

# PRELIMINARY ACCRUAL - UNAUDITED

## State Of New Hampshire Monthly Revenue Focus

Department of Administrative Services

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### Analysis

This June 2020 Monthly Revenue Focus represents **PRELIMINARY ACCRUAL-BASED** revenues for fiscal 2020 and is **UNAUDITED and subject to change**. Further changes could occur even before the September 30<sup>th</sup> draft financial statements are prepared, with any such changes incorporated into the September 30<sup>th</sup> financial statements. Changes could also occur after September 30<sup>th</sup> as well, with any such changes being included as part of the final audited financial statements to be issued on or before December 31.

Estimated accrual basis revenues are derived using cash basis results, deducting cash collected during the fiscal year on prior year receivables (revenue was already included in FY19 results) and adding the currently estimated receivables due to the State as of June 30, 2020. These estimated amounts as well as the total annual amounts reported are subject to validation and audit, and are not finalized until conclusion of the audit. When comparing 2020 to the prior year, note that fiscal 2019 revenues also represent preliminary accrual results.

Fiscal 2020 unrestricted preliminary accrual-based revenue for the General and Education Funds totaled \$2,482.3 million, \$143.9 million (5.5%) below plan, and \$163.0 million (6.2%) below prior year.

When comparing this report to the June **CASH BASIS** report, these accrual results were lower by \$1.4 million. This decrease is due to accrual basis increases and decreases to revenues.

#### Revenue Results Summary – Fiscal Year 2020:

- Business Taxes were 14.3% below the plan and below prior year by 16.4 %.
- Meals & Rentals Tax was below the plan by 14.8% and below prior year by 10.1%
- Tobacco Tax was above plan by 7.4% and above prior year by 5.1%
- Transfers from Liquor Commission were below plan by 1.1% and below prior year by 1.3%
- Interest & Dividends taxes were below the plan by 0.4% and above prior year by 1.6%
- Insurance Tax was above plan by 7.1% and below prior year by 0.8%
- Communications Tax was below plan by 2.7% and below prior year by 4.1%
- Real Estate Transfer taxes were below plan by 0.7% and above prior year by 3.4%
- Securities Revenue was 7.5% below plan and 2.3% below prior year
- Other Revenues were 6.1% above plan and 7.0% below prior year.
- Lottery Commission contributed 2.6% more than plan for the year and 2.6% above prior year
- Tobacco Settlement revenue was 7.3% above plan and 4.5% below prior year.
- Utility Property Tax was below plan by 0.2% and 9.6% above prior year

For additional information and discussion on revenues, please refer to the analysis which accompanied the June **CASH BASIS** report.

## General & Education Funds Comparison - FY 20 to FY 19

General & Education Funds	FY 20 Actuals	FY 19 Actuals	Inc/(Dec)	% Change
Business Profits Tax	\$429.3	\$483.3	\$(54.0)	-11.2%
Business Enterprise Tax	252.2	331.9	(79.7)	-24.0%
Subtotal Business Taxes	681.5	815.2	(133.7)	-16.4%
Meals & Rentals Tax	313.8	348.9	(35.1)	-10.1%
Tobacco Tax	212.6	202.3	10.3	5.1%
Transfer from Liquor Commission	131.4	133.1	(1.7)	-1.3%
Interest & Dividends Tax	116.5	114.6	1.9	1.6%
Insurance Tax	134.0	135.1	(1.1)	-0.8%
Communications Tax	39.6	41.3	(1.7)	-4.1%
Real Estate Transfer Tax	158.3	153.0	5.3	3.4%
Court Fines & Fees	12.3	13.2	(0.9)	-6.5%
Securities Revenue	41.6	42.6	(1.0)	-2.3%
Utility Consumption Tax	-	3.3	(3.3)	-100.0%
Beer Tax	12.9	12.6	0.3	2.3%
Other	72.6	78.1	(5.5)	-7.0%
Transfer from Lottery Commission	103.0	100.4	2.6	2.6%
Tobacco Settlement	42.6	44.6	(2.0)	-4.5%
Utility Property Tax	43.3	39.5	3.8	9.6%
State Property Tax	363.2	363.1	0.1	0.0%
Subtotal Traditional Taxes & Transfers	2,479.2	2,640.9	(161.7)	-6.1%
Recoveries	3.1	4.4	(1.3)	-28.8%
Total Receipts	\$2,482.3	\$2,645.3	\$(163.0)	-6.2%

