

State Of New Hampshire

Monthly Revenue Focus

Department of Administrative Services
 Charles M. Arlinghaus, Commissioner
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Monthly Revenue Summary

Analysis

	<i>(for month)</i>		
	<u>FY 19 Actual</u>	<u>FY 19 Plan</u>	<u>Actual vs. Plan</u>
Gen & Educ	\$126.5	\$121.9	\$4.6
Highway	\$19.2	\$17.6	\$1.6
Fish & Game	\$1.4	\$1.0	\$0.4

Unrestricted revenue for the General and Education Funds received for the month of August totaled \$126.5 million, which was above the plan by \$4.6 million (3.8%) and above the prior year by \$5.5 million (4.5%). Year to date (YTD) unrestricted revenue totaled \$243.8 million, which was above plan by \$13.1 million (5.7%) and above prior year by \$8.9 million (3.8%).

Business Taxes for August totaled \$16.1 million, which were \$3.0 million (22.9%) above plan and \$2.0 million (14.2%) above prior year. YTD business taxes totaled \$43.7 million, which were \$13.1 million (42.8%) above plan and \$6.9 million (18.8%) above prior year. According to the Dept. of Revenue Administration (DRA), the change in YTD revenue as compared to the prior year was primarily due to an increase in early estimate payments.

Current Month

GENERAL & EDUCATION FUNDS	<i>FY 19 Actuals</i>	<i>FY 19 Plan</i>	<i>Actual vs. Plan</i>
Business Profits Tax	\$9.9	\$7.9	\$2.0
Business Enterprise Tax	6.2	5.2	1.0
Subtotal Business Taxes	16.1	13.1	3.0
Meals & Rentals Tax	37.2	37.3	(0.1)
Tobacco Tax	22.3	20.6	1.7
Transfer from Liquor Commission	12.3	14.1	(1.8)
Interest & Dividends Tax	1.5	1.3	0.2
Insurance Tax	2.9	2.1	0.8
Communications Tax	3.5	3.5	-
Real Estate Transfer Tax	17.5	16.1	1.4
Court Fines & Fees	1.3	1.2	0.1
Securities Revenue	0.4	0.5	(0.1)
Utility Consumption Tax	0.5	0.5	-
Beer Tax	1.3	1.2	0.1
Other	3.1	3.2	(0.1)
Transfer from Lottery Commission	5.1	6.5	(1.4)
Tobacco Settlement	-	-	-
Utility Property Tax	1.2	-	1.2
State Property Tax	-	-	-
Subtotal Traditional Taxes & Transfers	126.2	121.2	5.0
Recoveries	0.3	0.7	(0.4)
Total Receipts	\$126.5	\$121.9	\$4.6

Meals and Rentals Tax (M&R) receipts for August totaled \$37.2 million, which is below to plan by \$0.1 million (0.3%) and above prior year by \$1.4 million (3.9%), and YTD collections were \$1.0 million (1.5%) above plan and \$3.9 million (5.9%) above prior year. According to DRA, August collections (July activity) from taxable meals were up 2% while hotels were up 0.7% from the same month last year.

Tobacco Tax receipts for the month were \$22.3 million or \$1.7 million (8.3%) above plan and \$2.1 million (10.4%) above the prior year. YTD receipts of \$38.3 million were \$2.7 million (7.6%) above plan and \$1.1 million (2.8%) below prior year. According to DRA, YTD stamp sales were equal to the prior year. In addition, the bond receivable balance is lower than the prior year by 16%.

Transfer from Liquor Commission in August was \$12.3 million or \$1.8 million (12.8%) below plan and below prior year by \$2.1 million (14.6%).

Collections for the **Interest and Dividends Tax** for the month were \$1.5 million, or \$0.2 million (15.4%) above plan and equal to the prior year. YTD collections of \$2.3 million were \$0.1 million (4.5%) above plan and \$0.1 million (4.2%) below prior year.

Collections for the **Communications Services Tax** for the month were \$3.5 million which was equal to plan and \$0.3 million (7.9%) below prior year. YTD collections of \$7.1 million were \$0.2 million (2.9%) above plan and \$0.4 million (5.3%) below prior year.

Real Estate Transfer Taxes for August were \$17.5 million, which were above plan by \$1.4 million (8.7%) and above the same month last year by \$2.9 million (19.9%). YTD collections were \$0.3 million (0.9%) above plan and \$3.4 million (11.4%) above the prior year. According to DRA, the number of transactions reported by the counties for the month of July (June collections) was up 9.2% over the same period last year, while transaction values were up 18.9%.

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All funds reported on a cash basis, dollars in millions.

