



State of New Hampshire  
DEPARTMENT OF ENVIRONMENTAL SERVICES

Winnepesaukee River Basin Program

Wastewater Treatment Plant

P.O. Box 68 • Franklin, NH • 03235

603-934-4032

FAX 603-934-4831

April 20, 2016



RE: Request for Quotations – Biosolids Testing

The DES, under its Winnepesaukee River Basin Program (WRBP), owns and operates the regional wastewater collection and treatment system serving the Lakes Region communities of Center Harbor, Moultonborough, Gilford, Meredith, Laconia, Belmont, Sanbornton, Northfield, Tilton and Franklin.

The New Hampshire Department of Environmental Services (DES) is seeking quotations from qualified laboratories with New Hampshire Environmental Laboratory Accreditation Program (NHELAP) accreditation for Biosolids Testing for the WRBP Franklin Wastewater Treatment Plant PO Box 68, 528 River Street, Franklin, New Hampshire 03235. **The contract for Biosolids Testing will cover a three (3) year period from July 1, 2016 to June 30, 2019.**

#### GENERAL REQUIREMENTS

The selected laboratory will be under contract to the DES.

Exhibit A is the "Scope of Work" that describes the services. Exhibit B, "Cost Proposal and Terms of Payment" is your quotation(s) for the services requested. We include herein a blank copy of a standard state service contract (P-37), as well as Exhibits A, B and C. We suggest you review the general contract conditions shown on the P-37 Agreement. Note that the laboratory will be required to provide certificates documenting the insurance specified in Item 14 of the P-37. Firms shall submit any requested Special Provisions with their quotation. Such requests shall be subject to review and approved by the WRBP and the NH Attorney General's office. The selected firm shall need to be an approved vendor with the State. When the original contract documents are returned to us, the contract will be processed for approval. This process typically takes eight (8) to twelve (12) weeks after the original contract documents are returned to us.

Should your firm be selected for the work, the WRBP will send you a "Notice of Intent to Award" along with instructions and a contract for execution. Be aware that any corporation, individual (Sole proprietorship) or partnership doing business with the State must be registered and in good standing with the NH Secretary of State's Office in order to process a contract. If your company is not registered with that office, you will have 14 days to become registered. If the company is not registered at the end of 14 days, it will be the Department's option to disregard the company's quotation. The contractor is responsible for providing the WRBP with a current, **original** certificate issued by the New Hampshire Secretary of State dated after April 1, 2016.

- CONCORD OFFICE -

29 Hazen Drive, P.O. Box 95, Concord, NH 03302-0095

603-271-3504

TDD Access: Relay NH 1-800-735-2964

## INFORMATION REQUIRED FROM SUBMITTERS

Exhibits A, B, and C, initialed and dated, shall be returned with the quotation. A copy of the following QA/QC information shall also accompany your submittal:

1. NHELAP Accreditation Number
2. USEPA WP & WS study performance evaluation report;
3. DMR-QA study performance evaluation report;
4. Results of detection limit studies; and
5. References.

Quotations received without this information shall be rejected as non-responsive to this RFQ. If you intend to subcontract any of the analytical work, you shall clearly indicate in your proposal which type of analytical work is to be subcontracted and the name of the proposed subcontractor(s) and provide, as applicable, the QA/QC information for the subcontractor(s).

It shall be the responsibility of the laboratory awarded the contract to be in conformance with all state and federal laboratory requirements and standards that are in existence when the contract is awarded or that may come into existence during the life of the contract.

## QUOTATION SUBMISSION AND AWARD

Quotes from a qualified laboratory must be submitted and received on or before the specified due date and time. Submit Quotations and QA/QC information by 3:00 P.M. on May 4, 2016 to the DES-WRBP, Franklin Wastewater Treatment Plant, P.O. Box 68, 528 River Street, Franklin, New Hampshire 03235 Attention: Colin Cardin.

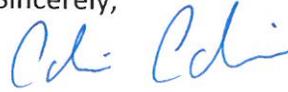
Exhibits A, B, C, and QA/QC information may be emailed to [colin.cardin@des.nh.gov](mailto:colin.cardin@des.nh.gov) or sent/delivered in a sealed envelope that is clearly marked "Biosolid Testing". Note that the US Postal Service does not deliver directly to the Franklin Wastewater Treatment Plant. Submitting firm is responsible for confirming receipt of their complete quotation package at the facility before the due date and time.

