

VC: 174461 R001

State of New Hampshire
Division of Procurement and Support Services
Bureau of Purchase and Property
25 Capitol Street, State House Annex
Concord, NH 03301-6398

Date: 11/23/15
Bid No.: 1831-16
Date of Bid Opening: 12/8/15
Time of Bid Opening: 2:00 pm (EST)

YOU MAY EMAIL YOUR BID TO KAREN DORSETT AT: EMAIL PRCHWEB@NH.GOV

BID INVITATION FOR CONTRACT: DAIRY PRODUCTS

[Insert name of signor] Margaret Nelson, on behalf of HP Hood LLC [insert name of entity submitting bid (collectively referred to as "Vendor")] hereby submits an offer as contained in the written bid submitted herewith ("Bid") to the State of New Hampshire in response to BID #1831-16 at the price(s) quoted herein in complete accordance with the bid.

Vendor attests to the fact that:

1. The Vendor has reviewed and agreed to be bound by the Bid.
2. The Vendor has not altered any of the language or other provisions contained in the Bid document.
3. The Bid is effective for a period of 180 days from the Bid Opening date as indicated above.
4. The prices Vendor has quoted in the Bid were established without collusion with other vendors.
5. The Vendor has read and fully understands this Bid.
6. Further, in accordance with RSA 21-I:11-c, the undersigned Vendor certifies that neither the Vendor nor any of its subsidiaries, affiliates or principal officers (principal officers refers to individuals with management responsibility for the entity or association):
 - a. Has, within the past 2 years, been convicted of, or pleaded guilty to, a violation of RSA 356:2, RSA 356:4, or any state or federal law or county or municipal ordinance prohibiting specified bidding practices, or involving antitrust violations, which has not been annulled;
 - b. Has been prohibited, either permanently or temporarily, from participating in any public works project pursuant to RSA 638:20;
 - c. Has previously provided false, deceptive, or fraudulent information on a vendor code number application form, or any other document submitted to the state of New Hampshire, which information was not corrected as of the time of the filing a bid, proposal, or quotation;
 - d. Is currently debarred from performing work on any project of the federal government or the government of any state;
 - e. Has, within the past 2 years, failed to cure a default on any contract with the federal government or the government of any state;
 - f. Is presently subject to any order of the department of labor, the department of employment security, or any other state department, agency, board, or commission, finding that the applicant is not in compliance with the requirements of the laws or rules that the department, agency, board, or commission is charged with implementing;
 - g. Is presently subject to any sanction or penalty finally issued by the department of labor, the department of employment security, or any other state department, agency, board, or commission, which sanction or penalty has not been fully discharged or fulfilled;
 - h. Is currently serving a sentence or is subject to a continuing or unfulfilled penalty for any crime or violation noted in this section;
 - i. Has failed or neglected to advise the division of any conviction, plea of guilty, or finding relative to any crime or violation noted in this section, or of any debarment, within 30 days of such conviction, plea, finding, or debarment; or
 - j. Has been placed on the debarred parties list described in RSA 21-I:11-c within the past year.

This document must be signed by a person who is authorized to legally obligate the responding vendor. A signature on this document indicates that all State of New Hampshire terms and conditions are accepted by the responding vendor and that any and all other terms and conditions submitted by the responding vendor are null and void, even if such terms and conditions have terminology to the contrary. The responding vendor shall also be subject to State of New Hampshire terms and conditions as stated on the reverse of the purchase order.

Authorized Signor's Signature Margaret H. Nelson Authorized Signor's Title VP Sales

NOTARY PUBLIC/JUSTICE OF THE PEACE

COUNTY: Essex STATE: Massachusetts ZIP: 01940

On the 7th day of December, 2015, personally appeared before me, the above named Margaret H. Nelson in his/her capacity as authorized representative of HP Hood LLC, known to me or satisfactorily proven, and took oath that the foregoing is true and accurate to the best of his/her knowledge and belief.

