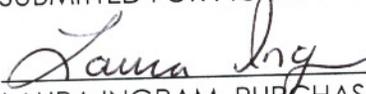


STATE OF NEW HAMPSHIRE
BUREAU OF PURCHASE AND PROPERTY
STATE HOUSE ANNEX - ROOM 102
25 CAPITOL ST
CONCORD NH 03301-6398

NOTICE OF CONTRACT

DATE: 11/02/15
CONTRACT FOR: Lamps and Ballasts
NIGP CODE: 285-5000
CONTRACTOR: Consolidated Electric Distributors CONTRACTOR #176050

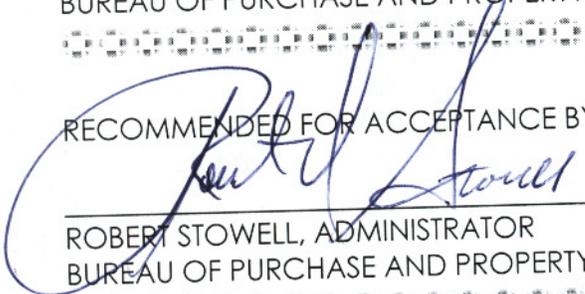
SUBMITTED FOR ACCEPTANCE BY:



LAURA INGRAM, PURCHASING AGENT
BUREAU OF PURCHASE AND PROPERTY

DATE 11/2/15

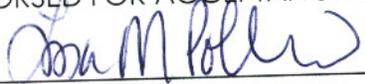
RECOMMENDED FOR ACCEPTANCE BY:



ROBERT STOWELL, ADMINISTRATOR
BUREAU OF PURCHASE AND PROPERTY

DATE 11/3/15

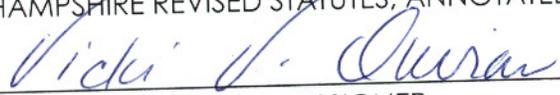
ENDORSED FOR ACCEPTANCE BY:



LISA M. POLLARD, DIRECTOR
DIVISION OF PROCUREMENT & SUPPORT SERVICES

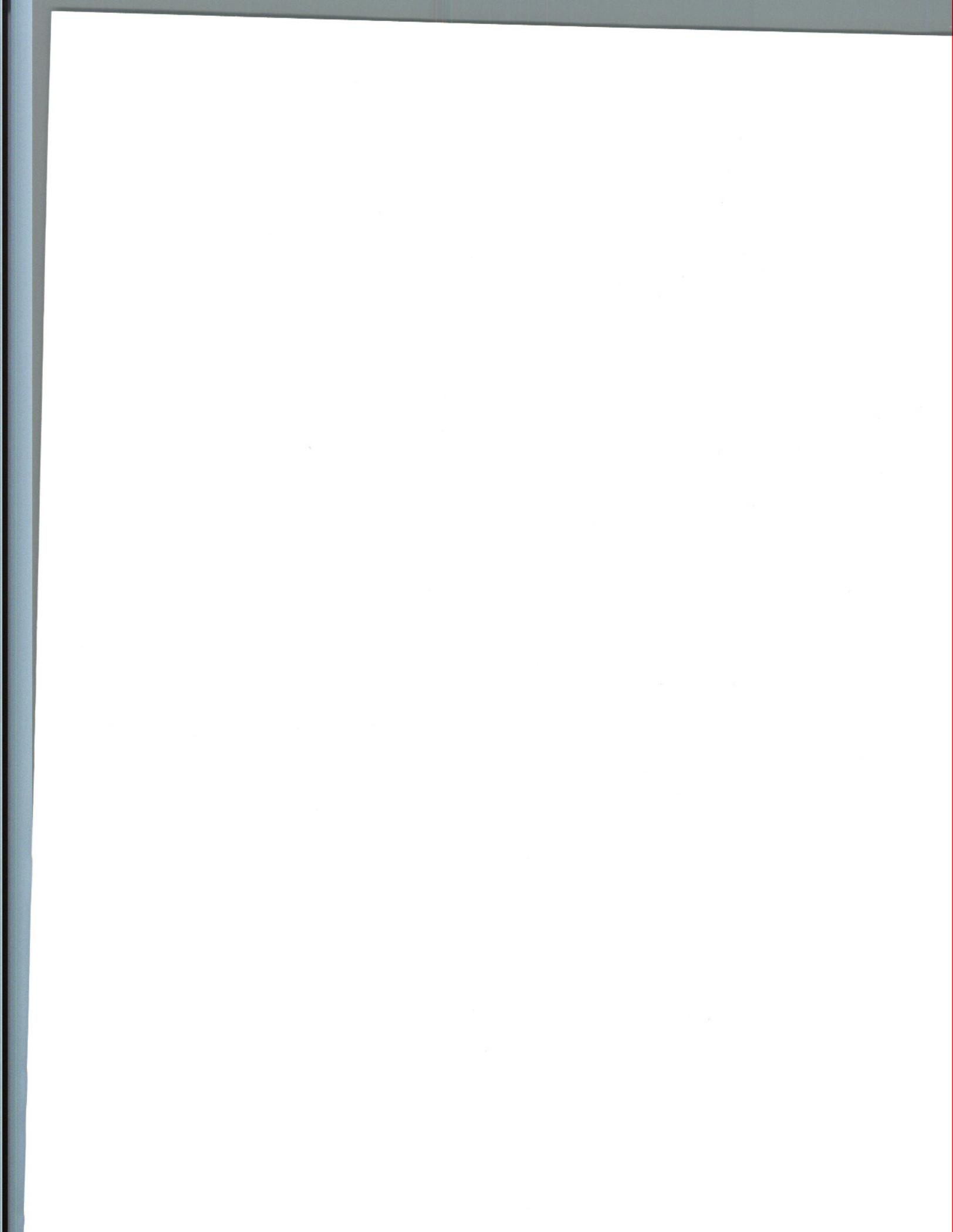
DATE 11-6-15

ACCEPTED FOR THE STATE OF NEW HAMPSHIRE UNDER THE AUTHORITY GRANTED TO ME BY NEW HAMPSHIRE REVISED STATUTES, ANNOTATED 21-I:14, XII.



VICKI QUIRAM, COMMISSIONER
DEPARTMENT OF ADMINISTRATIVE SERVICES

DATE 11-8-15



State of New Hampshire
Division of Procurement and Support Services
Bureau of Purchase and Property
25 Capitol Street, State House Annex
Concord, NH 03301-6398

Date: 10/8/15

Bid No.: 1815-16

Date of Bid Opening: 10/20/15

Time of Bid Opening: 1:30 PM (EST)

YOU MAY EMAIL YOUR BID TO LAURA INGRAM AT: EMAIL PRCHWEB@NH.GOV

BID INVITATION FOR CONTRACT: LAMPS AND BALLASTS

[Insert name of signor] Gary S. Barnes, on behalf of CED [insert name of entity submitting bid (collectively referred to as "Vendor")] hereby submits an offer as contained in the written bid submitted herewith ("Bid") to the State of New Hampshire in response to BID # 1815-16 at the price(s) quoted herein in complete accordance with the bid.