The contract award shall be based upon the lowest total cost for scheduled and unscheduled services as depicted on Exhibit "B" "Cost Proposal and Terms of Payment" from a qualified, responsive bidder.

The WRBP reserves the right to determine what constitutes a conforming quotation; to determine if a firm or individual is qualified; to waive irregularities that it considers not material to the quotation; and award the contract solely as it deems to be in the best interest of the State. Basis of award is the lowest total price submitted from a qualified firm as is in the best interest of the WRBP.

If you have any questions regarding this RFQ, please call Colin Cardin at (603) 934-2809 between the hours of 7:00 A.M. and 3:30 P.M., Monday through Friday.

Sincerely,



Colin Cardin, E.I.T.

Industrial Pretreatment Coordinator, WRBP

Encl.

cc: Sharon McMillin, PhD, WRBP-Franklin  
Ken Noyes, WRBP-Franklin  
Don Watson, WRBP-Franklin

**Part A – BIOSOLIDS TESTING  
EXHIBIT A  
THE SERVICES**

Contract period July 1, 2016 to June 30, 2019

**SCHEDULED SERVICES**

**Item 1. Biosolids Annual Pollutant Scan:** Once per year during the month of July analyze for the constituents listed in **Attachment 1**. The analytical results are to be submitted to the WRBP within 3 weeks of receipt of the samples; except the Dioxin results are to be submitted to the WRBP within 8 weeks of receipt of the sample.

**Item 2. Biosolids Quarterly Pollutant Scan:** Except for the month of July of each year, analyze quarterly for the constituents listed in **Attachment 2**. The analytical results are to be submitted to the WRBP within 3 weeks of receipt of the samples.

**Item 3. Septage Quarterly Pollutant Scan:** Analyze quarterly for the following metals: Total Copper, Total Lead and Total Zinc using the test method in **Attachment 2**. The analytical results are to be submitted to the WRBP within 3 weeks of receipt of the samples.

**AS-NEED SERVICES**

**Item 4 Repeat Quarterly Pollutant Scan:** On an as-needed basis, analyze for constituents listed in **Attachment 2**. The analytical results are to be submitted to the WRBP within 3 weeks of receipt of the samples. In the event of a non-compliant result, the State may request a repeat test to be conducted. A repeat required due to QA/QC failure or lab error shall be performed at no cost to the state.

**BIOSOLIDS TEST REPORTING:** A report of the testing results shall include the following:

- Times and dates samples were collected, site identification.
- Chain-of-custody form with lab signature and date of receipt.
- Reporting Detection Limits, methods used, date of analysis and analysts initials.
- Laboratory shall use the test method indicated for each listed constituent.
- Any other observations or test conditions affecting test outcome we reserve the right to request additional information such as raw data pages for inorganics and chromatograms for organics if we believe there is a need to review such data.
- An electronic copy of the final results will be emailed to the WRBP in both excel and PDF format. A hardcopy should be mailed to the Franklin Wastewater Treatment Plant.

**PART A – BIOSOLIDS TESTING**

**EXHIBIT A  
THE SERVICES -Continued**

**ADDITIONAL LABORATORY RESPONSIBILITIES**

The successful vendor shall provide the following:

1. All sampling containers and, when required, the proper preservatives added.
2. Coolers for shipping.
3. Chain-of-custody documentation.
4. Prepaid shipping to and from the WRBP with shipping instructions.

**ATTACHMENT 1**  
**BIOSOLIDS ANNUAL POLLUTANT SCAN**

**1. GENERAL REQUIREMENTS**

Annually analyze the biosolids during the month of July of each year for the pollutants listed in TABLE 1 below.

