

State Of New Hampshire

Monthly Revenue Focus

Department of Administrative Services
 Charles M. Arlinghaus, Commissioner
 Dana M. Call, Comptroller



Monthly Revenue Summary

	<i>(for month)</i>		
	FY 19 Actual	FY 19 Plan	Actual vs. Plan
Gen & Educ	\$653.6	\$644.8	\$8.8
Highway	\$17.8	\$17.0	\$0.8
Fish & Game	\$0.7	\$0.6	\$0.1

Current Month

GENERAL & EDUCATION FUNDS	<i>FY 19 Actuals</i>	<i>FY 19 Plan</i>	<i>Actual vs. Plan</i>
Business Profits Tax	\$52.3	\$51.0	\$1.3
Business Enterprise Tax	32.6	35.4	(2.8)
Subtotal Business Taxes	84.9	86.4	(1.5)
Meals & Rentals Tax	24.2	24.6	(0.4)
Tobacco Tax	14.1	18.0	(3.9)
Transfer from Liquor Commission	10.2	11.2	(1.0)
Interest & Dividends Tax	5.8	4.4	1.4
Insurance Tax	120.2	103.4	16.8
Communications Tax	3.5	3.5	-
Real Estate Transfer Tax	8.2	7.2	1.0
Court Fines & Fees	1.2	1.1	0.1
Securities Revenue	4.0	6.9	(2.9)
Utility Consumption Tax	-	-	-
Beer Tax	0.8	0.9	(0.1)
Other	4.6	6.3	(1.7)
Transfer from Lottery Commission	7.5	7.0	0.5
Tobacco Settlement	-	-	-
Utility Property Tax	1.1	-	1.1
State Property Tax	363.1	363.1	-
Subtotal Traditional Taxes & Transfers	653.4	644.0	9.4
Recoveries	0.2	0.8	(0.6)
Total Receipts	\$653.6	\$644.8	\$8.8

Analysis

Unrestricted revenue for the General and Education Funds received during March totaled \$653.6 million, which was above the plan by \$8.8 million (1.4%) and below the prior year by \$1.9 million (0.3%). YTD unrestricted revenue totaled \$1,943.9 million, which was above plan by \$147.0 million (8.2%) and above prior year by \$109.9 million (6.0%).

Business Taxes for March totaled \$84.9 million, which were \$1.5 million (1.7%) below plan and \$17.9 million (17.4%) below prior year. YTD business tax collections are above plan by \$149.7 million (37.5%) and \$83.6 million (18.0%) above the prior year. According to the Dept. of Revenue Administration (DRA), the decrease in monthly revenue for March 2019 was largely due to a decrease in estimate and tax notice payments offset by a decrease in refund payments over the same period last year.

Meals and Rentals Tax (M&R) receipts for March came in below plan by \$0.4 million (1.6%) and above prior year by \$0.9 million (3.9%). YTD collections were \$2.1 million (0.8%) above plan and \$14.6 million (5.8%) above prior year. According to DRA, March collections (February activity) from hotels were up 2.7% while taxable meals were up 2.4% as compared to the same month last year.

Tobacco Tax receipts for the month were \$14.1 million, or \$3.9 million (21.7%) below plan and \$4.2 million (23.0%) below prior year. YTD collections were \$10.1 million (6.3%) below plan and \$11.6 million (7.2%) below the same YTD period last year. According to the DRA, stamp sales were down 13% and bond receivable balance was down 2% in March as compared to the same month of the prior year.

Interest and Dividends Tax (I&D) collections for the month were reported at \$5.8 million, which were \$1.4 million (31.8%) above plan and \$1.0 million (20.8%) above prior year. YTD collections through March were \$45.0 million, or \$0.3 million (0.7%) below plan, and \$5.1 million (10.2%) below the prior year. DRA has reported that the increase in March interest and dividend collections compared to prior year were attributable to increases in return, estimate, and extension payments offset by an increase in refunds.