Vendor attests to the fact that:

1. The Vendor has reviewed and agreed to be bound by the Bid.
2. The Vendor has not altered any of the language or other provisions contained in the Bid document.
3. The Bid is effective for a period of 180 days from the Bid Opening date as indicated above.
4. The prices Vendor has quoted in the Bid were established without collusion with other vendors.
5. The Vendor has read and fully understands this Bid.
6. Further, in accordance with RSA 21-1:1-c, the undersigned Vendor certifies that neither the Vendor nor any of its subsidiaries, affiliates or principal officers (principal officers refers to individuals with management responsibility for the entity or association):
 - a. Has, within the past 2 years, been convicted of, or pleaded guilty to, a violation of RSA 356:2, RSA 356:4, or any state or federal law or county or municipal ordinance prohibiting specified bidding practices, or involving antitrust violations, which has not been annulled;
 - b. Has been prohibited, either permanently or temporarily, from participating in any public works project pursuant to RSA 638:20;
 - c. Has previously provided false, deceptive, or fraudulent information on a vendor code number application form, or any other document submitted to the state of New Hampshire, which information was not corrected as of the time of the filing a bid, proposal, or quotation;
 - d. Is currently debarred from performing work on any project of the federal government or the government of any state;
 - e. Has, within the past 2 years, failed to cure a default on any contract with the federal government or the government of any state;
 - f. Is presently subject to any order of the department of labor, the department of employment security, or any other state department, agency, board, or commission, finding that the applicant is not in compliance with the requirements of the laws or rules that the department, agency, board, or commission is charged with implementing;
 - g. Is presently subject to any sanction or penalty finally issued by the department of labor, the department of employment security, or any other state department, agency, board, or commission, which sanction or penalty has not been fully discharged or fulfilled;
 - h. Is currently serving a sentence or is subject to a continuing or unfulfilled penalty for any crime or violation noted in this section;
 - i. Has failed or neglected to advise the division of any conviction, plea of guilty, or finding relative to any crime or violation noted in this section, or of any debarment, within 30 days of such conviction, plea, finding, or debarment; or
 - j. Has been placed on the debarred parties list described in RSA 21-1:1-c within the past year.

This document must be signed by a person who is authorized to legally obligate the responding vendor. A signature on this document indicates that all State of New Hampshire terms and conditions are accepted by the responding vendor and that any and all other terms and conditions submitted by the responding vendor are null and void, even if such terms and conditions have terminology to the contrary. The responding vendor shall also be subject to State of New Hampshire terms and conditions as stated on the reverse of the purchase order.

Authorized Signor's Signature [Signature] Authorized Signor's Title Manager

NOTARY PUBLIC/JUSTICE OF THE PEACE

COUNTY: Hillsborough STATE: NH ZIP: 03103

On the 16th day of October, 2015, personally appeared before me, the above named Gary S. Barnes, in his/her capacity as authorized representative of CED, known to me or satisfactorily proven, and took oath that the foregoing is true and accurate to the best of his/her knowledge and belief.

In witness thereof, I hereunto set my hand and official seal.

[Signature]
(Notary Public/Justice of the Peace)

My commission expires: May 25, 2016 (Date)

Form P31-B

Unless specifically amended or deleted by the Division of Procurement and Support Services, the following General Terms and Conditions apply to this Bid and any resulting Purchase Order or Contract.

GENERAL CONDITIONS AND INSTRUCTIONS:

NATURE OF, AND ELIGIBILITY TO RESPOND. This bid invitation is submitted in accordance with Chapter 21-1, and rules promulgated thereunder, and constitutes a firm and binding offer. A bid may not be withdrawn unless permission is obtained from the Bureau of Purchase and Property.

Bids may be issued only by the Bureau of Purchase and Property and are not transferable.

SAMPLES AND DEMONSTRATIONS. When samples are required they must be submitted free of costs and will not be returned. Items left for demonstration or evaluation purposes shall be delivered and installed free of charge and shall be removed at no cost to the State. Demonstration units shall not be offered to the State as new equipment.

BIDS. Bids must be received at the Bureau of Purchase and Property before the date and time specified for the opening. Bids must be submitted on this bid form or exact copies and must be typed or clearly printed in ink. Corrections must be initialed. Bids are to be made less Federal Excise Tax and no charge for handling unless required by law.

SPECIFICATIONS. Vendors must submit on items as specified. Proposed changes must be submitted in writing and received at the Bureau of Purchase and Property at least five (5) business days prior to the bid opening. Vendors shall be notified in writing if any changes to the specifications are made.

AWARD. The award will be made to the responsible Vendor submitting a conforming bid meeting specifications at the lowest cost unless other criteria are noted in the bid. Unless otherwise noted, the award may be made by individual items.

If there is a discrepancy between the unit price and the extension, the unit price will prevail.

When identical low bids are received the award will be made in accordance with the Administrative Rules.

Discounts will not be considered in making award but may be offered on the Invoice for earlier payment and will be applicable on the date of completion of delivery or receipt of Invoice, whichever is later. On orders specifying split deliveries, discounts will apply on the basis of each delivery or receipt of Invoice, whichever is later.

PATENT INFRINGEMENT. Any responding vendor who has reason to believe that any other responding vendor will violate a patent should such responding vendor be awarded the contract shall set forth in writing, prior to the date and time of opening, the grounds for his belief and a detailed description of the patent.

ASSIGNMENT PROVISION. The responding vendor hereby agrees to assign all causes of action that it may acquire under the antitrust laws of New Hampshire and the United States as the result of conspiracies, combinations, or contracts in restraint of trade which materially affect the price of goods or services obtained by the state under this contract if so requested by the State of New Hampshire.

FEDERAL FUNDS. This Division of Plant and Property Management, under RSA 21-1:14, VIII shall assure the continuation or granting of federal funds or other assistance not otherwise provided for by law by following the Federal Procurement Standards.

STATE'S OPTIONS: The Bureau of Purchase and Property reserves the right to reject or accept all or any part of any bid, to determine what constitutes a conforming bid, to award the bid solely as it deems to be in the best interest of the State, and to waive irregularities that it considers not material to the bid.

PUBLIC INFORMATION: The responding vendor hereby acknowledges that all information relating to this bid and any resulting order (including but not limited to fees, contracts, agreements and prices) are subject to these laws of the State of New Hampshire regarding public information.

PERSONAL LIABILITY: The responding vendor agrees that in the preparation of this bid or the execution of any resulting contract or order, representatives of the State of New Hampshire shall incur no liability of any kind.

PROOF OF COMPLIANCE. The responding vendor may be required to supply proof of compliance with proposal specifications. When requested, the responding vendor must immediately supply the Bureau of Purchase and Property with certified test results or certificates of compliance. Where none are available, the State may require independent laboratory testing. All costs for such testing certified test results or certificate of compliance shall be the responsibility of the responding vendor.

FORM OF CONTRACT. The terms and conditions set forth in any additional Terms and Conditions by the Bureau of Purchase and Property are part of the bid and will apply to any contract awarded the responding vendor unless specific exceptions are taken and accepted and will prevail over any contrary provisions in Terms and Conditions submitted by the responding vendor.

