

State Of New Hampshire

Monthly Revenue Focus

Department of Administrative Services
 Charles M. Arlinghaus, Commissioner
 Dana M. Call, Comptroller



Monthly Revenue Summary

	<i>(for month)</i>		
	FY 19 Actual	FY 19 Plan	Actual vs. Plan
Gen & Educ	\$113.9	\$110.5	\$3.4
Highway	\$22.8	\$17.4	\$5.4
Fish & Game	\$1.6	\$1.9	\$(0.3)

Current Month

GENERAL & EDUCATION FUNDS	<i>FY 19 Actuals</i>	<i>FY 19 Plan</i>	<i>Actual vs. Plan</i>
Business Profits Tax	\$15.3	\$10.4	\$4.9
Business Enterprise Tax	9.5	7.0	2.5
Subtotal Business Taxes	24.8	17.4	7.4
Meals & Rentals Tax	24.8	25.2	(0.4)
Tobacco Tax	15.8	19.0	(3.2)
Transfer from Liquor Commission	12.3	13.2	(0.9)
Interest & Dividends Tax	1.8	1.3	0.5
Insurance Tax	1.4	0.8	0.6
Communications Tax	3.7	3.3	0.4
Real Estate Transfer Tax	12.1	13.8	(1.7)
Court Fines & Fees	1.3	1.1	0.2
Securities Revenue	0.5	1.8	(1.3)
Utility Consumption Tax	-	-	-
Beer Tax	0.9	1.0	(0.1)
Other	6.5	4.8	1.7
Transfer from Lottery Commission	6.3	7.0	(0.7)
Tobacco Settlement	-	-	-
Utility Property Tax	1.3	-	1.3
State Property Tax	-	-	-
Subtotal Traditional Taxes & Transfers	113.5	109.7	3.8
Recoveries	0.4	0.8	(0.4)
Total Receipts	\$113.9	\$110.5	\$3.4

Analysis

Unrestricted revenue for the General and Education Funds received during May totaled \$113.9 million, which was above the plan by \$3.4 million (3.1%) and above the prior year by \$1.3 million (1.1%). YTD unrestricted revenue totaled \$2,420.1 million, which was above plan by \$202.2 million (9.1%) and above prior year by \$122.4 million (5.3%).

Business Taxes for May totaled \$24.8 million, which were \$7.4 million (42.5%) above plan and \$5.6 million (29.2%) above prior year. YTD business tax collections are above plan by \$186.9 million (34.2%) and \$86.7 million (13.4%) above the prior year. According to the Dept. of Revenue Administration (DRA), the increase in revenue for May can be attributed to an increase in return payments.

Meals and Rentals Tax (M&R) receipts for May came in below plan by \$0.4 million (1.6%) but above prior year by \$0.9 million (3.8%). YTD collections were \$1.9 million (0.6%) above plan and \$17.0 million (5.6%) above prior year. According to DRA, May collections (April activity) from hotels were down 1.9% while taxable meals were up 3.4% as compared to the same month last year.

Tobacco Tax receipts for the month were \$15.8 million, or \$3.2 million (16.8%) below plan and \$3.1 million (16.4%) below prior year. YTD collections were \$12.0 million (6.2%) below plan and \$13.6 million (7.0%) below the same YTD period last year. According to the DRA, stamp sales were down 3% in May as compared to the same month of the prior year, however, bond receivable balance is up 15% as compared to the same month in the prior year.

Transfer from Liquor Commission in May of \$12.3 million was below plan by \$0.9 (6.8%) and below prior year by \$0.3 million (2.4%). The YTD transfer of \$120.2 million was below plan by \$13.6 million (10.2%) and below prior year by \$4.3 million (3.5%).

Interest and Dividends Tax (I&D) collections for the month were reported at \$1.8 million, which were \$0.5 million (38.5%) above plan and \$0.6 million (50.0%) above prior year. YTD collections through May were \$98.0 million, or \$13.4 million (15.8%) above plan and \$5.4 million (5.8%) above the prior year. DRA has reported that the increase in May interest and dividend collections compared to prior year were attributable to an increase in estimated tax payments and notice payments offset by a decrease in return and extension payments. Refund payments were also down.

Collections for the **Communications Services Tax** for the month were \$3.7 million, which was \$0.4 million (12.1%) above plan and \$0.2 million (5.7%) above May of FY 2018, which resulted in YTD collections being \$0.7 million (1.9%) above plan and \$2.0 million (5.0%) below those in the prior year. As reported in previous months, this revenue continues to underperform against prior year.