Insurance Tax receipts reported for the month were above plan by \$16.8 million (16.2%) and above prior year by \$14.1 million (13.3%). YTD receipts of \$144.1 million were \$21.2 million (17.2%) above plan and \$19.6 million (15.7%) above prior year. According to the Insurance Dept. favorable results were attributable to timing differences from the prior month and higher levels of premium tax as a result of growth in the tax base, as well as higher fee revenue versus plan.

Collections for the **Communications Services Tax** for the month were \$3.5 million, which was equal to plan and \$0.2 million (5.4%) below March of FY 2018, which resulted in YTD collections being \$0.6 million (2.0%) above plan and \$1.7 million (5.2%) below those in the prior year. As reported in previous months, this revenue continues to underperform against prior year.

Real Estate Transfer Taxes for March were \$8.2 million, which were above plan by \$1.0 million (13.9%) and \$1.7 million (26.2%) above the same month last year. YTD collections were \$6.7 million (5.4%) below plan and \$5.2 million (4.6%) above the same period in the prior year. According to DRA,

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RET ANALYSIS												
(In Millions)												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
FY19	15.6	17.5	17.4	12.9	13.9	12.2	12.0	8.1	8.2			
FY18	15.1	14.6	14.9	13.7	13.0	11.4	14.4	9.0	6.5	9.6	12.5	14.0
FY17	15.8	14.1	13.9	13.9	12.9	11.0	12.4	11.4	7.4	8.1	9.3	12.0
Mo over Mo	0.5	2.9	2.5	(0.8)	0.9	0.8	(2.4)	(0.9)	1.7	(9.6)	(12.5)	(14.0)
% Mo over Mo	3%	20%	17%	-6%	7%	7%	-17%	-10%	26%	-100%	-100%	-100%
YTD change over Prior Year	0.5	3.4	5.9	5.1	6.0	6.8	4.4	3.5	5.2	(4.4)	(16.9)	(30.9)
% YTD change	3%	11%	13%	9%	8%	8%	5%	3%	5%	-4%	-13%	-21%

M&R ANALYSIS						
	March			YTD		
	FY 19	FY 18	Diff	FY 19	FY 18	Diff
Gross Collections	25.2	24.3	0.9	277.0	262.7	14.3
Bldg Aid Debt Srvc Transfer	(1.0)	(1.0)	-	(8.9)	(9.2)	0.3
Net Revenue	24.2	23.3	0.9	268.1	253.5	14.6

Business Tax Refund Analysis													March
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	YTD
FY19	1.7	1.7	6.4	10.1	4.2	8.5	6.2	2.0	3.7				44.5
FY 18	1.8	1.3	8.0	4.2	2.9	5.3	2.9	2.6	5.3	2.8	1.5	1.4	34.3
FY 17	2.4	0.8	1.1	11.3	11.0	1.2	3.4	4.0	3.2	2.2	1.7	2.3	38.4
Mo over Mo change	(0.1)	0.4	(1.6)	5.9	1.3	3.2	3.3	(0.6)	(1.6)	(2.8)	(1.5)	(1.4)	10.2
YTD change	(0.1)	0.3	(1.3)	4.6	5.9	9.1	12.4	11.8	10.2	7.4	5.9	4.5	

