

State Of New Hampshire

Monthly Revenue Focus

Department of Administrative Services

Charles M. Arlinghaus, Commissioner

Dana M. Call, Comptroller



Monthly Revenue Summary

	<i>(for month)</i>		
	<u>FY 21 Actual</u>	<u>FY 21 Plan</u>	<u>Actual vs. Plan</u>
Gen & Educ	\$120.9	\$129.3	\$(8.4)
Highway	\$19.3	\$20.2	\$(0.9)
Fish & Game	\$2.2	\$2.7	\$(0.5)

Current Month

GENERAL & EDUCATION FUNDS	<i>FY 21 Actuals</i>	<i>FY 21 Plan</i>	<i>Actual vs. Plan</i>
Business Profits Tax	\$8.2	\$9.6	(\$1.4)
Business Enterprise Tax	3.8	5.6	(1.8)
Subtotal Business Taxes	12.0	15.2	(3.2)
Meals & Rentals Tax	31.0	41.2	(10.2)
Tobacco Tax	23.6	20.4	3.2
Transfer from Liquor Commission	13.7	13.0	0.7
Interest & Dividends Tax	2.2	1.7	0.5
Insurance Tax	2.5	2.5	-
Communications Tax	3.4	3.4	-
Real Estate Transfer Tax	18.4	18.0	0.4
Court Fines & Fees	0.9	1.0	(0.1)
Securities Revenue	0.4	0.4	-
Utility Consumption Tax	-	-	-
Beer Tax	1.5	1.4	0.1
Other	1.2	2.2	(1.0)
Transfer from Lottery Commission	8.5	7.5	1.0
Tobacco Settlement	-	-	-
Utility Property Tax	1.3	1.2	0.1
State Property Tax	-	-	-
Subtotal Traditional Taxes & Transfers	120.6	129.1	(8.5)
Recoveries	0.3	0.2	0.1
Total Receipts	\$120.9	\$129.3	\$(8.4)

Analysis

Unrestricted revenue for the General and Education Funds received for the month of August totaled \$120.9 million, which was below the plan by \$8.4 million (6.5%) and below the prior year by \$3.7 million (3.0%). Year to date (YTD) unrestricted revenue totaled \$254.2 million, which was above plan by \$17.0 million (7.2%) and above prior year by \$15.8 million (6.6%).

Business Taxes for August totaled \$12.0 million, which were \$3.2 million (21.1%) below plan and \$4.8 million (28.6%) below prior year. YTD business taxes totaled \$50.3 million, which were \$14.6 million (40.9%) above plan and \$12.0 million (31.3%) above prior year. According to the Department of Revenue Administration (DRA), the decrease in revenue as compared to the prior year was primarily due to an increase in return payments offset by a decrease in estimate, extension and tax notice payments. As reported in the July Revenue Focus, YTD collections are high primarily due to the extended federal filing date of July 15, 2020.

Meals and Rentals Tax (M&R) receipts for August totaled \$31.0 million, which is below to plan by \$10.2 million (24.8%) and below prior year by \$7.2 million (18.8%), and YTD collections were \$22.3 million (28.8%) below plan and \$17.6 million (24.2%) below prior year. According to DRA, August collections (July activity) from taxable meals were down 13.9% while hotels were down 33.0% from the same month last year.

Tobacco Tax receipts for the month were \$23.6 million or \$3.2 million (15.7%) above plan and \$3.7 million (18.6%) above the prior year. YTD receipts of \$44.0 million were \$6.3 million (16.7%) above plan and \$5.9 million (15.5%) above prior year. According to DRA, YTD stamp sales were greater than the prior year by 16.0%. In addition, the bond receivable balance is higher than the prior year by 28.0%.

Transfer from Liquor Commission in August was \$13.7 million or \$0.7 million (5.4%) above plan and above prior year by \$1.2 million (9.6%).

