

STATE OF NEW HAMPSHIRE  
Department of Administrative Services  
Division of Procurement and Support Services  
Bureau of Purchase and Property  
State House Annex  
Concord, New Hampshire 03301

DATE: 3/21/16  
COMMODITY: MOPAR REPLACEMENT PARTS  
NIGP CODE: 060-7000  
CONTRACT #: 8002015  
CONTRACTOR: ALLEN MELLO CHRYSLER JEEP DODGE RAM CONTRACTOR#:161520  
13 MARMON DRIVE  
NASHUA NH 03060

**SUBMITTED FOR ACCEPTANCE BY:**

Alan Hofmann DATE 3/21/16  
Alan Hofmann, Purchasing Manager  
Bureau of Purchase and Property  
\*\*\*\*\*

**RECOMMENDED FOR ACCEPTANCE BY:**

Leonard Rautio DATE 3/21/16  
Leonard Rautio, Administrator III  
Bureau of Purchase and Property  
\*\*\*\*\*

**RECOMMENDED FOR ACCEPTANCE BY:**

Robert Stowell DATE 3/22/16  
Robert Stowell, Administrator  
Bureau of Purchase and Property  
\*\*\*\*\*

**ENDORSED FOR ACCEPTANCE BY:**

Lisa M. Pollard DATE 3-28-16  
Lisa M. Pollard, Director  
Division of Procurement & Support Services  
\*\*\*\*\*

**ACCEPTED FOR THE STATE OF NEW HAMPSHIRE UNDER THE AUTHORITY GRANTED TO ME BY NEW HAMPSHIRE REVISED STATUTES, ANNOTATED 21-I:14, XII.**

Vicki Quiram DATE May 28, 2016  
Vicki Quiram, Commissioner  
Department of Administrative Services

The above contract is the results of Bid 1861-16 due 3/18/16

Approximate spend for 04/01/2015 - 03/28/2016  
is \$ 165,744.28

State of New Hampshire  
Division of Procurement and Support Services  
Bureau of Purchase and Property  
25 Capitol Street, State House Annex  
Concord, NH 03301-6398

Date: 3/7/16  
Bid No.: 1861-16  
Date of Bid Opening: 3/18/16  
Time of Bid Closing: 11:00 AM (EST)  
Time of Bid Opening: 11:15 AM (EST)

YOU MAY EMAIL YOUR BID TO ALAN HOFMANN AT: [EMAIL PRCHWEB@NH.GOV](mailto:EMAIL PRCHWEB@NH.GOV)

**BID INVITATION FOR CONTRACT: AUTOMOTIVE – MOPAR REPLACEMENT PARTS**  
**ALLEN MELLO COMPANIES, LLC DBA**

[Insert name of signor] ALLEN J. MELLO, on behalf of ALLEN MELLO CHRYSLER DODGE JEEP RAM (collectively referred to as "Vendor") hereby submits an offer as contained in the written bid submitted herewith ("Bid") to the State of New Hampshire in response to BID #1861-16 at the price(s) quoted herein in complete accordance with the bid.

Vendor attests to the fact that:

1. The Vendor has reviewed and agreed to be bound by the Bid.
2. The Vendor has not altered any of the language or other provisions contained in the Bid document.
3. The Bid is effective for a period of 180 days from the Bid Opening date as indicated above.
4. The prices Vendor has quoted in the Bid were established without collusion with other vendors.
5. The Vendor has read and fully understands this Bid.
6. Further, in accordance with RSA 21-I:11-c, the undersigned Vendor certifies that neither the Vendor nor any of its subsidiaries, affiliates or principal officers (principal officers refers to individuals with management responsibility for the entity or association):
  - a. Has, within the past 2 years, been convicted of, or pleaded guilty to, a violation of RSA 356:2, RSA 356:4, or any state or federal law or county or municipal ordinance prohibiting specified bidding practices, or involving antitrust violations, which has not been annulled;
  - b. Has been prohibited, either permanently or temporarily, from participating in any public works project pursuant to RSA 638:20;
  - c. Has previously provided false, deceptive, or fraudulent information on a vendor code number application form, or any other document submitted to the state of New Hampshire, which information was not corrected as of the time of the filing a bid, proposal, or quotation;
  - d. Is currently debarred from performing work on any project of the federal government or the government of any state;
  - e. Has, within the past 2 years, failed to cure a default on any contract with the federal government or the government of any state;
  - f. Is presently subject to any order of the department of labor, the department of employment security, or any other state department, agency, board, or commission, finding that the applicant is not in compliance with the requirements of the laws or rules that the department, agency, board, or commission is charged with implementing;
  - g. Is presently subject to any sanction or penalty finally issued by the department of labor, the department of employment security, or any other state department, agency, board, or commission, which sanction or penalty has not been fully discharged or fulfilled;
  - h. Is currently serving a sentence or is subject to a continuing or unfulfilled penalty for any crime or violation noted in this section;
  - i. Has failed or neglected to advise the division of any conviction, plea of guilty, or finding relative to any crime or violation noted in this section, or of any debarment, within 30 days of such conviction, plea, finding, or debarment; or
  - j. Has been placed on the debarred parties list described in RSA 21-I:11-c within the past year.

This document must be signed by a person who is authorized to legally obligate the responding vendor. A signature on this document indicates that all State of New Hampshire terms and conditions are accepted by the responding vendor and that any and all other terms and conditions submitted by the responding vendor are null and void, even if such terms and conditions have terminology to the contrary. The responding vendor shall also be subject to State of New Hampshire terms and conditions as stated on the reverse of the purchase order.