CONTRACT TERMS AND CONDITIONS

1. The State of New Hampshire, acting through the Division of Procurement and Support Services, engages the firm or individual ("the Vendor") to perform the services and/or sale of goods, described in the attached State documents, if any, and the Vendor's bid or quotation, both of which are incorporated herein by reference.
2. **COMPLIANCE BY VENDOR WITH LAWS AND REGULATIONS.** In connection with the performance of this agreement, the Vendor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which shall impose any obligation or duty upon the Vendor, including, but not limited to civil rights and equal opportunity laws.
3. **TERM.** The contract, and all obligations of the parties thereunder, shall become effective on a specified date and shall be completed in their entirety prior to a specified date. Any work undertaken by the Vendor prior to the effective date shall be at his sole risk and, in the event that the contract shall not become effective, the State shall be under no obligation to reimburse the Vendor for any such work.
4. **CONTRACT PRICE.** The contract price, a payment schedule and a maximum limitation of price shall be as specified by the bid invitation and the Vendor's bid. All payments shall be conditioned upon receipt, and approval by the State, of appropriate vouchers and upon satisfactory performance by the Vendor, as determined by the State. The payment by the State of the Contract Price shall constitute complete reimbursement to the Vendor for all expenses of any nature incurred by the Vendor in the performance by the Vendor and complete payment for the Services. The State shall have no other liability to the Vendor.
5. **DELIVERY.** If the vendor fails to furnish items and/or services in accordance with all requirements, including delivery, the state may re-purchase similar items from any other source without competitive bidding, and the original vendor may be liable to the state for any excess costs. If a vendor is unable to complete delivery by the date specified, he must contact the using agency. However, the agency is not required to accept a delay to the original delivery date. All deliveries are subject to inspection and receiving procedure rules as established by the State of New Hampshire. Deliveries are not considered accepted until compliance with these rules has been established. State personnel signatures on shipping documents shall signify only the receipt of shipments. All deliveries shall be FOB Destination.
6. **INVOICING.** All invoices must be in triplicate showing Order Number, Unit and Extension Prices and discounts allowed. A separate invoice shall be submitted for each order. Unless otherwise noted on the invitation to bid or purchase order, payment will not be due until thirty (30) days after all services have been completed, or all items have been delivered, inspected and accepted or the invoice has been received at the agency business office, whichever is later.
7. **PERSONNEL.**
 - 7.1. The Vendor shall disclose in writing the names of all owners (5% or more), directors, officers, employees, agents or subcontractors who are also officials or employees of the State of New Hampshire. Any change in this information shall be reported in writing within fifteen (15) days of their occurrence.
 - 7.2. The person signing this agreement on behalf of the State, or his or her delegee ("Contracting Officer") shall be the State's representative for purposes of this agreement. In the event of any dispute concerning the interpretation of this agreement, the Contracting Officer's decision shall be final.
8. **EVENT OF DEFAULT; REMEDIES.**
 - 8.1. Any one or more of the following acts or omissions of the Vendor shall constitute an event of default hereunder ("Events of Default"):
 - 8.1.1. failure to deliver the goods or services satisfactorily or on schedule; or
 - 8.1.2. failure to submit any report required hereunder; or
 - 8.1.3. failure to perform any of the other covenants and conditions of this agreement.
 - 8.2. Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:
 - 8.2.1. give the Vendor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this agreement, effective two (2) days after giving the Vendor notice of termination; and
 - 8.2.2. give the Vendor a written notice specifying the Event of Default and suspending all payments to be made under this agreement and ordering that the portion of the Contract Price, which would otherwise accrue to the Vendor during the period from the date of such notice until such time as the State determines that the Vendor has cured the Event of Default, shall never be paid to the Vendor; and
 - 8.2.3. set off against any other obligation the State may owe to the Vendor any damages the State suffers by reason of any Event of Default; and
 - 8.2.4. treat the agreement as breached and pursue any of its remedies at law or in equity, or both.
9. **WAIVER OF BREACH.** No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event, or any subsequent Event. No express failure of any Event of Default shall be deemed a waiver of any provision hereof. No such failure or waiver shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other default on the part of the Vendor.

10. VENDOR'S RELATION TO THE STATE. In the performance of this agreement the Vendor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Vendor nor any of its officers, employees, agents or members shall have authority to bind the State nor are they entitled to any of the benefits, workmen's compensation or emoluments provided by the State to its employees.

11. ASSIGNMENT AND SUBCONTRACTS. The Vendor shall not assign, or otherwise transfer any interest in this agreement without the prior written consent of the State. No work required by this contract shall be subcontracted without the prior written consent of the State.

12. INDEMNIFICATION. The contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based on, resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Vendor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant shall survive the termination of this agreement.

12.1 PATENT PROTECTION. The seller agrees to indemnify and defend the State of New Hampshire from all claims and losses resulting from alleged and actual patent infringements and further agrees to hold the State of New Hampshire harmless from any liability arising under RSA 382-A:2-312(3). (Uniform Commercial Code).

13. TOXIC SUBSTANCES. In compliance with RSA 277-A known as the Workers Right to Know Act, the vendor shall provide Material Safety Data Sheets with the delivery of any and all products covered by said law.

14. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given below.

15. AMENDMENT. This agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto.

16. CONSTRUCTION OF AGREEMENT AND TERMS. This agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns.

17. ADDITIONAL PROVISIONS. The additional provisions (if any) have been set forth as Exhibit "A" hereto.

18. ENTIRE AGREEMENT. This agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire agreement and understanding between the parties, and supersedes all prior agreements and understandings relating hereto.

**BID INVITATION FOR:
A CONTRACT FOR: LAMPS AND BALLASTS**

PURPOSE:

The purpose of this bid invitation is to establish a contract(s) for supplying the State of New Hampshire agencies with the item(s) indicated in the "Offer" section of this bid invitation to be ordered as needed during the term of the contract, in accordance with the requirements of this bid invitation and any resulting contract. Items ordered under any resulting contract must be delivered FOB destination to the location(s) indicated in the "Delivery Locations" section of this bid invitation.

INSTRUCTIONS TO VENDOR:

Read the entire bid invitation prior to filling it out. Complete the pricing information in the "Offer" section (detailed information on how to fill out the pricing information can be found in the "Offer" section); complete the "Vendor Contact Information" section; and finally, fill out, sign, and notarize page 1 of the bid invitation.

BID SUBMITTAL

All bids must be submitted on this form or an exact copy, must be typed or clearly printed in ink and must be received on or before the date and time specified on page 1 of this bid. Interested parties may submit a bid to the State of New Hampshire Bureau of Purchase and Property by email to PRCHWEB@NH.GOV. All bids must be clearly marked with bid number, date due and purchasing agent's name.

IF YOU ARE EXPERIENCING DIFFICULTIES EMAILING YOUR BID OR YOU WISH TO VERIFY THAT YOUR BID RESPONSE HAS BEEN RECEIVED, PLEASE CALL (603) 271-2201 AND ASK A PURCHASING ASSISTANT FOR ASSISTANCE OR TO CHECK ON THE STATUS OF YOUR BID RESPONSE.

TIMELINE:

The timeline below is provided as a general guideline and is subject to change. Unless stated otherwise, considered the dates below a "no later than" date.

10/08/2015	Bid Solicitation distributed on or by
10/14/2015	Last day for questions, clarifications, and/or requested changes to bid
10/19/2015	1:30 (EST) PM Bid Opening
10/20/2015	Estimated Notification(s) of Award to apparent low bidder/s

GOVERNING TERMS AND CONDITIONS:

A responding bid that has been completed and signed by your representative will constitute your company's acceptance of all State of New Hampshire terms and conditions and will legally obligate your company to these terms and conditions.