Collections for the **Interest and Dividends Tax** for the month were \$2.2 million, or \$0.5 million (29.4%) above plan and the prior year. YTD collections of \$19.2 million were \$16.5 million (611.1%) above plan and \$16.2 million (540.0%) above prior year. According to DRA, the monthly increase in revenue is due to an increase in return, extension and tax notice payments offset by an increase in refund payments. As reported in the July Revenue Focus, YTD collections are high primarily due to the extended federal filing date of July 15, 2020.

Real Estate Transfer Taxes for August were \$18.4 million, which were above plan by \$0.4 million (2.2%) and prior year. YTD collections were \$1.1 million (3.2%) below plan and \$0.5 million (1.5%) above the prior year. According to DRA, the number of transactions reported by the counties for the month of August (July collections) was up 14.1% over the same period last year, while transaction values were up 3.1%.

Utility Property Tax collections for August of \$1.3 million were \$0.1 million (8.3%) above plan and \$0.1 million (7.1%) below the prior year. YTD collections were \$0.7 million (58.3%) above plan and \$0.5 million (35.7%) above the prior year. According to DRA, the decrease in August compared to prior year is due to receipts being received earlier than anticipated.

RET ANALYSIS												
(In Millions)												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
FY21	14.6	18.4										
FY20	14.5	18.0	16.0	14.4	20.3	15.3	12.0	9.0	7.5	10.8	10.0	10.7
FY19	15.6	17.5	17.4	12.9	13.9	12.2	12.0	8.1	8.2	9.2	12.1	14.6
Mo over Mo	0.1	0.4	(16.0)	(14.4)	(20.3)	(15.3)	(12.0)	(9.0)	(7.5)	(10.8)	(10.0)	(10.7)
% Mo over Mo	1%	2%	-100%	-100%	-100%	-100%	-100%	-100%	-100%	-100%	-100%	-100%
YTD change over Prior Year	0.1	0.5	(15.5)	(29.9)	(50.2)	(65.5)	(77.5)	(86.5)	(94.0)	(104.8)	(114.8)	(125.5)
% YTD change	1%	2%	-32%	-48%	-60%	-66%	-70%	-72%	-74%	-76%	-78%	-79%

M&R ANALYSIS						
	August			YTD		
	FY 21	FY 20	Diff	FY 21	FY 20	Diff
	Gross Collections	32.4	39.2	(6.8)	56.4	74.5
Bldg Aid Debt Srvc Transfer	(1.4)	(1.0)	(0.4)	(1.4)	(1.9)	0.5
Net Revenue	31.0	38.2	(7.2)	55.0	72.6	(17.6)

Business Tax Refund Analysis													August
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	YTD
FY21	4.3	2.6											6.9
FY20*	1.6	2.8	9.0	4.5	7.7	12.5	8.7	5.4	5.4	4.1	2.3	7.8	4.4
FY19	1.7	1.7	6.4	10.1	4.2	8.5	6.2	2.0	3.7	2.8	2.2	3.3	3.4
Mo over Mo change	2.7	(0.2)	(9.0)	(4.5)	(7.7)	(12.5)	(8.7)	(5.4)	(5.4)	(4.1)	(2.3)	(7.8)	2.5
YTD change	2.7	(0.2)	(9.0)	(4.5)	(7.7)	(12.5)	(8.7)	(5.4)	(5.4)	(4.1)	(2.3)	(7.8)	