*All funds reported are unaudited, dollars in millions.*

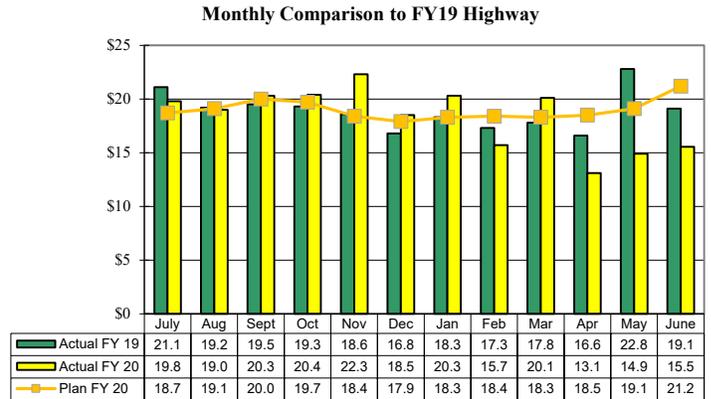
**General and Education Funds**

Year-to-Date Comparison to Plan										
General & Education Funds	General			Education			Total			% Change
	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	
Business Profits Tax	\$344.8	\$405.9	\$(61.1)	\$84.5	\$95.2	\$(10.7)	\$429.3	\$501.1	\$(71.8)	-14.3%
Business Enterprise Tax	44.5	50.0	(5.5)	207.7	244.4	(36.3)	252.2	294.0	(41.8)	-14.2%
Subtotal Business Taxes	389.3	455.9	(66.6)	292.2	339.2	(47.0)	681.5	795.1	(113.6)	-14.3%
Meals & Rentals Tax	305.1	357.4	(52.3)	8.7	11.1	(2.4)	313.8	368.5	(54.7)	-14.8%
Tobacco Tax	126.4	110.9	15.5	86.2	87.1	(0.9)	212.6	198.0	14.6	7.4%
Transfer from Liquor Commission	131.4	132.8	(1.4)	-	-	-	131.4	132.8	(1.4)	-1.1%
Interest & Dividends Tax	116.5	116.9	(0.4)	-	-	-	116.5	116.9	(0.4)	-0.4%
Insurance Tax	134.0	125.1	8.9	-	-	-	134.0	125.1	8.9	7.1%
Communications Tax	39.6	40.7	(1.1)	-	-	-	39.6	40.7	(1.1)	-2.7%
Real Estate Transfer Tax	105.3	106.8	(1.5)	53.0	52.6	0.4	158.3	159.4	(1.1)	-0.7%
Court Fines & Fees	12.3	12.9	(0.6)	-	-	-	12.3	12.9	(0.6)	-4.4%
Securities Revenue	41.6	45.0	(3.4)	-	-	-	41.6	45.0	(3.4)	-7.5%
Utility Consumption Tax	-	-	-	-	-	-	-	-	-	-
Beer Tax	12.9	13.1	(0.2)	-	-	-	12.9	13.1	(0.2)	-1.6%
Other	71.5	68.4	3.1	1.1	-	1.1	72.6	68.4	4.2	6.1%
Transfer from Lottery Commission	-	-	-	103.0	100.4	2.6	103.0	100.4	2.6	2.6%
Tobacco Settlement	2.6	-	2.6	40.0	39.7	0.3	42.6	39.7	2.9	7.3%
Utility Property Tax	-	-	-	43.3	43.4	(0.1)	43.3	43.4	(0.1)	-0.2%
State Property Tax	-	-	-	363.2	363.1	0.1	363.2	363.1	0.1	0.0%
Subtotal Traditional Taxes & Transfers	1,488.5	1,585.9	(97.4)	990.7	1,036.6	(45.9)	2,479.2	2,622.5	(143.3)	-5.5%
Recoveries	3.1	3.7	(0.6)	-	-	-	3.1	3.7	(0.6)	-15.4%
Total Receipts	\$1,491.6	\$1,589.6	\$(98.0)	\$990.7	\$1,036.6	\$(45.9)	\$2,482.3	\$2,626.2	\$(143.9)	-5.5%