RET ANALYSIS												
(In Millions)												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
FY19	15.6	17.5										
FY18	15.1	14.6	14.9	13.7	13.0	11.4	14.4	9.0	6.5	9.6	12.5	14.0
FY17	15.8	14.1	13.9	13.9	12.9	11.0	12.4	11.4	7.4	8.1	9.3	12.0
Mo over Mo	0.5	2.9	(14.9)	(13.7)	(13.0)	(11.4)	(14.4)	(9.0)	(6.5)	(9.6)	(12.5)	(14.0)
% Mo over Mo	3%	20%	-100%	-100%	-100%	-100%	-100%	-100%	-100%	-100%	-100%	-100%
YTD change over Prior Year	0.5	3.4	(11.5)	(25.2)	(38.2)	(49.6)	(64.0)	(73.0)	(79.5)	(89.1)	(101.6)	(115.6)
% YTD change	3%	11%	-26%	-43%	-54%	-60%	-66%	-69%	-71%	-73%	-75%	-78%

M&R ANALYSIS						
	August			YTD		
	FY 19	FY 18	Diff	FY 19	FY 18	Diff
	Gross Collections	38.2	36.8	1.4	71.7	67.9
Bldg Aid Debt Srvc Transfer	(1.0)	(1.0)	-	(2.0)	(2.1)	0.1
Net Revenue	37.2	35.8	1.4	69.7	65.8	3.9

Business Tax Refund Analysis													
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	August YTD
FY19	1.7	1.7											3.4
FY 18	1.8	1.3	8.0	4.2	2.9	5.3	2.9	2.6	5.3	2.8	1.5	1.4	3.1
FY 17	2.4	0.8	1.1	11.3	11.0	1.2	3.4	4.0	3.2	2.2	1.7	2.3	3.2
Mo over Mo change	(0.1)	0.4	(8.0)	(4.2)	(2.9)	(5.3)	(2.9)	(2.6)	(5.3)	(2.8)	(1.5)	(1.4)	0.3
YTD change	(0.1)	0.3	(7.7)	(11.9)	(14.8)	(20.1)	(23.0)	(25.6)	(30.9)	(33.7)	(35.2)	(36.6)	

General & Education Funds Comparison to FY 18

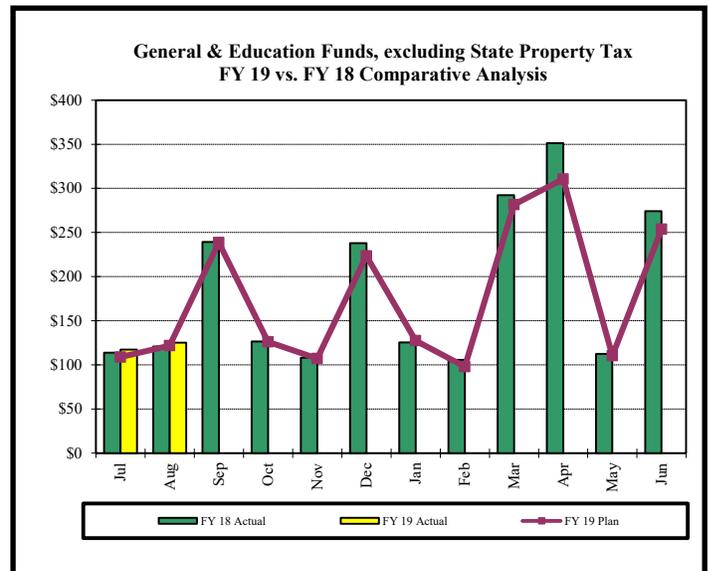
General & Education Funds	Monthly			Year-to-Date			% Change
	FY 19 Actuals	FY 18 Actuals	Inc/(Dec)	FY 19 Actuals	FY 18 Actuals	Inc/(Dec)	
Business Profits Tax	\$9.9	\$8.7	\$1.2	\$20.5	\$22.7	\$(2.2)	-9.7%
Business Enterprise Tax	6.2	\$5.4	0.8	23.2	\$14.1	9.1	64.5%
Subtotal Business Taxes	16.1	14.1	2.0	43.7	36.8	6.9	18.8%
Meals & Rentals Tax	37.2	35.8	1.4	69.7	65.8	3.9	5.9%
Tobacco Tax	22.3	20.2	2.1	38.3	39.4	(1.1)	-2.8%
Transfer from Liquor Commission	12.3	14.4	(2.1)	26.3	29.3	(3.0)	-10.2%
Interest & Dividends Tax	1.5	1.5	-	2.3	2.4	(0.1)	-4.2%
Insurance Tax	2.9	2.1	0.8	4.4	3.2	1.2	37.5%
Communications Tax	3.5	3.8	(0.3)	7.1	7.5	(0.4)	-5.3%
Real Estate Transfer Tax	17.5	14.6	2.9	33.1	29.7	3.4	11.4%
Court Fines & Fees	1.3	1.2	0.1	2.4	2.2	0.2	9.1%
Securities Revenue	0.4	0.4	-	0.7	0.7	-	0.0%
Utility Consumption Tax	0.5	0.4	0.1	0.9	0.8	0.1	12.5%
Beer Tax	1.3	1.2	0.1	2.6	2.6	-	0.0%
Other	3.1	3.4	(0.3)	5.5	6.6	(1.1)	-16.7%
Transfer from Lottery Commission	5.1	6.4	(1.3)	5.1	6.4	(1.3)	-20.3%
Tobacco Settlement	-	-	-	-	-	-	-
Utility Property Tax	1.2	1.2	-	1.3	1.2	0.1	8.3%
State Property Tax	-	-	-	-	-	-	-
Subtotal Traditional Taxes & Transfers	126.2	120.7	5.5	243.4	234.6	8.8	3.8%
Recoveries	0.3	0.3	-	0.4	0.3	0.1	33.3%
Total Receipts	\$126.5	\$121.0	\$5.5	\$243.8	\$234.9	\$8.9	3.8%