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RET ANALYSIS												
(In Millions)												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
FY19	15.6	17.5	17.4	12.9	13.9	12.2	12.0	8.1	8.2	9.2	12.1	
FY18	15.1	14.6	14.9	13.7	13.0	11.4	14.4	9.0	6.5	9.6	12.5	14.0
FY17	15.8	14.1	13.9	13.9	12.9	11.0	12.4	11.4	7.4	8.1	9.3	12.0
Mo over Mo	0.5	2.9	2.5	(0.8)	0.9	0.8	(2.4)	(0.9)	1.7	(0.4)	(0.4)	(14.0)
% Mo over Mo	3%	20%	17%	-6%	7%	7%	-17%	-10%	26%	-4%	-3%	-100%
YTD change over Prior Year	0.5	3.4	5.9	5.1	6.0	6.8	4.4	3.5	5.2	4.8	4.4	(9.6)
% YTD change	3%	11%	13%	9%	8%	8%	5%	3%	5%	4%	3%	-6%

M&R ANALYSIS						
	May			YTD		
	FY 19	FY 18	Diff	FY 19	FY 18	Diff
Gross Collections	25.8	24.9	0.9	330.4	313.8	16.6
Bldg Aid Debt Srvc Transfer	(1.0)	(1.0)	-	(10.9)	(11.3)	0.4
Net Revenue	24.8	23.9	0.9	319.5	302.5	17.0

Business Tax Refund Analysis													
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	May YTD
FY19	1.7	1.7	6.4	10.1	4.2	8.5	6.2	2.0	3.7	2.8	2.2		49.5
FY 18	1.8	1.3	8.0	4.2	2.9	5.3	2.9	2.6	5.3	2.8	1.5	1.4	38.6
FY 17	2.4	0.8	1.1	11.3	11.0	1.2	3.4	4.0	3.2	2.2	1.7	2.3	42.3
Mo over Mo change	(0.1)	0.4	(1.6)	5.9	1.3	3.2	3.3	(0.6)	(1.6)	-	0.7	(1.4)	10.9
YTD change	(0.1)	0.3	(1.3)	4.6	5.9	9.1	12.4	11.8	10.2	10.2	10.9	9.5	

General & Education Funds Comparison to FY 18

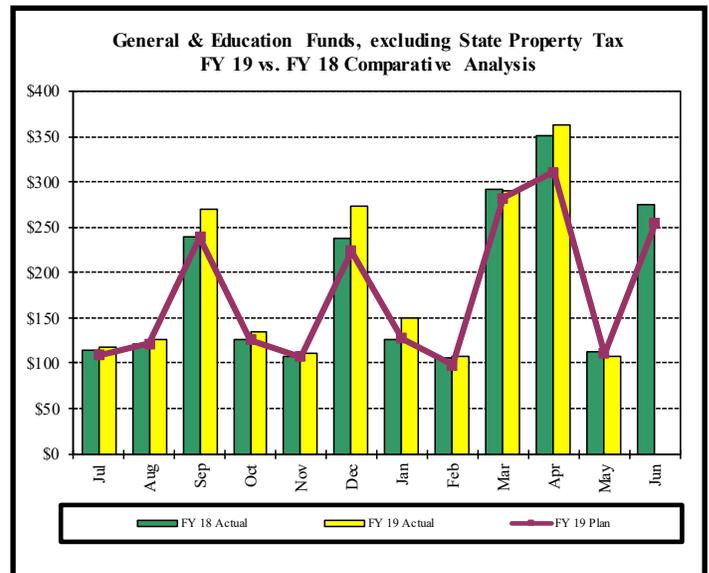
General & Education Funds	Monthly			Year-to-Date			% Change
	FY 19 Actuals	FY 18 Actuals	Inc/(Dec)	FY 19 Actuals	FY 18 Actuals	Inc/(Dec)	
Business Profits Tax	\$15.3	\$11.9	\$3.4	\$445.2	\$398.9	\$46.3	11.6%
Business Enterprise Tax	9.5	\$7.3	2.2	287.8	\$247.4	40.4	16.3%
Subtotal Business Taxes	24.8	19.2	5.6	733.0	646.3	86.7	13.4%
Meals & Rentals Tax	24.8	23.9	0.9	319.5	302.5	17.0	5.6%
Tobacco Tax	15.8	18.9	(3.1)	181.5	195.1	(13.6)	-7.0%
Transfer from Liquor Commission	12.3	12.6	(0.3)	120.2	124.5	(4.3)	-3.5%
Interest & Dividends Tax	1.8	1.2	0.6	98.0	92.6	5.4	5.8%
Insurance Tax	1.4	1.2	0.2	138.8	114.9	23.9	20.8%
Communications Tax	3.7	3.5	0.2	38.0	40.0	(2.0)	-5.0%
Real Estate Transfer Tax	12.1	12.5	(0.4)	139.1	134.7	4.4	3.3%
Court Fines & Fees	1.3	1.1	0.2	12.1	11.8	0.3	2.5%
Securities Revenue	0.5	2.8	(2.3)	41.7	42.8	(1.1)	-2.6%
Utility Consumption Tax	-	0.3	(0.3)	4.2	5.2	(1.0)	-19.2%
Beer Tax	0.9	1.1	(0.2)	11.4	11.8	(0.4)	-3.4%
Other	6.5	5.7	0.8	55.7	53.9	1.8	3.3%
Transfer from Lottery Commission	6.3	7.3	(1.0)	84.8	73.8	11.0	14.9%
Tobacco Settlement	-	-	-	44.6	45.9	(1.3)	-2.8%
Utility Property Tax	1.3	1.1	0.2	31.4	35.2	(3.8)	-10.8%
State Property Tax	-	-	-	363.1	363.1	-	0.0%
Subtotal Traditional Taxes & Transfers	113.5	112.4	1.1	2,417.1	2,294.1	123.0	5.4%
Recoveries	0.4	0.2	0.2	3.0	3.6	(0.6)	-16.7%
Total Receipts	\$113.9	\$112.6	\$1.3	\$2,420.1	\$2,297.7	\$122.4	5.3%