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## Highway Fund

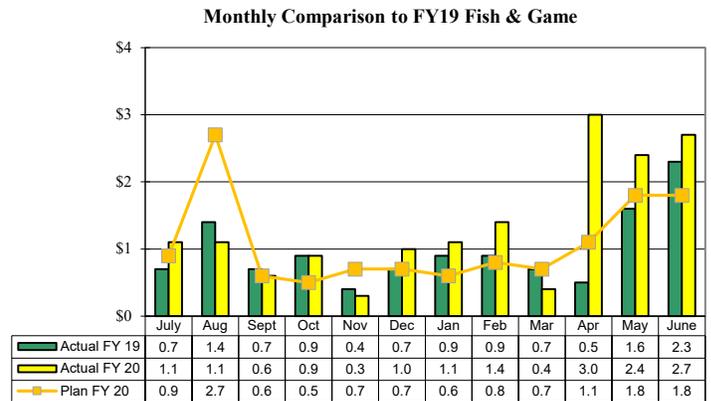
Comparison to Plan				
Revenue Category	year-to-date			FY 19 Actuals
	FY 20 Actuals	FY 20 Plan	Actual vs. Plan	
Gasoline Road Toll	\$116.9	\$127.0	\$(10.1)	\$127.8
Miscellaneous	0.2	0.2	0.0	0.6
<b>Motor Vehicle Fees</b>				
MV Registrations	72.6	66.6	6.0	71.9
MV Operators	8.2	8.7	(0.5)	8.2
Inspection Station Fees	4.0	2.9	1.1	3.3
MV Miscellaneous Fees	11.8	16.0	(4.2)	8.1
Certificate of Title	6.2	6.2	0.0	6.5
<b>Total Fees</b>	<b>102.8</b>	<b>100.4</b>	<b>2.4</b>	<b>98.0</b>
<b>Total</b>	<b>\$219.9</b>	<b>\$227.6</b>	<b>\$(7.7)</b>	<b>\$226.4</b>



Total Highway Fund revenue came in 3.3% below plan and 2.9% below the prior year. FY 20 actual results and plan amounts for the Highway Fund are net of the cost of collections. Fuel consumption for the month of May 2020 compared to May 2019 was down by approximately -24.53% due to COVID-19. The Highway Fund Plan for FY 2020 represents revenues included within HB3 (Ch. 345, Laws of 2019) reduced by \$33.3 million of revenue associated with the cost of collection and other adjustments per HB4 (Ch. 346).

## Fish & Game Fund

Comparison to Plan				
Revenue Category	year-to-date			FY 19 Actuals
	FY 20 Actuals	FY 20 Plan	Actual vs. Plan	
Fish and Game Licenses	\$11.6	\$9.7	\$1.9	\$9.8
Fines and Penalties	0.2	0.1	0.1	0.1
Miscellaneous	3.3	2.2	1.1	0.9
Federal Recoveries	0.9	0.9	0.0	0.9
Indirect Costs				
<b>Total</b>	<b>\$16.0</b>	<b>\$12.9</b>	<b>\$3.1</b>	<b>\$11.7</b>



Total Unrestricted Fish & Game Fund revenue came in 24.0% above plan and 36.8% above the prior year. In accordance with HB4 (Ch. 346), Highway Fund transfers to the Fish and Game Fund from the OHRV and Marine unrefunded tolls, per RSA 260:60 and 61, are now accounted for as unrestricted revenue in the Fish and Game Fund. The “transfer” to fund surplus was done in August 2019, under prior legislation. The increase in FY20 year-to-date revenue above plan reflects a correction of the transfer in April to unrestricted revenue for \$1.9 million.

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