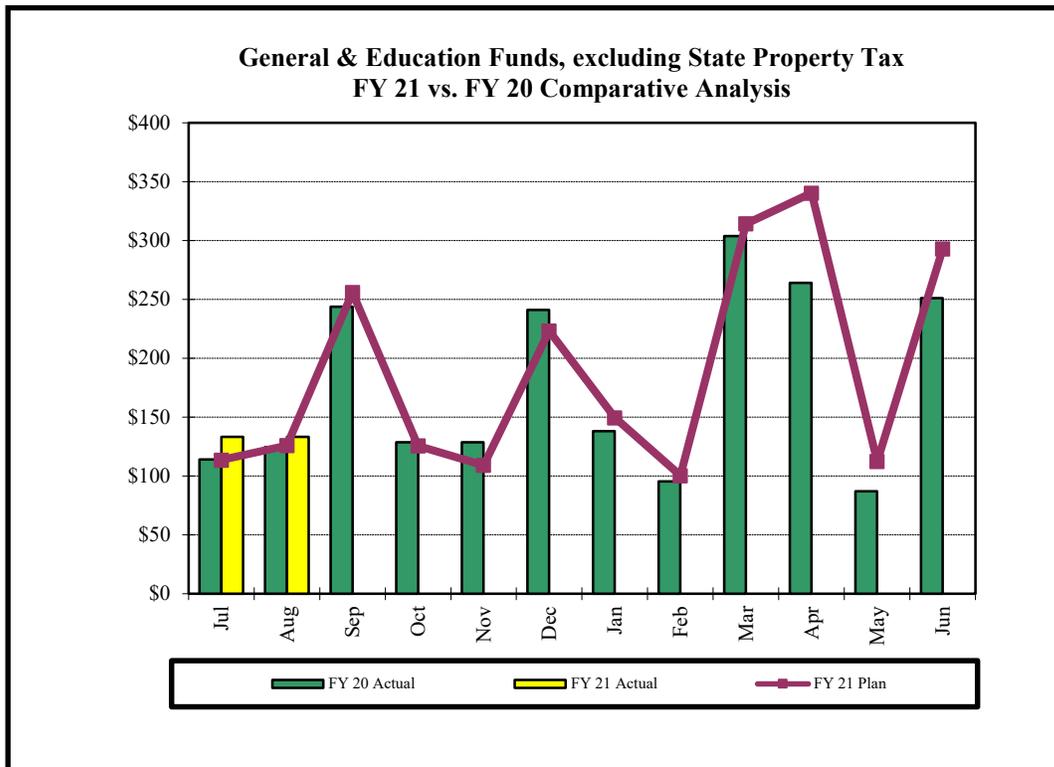
*The July FY20 Business Tax refund amount does not include \$16.4 million of anomalous refunds, in order to maintain historical trends.

General & Education Funds Comparison to FY 20

General & Education Funds	Monthly			Year-to-Date			% Change
	FY 21 Actuals	FY 20 Actuals	Inc/(Dec)	FY 21 Actuals	FY 20 Actuals	Inc/(Dec)	
Business Profits Tax	\$8.2	\$10.7	(\$2.5)	\$34.2	\$24.3	\$9.9	40.7%
Business Enterprise Tax	3.8	6.1	(2.3)	16.1	14.0	2.1	15.0%
Subtotal Business Taxes	12.0	16.8	(4.8)	50.3	38.3	12.0	31.3%
Meals & Rentals Tax	31.0	38.2	(7.2)	55.0	72.6	(17.6)	-24.2%
Tobacco Tax	23.6	19.9	3.7	44.0	38.1	5.9	15.5%
Transfer from Liquor Commission	13.7	12.5	1.2	20.3	26.7	(6.4)	-24.0%
Interest & Dividends Tax	2.2	1.7	0.5	19.2	3.0	16.2	540.0%
Insurance Tax	2.5	2.1	0.4	4.4	4.0	0.4	10.0%
Communications Tax	3.4	3.4	-	6.8	6.8	-	0.0%
Real Estate Transfer Tax	18.4	18.0	0.4	33.0	32.5	0.5	1.5%
Court Fines & Fees	0.9	1.3	(0.4)	1.8	2.4	(0.6)	-25.0%
Securities Revenue	0.4	0.4	-	0.7	0.8	(0.1)	-12.5%
Utility Consumption Tax	-	-	-	-	-	-	-
Beer Tax	1.5	1.4	0.1	2.9	2.5	0.4	16.0%
Other	1.2	1.1	0.1	5.0	2.8	2.2	78.1%
Transfer from Lottery Commission	8.5	5.9	2.6	8.5	5.9	2.6	44.1%
Tobacco Settlement	-	-	-	-	-	-	-
Utility Property Tax	1.3	1.4	(0.1)	1.9	1.4	0.5	35.7%
State Property Tax	-	-	-	-	-	-	-
Subtotal Traditional Taxes & Transfers	120.6	124.1	(3.5)	253.8	237.8	16.0	6.7%
Recoveries	0.3	0.5	(0.2)	0.4	0.6	(0.2)	-33.3%
Total Receipts	\$120.9	\$124.6	(\$3.7)	\$254.2	\$238.4	\$15.8	6.6%

All funds reported on a cash basis, dollars in millions.