A signed response further signifies that any terms and/or conditions that may be or have been submitted by the Vendor are specifically null and void and are not a part of this bid invitation or any awarded purchase order, even if said terms and/or conditions contain language to the contrary.

PUBLIC DISCLOSURE OF BID SUBMISSIONS:

Generally, all bids and proposals (including all materials submitted in connection with them, such as attachments, exhibits and addenda) become public information upon the effective date of a resulting contract or purchase order. However, to the extent consistent with applicable state and federal laws and regulations, as determined by the State, including, but not limited to, RSA Chapter 91-A (the "Right-to-Know" Law), the State will attempt to maintain the confidentiality of portions of a bid that are clearly and properly marked by a Vendor as confidential. Any and all information contained in or connected to a bid or proposal that a Vendor considers confidential must be clearly designated in a manner that draws attention to the designation. The State shall have no obligation to maintain the confidentiality of any portion of a bid, proposal or related material, which is not so marked. Marking an entire bid, proposal, attachment or sections thereof confidential without taking into consideration the public's right to know will neither be accepted nor honored by the State. Notwithstanding any provision of this RFP/RFB to the contrary, pricing will be subject to public disclosure upon the effective date of all resulting contracts or purchase orders, regardless of whether or not marked as confidential. If a bid or proposal results in a purchase order or contract, whether or not subject to approval by the Governor and Executive Council, all material contained in, made part of, or submitted with the contract or purchase order shall be subject to public disclosure.

If a request is made to the State by any person or entity to view or receive copies of any portion of a bid or proposal, and if disclosure is not prohibited under RSA 21-f: 13-a, Vendors acknowledge and agree that the State may disclose any and all portions of the bid, proposal or related materials which is not marked as confidential. In the case of bids, proposals or related materials that contain portions marked confidential, the State will assess what information it believes is subject to release; notify the Vendor that the request has been made; indicate what, if any, portions of the

bid, proposal or related material will not be released; and notify the Vendor of the date it plans to release the materials. The State is not obligated to comply with a Vendor's designation regarding confidentiality.

By submitting a bid or proposal, the Vendor agrees that unless it obtains and provides to the State, prior to the date specified in the notice described in the paragraph above, a court order valid and enforceable in the State of New Hampshire, at its sole expense, enjoining the release of the requested information, the State may release the information on the date specified in the notice without any liability to the Vendor.

ELIGIBLE PARTICIPANTS:

Political sub-divisions (counties, cities, towns, school districts, special district or precinct, or any other governmental organization), or any nonprofit agency under the provisions of section 501c of the federal internal revenue code, are eligible to participate under this contract whenever said sub-division or nonprofit agency so desires. These entities are autonomous and may participate at their sole discretion. In doing so, they are entitled to the prices established under the contract. However, they are solely responsible for their association with the successful Vendor. The State of New Hampshire assumes no liability between the successful Vendor and any of these entities.

CONTRACT TERM:

The term of the contract shall be from November 1, 2015 or the date of award, whichever is later, through October 31, 2018, a period of approximately three (3) years. The contract may be extended for an additional two (2) years thereafter under the same terms, conditions and pricing structure upon the mutual agreement between the successful Vendor and the State with the approval of the Commissioner of the Department of Administrative Services. The maximum term of the contract (including all extensions) cannot exceed five (5) years.

TERMINATION:

The State of New Hampshire shall have the right to terminate the purchase contract at any time by giving the successful Vendor a thirty (30) day written notice.

VENDOR CERTIFICATIONS:

ALL Vendors **SHALL** be duly registered as a Vendor authorized to conduct business in the State of New Hampshire. Vendors shall comply with the certification below, prior to a contract being awarded and through the term of any contract which results from said bid. Failure to comply shall be grounds for disqualification of bid and/or the termination of any resultant contract:

- **STATE OF NEW HAMPSHIRE VENDOR APPLICATION:** Vendor **SHALL** have a completed Vendor Application and Alternate W-9 Form which **SHALL** be on file with the NH Bureau of Purchase and Property. See the following website for information on obtaining and filing the required forms (no fee):
<http://das.nh.gov/purchasing/>

REQUEST FOR CHANGES AND/OR CLARIFICATION:

Any Questions must be submitted by an individual authorized to commit their organization to the Terms and Conditions of this bid. Submissions must clearly identify the bid Number, the Vendor's name and address and the name of the person submitting the question. Any questions, clarifications, and/or requested changes must be received in writing at the Bureau of Purchase and Property no later than 4:30 PM on October 14, 2015.

Questions must be submitted by E-mail to Laura Ingram, at the following address: laura.ingram@nh.gov

ADDENDA:

In the event it becomes necessary to add to or revise any part of this bid prior to the scheduled submittal date, the NH Bureau of Purchase and Property will post on our web site any Addenda. Before your submission and periodically prior to the RFB closing, Vendors are required to **check the site for any addenda** or other materials that may have been issued affecting the bid. The web site address is
<http://das.nh.gov/Purchasing/vendorresources.asp>.

WARRANTY REQUIREMENTS:

Successful Vendor shall be required to warranty all of the equipment awarded to Vendor for a period of not less than the manufacturer's standard period of time, from the date the items are received, inspected and accepted by the State of New Hampshire. The warranty shall cover 100% of all parts, shipping, labor, travel, lodging and expenses.

BID PRICES:

Bid prices must be in US dollars and must include delivery and all other costs required by this bid invitation. Special charges, surcharges, or fuel charges of any kind (by whatever name) may not be added on at any

time. Any and all charges **must be built into your bid price** at the time of the bid.

BID RESULTS:

Bid results may be viewed when available, once the award has been made, on our web site only at:

<http://dos.nh.gov/purchasing>.

For Vendors wishing to attend the bid Opening: **Only the names of the Vendors submitting responses will be made public.**

ABILITY TO PROVIDE:

Successful Vendor must be capable of providing each State of New Hampshire agencies and eligible participants with their entire requirements of the items required in this bid invitation and any resulting contract without any delay or substitution.

ORDERING PROCEDURE:

State agencies will place their orders by electronic order entry, by e-mail, by FAX, or they may establish a standard delivery order. Eligible participants will utilize their own individually established ordering procedures.

AUDITS AND ACCOUNTING:

The successful Vendor shall allow representatives of the State of New Hampshire to have complete access to all records for the purpose of determining compliance with the terms and conditions of this bid invitation and in determining the award and for monitoring any resulting contract.

At intervals during the contract term, and prior to the termination of the contract, the successful Vendor may be required to provide a complete and accurate accounting of all products and quantities ordered by each agency and institution and by political sub-divisions and authorized non-profit organizations.

ESTIMATED USAGE:

The quantities indicated in the offer section of this bid invitation are an estimate only for the State of New Hampshire's annual requirements. These quantities are indicated for informational purposes only and shall not be considered minimum or guaranteed quantities, nor shall they be considered maximum quantities. These quantities **do not** include any eligible participant usage.