**TABLE I**

#	Table I Compounds	CAS	Analytical Method	Detection Limit* <sup>2</sup> (mg/kg)
<b>Section A. Volatile Organic Compounds</b>				
1	Dichlorodifluoromethane	75-71-8	SW846 – 8000 series	2.0
2	Chloromethane	74-87-3	SW846 – 8000 series	2.0
3	Vinyl chloride	75-01-4	SW846 – 8000 series	2.0
4	Bromomethane	74-83-9	SW846 – 8000 series	2.0
5	Chlorethane	75-00-3	SW846 – 8000 series	2.0
6	Trichlorofluoromethane	75-69-4	SW846 – 8000 series	2.0
7	Diethyl ether	60-29-7	SW846 – 8000 series	2.0
8	Acetone	67-64-1	SW846 – 8000 series	10.0

#	Table I Compounds	CAS	Analytical Method	Detection Limit* <sup>2</sup> (mg/kg)
9	1,1-Dichloroethene	75-35-4	SW846 – 8000 series	2.0
10	Methylene chloride	75-09-2	SW846 – 8000 series	2.0
11	Carbon disulfide	75-15-0	SW846 – 8000 series	2.0
12	Methyl-tert-butylether (MTBE)	1634-04-4	SW846 – 8000 series	2.0
13	trans-1,2-Dichloroethene	156-60-5	SW846 – 8000 series	2.0
14	1,1-Dichloroethane	75-34-3	SW846 – 8000 series	2.0
15	2-Butanone (MEK)	78-93-3	SW846 – 8000 series	10.0
16	2,2-Dichloropropane	590-20-7	SW846 – 8000 series	2.0
17	Cis-1,2-Dichloroethene	156-59-2	SW846 – 8000 series	2.0
18	Chloroform	67-66-3	SW846 – 8000 series	2.0
19	Bromochloromethane	74-97-5	SW846 – 8000 series	2.0
20	Tetrahydrofurn (THF)	109-99-9	SW846 – 8000 series	10.0
21	1,1,1-Trichloroethane	71-55-6	SW846 – 8000 series	2.0
22	1,1-Dichloropropene	563-58-6	SW846 – 8000 series	2.0
23	Carbon tetrachloride	56-23-5	SW846 – 8000 series	2.0
24	1,2-Dichloroethane	107-06-2	SW846 – 8000 series	2.0
25	Benzene	71-43-2	SW846 – 8000 series	2.0
26	Trichloroethene	79-01-6	SW846 – 8000 series	2.0
27	1,2 Dichloropropane	78-87-5	SW846 – 8000 series	2.0
28	Dichlorobromomethane	75-27-4	SW846 – 8000 series	2.0

#	Table I Compounds	CAS	Analytical Method	Detection Limit** <sup>2</sup> (mg/kg)
29	Dibromomethane	74-95-3	SW846 – 8000 series	2.0
30	4-Methyl-2-pentanone (MIBK)	108-10-1	SW846 – 8000 series	10.0
31	Cis-1,3-Dichloropropene	10061-01-5	SW846 – 8000 series	2.0
32	Toluene	108-88-3	SW846 – 8000 series	2.0
33	Trans-1,3-Dichloropropene	10061-02-6	SW846 – 8000 series	2.0
34	1,1,2-Trichloroethane	79-00-5	SW846 – 8000 series	2.0
35	2-Hexanone	591-78-6	SW846 – 8000 series	10.0
36	1,3-Dichloropropane	142-28-9	SW846 – 8000 series	2.0
37	Tetrachlorethene	127-18-4	SW846 – 8000 series	2.0
38	Dibromochlormethane	128-48-1	SW846 – 8000 series	2.0
39	1,2-Dibromoethane	106-93-4	SW846 – 8000 series	2.0
40	Chlorobenzene	108-90-7	SW846 – 8000 series	2.0
41	1,1,1,2-Tetrachloroethane	630-20-6	SW846 – 8000 series	2.0
42	Ethylbenzene	100-41-4	SW846 – 8000 series	2.0
43	m&p-Xylene	108-38-3 106-42-3	SW846 – 8000 series	2.0
44	o-Xylene	95-47-6	SW846 – 8000 series	2.0
45	Styrene	100-42-5	SW846 – 8000 series	2.0
46	Bromoform	75-25-2	SW846 – 8000 series	2.0
47	Isopropylbenzene	98-82-8	SW846 – 8000 series	2.0
48	1,1,1,2-Tetrachloroethane	79-34-5	SW846 – 8000 series	2.0

