6	7.4	1.2	4.1
Inspection Station Fees	3.4	3.2	0.2	3.5
MV Miscellaneous Fees	8.8	9.9	(1.1)	9.4
Certificate of Title	6.4	7.0	(0.6)	6.5
Total Fees	96.0	89.0	7.0	91.9
Total	\$220.7	\$210.6	\$10.1	\$216.1



Total Highway Fund revenue came in 4.7% above plan and 2.1% above the prior year. FY 17 actual results and plan amounts for the Highway Fund are net of the cost of collections.

Fish & Game Fund

Comparison to Plan				
<i>Revenue Category</i>	<i>year-to-date</i>			<i>FY 16 Actuals</i>
	<i>FY 17 Actuals</i>	<i>FY 17 Plan</i>	<i>Actual vs. Plan</i>	
	Fish and Game Licenses	\$9.8	\$8.5	
Fines and Penalties	0.1	\$0.1	-	0.1
Miscellaneous Sales	0.7	\$0.8	(0.1)	0.6
Federal Recoveries Indirect Costs	1.0	\$0.9	0.1	0.9
Total	\$11.6	\$10.3	\$1.3	\$11.4



Total Unrestricted Fish & Game Fund revenue came in 12.6% above plan and 1.8% above the prior year.

All funds reported are unadited, dollars in millions.

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