All funds reported on a cash basis, dollars in millions.

General and Education Funds										
YEAR-TO-DATE COMPARISON TO PLAN										
General & Education Funds	General			Education			Total			% Change
	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	
Business Profits Tax	\$359.8	\$270.4	\$89.4	\$85.4	\$57.2	\$28.2	\$445.2	\$327.6	\$117.6	35.9%
Business Enterprise Tax	80.0	63.6	16.4	207.8	154.9	52.9	287.8	218.5	69.3	31.7%
Subtotal Business Taxes	439.8	334.0	105.8	293.2	212.1	81.1	733.0	546.1	186.9	34.2%
Meals & Rentals Tax	310.2	308.1	2.1	9.3	9.5	(0.2)	319.5	317.6	1.9	0.6%
Tobacco Tax	107.3	108.4	(1.1)	74.2	85.1	(10.9)	181.5	193.5	(12.0)	-6.2%
Transfer from Liquor Commission	120.2	133.8	(13.6)	-	-	-	120.2	133.8	(13.6)	-10.2%
Interest & Dividends Tax	98.0	84.6	13.4	-	-	-	98.0	84.6	13.4	15.8%
Insurance Tax	138.8	116.9	21.9	-	-	-	138.8	116.9	21.9	18.7%
Communications Tax	38.0	37.3	0.7	-	-	-	38.0	37.3	0.7	1.9%
Real Estate Transfer Tax	92.8	101.2	(8.4)	46.3	47.7	(1.4)	139.1	148.9	(9.8)	-6.6%
Court Fines & Fees	12.1	12.0	0.1	-	-	-	12.1	12.0	0.1	0.8%
Securities Revenue	41.7	45.7	(4.0)	-	-	-	41.7	45.7	(4.0)	-8.8%
Utility Consumption Tax	4.2	3.0	1.2	-	-	-	4.2	3.0	1.2	40.0%
Beer Tax	11.4	12.0	(0.6)	-	-	-	11.4	12.0	(0.6)	-5.0%
Other	55.7	52.7	3.0	-	-	-	55.7	52.7	3.0	5.7%
Transfer from Lottery Commission	-	-	-	84.8	74.5	10.3	84.8	74.5	10.3	13.8%
Tobacco Settlement	4.6	-	4.6	40.0	35.0	5.0	44.6	35.0	9.6	27.4%
Utility Property Tax	-	-	-	31.4	32.9	(1.5)	31.4	32.9	(1.5)	-4.6%
State Property Tax	-	-	-	363.1	363.1	-	363.1	363.1	-	-
Subtotal Traditional Taxes & Transfers	1,474.8	1,349.7	125.1	942.3	859.9	82.4	2,417.1	2,209.6	207.5	9.4%
Recoveries	3.0	8.3	(5.3)	-	-	-	3.0	8.3	(5.3)	-63.9%
Total Receipts	\$1,477.8	\$1,358.0	\$119.8	\$942.3	\$859.9	\$82.4	\$2,420.1	\$2,217.9	\$202.2	9.1%

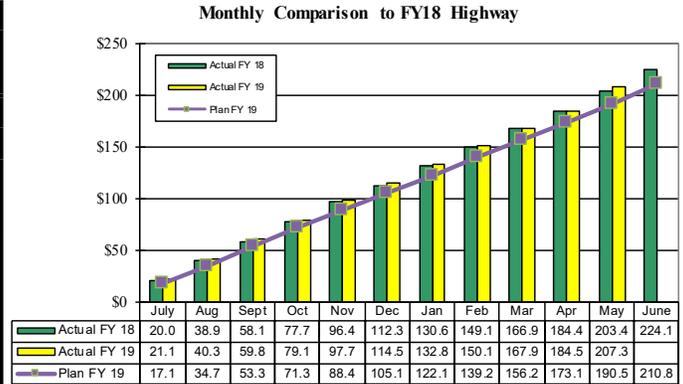
EDUCATION TRUST FUND	
Statement of Activity - FY 2019	
July 1, 2018 to May 31, 2019	
Description	Amount
Beginning Surplus (Deficit) - unaudited	\$11.4
Unrestricted Revenue - See above	942.3
Expenditures	
Education Grants & Adm Costs	(963.2)
Ending Surplus (Deficit) - unaudited	\$(9.5)