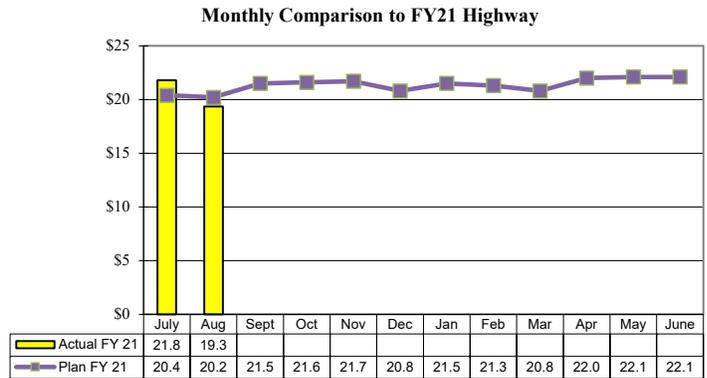
General and Education Funds										
YEAR-TO-DATE COMPARISON TO PLAN										
General & Education Funds	General			Education			Total			% Change
	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	
Business Profits Tax	\$27.5	\$18.4	\$9.1	\$6.7	\$4.2	\$2.5	\$34.2	\$22.6	\$11.6	51.3%
Business Enterprise Tax	2.6	2.2	0.4	13.5	10.9	2.6	16.1	13.1	3.0	22.9%
Subtotal Business Taxes	30.1	20.6	9.5	20.2	15.1	5.1	50.3	35.7	14.6	40.9%
Meals & Rentals Tax	53.8	75.0	(21.2)	1.2	2.3	(1.1)	55.0	77.3	(22.3)	-28.8%
Tobacco Tax	26.6	21.1	5.5	17.4	16.6	0.8	44.0	37.7	6.3	16.7%
Transfer from Liquor Commission	20.3	19.6	0.7	-	-	-	20.3	19.6	0.7	3.6%
Interest & Dividends Tax	19.2	2.7	16.5	-	-	-	19.2	2.7	16.5	611.1%
Insurance Tax	4.4	3.8	0.6	-	-	-	4.4	3.8	0.6	15.8%
Communications Tax	6.8	6.9	(0.1)	-	-	-	6.8	6.9	(0.1)	-1.4%
Real Estate Transfer Tax	22.0	22.5	(0.5)	11.0	11.6	(0.6)	33.0	34.1	(1.1)	-3.2%
Court Fines & Fees	1.8	2.0	(0.2)	-	-	-	1.8	2.0	(0.2)	-10.0%
Securities Revenue	0.7	0.9	(0.2)	-	-	-	0.7	0.9	(0.2)	-22.2%
Utility Consumption Tax	-	-	-	-	-	-	-	-	-	0.0%
Beer Tax	2.9	2.6	0.3	-	-	-	2.9	2.6	0.3	11.5%
Other	5.0	4.7	0.3	-	-	-	5.0	4.7	0.3	6.1%
Transfer from Lottery Commission	-	-	-	8.5	7.5	1.0	8.5	7.5	1.0	13.3%
Tobacco Settlement	-	-	-	-	-	-	-	-	-	0.0%
Utility Property Tax	-	-	-	1.9	1.2	0.7	1.9	1.2	0.7	58.3%
State Property Tax	-	-	-	-	-	-	-	-	-	-
Subtotal Traditional Taxes & Transfers	193.6	182.4	11.2	60.2	54.3	5.9	253.8	236.7	17.1	7.2%
Recoveries	0.4	0.5	(0.1)	-	-	-	0.4	0.5	(0.1)	-20.0%
Total Receipts	\$194.0	\$182.9	\$11.1	\$60.2	\$54.3	\$5.9	\$254.2	\$237.2	\$17.0	7.2%



All funds reported on a cash basis, dollars in millions.