#	Table I Compounds	CAS	Analytical Method	Detection Limit** <sup>2</sup> (mg/kg)
49	1,2,3-Trichloropropane	96-18-4	SW846 – 8000 series	2.0
50	n-Propylbenzene	98-06-6	SW846 – 8000 series	2.0
51	Bromobenzene	108-86-1	SW846 – 8000 series	2.0
52	1,3,5-Trimethylbenzene	108-67-8	SW846 – 8000 series	2.0
53	2-Chlorotoluene	95-49-8	SW846 – 8000 series	2.0
54	4-Chlorotoluene	106-43-4	SW846 – 8000 series	2.0
55	tert-Butylbebxene	104-51-8	SW846 – 8000 series	2.0
56	1,2,4-Trimethylbenzene	95-63-6	SW846 – 8000 series	2.0
57	sec-Butylbenzene	135-98-8	SW846 – 8000 series	2.0
58	p-Isopropyltoluene	99-87-6	SW846 – 8000 series	2.0
59	1,3-Dichlorobenzene	541-73-1	SW846 – 8000 series	2.0
60	1,4-Dichlorobenzene	106-46-7	SW846 – 8000 series	2.0
61	n-Butylbenzene	104-51-8	SW846 – 8000 series	2.0
62	1,2-Dichlorobenzene	95-50-1	SW846 – 8000 series	2.0
63	1,2-Dibromo-3-chloropropane	96-12-8	SW846 – 8000 series	2.0
64	1,2,4-Trichlorobenzene	120-82-1	SW846 – 8000 series	2.0
65	Hexachlorobutadiene	87-68-3	SW846 – 8000 series	2.0
66	Naphthalene	87-68-3	SW846 – 8000 series	2.0
67	1,2,3-Trichlorobenzene	87-61-6	SW846 – 8000 series	2.0

#	Table I Compounds	CAS	Analytical Method	Detection Limit** <sup>2</sup> (mg/kg)
<b>Section B. Semi-volatile Organic Compounds</b>				
68	1,2-Diphenylhydrazine (as Azobenzene)	122-66-7	SW846 – 8000 series	2.5
69	2,4,5-Trichlorophenol	95-95-4	SW846 – 8000 series	2.5
70	2,4,6-Trichlorophenol	88-06-2	SW846 – 8000 series	2.5
71	2,4-Dichlorophenol	120-83-2	SW846 – 8000 series	2.5
72	2,4-Dimethylphenol	105-67-9	SW846 – 8000 series	2.50
73	2,4-Dinitrophenol	51-28-5	SW846 – 8000 series	25
74	2,4-Dinitrotoluene	121-14-2	SW846 – 8000 series	2.5
75	2,6-Dinitrotoluene	606-20-2	SW846 – 8000 series	2.5
76	2-Chloronaphthalene	91-59-7	SW846 – 8000 series	2.5
77	2-Chlorophenol	95-97-8	SW846 – 8000 series	2.5
78	2-Methylnaphthalene	91-57-6	SW846 – 8000 series	2.5
79	2-Methylphenol (o-Cresol)	95-48-7	SW846 – 8000 series	5.0
80	2-Nitroaniline	88-74-4	SW846 – 8000 series	5.0
81	2-Nitrophenol	88-75-5	SW846 – 8000 series	5.0
82	3,3'-Dichlorobenzidine	91-94-1	SW846 – 8000 series	10.0
83	3-Nitroaniline	99-09-2	SW846 – 8000 series	5.0
84	3&4-Methylphenol (m&p-Cresol)	106-44-5	SW846 – 8000 series	5.0
85	4,6-Dinitro-2-methylphenol	534-52-1	SW846 – 8000 series	20.0
86	4-Bromophenyl phenylether	85-68-7	SW846 – 8000 series	10.0