The beginning surplus of \$11.4 million is on the cash basis. Fiscal 2019 Adequate Education Grant payments of \$548.9 million are due 20% September 1, 20% November 1, 30% January 1 and 30% April 1. Municipalities receive an additional \$363.1 million of grants through local retention of Statewide Property Tax collection. The FY 2019 budget anticipated a deficit of \$9.6 million, to be covered by a General fund transfer at year end.



Highway Fund

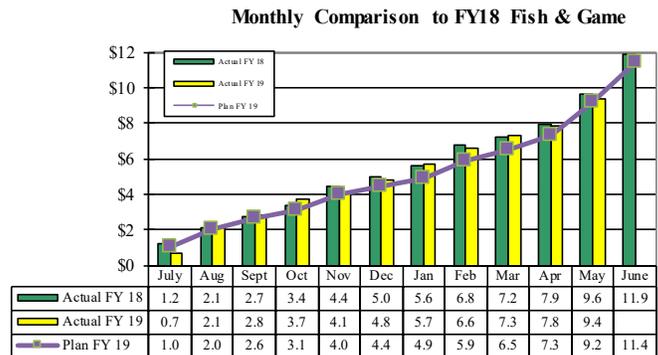
COMPARISON TO PLAN				
Revenue Category	year-to-date			FY 18 Actuals
	FY 19 Actuals	FY 19 Plan	Actual vs. Plan	
Gasoline Road Toll	\$116.6	\$112.4	\$4.2	\$115.0
Miscellaneous	0.4	0.1	0.3	0.4
Motor Vehicle Fees				
MV Registrations	66.6	56.7	9.9	64.2
MV Operators	7.6	6.7	0.9	7.7
Inspection Station Fees	3.1	2.8	0.3	2.9
MV Miscellaneous Fees	7.3	6.8	0.5	7.4
Certificate of Title	5.7	5.0	0.7	5.8
Total Fees	90.3	78.0	12.3	88.0
Total	\$207.3	\$190.5	\$16.8	\$203.4



According to Road Toll Operations, actual fuel consumption is up approximately 1.59% YTD over the same period last year. The Highway Fund Plan for FY 2019 represents revenues included within HB144 (Ch. 155, Laws of 2017) adjusted for the removal of \$ 31.4 million of revenue associated with the cost of collection, which is no longer classified as unrestricted highway fund revenue and is instead classified as restricted revenue, per the Committee of Conference Highway Fund Surplus Statement.

Fish & Game Fund

COMPARISON TO PLAN				
Revenue Category	year-to-date			FY 18 Actuals
	FY 19 Actuals	FY 19 Plan	Actual vs. Plan	
Fish and Game Licenses	\$8.3	\$7.9	\$0.4	\$8.2
Fines and Penalties	-	0.1	(0.1)	0.1
Miscellaneous Sales	0.2	0.4	(0.2)	0.4
Federal Recoveries Indirect Costs	0.9	0.8	0.1	0.9
Total	\$9.4	\$9.2	\$0.2	\$9.6



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SALES OF CIGARETTE STAMPS			
Total sold (calendar month) July through May for each of last five years (number of stamps, in thousands)			
Prepared from data provided by DRA			
	Sales of Stamps	Volume Change	Percent Change
2019	97,384	(4,438)	-4.4%
2018	101,822	(2,804)	-2.7%
2017	104,626	(5,667)	-5.1%
2016	110,293	3,111	2.9%
2015	107,182	(1,141)	-1.1%

Real Estate Transfer Taxes for May were \$12.1 million, which were below plan by \$1.7 million (12.3%) and \$0.4 million (3.2%) below the same month last year. YTD collections were \$9.8 million (6.6%) below plan, but \$4.4 million (3.3%) above the same period in the prior year. According to DRA, the number of transactions reported by the counties for the month of May (April collections) were down 1.6% compared to the prior year, and transaction values were down 3.1% over the same period last year.

Utility Property Tax collections for May of \$1.3 million were above plan due to the early receipt of revenue that is due next month. YTD collections were \$1.5 million (4.6%) below plan and \$3.8 million (10.8%) below prior year.

Other Revenues for May were above plan by \$1.7 million (35.4%) primarily due to the timing of post-retirement payments.



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