All funds reported on a cash basis, dollars in millions.

General and Education Funds										
YEAR-TO-DATE COMPARISON TO PLAN										
General & Education Funds	General			Education			Total			% Change
	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	
Business Profits Tax	\$15.4	\$15.2	\$0.2	\$5.1	\$3.2	\$1.9	\$20.5	\$18.4	\$2.1	11.4%
Business Enterprise Tax	10.8	3.5	7.3	12.4	8.7	3.7	23.2	12.2	11.0	90.2%
Subtotal Business Taxes	26.2	18.7	7.5	17.5	11.9	5.6	43.7	30.6	13.1	42.8%
Meals & Rentals Tax	67.6	66.7	0.9	2.1	2.0	0.1	69.7	68.7	1.0	1.5%
Tobacco Tax	22.5	20.0	2.5	15.8	15.6	0.2	38.3	35.6	2.7	7.6%
Transfer from Liquor Commission	26.3	29.3	(3.0)	-	-	-	26.3	29.3	(3.0)	-10.2%
Interest & Dividends Tax	2.3	2.2	0.1	-	-	-	2.3	2.2	0.1	4.5%
Insurance Tax	4.4	3.3	1.1	-	-	-	4.4	3.3	1.1	33.3%
Communications Tax	7.1	6.9	0.2	-	-	-	7.1	6.9	0.2	2.9%
Real Estate Transfer Tax	22.1	21.8	0.3	11.0	11.0	-	33.1	32.8	0.3	0.9%
Court Fines & Fees	2.4	2.2	0.2	-	-	-	2.4	2.2	0.2	9.1%
Securities Revenue	0.7	0.8	(0.1)	-	-	-	0.7	0.8	(0.1)	-12.5%
Utility Consumption Tax	0.9	1.0	(0.1)	-	-	-	0.9	1.0	(0.1)	-10.0%
Beer Tax	2.6	2.5	0.1	-	-	-	2.6	2.5	0.1	4.0%
Other	5.5	6.9	(1.4)	-	-	-	5.5	6.9	(1.4)	-20.3%
Transfer from Lottery Commission	-	-	-	5.1	6.5	(1.4)	5.1	6.5	(1.4)	-21.5%
Tobacco Settlement	-	-	-	-	-	-	-	-	-	0.0%
Utility Property Tax	-	-	-	1.3	-	1.3	1.3	-	1.3	0.0%
State Property Tax	-	-	-	-	-	-	-	-	-	-
Subtotal Traditional Taxes & Transfers	190.6	182.3	8.3	52.8	47.0	5.8	243.4	229.3	14.1	6.1%
Recoveries	0.4	1.4	(1.0)	-	-	-	0.4	1.4	(1.0)	-71.4%
Total Receipts	\$191.0	\$183.7	\$7.3	\$52.8	\$47.0	\$5.8	\$243.8	\$230.7	\$13.1	5.7%

