

STATE OF NEW HAMPSHIRE
BUREAU OF PURCHASE AND PROPERTY
STATE HOUSE ANNEX
25 CAPITOL STREET
CONCORD, NEW HAMPSHIRE 03301-6398

ADDENDUM # 2 TO BID INVITATION #97-15

DATE OF BID OPENING: 11/24/14

TIME OF BID OPENING: 1:30 PM

FOR: Data Center Printer

DATE POSTED: 11/20/14

Clarifications:

Q: Will you accept a printer with a speed of 105 ppm vs 110 ppm

A: Yes, we will accept a minimum speed of 105 PPM.

Q: What have the historical volumes been?

A: 40,000 per month

Q: Does Section I of the pricing solely refer to the cash price?

A: Delivered cost shall include all items listed in the specifications. Bid prices must be in US dollars and must include delivery and all other costs required by this bid invitation. Special charges, surcharges, or fuel charges of any kind (by whatever name) may not be added on at any time. Any and all charges must be built into your bid price at the time of the bid. (SEE AMENDED OFFER SECTION BELOW)

Q: If so, how is maintenance to be quoted?

A: On a monthly Basis

Q: Is the monthly maintenance expected to be fixed (firm)?

A: Yes

Q: What is the Production Performance Guarantee Program?

A: The Performance Guarantee Program, or similar program offered, states if the system does not meet performance standards, and cannot be fixed/repaired/adjusted, the vendor shall replace the unit.

Q: The state asks for "Cost for Trained Customer Replaceable Units". What are trained CRUs? Is this training State personnel how to replace specific parts?

A: Yes, for basic items.

Q: Are the supplies to be included in the quoted meter rate?

A: Yes

Q: The state asks for the "Cost of 8X5 support" is this 8AM to 5PM coverage, 5 days per week?

A: Yes

Currently Reads As
Section I

<u>QTY</u>	<u>UNIT</u>	<u>DESCRIPTION</u>	<u>DELIVERED UNIT COST</u>	<u>EXTENDED COST</u>
1	ea	One Pro 1107 Info Print Data Center 1. 1107 Printer – 110 images per minute 2. 1 GB RAM Standard and two 160 GB Hard Drives 3. 1.7 GHz/1.4 GHz twin CPU Print Controller for Complex Applications 4. Wide Variety of media sizes and stocks 5. Stacker/Finisher Unit 6. High Capacity Stacker holds up to 5,250 Sheets 7. Large Capacity Paper Units 8. Power Filter 9. Data Overwrite Security Unit 10. Genuine IPDS Printer 11. Workflow Assessment 12. Must print AFP and PCL print streams 13. Printers should be Network ready. Deal should include the following: A. Production Performance Guarantee Program B. Cost for Trained Customer Replaceable Units C. Cost for 8X5 Support on Units D. Cost for usage Fees (Monthly Service Fees, Click Charge, etc) E. Operator Training	\$_____	\$_____

Mfg/Make/Model: _____
 (include specifications in RFB response)

Section II

Monthly lease rate shall include:
 100,000 Monthly image
 Trained Customer Replaceable Parts Program

Cost per image over 100,000/month \$_____/image

MONTHLY LEASE PAYMENT FOR A PERIOD OF 60 MONTHS \$_____

Change To Reads As
OFFER:

Section I

<u>QTY</u>	<u>UNIT</u>	<u>DESCRIPTION</u>	<u>DELIVERED UNIT COST</u>	<u>EXTENDED COST</u>
1	ea	One Pro 1107 Info Print Data Center 1. 1107 Printer – 105 images per minute 2. 1 GB RAM Standard and two 160 GB Hard Drives	\$_____	\$_____

3. 1.7 GHz/1.4 GHz twin CPU Print Controller for Complex Applications
4. Wide Variety of media sizes and stocks
5. Stacker/Finisher Unit
6. High Capacity Stacker holds up to 5,250 Sheets
7. Large Capacity Paper Units
8. Power Filter
9. Data Overwrite Security Unit
10. Genuine IPDS Printer
11. Workflow Assessment
12. Must print AFP and PCL print streams
13. Printers should be Network ready.

Deal should include the following, **for five (5) years:**

- F. Production Performance Guarantee Program
- G. Cost for Trained Customer Replaceable Units
- H. Cost for 8X5 Support on Units
- I. Cost for usage Fees (Monthly Service Fees, Click Charge, etc)
- J. Operator Training

Mfg/Make/Model: _____
(include specifications in RFB response)

Section II

Monthly lease rate shall include:

50,000 Monthly image
 Trained Customer Replaceable Parts Program

Cost per image over **50,000**/month \$_____/image

MONTHLY LEASE PAYMENT FOR A PERIOD OF 60 MONTHS \$_____

PURCHASING AGENT: Paul Rhodes
 TEL. NO.: 603/271-3350

NOTE: IN THE EVENT THAT YOUR BID INVITATION HAS BEEN SENT TO THIS OFFICE PRIOR TO RECEIVING THIS ADDENDUM, RETURN ADDENDUM WITHIN THE SPECIFIED TIME WITH ANY CHANGES YOU MAY WISH TO MAKE AND MARK ON THE REMITTANCE ENVELOPE BID INVITATION NUMBER AND OPENING DATE. RETURNED ADDENDA WILL SUPERSEDE PREVIOUSLY SUBMITTED BID.

BIDDER _____ ADDRESS _____

BY _____
 (this document must be signed)
 _____ TEL. NO. _____
 (please type or print name)