USAGE REPORTING:

The successful Vendor shall be required to submit a quarterly and annual usage report for analysis to determine contract compliance. At a minimum, the Report shall include:

- Contract Number
- Utilizing Agency and Eligible Participant
- All Products Purchased (showing the manufacturer, item, part number, list price and the final cost after discount.)
- Total Cost of all Products Purchased

DELIVERY TIME:

Stock items- within 2 working days, the State of New Hampshire will expect a minimum of a 75% fill rate on orders placed. Deliveries for back ordered items would be within 10 business days unless special arrangements are made between the requesting agency and the vendor

The use of a private carrier to make delivery **does not** relieve the successful Vendor from the responsibility of meeting the delivery requirement.

ESTABLISHMENT OF ACCOUNTS:

Each State of New Hampshire agency must have its own individual customer account number. There will be instances where sub-sections of an agency will need their own individual customer account number. Should any State of New Hampshire agency place an order under the contract, the successful Vendor agrees to establish an account within three business days from the date the order is placed. However, there must be no delay in any shipment; the agency must receive the items ordered in accordance with the delivery time required under the "Delivery Time" section of this bid invitation, as if an account already exists for them.

RETURNED GOODS:

The successful Vendor must resolve all order and invoice discrepancies within five (5) business days from notification. Products returned due to quality issues, duplicate shipments, over-shipments, etc. must be picked up by the successful Vendor within ten (10) business days of notification with no restocking or freight charges, and must be replaced with specified products or the agency will be refunded/credited for the full purchase

price. Unauthorized substitutions for any products are not allowed.

Standard stock products ordered in error by the State of New Hampshire must be returned for full credit within fifteen (15) business days of receipt. Products must be in re-saleable condition (original container, unused) and there will be no restocking fee charged for these products. The using agency will be responsible for any freight charges to return these items to the successful Vendor.

INVOICING:

Invoicing shall be done to the Agency Remit Account on the basis of each order completed. Invoices shall clearly indicate the quantity, description, packaging, date delivered, and contract price. Invoicing for eligible participants will be in accordance with their individual requirements.

PAYMENT:

Payments shall be made via ACH. Use the following link to enroll with the State Treasury:

<http://www.nh.gov/treasury/Divisions/DocsForms/Tforms.htm?Inc=P>

CONTRACT AWARD:

The award shall be made to the responsible Vendor(s) meeting the criteria established in this RFB and providing the lowest cost in total in each offer section. The State reserves the right to reject any or all bids or any part thereof and add/delete locations to the contract price. If an award is made it shall be, in the form of a State of New Hampshire Contract (s).

Successful Vendor will not be allowed to require any other type of order, nor will the successful Vendor be allowed to require the filling out or signing of any other document by State of New Hampshire personnel.

VENDORS MUST SUBMIT PRICING ON ALL ITEMS LISTED IN EACH SECTION - PARTIAL BIDS WILL NOT BE ACCEPTED

CATALOGS:

The contractor shall provide current illustrated catalogs for both ballast and lamps to all major using agencies, as well as the Bureau of Purchase & Property, at no charge.

ACCEPTABLE BRANDS:

The intent of the contract is to purchase quality ballast and lamps for the state agencies. Acceptable lamp brands: Phillips, General Electric or Osram Sylvania. Acceptable ballast brands: Advance, Valmont, MagneTek, Osram Sylvania, Motorola, General Electric and Lutron. All ballast must be UL listed and approved.

DISTRIBUTION INFORMATION, ATTACH ADDITIONAL PAGES IF NEEDED

LOCATION OF DISTRIBUTION SITES	TELEPHONE NUMBER
<u>Please</u>	_____
<u>See</u>	_____
<u>Attached</u>	_____
<u>Sheet</u>	_____
_____	_____
_____	_____

VENDOR'S BALANCE OF PRODUCT LINE ITEMS

The items in each category include the items most commonly purchased by State of New Hampshire agencies, and will be used for award purposes. During the term of contract, the state may purchase other items in relation to lamps and ballasts from the successful Vendor's Balance of Product Line

SPECIFICATION COMPLIANCE:

Vendor's offer must meet or exceed the required specifications as written. The State of New Hampshire shall be the sole determining factor of what meets or exceeds the required specifications.

Unless otherwise specified by the Bureau of Purchase and Property in this bid invitation document, all items

offered by the Vendor must be new (and of the current model year, if applicable); shall not be used, rebuilt, refurbished; shall not have been used as demonstration equipment, and shall not have been placed anywhere for evaluation purposes.

The manufacturers and/or product numbers indicated are the only ones that are acceptable under this bid invitation.

OFFER:

Vendor hereby offers to furnish to State of New Hampshire agencies and institutions and to any political sub-division and authorized non-profit organization wishing to participate, in accordance with all of the requirements of this bid invitation at the following prices for the entire contract term and any extension.

SEE ATTACHED OFFER SECTIONS

If you are bidding a manufacturer that does not have a cross-referenced item/part number please fill in all appropriate information in the spaces provided on the offer sections.

VENDOR CONTACT INFORMATION:

The following information is for this office to be able to contact a person knowledgeable of your bid response, and who can answer questions regarding it:

<u>Debbie Rouleau</u> Contact Person	<u>603-669-6427</u> Local Telephone Number	<u>800-562-3923</u> Toll Free Telephone Number
<u>603-669-7259</u> Fax Number	<u>Debbier@cedmanchester.com</u> E-mail Address	<u>www.cedmanchester.shopced.com</u> Company Website
<u>Consolidated Electrical Distributors</u> Vendor Company Name	<u>052019304</u> DUNS #	
<u>79 Carl Drive Manchester, NH 03103</u> Vendor Address		

ATTACHMENTS:

The following attachments are an integral part of this bid invitation:
(Lamps 1815-15 & Ballasts 1815-16)

Note: To be considered, bid must be signed and notarized on front cover sheet in the space provided.



Locations

Concord, NH

254 Sheep Davis Road
Concord, NH 03301
Phone: 603-228-3785
Fax: 603-228-5633
Branch Manager – John Holbrook
johnh@cedconcord.com

Keene, NH

66 Ralston Street
Keene, NH 03431
Phone: 603-352-3347
Fax: 603-352-7925
Branch Manager – Brian Dodge
bdodge@cedkne.com

Gilford, NH

9 Old Lakeshore Road #505
Gilford, NH 03249
Phone: 603-527-8299
Fax: 603-527-8293
Branch Manager – Mike Mains
mikem@cedgilford.com

St. Johnsbury, VT

416 Old Center Road
St. Johnsbury, VT 05819
Phone: 802-748-2385
Fax: 802-748-8020
Branch Manager – Andrew Gagnon
agagnon@cedstjohnsbury.com

Manchester, NH

79 Carl Drive
Manchester, NH 03103
Phone: 603-669-6427
Fax: 603-669-7259
Branch Manager – Gary Barnes
garyb@cedmanchester.com

Dover, NH

151 Portland Avenue
Dover, NH 03820
Phone: 603-516-1500
Fax: 603-516-1510
Branch Manager – Dan Reader
danr@ceddover.com

Wilder, VT

138 Olcott Drive
Wilder, VT 05088
Phone: 802-295-3193
Fax: 802-295-1688
Branch Manager – John Fosdick
Fosdick@cedwilder.com