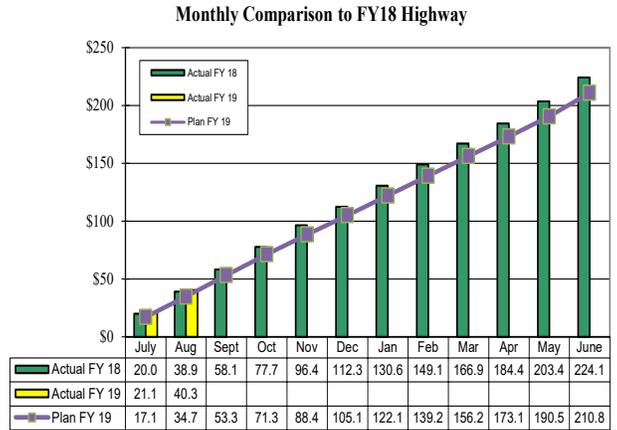
EDUCATION TRUST FUND	
Statement of Activity - FY 2019	
July 1, 2018 to August 31, 2018	
Description	Amount
Beginning Surplus (Deficit) - unaudited	\$11.4
Unrestricted Revenue - See above	52.8
Expenditures	
Education Grants & Adm Costs	(119.2)
Ending Surplus (Deficit) - unaudited	\$(55.0)

The beginning surplus of \$11.4 million is on the cash basis. Fiscal 2019 Adequate Education Grant payments of \$548.9 million are due 20% September 1, 20% November 1, 30% January 1 and 30% April 1. Municipalities receive an additional \$363.1 million of grants through local retention of Statewide Property Tax collection. The FY 2019 budget anticipated a deficit of \$9.6 million, to be covered by a General fund transfer at year end.



Highway Fund

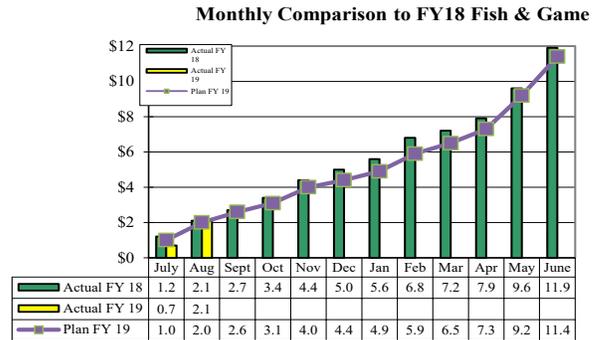
COMPARISON TO PLAN				
Revenue Category	year-to-date			FY 18 Actuals
	FY 19 Actuals	FY 19 Plan	Actual vs. Plan	
Gasoline Road Toll	\$21.7	\$21.0	\$0.7	\$21.6
Miscellaneous	0.2	-	0.2	-
Motor Vehicle Fees				
MV Registrations	13.6	10.0	3.6	13.1
MV Operators	1.8	1.2	0.6	1.5
Inspection Station Fees	0.6	0.5	0.1	0.6
MV Miscellaneous Fees	1.3	1.2	0.1	1.3
Certificate of Title	1.1	0.8	0.3	0.8
Total Fees	18.4	13.7	4.7	17.3
Total	\$40.3	\$34.7	\$5.6	\$38.9



According to Road Toll Operations, actual fuel consumption is up approximately 0.82% YTD over the same period last year. The Highway Fund Plan for FY 2019 represents revenues included within HB144 (Ch. 155, Laws of 2017) adjusted for the removal of \$ 31.4 million of revenue associated with the cost of collection, which is no longer classified as unrestricted highway fund revenue and is instead classified as restricted revenue, per the Committee of Conference Highway Fund Surplus Statement.

Fish & Game Fund

COMPARISON TO PLAN				
Revenue Category	year-to-date			FY 18 Actuals
	FY 19 Actuals	FY 19 Plan	Actual vs. Plan	
Fish and Game Licenses	\$1.9	\$1.8	\$0.1	\$1.9
Fines and Penalties	-	-	-	-
Miscellaneous Sales	0.1	0.1	-	0.1
Federal Recoveries	0.1	0.1	-	0.1
Indirect Costs	0.1	0.1	-	0.1
Total	\$2.1	\$2.0	\$0.1	\$2.1



SALES OF CIGARETTE STAMPS			
Total sold (calendar month) July through August for each of last five years (number of stamps, in thousands)			
Prepared from data provided by DRA			
	Sales of Stamps	Volume Change	Percent Change
2019	20,520	(949)	-4.4%
2018	21,469	266	1.3%
2017	21,203	(882)	-8.9%
2016	22,085	898	6.7%
2015	21,187	14,617	-65.3%

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Utility Property Tax collections for August of \$1.2 million were 100% above plan and equal to the prior year, due to the timing of receipts being earlier than anticipated.

Other revenues for August of \$3.1 million were \$0.1 million (3.1%) below plan and below prior year by \$0.3 million (8.8%). The variances with the plan were largely due to the reclassification of the Office of Professional Licensure and Certification revenues from unrestricted to dedicated funds as of July 1, 2018.

Recovery revenue for August was down \$0.4 million as compared to the plan primarily due to projected deficit for FY 2019 as a result of changes in costs subject to audit recovery.

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