General & Education Funds Comparison to FY 18

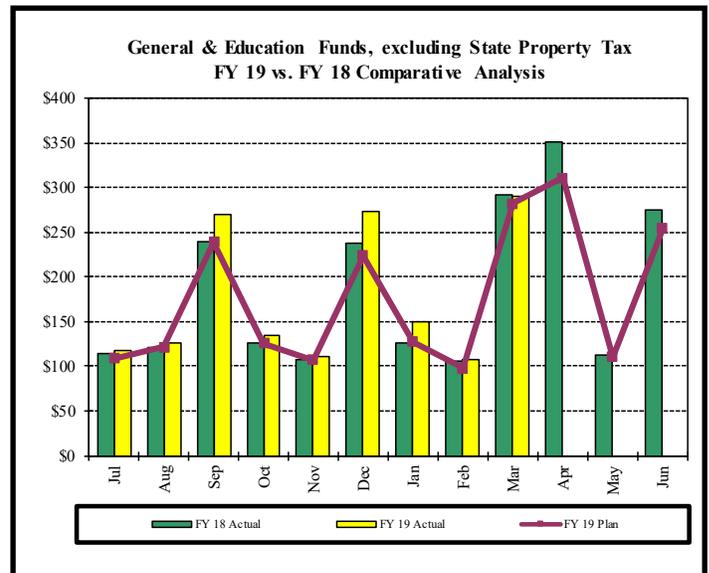
General & Education Funds	Monthly			Year-to-Date			% Change
	FY 19 Actuals	FY 18 Actuals	Inc/(Dec)	FY 19 Actuals	FY 18 Actuals	Inc/(Dec)	
Business Profits Tax	\$52.3	\$63.4	\$(11.1)	\$331.8	\$287.2	\$44.6	15.5%
Business Enterprise Tax	32.6	\$39.4	(6.8)	217.1	\$178.1	39.0	21.9%
Subtotal Business Taxes	84.9	102.8	(17.9)	548.9	465.3	83.6	18.0%
Meals & Rentals Tax	24.2	23.3	0.9	268.1	253.5	14.6	5.8%
Tobacco Tax	14.1	18.3	(4.2)	150.1	161.7	(11.6)	-7.2%
Transfer from Liquor Commission	10.2	8.9	1.3	99.3	101.4	(2.1)	-2.1%
Interest & Dividends Tax	5.8	4.8	1.0	45.0	50.1	(5.1)	-10.2%
Insurance Tax	120.2	106.1	14.1	144.1	124.5	19.6	15.7%
Communications Tax	3.5	3.7	(0.2)	31.3	33.0	(1.7)	-5.2%
Real Estate Transfer Tax	8.2	6.5	1.7	117.8	112.6	5.2	4.6%
Court Fines & Fees	1.2	1.1	0.1	9.6	9.6	-	0.0%
Securities Revenue	4.0	2.1	1.9	20.0	18.0	2.0	11.1%
Utility Consumption Tax	-	0.5	(0.5)	3.9	4.3	(0.4)	-9.3%
Beer Tax	0.8	0.9	(0.1)	9.7	9.8	(0.1)	-1.0%
Other	4.6	5.3	(0.7)	41.9	41.3	0.6	1.5%
Transfer from Lottery Commission	7.5	6.7	0.8	67.2	57.6	9.6	16.7%
Tobacco Settlement	-	-	-	-	-	-	-
Utility Property Tax	1.1	1.2	(0.1)	21.6	25.2	(3.6)	-14.3%
State Property Tax	363.1	363.1	-	363.1	363.1	-	0.0%
Subtotal Traditional Taxes & Transfers	653.4	655.3	(1.9)	1,941.6	1,831.0	110.6	6.0%
Recoveries	0.2	0.2	-	2.3	3.0	(0.7)	-23.3%
Total Receipts	\$653.6	\$655.5	\$(1.9)	\$1,943.9	\$1,834.0	\$109.9	6.0%

All funds reported on a cash basis, dollars in millions.