Highway Fund

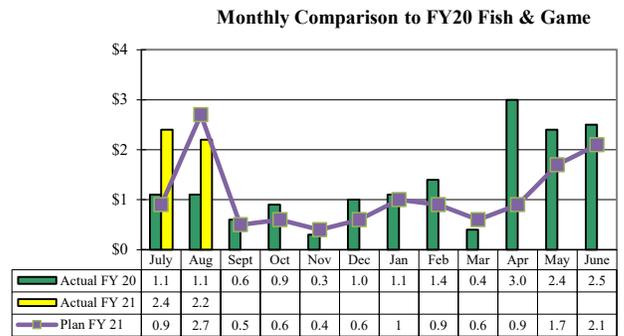
COMPARISON TO PLAN			
Revenue Category	year-to-date		
	FY 21 Actuals	FY 21 Plan	Actual vs. Plan
Gasoline Road Toll	\$19.7	\$22.8	(\$3.1)
Miscellaneous	-	-	-
Motor Vehicle Fees			
MV Registrations	15.4	11.9	3.5
MV Operators	1.8	1.4	0.4
Inspection Station Fees	0.6	0.5	0.1
MV Miscellaneous Fees	2.3	2.6	(0.3)
Certificate of Title	1.3	1.4	(0.1)
Total Fees	21.4	17.8	3.6
Total	\$41.1	\$40.6	\$0.5



According to Road Toll Operations, actual fuel consumption is down by approximately -12.17% YTD over the same period last year. Fuel consumption for the month of July 2020 compared to July 2019 was down by approximately -11.38% due to COVID-19. The Highway Fund Plan for FY 2021 represents revenues included within HB3 (Ch. 345, Laws of 2019) and is not adjusted for the removal of \$ 32.2 million of revenue associated with the cost of collection, which is accounted for as a contra account to unrestricted highway fund revenue, per the Committee of Conference Highway Fund Surplus Statement. In prior years, this monthly revenue focus presented highway fund revenue net of cost of collection. The FY 2021 year-to-date revenue, net of \$3.8 million in cost of collections, was \$37.3 million, which compares to \$38.8 million in FY 2020.

Fish & Game Fund

COMPARISON TO PLAN				
Revenue Category	year-to-date			FY 20 Actuals
	FY 21 Actuals	FY 21 Plan	Actual vs. Plan	
Fish and Game Licenses	\$2.1	\$1.8	\$0.3	\$2.1
Fines and Penalties	-	-	-	-
Miscellaneous	2.2	1.8	0.4	0.1
Federal Recoveries	0.3	-	0.3	-
Indirect Costs				
Total	\$4.6	\$3.6	\$1.0	\$2.2



In accordance with HB4 (Ch. 346), Highway Fund transfers to the Fish and Game Fund from the OHRV and Marine unrefunded tolls, per RSA 260:60 and 61, are now accounted for as unrestricted revenue in the Fish and Game Fund. The increase in YTD revenue is due to the Miscellaneous account which contains the Marine Unrefunded Road Toll that was received a month in advance of plan. The additional contributing factor is the internal transfer for federal indirect cost recoveries of approximately \$0.2 million that was recognized in June, but was posted in July.

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SALES OF CIGARETTE STAMPS

Total sold (calendar month) July through August for each of the last five years

(number of stamps, in thousands)

Prepared from data provided by DRA

	Sales of Stamps	Volume Change	Percent Change
2021	23,127	3,729	19.2%
2020	19,398	(2,124)	-9.9%
2019	21,522	53	0.2%
2018	21,469	266	1.3%
2017	21,203	(882)	-4.0%

Other revenues for August of \$1.2 million were \$1.0 million (45.5%) below plan and above prior year by \$0.1 million (9.1%). The variances with the plan were largely due to the timing of interest, indirect cost, and post retirement revenues coming in lower than plan.