In witness thereof, I hereunto set my hand and official seal.

Maria Williams
(Notary Public/Justice of the Peace)



Maria Williams
Notary Public
Commonwealth of Massachusetts
My Commission expires March 26, 2021

My commission expires: March 26, 2021

Form P31-B

STATE OF NEW HAMPSHIRE
BUREAU OF PURCHASE AND PROPERTY
STATE HOUSE ANNEX
25 CAPITOL STREET
CONCORD, NEW HAMPSHIRE 03301-6398

ADDENDUM #1 TO BID INVITATION # 1831-16

DATE OF BID OPENING: December 8, 2015

TIME OF BID OPENING: 2:00 PM (EST)

FOR: DAIRY PRODUCTS

QUESTIONS AND ANSWERS:

Q: Are these the only accounts that would require service?

A: See Page 6, Eligible Participants and Page 11, State of New Hampshire delivery locations.

Q: Does the State reserves the right to add locations to this list ? Similar stops or, potentially, school systems ?

A: See Page 11, Delivery Locations. The State of New Hampshire reserves the right to add locations to this list at the contract prices or to delete locations, as needed for State Agencies. Delivery of products will be between 5:00 A.M. to 2:00 P.M. This listing **does not** include any eligible participants (municipalities, schools and etc).

Q: Are the volumes provided on the offer sheets represent the volume of these 11 accounts only ?

A: Yes. See Page 8, Estimated Contract Value and Attachment A-Offer Sheet

PURCHASING AGENT: KAREN DORSETT
TEL. NO.: 603/271-3146

NOTE: IN THE EVENT THAT YOUR BID INVITATION HAS BEEN SENT TO THIS OFFICE PRIOR TO RECEIVING THIS ADDENDUM, RETURN ADDENDUM WITHIN THE SPECIFIED TIME WITH ANY CHANGES YOU MAY WISH TO MAKE AND MARK ON THE REMITTANCE ENVELOPE BID INVITATION NUMBER AND OPENING DATE. RETURNED ADDENDA WILL SUPERSEDE PREVIOUSLY SUBMITTED BID.

BIDDER HP Hood LLC ADDRESS Six Kimball Lane, Lynnfield MA 01940

BY Nancy Curtis
(this document must be signed)
Nancy Curtis TEL. NO. 607-887-8564
(please type or print name)

Please visit: <http://das.nh.gov/purchasing>
(click on "Bid, Proposals...") for complete bid and addendums.