LAMPS 1815-16 OFFER SECTION #1

PLEASE INDICATE WHICH MANUFACTURER YOU ARE BIDDING ON

OSRAM SYLVANIA FLUORESCENT LAMPS		QUOTED OSRAM SYLVANIA UNLESS NOTED		G. E. LIGHTING		ANNUAL	Unit Cost	Extended Cost			
O-SYLVANIA	20132	FC1619/CW/RS	EIKO	15534	FC1619/CW/RS	GE	33893	FC1619/CW	15	\$3.51	\$52.65
O-SYLVANIA	20142	FC1219/CW/RS	EIKO	15606	FC1219CWR	GE	33890	FC1219/CW	65	\$2.49	\$161.85
O-SYLVANIA	20148	FC819C/WRS	EIKO	15604	FC819CWR	GE	33774	FC819/CW	130	\$2.19	\$284.70
O-SYLVANIA	20616	F615CW	EIKO	15505	F615CW	GE	10032	F615/CW	160	\$0.87	\$139.20
O-SYLVANIA	21532	F15112/CW	EIKO	21532	F15112/CW	GE	10183	F15112/CW 6PK	30	\$2.39	\$71.70
O-SYLVANIA	21316	F1315CW	EIKO	15517	F1315CW	GE	10086	F1315/CW	15	\$1.90	\$28.50
O-SYLVANIA	21532	F15112/CW	EIKO	21532	F15112/CW	GE	10183	F15112/CW 6PK	10	\$2.39	\$23.90
O-SYLVANIA	21616	F1518CW		21616	F1518CW	GE	10142	F1518/CW	5	\$2.17	\$10.85
O-SYLVANIA	21769	F017735/ECO		21769	F017735/ECO	GE	45743	F1778/SP35/ECO	200	\$1.63	\$326.00
O-SYLVANIA	21781	F032/841/ECO		21781	F032/841/ECO	GE	25613	F3278/SPX41/ECO	350	\$1.53	\$535.50
O-SYLVANIA	21997	F032730ECO		21997	F032730/ECO-Discontinued	GE	26666	F3278/SP30/ECO	150	\$0.78	\$117.00
O-SYLVANIA	21998	F032735ECO		21998	F032735/ECO-Discontinued	GE	26667	F3278/SP35/ECO	2700	\$0.78	\$2,106.00
O-SYLVANIA	21999	F032741ECO		21999	F032741/ECO-Discontinued	GE	26668	F3278/SP41/ECO	7000	\$0.78	\$5,460.00
O-SYLVANIA	21711	F032/730/XP/ECO		21711	F032/730/XP/ECO				100	\$1.20	\$120.00
O-SYLVANIA	22044	F032/735/XP/ECO		22044	F032/735/XP/ECO				100	\$1.20	\$120.00
O-SYLVANIA	21712	F032/741/XP/ECO		21712	F032/741/XP/ECO				100	\$1.20	\$120.00
O-SYLVANIA	22006	F096/835/HO/ECO		22006	F096/835/HO/ECO	GE	12533	F9618/SPX35/HO	100	\$4.62	\$462.00
O-SYLVANIA	22046	FBO32730/6/ECO		22046	FBO32730/6/ECO	GE	10479	F3278/SP30/U/6	15	\$3.57	\$53.55
O-SYLVANIA	22051	FBO32735/6/ECO		22051	FBO32735/6/ECO	GE	23585	F3278/SP35/U/6	550	\$3.57	\$1,963.50
O-SYLVANIA	22052	FBO32741/6/ECO		22052	FBO32741/6/ECO	GE	10480	F3278/SP41/U/6	350	\$3.57	\$1,249.50
O-SYLVANIA	22078	F20112CW		22078	F20112/CW	GE	80045	F20112/CW/ECO	50	\$1.74	\$87.00
O-SYLVANIA	22143	F032/850/ECO		22143	F032/850/ECO	GE	42064	F3278/SPX50/ECO	20	\$1.79	\$35.80
O-SYLVANIA	23116	F3018CW		23116	F3018/CW	GE	10316	F3018/CW 6PK	20	\$1.96	\$39.20
O-SYLVANIA	22305	FBO28/841/XP/6/SS/ECO		22305	FBO28/841/XP/6/SS/ECO				1000	\$1.53	\$1,530.00
O-SYLVANIA	21421	F028/841/XP/SS/ECO		21421	F028/841/XP/SS/ECO				20	\$3.59	\$71.80
O-SYLVANIA	24004	FB40/CWX/6		24004	FB40/CWX/6				700	\$1.48	\$1,036.00
O-SYLVANIA	24588	F34/CWX/SS		24588	F34CWX/SS (F40CWX/SS)				30	\$2.17	\$65.10
O-SYLVANIA	24823	F48112CW		24823	F48112/CW/SS	GE	44967	F48112/CW/WM	30	\$2.45	\$73.50
O-SYLVANIA	25120	F60112/D/HO		25120	F60112/D/HO	GE	23077	F60112/D/HO 15PK	30	\$2.83	\$84.90
O-SYLVANIA	25134	F96112CWHOSSCOLD		25134	F96112/CW/HO/COLD TEMP	GE	11918	F96112/CW/HO/CT	30	\$2.72	\$13.60
O-SYLVANIA	25146	F48112CWHO		25146	F48112/CW/HO	GE	10773	F48112/CW/HO	5	\$2.99	\$14.95
O-SYLVANIA	27256	F72112CW		27256	F72112/CW	GE	13743	F72112/CW 15PK	10	\$4.24	\$42.40
O-SYLVANIA	22101	F096/54W/841/XP/SS/ECO3		22101	F096/54W/841/XP/SS/ECO3				250	\$2.68	\$670.00
O-SYLVANIA	29478	F96112CWSSECO		29478	F96112/CWX				500	\$1.68	\$840.00
O-SYLVANIA	22450	F032/25W/841/XP/SS/ECO		22450	F032/25W/841/XP/SS/ECO				150	\$1.74	\$261.00
O-SYLVANIA	22407	F017/15W/841/XP/SS/ECO3		22407	F017/15W/841/XP/SS/ECO3				155	\$1.74	\$269.70
O-SYLVANIA	22396	F025/21W/841/XP/SS/ECO3		22396	F025/21W/841/XP/SS/ECO3				200	\$1.96	\$392.00
O-SYLVANIA	22223	F032/25W/841/XP/ML/SS/ECO3		22223	F032/25W/841/XP/ML/SS/ECO3				150	\$1.74	\$261.00
O-SYLVANIA	22492	F017/15W/841/XP/ML/SS/ECO3		22492	F017/15W/841/XP/ML/SS/ECO3				15	\$2.68	\$40.20
PHILIPS	258400	F96112/CWX		29478	F96112/CWX				25	\$14.13	\$353.25
PHILIPS	259504	15A21/2700-WHT DIM 6/1		79258	LED17A21/DIM/O/827				50	\$7.61	\$380.50
PHILIPS	226804	11A19/END/2700 DIM 6/1		79246	11A19/END/2700 DIM 6/1						