General and Education Funds										
YEAR-TO-DATE COMPARISON TO PLAN										
General & Education Funds	General			Education			Total			% Change
	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	
Business Profits Tax	\$268.0	\$197.0	\$71.0	\$63.8	\$41.7	\$22.1	\$331.8	\$238.7	\$93.1	39.0%
Business Enterprise Tax	62.5	47.7	14.8	154.6	112.8	41.8	217.1	160.5	56.6	35.3%
Subtotal Business Taxes	330.5	244.7	85.8	218.4	154.5	63.9	548.9	399.2	149.7	37.5%
Meals & Rentals Tax	260.2	258.1	2.1	7.9	7.9	-	268.1	266.0	2.1	0.8%
Tobacco Tax	88.8	89.8	(1.0)	61.3	70.4	(9.1)	150.1	160.2	(10.1)	-6.3%
Transfer from Liquor Commission	99.3	110.3	(11.0)	-	-	-	99.3	110.3	(11.0)	-10.0%
Interest & Dividends Tax	45.0	45.3	(0.3)	-	-	-	45.0	45.3	(0.3)	-0.7%
Insurance Tax	144.1	122.9	21.2	-	-	-	144.1	122.9	21.2	17.2%
Communications Tax	31.3	30.7	0.6	-	-	-	31.3	30.7	0.6	2.0%
Real Estate Transfer Tax	78.6	83.9	(5.3)	39.2	40.6	(1.4)	117.8	124.5	(6.7)	-5.4%
Court Fines & Fees	9.6	9.8	(0.2)	-	-	-	9.6	9.8	(0.2)	-2.0%
Securities Revenue	20.0	23.1	(3.1)	-	-	-	20.0	23.1	(3.1)	-13.4%
Utility Consumption Tax	3.9	3.0	0.9	-	-	-	3.9	3.0	0.9	30.0%
Beer Tax	9.7	10.0	(0.3)	-	-	-	9.7	10.0	(0.3)	-3.0%
Other	41.9	40.6	1.3	-	-	-	41.9	40.6	1.3	3.2%
Transfer from Lottery Commission	-	-	-	67.2	59.0	8.2	67.2	59.0	8.2	13.9%
Tobacco Settlement	-	-	-	-	-	-	-	-	-	0.0%
Utility Property Tax	-	-	-	21.6	22.5	(0.9)	21.6	22.5	(0.9)	-4.0%
State Property Tax	-	-	-	363.1	363.1	-	363.1	363.1	-	-
Subtotal Traditional Taxes & Transfers	1,162.9	1,072.2	90.7	778.7	718.0	60.7	1,941.6	1,790.2	151.4	8.5%
Recoveries	2.3	6.7	(4.4)	-	-	-	2.3	6.7	(4.4)	-65.7%
Total Receipts	\$1,165.2	\$1,078.9	\$86.3	\$778.7	\$718.0	\$60.7	\$1,943.9	\$1,796.9	\$147.0	8.2%

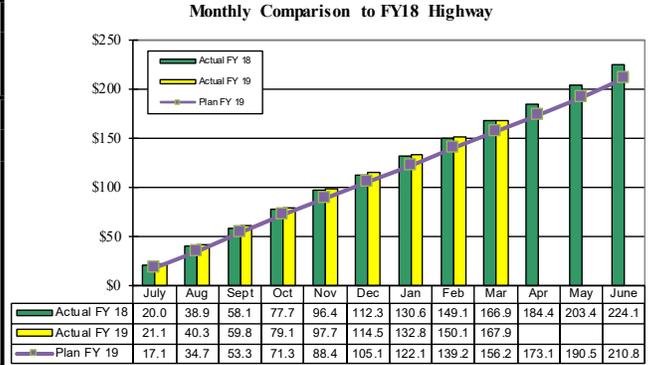
EDUCATION TRUST FUND	
Statement of Activity - FY 2019	
July 1, 2018 to March 31, 2019	
Description	Amount
Beginning Surplus (Deficit) - unaudited	\$11.4
Unrestricted Revenue - See above	778.7
Expenditures	
Education Grants & Adm Costs	(960.6)
Ending Surplus (Deficit) - unaudited	\$(170.5)

The beginning surplus of \$11.4 million is on the cash basis. Fiscal 2019 Adequate Education Grant payments of \$548.9 million are due 20% September 1, 20% November 1, 30% January 1 and 30% April 1. Municipalities receive an additional \$363.1 million of grants through local retention of Statewide Property Tax collection. The FY 2019 budget anticipated a deficit of \$9.6 million, to be covered by a General fund transfer at year end.