RFB 1831-16 DAIRY PRODUCTS OFFER SHEET
SECTION 1: CLASS 1 - ALL MILK BEVERAGES

NOVEMBER PRICING

Product Type	Est. Annual Usage*	Unit of Measure	Order Code	Units Per Case***	Unit Size	Brand	Description	Delivered Price Per Case (Maximum of four decimal places)	Delivered Price Per Unit (Maximum of four decimal places)	Extended Price** (E&I)
4-oz & 8-oz Milks	56,000	Cases	1786	50-75	4-oz.	Hood	Milk 1% White	\$ 6.38	\$ 0.1276	\$357,280.00
	120	Cases	1787	50-75	4-oz.	Hood	Skim White Milk	\$ 5.84	\$ 0.1167	\$700.20
	850	Cases	1784	75	4-oz.	Hood	Milk Whole White	\$ 12.41	\$ 0.1654	\$10,544.25
	2600	Cases	1551	50	8-oz.	Hood	Milk Whole White - Paper	\$ 11.99	\$ 0.2397	\$31,161.00
	2800	Cases	1553	50	8-oz.	Hood	Milk 1% White - Paper	\$ 9.76	\$ 0.1951	\$27,314.00
	3600	Cases	1552	50	8-oz.	Hood	Milk 2% White - Paper	\$ 10.77	\$ 0.2154	\$38,772.00
	950	Cases	1554	50	8-oz.	Hood	Skim White Milk - Paper	\$ 9.27	\$ 0.1853	\$8,801.75
	900	Cases	6348	20	8-oz.	Lactaid	Milk White (Lactose Free)	\$ 10.18	\$ 0.5090	\$9,162.00
	340	Cases	11230	50	8-oz.	Hood	Flavored Milk Choc - FF Paper	\$ 9.92	\$ 0.1983	\$3,371.10
200	Cases	11244	50	8-oz.	Hood	Flavored Milk Fat Free Choc - Paper	\$9.92	\$ 0.1983	\$1,983.00	
12-oz & 14-oz Milks	500	Cases	10386	12	12-oz.	Hershey	Milk 1% White	\$ 13.86	\$ 1.1550	\$6,930.00
	50	Cases	10388	12	12-oz.	Hershey	Milk 1% Chocolate	\$ 13.86	\$ 1.1550	\$693.00
	1700	Cases	10389	12	12-oz.	Hershey	Shake Chocolate	\$ 13.86	\$ 1.1550	\$23,562.00
	1600	Cases	10412	12	12-oz.	Hershey	Shake Cookie & Cream	\$ 13.86	\$ 1.1550	\$22,176.00
	650	Cases	10387	12	12-oz.	Hershey	Shake Strawberry	\$ 13.86	\$ 1.1550	\$9,009.00
	150	Cases	10180	12	14-oz.	Hood	Milk Whole White - Plastic	\$ 8.47	\$ 0.7057	\$1,270.26
	100	Cases	10181	12	14-oz.	Hood	Milk 1% White-Plastic	\$ 8.24	\$ 0.6869	\$824.28
	15000	Cases	10183	12	14-oz.	Hood	Milk 1% Chocolate-Plastic	\$ 8.03	\$ 0.6689	\$120,402.00
	8000	Cases	10185	12	14-oz.	Hood	Milk 1% Coffee - Plastic	\$ 9.20	\$ 0.7669	\$73,622.40
1400	Cases	10191	12	14-oz.	Hood	Egg Nog - Golden	\$14.96	\$ 1.2470	\$20,949.60	
Quart & H'Gal	2000	Cases	4548	12	Qt.	Hood	Buttermilk Fat Free	\$ 11.13	\$ 0.9279	\$22,269.60
	5400	Cases	6160	12	Qt.	Lactaid	Milk 1% White (Lactose Free)	\$ 22.16	\$ 1.8470	\$119,685.60
	20000	Cases	189	9	H'Gal	Hood	Milk Whole White	\$ 16.80	\$ 1.8666	\$335,988.00
	8800	Cases	293	9	H'Gal	Hood	Milk 2% White	\$ 15.42	\$ 1.7138	\$135,732.96
	3400	Cases	252	9	H'Gal	Hood	Milk 1% White	\$ 13.69	\$ 1.5208	\$46,536.48
	16000	Cases	1059	9	H'Gal	Hood	Milk Fat Free White	\$ 12.10	\$ 1.3449	\$193,665.60
	1800	Cases	53654	9	H'Gal	Crowley	Silouet Skim PL	\$ 12.10	\$ 1.3449	\$21,787.38
	100	Cases	10259	9-6	H'Gal	Almond Breeze	Original (Lactose/Soy Free)	\$ 25.53	\$ 2.8364	\$2,552.76
	50	Cases	10250	9-6	H'Gal	Almond Breeze	Vanilla (Lactose/Soy Free)	\$ 25.53	\$ 2.8364	\$1,276.38
	2500	Cases	51789	9	H'Gal	Crowley	Plastic-Homo	\$ 16.80	\$ 1.8666	\$41,998.50
	1600	Cases	54208	9	H'Gal	Crowley	Low Fat 1% (Plastic)	\$ 13.69	\$ 1.5208	\$21,899.52
4500	Cases	1059	9	H'Gal.	Hood	Milk White Skim - Plastic	\$12.10	\$ 1.3449	\$54,468.45	
Gallon Milk	6000	Cases	320	4	Gal.	Hood	Milk Whole White	\$ 14.36	\$ 3.5890	\$86,136.00
	2000	Cases	652	4	Gal.	Hood	Milk 2% White	\$ 12.60	\$ 3.1495	\$25,196.00
	4000	Cases	680	4	Gal.	Hood	Milk 1% White	\$ 11.31	\$ 2.8283	\$45,252.80