O-SYLVANIA	29409	CF13EL/MINITWIST/2700	26943	CF13EL/MICRO/827/RP3	GE	21760	FLE13HT3/2/10PK	600	\$1.58	\$948.00
O-SYLVANIA	29410	CF19EL/MINITWIST/2700	29693	CF19EL/SUPER/827/RP	GE	15834	FLE20HT3/2/827	600	\$1.79	\$1,074.00
O-SYLVANIA	29411	CF23EL/MINITWIST/2700	29614	CF23EL/MINI/827/CVP	GE	15834	FLE20HT3/2/827	400	\$2.12	\$848.00
O-SYLVANIA	29414	CF11EL/G25/2700K	29414	CF11EL/G25/2700K	GE	47484	FLE11/2/G25XL/CD	50	\$4.08	\$204.00
O-SYLVANIA	29451	CF7EL/MINITWIST/2700	29707	CF7EL/SUPER/827/RP	GE	15829	FLE10HT3/2/827	750	\$1.58	\$1,185.00
O-SYLVANIA	29413	CF15EL/BR30/2700	28972	CF16EL/BR30/827/RP	GE	49917	FLE15/A2/R30	10	\$4.35	\$43.50
O-SYLVANIA	29414	CF9EL/G25/2700K	29414	CF9EL/G25/2700K	GE	47484	FLE11/2/G25XL/CD	55	\$4.08	\$224.40
O-SYLVANIA	29523	CF28EL/3WAY/TWIST/27K	29747	CF33EL/3WAY/827	GE	81515	FLE29HLX/2D3/827	20	\$4.35	\$87.00
O-SYLVANIA	29565	CF16EL/BR30/1BL/6/120V	29590	CF16EL/BR30/830	GE	49917	FLE15/A2/R30	25	\$4.35	\$108.75
O-SYLVANIA	29587	CF14EL/R20/BL/1	29760	CF14EL/R20/827	GE	20704	FLE11/R20	180	\$3.84	\$691.20
O-SYLVANIA	29710	CF13EL/SUPER/827/RP 12/CS 1/5KU	26943	CF13EL/MICRO/827/RP3	GE			430	\$1.58	\$679.40
HI INTENSITY DISCHARGE LAMPS										
O-SYLVANIA	58741	150Q/CL/DC/ETC/120V	58741	150Q/CL/DC/ETC/120V	GE	43693	Q150CL/DC	5	\$5.43	\$27.15
O-SYLVANIA	58755	100Q/CL/DC/ESR	58755	100Q/CL/DC/ESR/120V	GE	15508	Q100CL/DC	10	\$5.43	\$54.30
O-SYLVANIA	64402	MP150/U/MED	64402	MP150/U/MED	GE	45683	MXR150/U/MED/O	5	\$11.96	\$59.80
O-SYLVANIA	64417	MP1000/MED	64417	MP1000/U/MED	GE	12381	MXR1000/U/MED/O	50	\$10.53	\$526.50
O-SYLVANIA	64457	M250U	64032	M250/U/ED28	GE	42729	MVR250/U	40	\$8.70	\$348.00
O-SYLVANIA	64468	M1000U	64468	M1000/U	GE	41826	MVR1000/U	5	\$19.57	\$97.85
O-SYLVANIA	64471	M175U	64030	M175/U/ED28	GE	47760	MVR175/U	50	\$8.70	\$435.00
O-SYLVANIA	64479	M175U/MED	64479	M175/U/MED	GE	18902	MVR175/U/MED	10	\$9.78	\$97.80
O-SYLVANIA	64488	M400UB/28	64034	M400/U/ED28	GE	18904	MVR400/U/ED28	5	\$11.96	\$59.80
O-SYLVANIA	64490	M400U	64036	M400/U/ED37	GE	43828	MVR400/U	35	\$8.70	\$304.50
O-SYLVANIA	64490	M400U	64036	M400/U/ED37	GE	43828	MVR400/U	5	\$8.70	\$43.50
O-SYLVANIA	64547	MP70U/MED	64547	MP70/U/MED	GE	12377	MXR70/U/MED/O	60	\$10.87	\$652.20
O-SYLVANIA	64587	MP50U/MED	64587	MP50/U/MED	GE	45670	MXR50/U/MED/O	20	\$11.96	\$239.20
O-SYLVANIA	67307	LU1000	64587	MP50/U/MED	GE	44058	LU1000/ECCO	60	\$22.45	\$1,347.00
O-SYLVANIA	67502	LU150/MED	67307	LU1000/ECCO	GE	11345	LU50/MED	60	\$8.15	\$489.00
O-SYLVANIA	67502	LU150/MED	67502	LU50/MED	GE	11339	LU70/MED	25	\$8.15	\$203.75
O-SYLVANIA	67504	LU70/MED	67504	LU70/MED	GE	13250	LU100/MED	30	\$8.15	\$244.50
O-SYLVANIA	67506	LU100/MED	67506	LU100/MED	GE	13250	LU100/MED	10	\$8.70	\$87.00
O-SYLVANIA	67516	LU150/55/ECCO	67516	LU150/55/ECCO	GE	45762	LU150/55/ECCO	50	\$8.15	\$407.50
O-SYLVANIA	67508	LU150/55/MED	67508	LU150/55/MED	GE	13252	LU150/MED	10	\$8.70	\$87.00
O-SYLVANIA	67512	LU70/MED	67512	LU70/ECCO	GE	45760	LU70/ECCO	1	\$8.70	\$8.70
O-SYLVANIA	67514	LU100	67514	LU100/ECCO	GE	45761	LU100/ECCO	40	\$8.70	\$348.00
O-SYLVANIA	67516	LU150/55/ECCO	67516	LU150/55/ECCO	GE	45762	LU150/55/ECCO			