#	Table I Compounds	CAS	Analytical Method	Detection Limit* <sup>2</sup> (mg/kg)
87	4-Chloro-3-methylphenol	59-50-7	SW846 – 8000 series	2.5
88	4-Chloroaniline	106-47-8	SW846 – 8000 series	2.5
89	4-Chlorophenyl phenylether	7005-72-3	SW846 – 8000 series	10
90	4-Nitroaniline	100-01-6	SW846 – 8000 series	5.0
91	4-Nitrophenol	100-02-7	SW846 – 8000 series	12
92	Acenaphthene	83-32-9	SW846 – 8000 series	5.0
93	Acenaphthylene	208-96-8	SW846 – 8000 series	5.0
94	Anthracene	120-12-7	SW846 – 8000 series	5.0
95	Benzidine	92-87-5	SW846 – 8000 series	25
96	Benzo (a) anthracene	56-55-3	SW846 – 8000 series	2.5
97	Benzo (a) pyrene	50-32-8	SW846 – 8000 series	2.5
98	Benzo (b) fluoranthene	205-99-2	SW846 – 8000 series	2.5
99	Benzo (g,h,l) perylene	191-24-2	SW846 – 8000 series	2.5
100	Benzo (k) fluoranthene	207-08-9	SW846 – 8000 series	2.5
101	Bis (2-chloroethoxy) methane	111-91-1	SW846 – 8000 series	5.0
102	Bis (2-chloroethyl) ether	111-44-4	SW846 – 8000 series	2.5
103	Bis (2-chloroisopropyl) ether	39638-32-9	SW846 – 8000 series	2.0
104	Bis (2-ethylhexyl) phthalate	117-81-7	SW846 – 8000 series	5.0
105	Butyl Benzyl phthalate	85-68-7	SW846 – 8000 series	5.0
106	Cabazole	86-74-8	SW846 – 8000 series	2.5

#	Table I Compounds	CAS	Analytical Method	Detection Limit* <sup>2</sup> (mg/kg)
107	Chrysene	218-01-9	SW846 – 8000 series	2.5
108	Di-n-butyl phthalate	84-74-2	SW846 – 8000 series	5.0
109	Di-n-octyl phthalate	117-84-0	SW846 – 8000 series	5.0
110	Dibenzo (a,h) anthracene	53-70-3	SW846 – 8000 series	2.5
111	Dibenzofuran	132-64-9	SW846 – 8000 series	2.5
112	Diethyl phthalate	84-66-2	SW846 – 8000 series	5.0
113	Dimethyl phthalate	131-11-3	SW846 – 8000 series	5.0
114	Fluoranthene	206-44-0	SW846 – 8000 series	2.5
115	Fluorene	86-73-7	SW846 – 8000 series	2.5
116	Hexachlorobenzene	118-74-1	SW846 – 8000 series	2.5
117	Hexachlorocyclopentadiene	77-47-4	SW846 – 8000 series	5.0
118	Hexachloroethane	67-72-1	SW846 – 8000 series	2.5
119	Indeno (1,2,3-cd) pyrene	193-39-5	SW846 – 8000 series	2.5
120	Isophorone	78-59-1	SW846 – 8000 series	2.5
121	N-Nitroso-di-n-propylamine	621-64-7	SW846 – 8000 series	2.5
122	N-Nitrosodimethylamine	62-75-9	SW846 – 8000 series	5.0
123	N-Nitrosodiphenylamine	86-30-6	SW846 – 8000 series	2.5
124	Nitrobenzene	98-95-3	SW846 – 8000 series	2.5
125	Pentachlorophenol	87-86-5	SW846 – 8000 series	5.0
126	Phenanthrene	85-01-8	SW846 – 8000 series	2.5

#	Table I Compounds	CAS	Analytical Method	Detection Limit* <sup>2</sup> (mg/kg)
127	Phenol	108-95-2	SW846 – 8000 series	5.0
128	Pyrene	129-00-0	SW846 – 8000 series	2.5
<b>Section C. Metals</b>				
129	Total Arsenic	7440-38-2	SW846 6000/7000 series	10
130	Total Cadmium	7440-43-9	SW846 6000/7000 series	1.0
131	Total Chromium	16065-83-1	SW846 6000/7000 series	10
132	Total Copper	7440-50-8	SW846 6000/7000 series	10
133	Total Lead	7439-92-1	SW846 6000/7000 series	11
134	Total Mercury	7439-97-6	SW846 6000/7000 series	0.05
135	Total Molybdenum	7439-98-7	SW846 6000/7000 series	10
136	Total Nickel	7440-02-0	SW846 6000/7000 series	10
137	Total Selenium	7782-49-2	SW846 6000/7000 series	18
138	Total Zinc	7440-66-6	SW846 6000/7000 series	10
139	Total Antimony	7440-36-0	SW846 6000/7000 series	8
140	Total Beryllium	7440-41-7	SW846 6000/7000 series	0.1
141	Total Silver	7440-22-4	SW846 6000/7000 series	4.0
142	Total Thallium	7440-28-0	SW846 6000/7000 series	10
143	Total Barium	7440-39-3	SW846 6000/7000 series	0.12