RFB 1831-16 DAIRY PRODUCTS OFFER SHEET
SECTION 1: CLASS 1 - ALL MILK BEVERAGES

NOVEMBER PRICING

Product Type	Est. Annual Usage*	Unit of Measure	Order Code	Units Per Case***	Unit Size	Brand	Description	Delivered Price Per Case (Maximum of four decimal places)	Delivered Price Per Unit (Maximum of four decimal places)	Extended Price** (E&I)
Gallon Milk	500	Cases	10245	4	Gal.	Hood Moostruck	Milk 1% Chocolate	\$ 13.14	\$ 3.2853	\$6,570.60
	1000	Cases	54100	4	Gal.	Crowley	1% Low Fat	\$ 11.31	\$ 2.8283	\$11,313.20
	1200	Cases	982	4	Gal.	Hood	Fat Free	\$10.07	\$ 2.5185	\$12,088.80
5 Gallon Milk	2200	Each	10223	1	5 Gal.	Hood	Milk 1% White bulk container	\$ 15.47	\$ 15.4735	\$34,041.70
	900	Each	574	1	5 Gal.	Hood	Milk 2% White	\$ 17.10	\$ 17.0995	\$15,389.55
	1000	Each	53009	1	5 Gal.	Hood	Milk 2% White (Box)	\$ 17.10	\$ 17.0995	\$17,099.50
	1600	Each	636	1	5 Gal.	Hood	Milk 1% White	\$ 15.47	\$ 15.4715	\$24,754.40
	600	Each	54732	1	5 Gal.	Hood	Milk Fat Free White (Box)	\$ 12.60	\$ 12.6045	\$7,562.70
								CLASS 1 SUB-TOTAL:		\$2,051,794.32

SECTION 2: CLASS II - FLUID SOFT CREAM PRODUCTS

Product Type	Est. Annual Usage*	Unit of Measure	Order Code	Units Per Case***	Unit Size	Brand	Description	Delivered Price Per Case (Maximum of four decimal places)	Delivered Price Per Unit (Maximum of four decimal places)	Extended Price** (E&I)
Cream	3600	Cases	1925	1	3/8-oz 360ct	Hood	Half & Half Creamers (Aseptic)	\$ 15.44	\$ 15.4390	\$55,580.40
	1300	Cases	5732	1	3/8-oz 400ct	Hood	Half & Half Creamers (Chilled)	\$ 12.89	\$ 12.8915	\$16,758.95
	3400	Cases	5305	12	16-oz.	Hood	Half and Half UHT	\$ 12.70	\$ 1.0584	\$43,182.72
	5400	Cases	5307	12	Qt.	Hood	Half and Half UHT	\$ 22.86	\$ 1.9047	\$123,424.56
	900	Cases	1672	9	H'Gal	Hood	Half and Half UHT	\$ 34.07	\$ 3.7855	\$30,662.55
	150	Cases	7387	9	H'Gal	Hood	Half and Half HTST	\$ 29.63	\$ 3.2925	\$4,444.88
	1100	Cases	690	12	Qt.	Hood	36% Heavy Cream	\$61.19	\$ 5.0991	\$67,308.12
Yogurt	500	Cases	55580	12	6-oz.	Crowley	Low Fat Ygt. Raspberry	\$ 7.04	\$ 0.5870	\$3,522.00
	60	Cases	55588	12	6-oz.	Crowley	Low Fat Ygt. Strawberry	\$ 7.04	\$ 0.5870	\$422.64
	1100	Cases	55593	12	6-oz.	Crowley	Nutr Ygt. Blueberry	\$ 7.04	\$ 0.5870	\$7,748.40
	450	Cases	55591	12	6-oz.	Crowley	Nutr Ygt. Raspberry	\$ 7.04	\$ 0.5870	\$3,169.80
	1500	Cases	55588	12	6-oz.	Crowley	Ntr Ygt. Strawberry	\$ 7.04	\$ 0.5870	\$10,566.00
	2500	Cases	55583	12	6-oz.	Crowley	Nutr Ygt. Vanilla	\$ 7.04	\$ 0.5870	\$17,610.00
	3000	Cases	1780	12-24	6-oz. 4 Oz	Stonyfield	Organic Ygt Blue/Van	\$ 19.08	\$ 0.7950	\$57,240.00
	500	Cases	6331	6	2 lb.	Stonyfield	Organic Ygt Vanilla - Fat Free	\$ 28.12	\$ 4.6860	\$14,058.00
	12000	Cases	6301	12	6-oz.	Stonyfield	Organic Ygt Vanilla - Lowfat	\$ 14.42	\$ 1.2020	\$173,088.00
	5300	Cases	6307	12	6-oz.	Stonyfield	Organic Ygt Variety 1 - Fat Free	\$ 14.26	\$ 1.1880	\$75,556.80
2700	Cases	6307	12	6-oz.	Stonyfield	Organic Ygt Variety 2 - Fat Free	\$ 14.26	\$ 1.1880	\$38,491.20	