Highway Fund

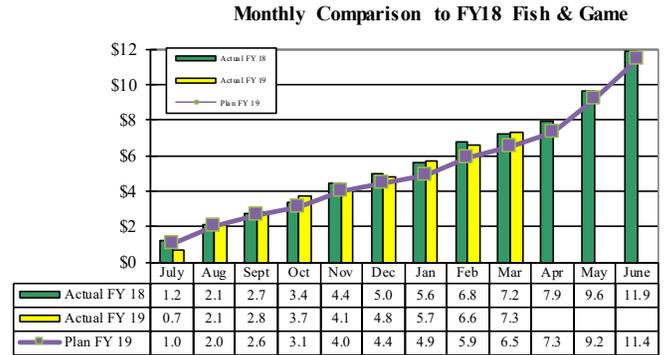
COMPARISON TO PLAN				
Revenue Category	year-to-date			FY 18 Actuals
	FY 19 Actuals	FY 19 Plan	Actual vs. Plan	
Gasoline Road Toll	\$96.3	\$93.0	\$3.3	\$95.6
Miscellaneous	0.4	0.1	0.3	0.3
Motor Vehicle Fees				
MV Registrations	52.7	45.9	6.8	52.3
MV Operators	5.9	5.5	0.4	6.1
Inspection Station Fees	2.4	2.2	0.2	2.3
MV Miscellaneous Fees	5.8	5.5	0.3	5.9
Certificate of Title	4.4	4.0	0.4	4.4
Total Fees	71.2	63.1	8.1	71.0
Total	\$167.9	\$156.2	\$11.7	\$166.9



According to Road Toll Operations, actual fuel consumption is up approximately 1.18% YTD over the same period last year. The Highway Fund Plan for FY 2019 represents revenues included within HB144 (Ch. 155, Laws of 2017) adjusted for the removal of \$ 31.4 million of revenue associated with the cost of collection, which is no longer classified as unrestricted highway fund revenue and is instead classified as restricted revenue, per the Committee of Conference Highway Fund Surplus Statement.

Fish & Game Fund

COMPARISON TO PLAN				
Revenue Category	year-to-date			FY 18 Actuals
	FY 19 Actuals	FY 19 Plan	Actual vs. Plan	
Fish and Game Licenses	\$6.4	\$5.5	\$0.9	\$6.1
Fines and Penalties	-	0.1	(0.1)	0.1
Miscellaneous Sales	0.2	0.3	(0.1)	0.3
Federal Recoveries	0.7	0.6	0.1	0.7
Indirect Costs	0.7	0.6	0.1	0.7
Total	\$7.3	\$6.5	\$0.8	\$7.2



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the number of transactions reported by the counties for the month of March (February collections) was down 8.6% compared to the prior year and transactions values for the activity reported by the counties were up 24.7%.

Utility Property Tax collections for March of \$1.1 million were 100% above plan due to the early receipt of revenue that was expected to be collected in the next month. YTD collections were \$0.9 million (4.0%) below plan and \$3.6 million (14.3%) below prior year.

Securities revenue reported for the month of March was below plan by \$2.9 million (42.0%) and above prior year by \$1.9 million (90.5%). YTD collections were below plan by \$3.1 million (13.4%) and above prior year by \$2.0 million (11.1%). According to the Secretary of State's office, the decrease is due to timing differences as certain filers were anticipated to submit renewals in March 2019, as they had in March 2018. These revenues are anticipated to be collected in April 2019.

SALES OF CIGARETTE STAMPS			
Total sold (calendar month) July through March for each of last five years (number of stamps, in thousands)			
Prepared from data provided by DRA			
	Sales of Stamps	Volume Change	Percent Change
2019	79,243	(4,396)	-5.3%
2018	83,639	(3,133)	-3.6%
2017	86,772	(2,699)	-3.0%
2016	89,471	1,478	1.7%
2015	87,993	(16)	-0.0%



Department of Administrative Services

Charles M. Arlinghaus, Commissioner

State House Annex - Room 120

25 Capitol Street

Concord, New Hampshire 03301-6312

Phone: (603)271-3201 Fax: (603)271-6600

TDD Access: Relay NH 1-800-735-2964

Division of Accounting Services

Dana M. Call, Comptroller

State House Annex - Room 310

25 Capitol Street

Concord, New Hampshire 03301-6312

Phone: (603) 271-3190 Fax: (603) 271-6666

TDD Access: Relay NH 1-800-735-2964