#	Table I Compounds	CAS	Analytical Method	Detection Limit** <sup>2</sup> (mg/kg)
<b>Section D. Polychlorinated Biphenyls</b>				
143	PCB-1242	53469-51-9	SW846 – 8000 series	0.7
144	PCB-1254	11097-69-1	SW846 – 8000 series	0.7
145	PCB-1221	11104-28-2	SW846 – 8000 series	0.7
146	PCB-1232	11141-16-5	SW846 – 8000 series	0.7
147	PCB-1248	12672-29-6	SW846 – 8000 series	0.7
148	PCB-1260	11096-82-5	SW846 – 8000 series	0.7
149	PCB-1016	12674-11-2	SW846 – 8000 series	0.7
<b>Section E. Additional Analyses</b>				
150	pH	na	SM-4500-H	na
151	Percent solids	na	SM-2540-G	na
152	nitrate-nitrite	14797-55-8 14797-65-0	SM-4500-NO <sub>3</sub> SW846-9210 EPA 353-3000 series	30
153	Total Kjeldahl nitrogen	na	SM-4500-N <sub>org</sub> EPA-351.3	300
154	Ammonia nitrogen	na	SM-4500-NH <sub>3</sub> EPA-350	30
155	Total organic nitrogen	na	calculation	na
156	potasium	na	SM-3500-K SW 846 6000/7000 series	15
157	phosphorus	na	SM-4500-P EPA-365	15
<b>Section F. Dioxins</b>				
158	Total Toxic Equivalent, 2,3,7,8 TCDD	1746-01-6	EPA 1613	5ppt TEQ
<b>Section G. Agronomic Tests</b>				
Organic Carbon, LOI, CaCO <sub>3</sub> , Ca, Mg				

**EXHIBIT A**  
**THE SERVICES - Continued**

na – not applicable

Footnotes to TABLE I:

\*1 This list of compounds and test methods are subject to change if new or amended federal or state standards are promulgated and become effective during the term of this contract. Should this occur, credits for analysis that are deleted, and additional costs for analyses that are added will be negotiated between the contractor and the owner.

\*2 The detection limit for all analyses shall be at or below the detection limits specified in Table 1. If the detection limit specified in Table 1 cannot be achieved by the methodology listed, the New Hampshire Department of Environmental Services shall accept such detection limits that are routinely achievable.

**ATTACHMENT 2**  
**BIOSOLIDS QUARTERLY POLLUTANT SCAN**

**GENERAL REQUIREMENTS**

Analyze quarterly, except for the month of July of each year, the biosolids for the pollutants listed in TABLE II below.

**TABLE II**

#	Table II Compounds	CAS	Analytical Method	Detection Limit* <sup>2</sup> (mg/kg)
<b>Section C. Metals</b>				
1	Total Arsenic	7440-38-2	SW846 6000/7000 series	10
2	Total Cadmium	7440-43-9	SW846 6000/7000 series	1.0
3	Total Chromium	16065-83-1	SW846 6000/7000 series	10
4	Total Copper	7440-50-8	SW846 6000/7000 series	10
5	Total Lead	7439-92-1	SW846 6000/7000 series	11
6	Total Mercury	7439-97-6	SW846 6000/7000 series	0.05

7	Total Molybdenum	7439-98-7	SW846 6000/7000 series	18
8	Total Nickel	7440-02-0	SW846 6000/7000 series	10
9	Total Selenium	7782-49-2	SW846 6000/7000 series	18
10	Total Zinc	7440-66-6	SW846 6000/7000 series	10
<b>Section G. Additional Analyses</b>				
11	pH	na	SM-4500-H	na
12	Percent solids	na	SM-2540-G	na
13	Nitrate-nitrite	14797-55-8 14797-65-0	SM-4500-NO <sub>3</sub> SW846-9210 EPA 353-3000 series	30
14	Total Kjeldahl nitrogen	na	SM-4500-N <sub>org</sub> EPA-351.3	300
15	Ammonia nitrogen	na	SM-4500-NH <sub>3</sub> EPA-350	30
16	Total organic nitrogen	na	<u>calculation</u>	na
17	Potassium	na	SM-3500-K SW 846 <u>6000/7000 series</u>	15
18	Phosphorus	na	SM-4500-P EPA-365	15

na – not applicable

Footnotes to TABLE II:

\*1 This list of compounds and test methods are subject to change if new or amended federal or state standards are promulgated and become effective during the term of this contract. Should this occur, credits for analysis that are deleted, and additional costs for analyses that are added will be negotiated between the contractor and the owner.

\*2 The detection limit for all analyses shall be at or below the detection limits specified in Table 1. If the detection limit specified in Table 1 cannot be achieved by the methodology listed, the New Hampshire Department of Environmental Services shall accept such detection limits which are routinely achievable.

Information contained in the State's Request for Quotations dated April xx, 2016 is hereby included in Exhibit A by reference.

**EXHIBIT B  
COST AND TERMS OF PAYMENT**

Contract period July 1, 2016 to June 30, 2019

<u>SCHEDULED SERVICES</u>	<u>FY 17</u>	<u>FY 18</u>	<u>FY 19</u>
Item 1. Biosolids Annual Pollutant Scan: Annual Cost	\$ _____	\$ _____	\$ _____
Item 2. Biosolids Quarterly Pollutant Scan: Annual Cost <sup>(1)</sup>	\$ _____	\$ _____	\$ _____
Item 3. Septage Quarterly Pollutant Scan: Annual Cost <sup>(1)</sup>	\$ _____	\$ _____	\$ _____
<b>TOTAL ANNUAL COST (Item 1 + Item 2 + Item 3)</b>	\$ _____	\$ _____	\$ _____

**AS-NEEDED SERVICES**

Item 4. Additional Biosolids Pollutant Scan <sup>(2)</sup> (one event per year)	\$ _____	\$ _____	\$ _____
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**CONTRACT PRICE LIMITATION CALCULATION**

Total Cost for Scheduled and As-Needed Services (Item 1 + Item 2 + Item 3 + Item 4) <sup>(3)</sup>	\$ _____	\$ _____	\$ _____
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**NOTES**

1. The cost per event will be determined by dividing the annual cost by 4 (the number of months each year the analysis will be performed)
2. As-Needed Services include an amount to perform one additional Biosolids Pollutant Scan per year over the three-year contract period.
3. The contract price limitation is based upon the sum of the annual scheduled and unscheduled services.
4. The contracted laboratory to be paid within thirty (30) days of submission of invoice after satisfactory completion of work. Approval of this work does not authorize any expenditure over the price limitations.

\_\_\_\_\_  
Company Name

**EXHIBIT C  
SPECIAL PROVISIONS**

None.

**Legal Notice  
Biosolids Testing  
Quotation Request**

The State of New Hampshire, Department of Environmental Services, Winnepesaukee River Basin Program (WRBP) is requesting proposals for **Biosolids Testing** for the WRBP Franklin Wastewater Treatment Plant.

A copy of the Request for Quotations (RFQ) package can be picked up at the WRBP Franklin Wastewater Treatment Plant between 8am and 3pm Monday through Friday or a copy can be mailed or emailed by contacting Colin Cardin ([colin.cardin@des.nh.gov](mailto:colin.cardin@des.nh.gov)) or Donald Watson ([donald.watson@des.nh.gov](mailto:donald.watson@des.nh.gov)) at 603-934-2809. Questions concerning this RFQ should be directed to Colin Cardin. The RFQ may be downloaded from this website: <http://admin.state.nh.us/purchasing/vendorresources.asp>. It is the responsibility of the bidder to check for addenda.

Quotations must be received by **3 PM on May 4, 2016** at the Winnepesaukee River Basin Program, Franklin Wastewater Treatment Plant, P.O. Box 68, 528 River St. Franklin, New Hampshire 03235. Note that the USPS does not deliver to this facility. Firms are responsible for confirming receipt of their quotations by the deadline.