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SECTION 1: CLASS 1 - ALL MILK BEVERAGES

NOVEMBER PRICING

Product Type	Est. Annual Usage*	Unit of Measure	Order Code	Units Per Case***	Unit Size	Brand	Description	Delivered Price Per Case (Maximum of four decimal places)	Delivered Price Per Unit (Maximum of four decimal places)	Extended Price** (E&I)
	1700	Cases	6331	12 6	32-Oz	Stonyfield	Organic Fat Free Vanilla - Fat Free	\$ 56.23	\$ 4.6860	\$95,594.40
	100	Cases	51384	12 6	32-Oz	Crowley	Yogurt Plain - Non Fat	\$ 26.14	\$ 2.1782	\$2,613.84
	2500	Cases	6170	4	5 LB	Hood	Yogurt Plain	\$ 18.29	\$ 4.5730	\$45,730.00
	2600	Cases	6169	4	5 LB	Hood	Yogurt Blueberry	\$ 18.38	\$ 4.5940	\$47,777.60
	4000	Cases	6167	4	5 LB	Hood	Yogurt Strawberry	\$18.38	\$ 4.5940	\$73,504.00
Cultured & Assorted	11000	Cases	52776	48	1-oz.	Heluva Good	String Cheese	\$ 23.71	\$ 0.4940	\$260,832.00
	1000	Cases	52595	100	1-oz.	Pauly	Cream Cheese	\$ 28.49	\$ 28.4857	\$28,485.70
	600	Cases	66	12	14-oz.	Hood	Can Instant Whipped Cream	\$ 41.50	\$ 3.4580	\$24,897.60
	1100	Cases	894	4	5 lb	Hood	Cottage Cheese Fat Free	\$ 28.22	\$ 7.0560	\$31,046.40
	3000	Cases	207	4	5 lb	Hood	Cottage Cheese Ctry Style	\$ 29.26	\$ 7.3160	\$87,792.00
	2500	Cases	254	4	5 lb	Hood	Sour Cream	\$ 32.90	\$ 8.2240	\$82,240.00
	1000	Cases	52670	6	3 32 oz.	Maggio	Ricotta Whole Milk	\$ 35.81	\$ 5.9680	\$35,808.00
								CLASS 2 SUB-TOTAL:		\$1,559,156.56

CLASS 1 SUB-TOTAL:	\$2,051,794.32
CLASS 2 SUB-TOTAL:	\$1,559,156.56
GRAND TOTAL:	\$3,610,950.88