

STATE OF NEW HAMPSHIRE
BUREAU OF PURCHASE AND PROPERTY
STATE HOUSE ANNEX
25 CAPITOL STREET
CONCORD, NEW HAMPSHIRE 03301-6398

ADDENDUM # 3 TO BID INVITATION # 1860-16

DATE OF BID OPENING: MARCH 29, 2016

TIME OF BID CLOSING: 2:00 PM (EST)

FOR: JANITORIAL CHEMICALS

DATE POSTED: MARCH 16, 2016

CLARIFICATIONS:

As noted in Addendum #2, all laundry and ware washing chemicals have been removed. Delete the current Offer Sheet in its entirety and replace with the attached;

RTU = Ready to Use

1. Q. What is the rationale for RTU products?
A. This question is not concerning the specifications of the award of Bid #1860-16.
2. Q. What does your floor program consist of on a daily basis? Ex. Burnish weekly? Scrub and recoat, etc?
A. This information is not available as the floor program differs from location to location.
3. Q. On the disinfectant products (bid shows many different types), what do you want to kill? Do you have a specification of organisms that you want to kill? Do you want a hospital grade disinfectant, cleaner, sanitizer, etc? Do you want to disinfect hard, non-porous or other surfaces?
A. This information is not available as each location has different needs. Bidders must submit products that meet or exceed the example given.
4. Q. Do you have a specification of the surfaces you are trying to clean with the Neutral Cleaners and All-Purpose Cleaners that are listed?
A. This information is not available as each location has different needs. Bidders must submit products that meet or exceed the example given.
5. Q. Does the State of New Hampshire mandate Green stripping products?
A. No, not at this time.
6. Q. Is the State looking at labor hours when using less effective stripping products? Other than VCT what other types of flooring is the stripper being applied to?
A. This information is not available as each location has different needs. Bidders must submit products that meet or exceed the example given.
7. Q. Has the state tested or verified the listed enzymatic products for actual level of live enzyme's listed in the products?
A. No, not at this time.
8. Q. Can we bid more than one item per line item?
A. No, bidders must bid one item per line only per bid. However, bidders can submit multiple bids. Each submission must contain all bid documents, including separate signed transmittal letters and separate offer sheets.

9. Q. Customer support services are an integral part of this bid (especially in emergency need situations) they seem to play no part in the award process; shouldn't there be a mechanism for this?
A. Please see page 8, paragraph titled DELIVERY TIME and page 9, paragraph titled CUSTOMER SUPPORT SERVICE.
10. Q. The explanation of the pcard net cost is extremely confusing... can you please explain in detail or provide an example of how this is calculated and what the \$4.27 and the 1.04% numbers are? How does this factor into the award?
A. The formula is explained on Page 8, paragraph titled CONTRACT AWARD.

KATHLEEN.DALEY@NH.GOV

Unless otherwise specified by the Bureau of Purchase and Property in this bid invitation document, all equipment offered by the Vendor must be new (and of the current model year, if applicable); shall not be used, rebuilt, refurbished; shall not have been used as demonstration equipment, and shall not have been placed anywhere for evaluation purposes.

PURCHASING AGENT: Katie Daley
TEL. NO.: (603) 271-3135

NOTE: IN THE EVENT THAT YOUR BID INVITATION HAS BEEN SENT TO THIS OFFICE PRIOR TO RECEIVING THIS ADDENDUM, RETURN ADDENDUM WITHIN THE SPECIFIED TIME WITH ANY CHANGES YOU MAY WISH TO MAKE AND MARK ON THE REMITTANCE ENVELOPE BID INVITATION NUMBER AND OPENING DATE. RETURNED ADDENDA WILL SUPERSEDE PREVIOUSLY SUBMITTED BID.

BIDDER _____ ADDRESS _____

BY _____
(this document must be signed)

_____ TEL. NO. _____ (please type or print name)