O-SYLVANIA	67533	LU400	67533	LU400/ECO	GE	45765	LU400/ECO	20	\$9.40	\$188.00
O-SYLVANIA	67578	LU250	67578	LU250/ECO	GE	45765	LU250/ECO	20	\$8.97	\$179.40
O-SYLVANIA	69408	H38JA-100/DX	69408	H38JA-100/DX	GE	22575	HR100DX38	10	\$4.89	\$48.90
O-SYLVANIA	69445	H39KC175SODX	69445	H39KC-175/DX	GE	24062	HR175DX39	10	\$4.89	\$48.90
O-SYLVANIA	64468	M1000/U	64468	M1000/U	GE	41826	MVR1000/U	5	\$19.57	\$97.85
O-SYLVANIA	69511	SOX-35	69511	SOX35 PLUS	GE	21296	SOX35	5	\$28.26	\$141.30
LED LAMPS										
O-SYLVANIA	78429	LED13PAR30LNDIM830N/FL25	78786	LED10PAR30LN/DIM/830/FL30				5	\$11.22	\$56.10
O-SYLVANIA	78430	LED13PAR30LNDIM830FL40	78786	LED10PAR30LN/DIM/830/FL30				5	\$11.22	\$56.10
O-SYLVANIA	78431	LED13PAR30LNDIM827N/FL25	78431	LED13PAR30LN/DIM/827/NFL25				5	\$20.65	\$103.25
O-SYLVANIA	78433	LED13PAR30LNDIM827FL40	78656	LED13PAR30LN/DIM/827/FL40				5	\$20.65	\$103.25
O-SYLVANIA	78434	LED18PAR38DIM830N/FL25	78433	LED16PAR38/DIM/830/NFL25				5	\$22.83	\$114.15
O-SYLVANIA	78657	LED18PAR38DIM830FL40	79258	LED11PAR38/DIM/830/FL30/62				5	\$14.13	\$70.65
O-SYLVANIA	78436	LED16PAR38DIM827FL40	78433	LED16PAR38/DIM/830/NFL25				5	\$22.83	\$114.15
O-SYLVANIA	78636	LED8PAR20/DIM/830/NFL25	78436	LED16PAR38DIM827FL40				5	\$22.83	\$114.15
O-SYLVANIA	78637	LED8PAR20/DIM/830/FL36	78785	LED7PAR20/DIM/830/FL30				5	\$9.24	\$46.20
O-SYLVANIA	78654	LED8PAR20/DIM/827/FL36	78785	LED7PAR20/DIM/830/FL30				5	\$9.24	\$46.20
O-SYLVANIA	78803	LED8PAR20/DIM/H/830/FL36	78425	LED8PAR20/DIM/H/827/NFL25				5	\$14.13	\$70.65
O-SYLVANIA	78427	LED8PAR20DIM830N/FL25	78785	LED7PAR20/DIM/830/FL30				5	\$9.24	\$46.20
O-SYLVANIA	78727	LED8PAR20/DIM/827/FL36/HVP	78785	LED7PAR20/DIM/830/FL30				5	\$9.24	\$46.20
O-SYLVANIA	78420	LED6MRI16DIM830N/FL25	78425	LED7MR16/DIM/830/NFL25				5	\$8.70	\$43.50
O-SYLVANIA	78422	LED6MRI16DIM830FL36	78420	LED7MR16/DIM/830/NFL25				5	\$8.70	\$43.50
O-SYLVANIA	78430	LED13PAR30LNDIM830FL40	78420	LED7MR16/DIM/830/NFL25				5	\$8.70	\$43.50
O-SYLVANIA	78639	LED15PAR30LNDIM830FL40	78786	LED10PAR30LN/DIM/830/FL30				5	\$11.22	\$56.10
O-SYLVANIA	78651	LED6MRI16/DIM/827/NFL25	78786	LED10PAR30LN/DIM/830/FL30				220	\$11.22	\$2,468.40
O-SYLVANIA	78652	LED6MRI16/DIM/827/FL36	79091	LED6MRI16/DIM/827/NFL25				5	\$8.70	\$43.50
O-SYLVANIA	78907	LED12A19DIM0827 6/CS 1/SKU	79091	LED6MRI16/DIM/827/FL36				5	\$8.70	\$43.50
O-SYLVANIA	78935	LED8A19/DIM/O/827	79246	LED9A19DIM0827G5				200	\$7.14	\$1,428.00
O-SYLVANIA	78927	LED12A19/DIM/O/827	79246	LED9A19DIM0827G5				5	\$5.98	\$29.90
									TOTAL:	\$53,616.20

Section I - LAMPS BALANCE OF PRODUCT LINE DISCOUNT

FOR LAMPS OTHER THAN THOSE LISTED: UTILIZE SUGGESTED USER NET PRICES LESS DISCOUNT OF 45%
 THE PERCENT DISCOUNT SHALL BE THE SAME FOR STANDARD OR BROKEN PACKAGING
 BIDDER TO STATE ID # AND DATE OF REFERENCED PRICE LIST 15-1 Blue Sheet Price File
 PLEASE ENCLOSE A COPY OF ALL LISTED PRICE LIST WITH BID OFFER * SEE CATALOG SECTION OF BID

BALLASTS 1815-16 OFFER SECTION #2 PLEASE INDICATE WHICH MANUFACTURER YOU ARE BIDDING ON

OSRAM SYLVANIA FLUORESCENT MAGNETIC BALLAST	PHILIPS LIGHTING		G. E LIGHTING		Estimated Usage	Unit Cost	Extended Cost
Sylvania # 50314 QIP2X40T12-UNV-RS-SC					20	\$111.11	\$222.20
Sylvania # 50319 QIP2X96T12HOUNV					20	\$24.44	\$488.80
HID BALLAST METAL HALIDE							
Sylvania # 47019 M100MULTIKIT					10	\$32.22	\$322.20
Sylvania # 47243 M175SUPER5KIT					15	\$32.22	\$483.30
Sylvania # 47265 M250SUPER5KIT					10	\$40.00	\$400.00
Sylvania # 47338 M400SUPER5KIT					20	\$43.33	\$866.60
HID BALLAST - HIGH PRESSURE SODIUM							
Sylvania # 47549 LU50/120/277-KIT					5	\$43.33	\$216.65
Sylvania # 47335 LU150/MULTI-KIT					20	\$32.22	\$644.40
Sylvania # 47634 LU250SUPERKIT					5	\$46.67	\$233.35
Sylvania # 47647 LU400SUPER5KIT					5	\$50.00	\$250.00
Sylvania # 47301 LU70/MULTI-KIT					20	\$31.11	\$622.20
Sylvania # 47659 LU1000SUPER5KIT					5	\$108.89	\$544.45
HID BALLAST - METAL HALIDE PULSE START							
Sylvania # 47676 M320MULTIPSKIT					5	\$50.00	\$250.00
Sylvania # 47400 M400SUPER5PSKIT					5	\$64.44	\$322.20
FLUORESCENT ELECTRONIC BALLAST							
Sylvania # 49840 QHE4X32T8UNVISLSC					10	\$10.56	\$105.60
Sylvania # 49839 QHE3X32T8UNVISLSC					10	\$9.72	\$97.20
Sylvania # 49838 QHE2X32T8UNVISLSC					60	\$8.61	\$516.60
Sylvania # 49970 QHE3X32T8UNVISNSC					10	\$9.72	\$97.20
Sylvania # 49837 QHE1X32T8UNVISLSC					5	\$8.83	\$44.15
Sylvania # 50237 QHE2X59T8UNVISNSC					200	\$11.22	\$2,244.00
Sylvania # 49971 QHE4X32T8UNVISNSC					100	\$10.00	\$1,000.00
Sylvania # 50707 QIP2X32T8UNVDIMTIC					100	\$17.60	\$1,760.00
Sylvania # 51423 QHE1X32T8/UNV PSX-MC					10	\$12.73	\$127.30
Sylvania # 51428 QHE2X32T8/UNV PSX-MC					80	\$12.73	\$1,018.40
Sylvania # 51433 QHE3X32T8/UNV PSX-SC					50	\$13.64	\$682.00
Sylvania # 49969 QHE2X32T8/UNV ISN-SC					30	\$8.33	\$249.90
Sylvania # 50237 QHE2X59T8UNVISNSC					50	\$11.22	\$561.00
						TOTAL:	\$14,369.70

Section II - BALLAST - BALANCE OF PRODUCT LINE.
 FOR BALLAST OTHER THAN THOSE LISTED: NET OR TRADE NET PRICE LESS PERCENT OF DISCOUNT.
 ALL QUOTED DISCOUNTS WILL BE THE SAME FOR STANDARD AND BROKEN PACKAGES.
 BALLAST GROUP DISCOUNT 45%
 DATE AND NUMBER OF PRICE LIST REFERENCE NUMBER 15-1 Blue Sheet File DATED 2/1/2015
 BALLAST WARRANTY WILL NOT BE LESS THAN FIVE (5) YEARS WITH AN ALLOWANCE AMOUNT \$10.00 PER BALLAST