Authorized Signor's Signature [Signature] Authorized Signor's Title Vice President

NOTARY PUBLIC/JUSTICE OF THE PEACE

COUNTY: HILLSBOROUGH STATE: NH ZIP: 03060

On the 17TH day of MARCH, 2016, personally appeared before me, the above named ALLEN J. MELLO, in his/her capacity as authorized representative of ALLEN MELLO COMPANIES, LLC and satisfactorily proven, and took oath that the foregoing is true and accurate to the best of his/her knowledge and belief.

In witness thereof, I hereunto set my hand and official seal.

[Signature]  
(Notary Public/Justice of the Peace) SUSAN E. MOONEY, Notary Public  
My Commission Expires July 13, 2016

My commission expires: \_\_\_\_\_ (Date)

Unless specifically amended or deleted by the Division of Procurement and Support Services, the following General Terms and Conditions apply to this Bid and any resulting Purchase Order or Contract.

DISCOUNTS. DELIVERY SHALL BE FREE OF CHARGE WITHIN TWO (2) BUSINESS DAYS FROM THE RECEIPT OF THE ORDER.

**EXPRESS SHIPPING CHARGES**

The State of New Hampshire will be responsible for paying EXPRESS shipping charges on "NON-STOCK" or "SPECIAL ORDER" items not usually stocked by the Vendor if the requester deems the item urgent and approves the use of express shipping.

**USAGE REPORTING:**

The successful Vendor shall be required to submit a quarterly and annual usage report for analysis to determine contract compliance. At a minimum, the Report shall include:

- Contract Number
- Utilizing Agency and Eligible Participant
- All Products Purchased (showing the manufacturer, item, part number, list price and the final cost after discount.)
- Total Cost of all Products Purchased

**ESTABLISHMENT OF ACCOUNTS:**

Each State of New Hampshire agency must have its own individual customer account number. There will be instances where sub-sections of an agency will need their own individual customer account number. Should any State of New Hampshire agency place an order under the contract, the successful Vendor agrees to establish an account within three business days from the date the order is placed. However, there must be no delay in any shipment; the agency must receive the items ordered in accordance with the delivery time required under the "Delivery Time" section of this bid invitation, as if an account already exists for them.

**RETURNED GOODS:**

The successful Vendor must resolve all order and invoice discrepancies within five (5) business days from notification. Products returned due to quality issues, duplicate shipments, over-shipments, etc. must be picked up by the successful Vendor within ten (10) business days of notification with no restocking or freight charges, and must be replaced with specified products or the agency will be refunded/credited for the full purchase price. Unauthorized substitutions for any products are not allowed.

Standard stock products ordered in error by the State of New Hampshire must be returned for full credit within fifteen (15) business days of receipt. Products must be in re-saleable condition (original container, unused) and there will be no restocking fee charged for these products. The using agency will be responsible for any freight charges to return these items to the successful Vendor.

**INVOICING:**

Invoicing shall be done to the Agency Remit Account on the basis of each order completed, or other mutually agreed upon timeframe between the vendor and agency (example: monthly invoice). Invoices shall clearly indicate the quantity, description, packaging, date delivered, and contract price. Invoicing for eligible participants will be in accordance with their individual requirements.

**PAYMENT:**

**Payment method (P-Card or ACH)**

Payments shall be made via ACH or Procurement Card (P-Card = Visa Credit Card). Use the following link to enroll with the State Treasury for ACH payments:

<http://www.nh.gov/treasury/Divisions/DocsForms/Tforms.htm?inc=P>.

**WILL YOU ACCEPT PROCUREMENT CARD PAYMENTS AT NO ADDITIONAL FEES?**

PROCUREMENT CARD    YES \_\_\_\_\_ NO   X  

Eligible participants will negotiate their own payment methods with awarded vendor.

**VENDOR'S BALANCE OF PRODUCT LINE ITEMS**

The items in each category include the items most commonly purchased by State of New Hampshire agencies, and will be used for award purposes. During the term of contract, the state may purchase other items in relation to the bid description from the successful Vendor's Balance of Product Line. All items ordered will include all shipping/charges as specified above in "Bid Prices".

**SPECIFICATION COMPLIANCE:**

Vendor's offer must meet or exceed the required specifications as written. The State of New Hampshire shall be the sole determining factor of what meets or exceeds the required specifications.

The manufacturers and/or product numbers indicated are the only ones that are acceptable under this bid invitation.

**MINIMUM ORDERS:**

There will be no minimum order whether in item quantity or dollar value associated with any contract resulting from this bid.

**CONTRACT AWARD: PART 1**

The award of the contract shall be based upon the COMBINED HIGHEST PERCENTAGE DISCOUNTS FROM THE MOPAR MANUFACTURERS LIST PRICE SCHEDULE indicated as Part 1

**CONTRACT AWARD: PART 2**

The award of the contract shall be based upon the HIGHEST PERCENTAGE F DISCOUNT FROM THE MOPAR MANUFACTURERS LIST PRICE SCHEDULE for each county.

YOU DO NOT HAVE TO BID ON ALL COUNTIES – JUST THE ONES THAT YOU CAN SERVICE.

Successful Vendor will not be allowed to require any other type of order, nor will the successful Vendor be allowed to require the filling out or signing of any other document by State of New Hampshire personnel.

The State of New Hampshire reserves the right to award to multiple Vendor contracts.

The State's objective is to establish multi-Vendor-contracts with Vendors based on their location, distribution area, inventory and delivery capabilities.

IF A NUMBER IS NO LONGER AVAILABLE, PLEASE INDICATE THE NEW PART NUMBER

**OFFER:**

Vendor hereby offers to furnish to State of New Hampshire agencies and institutions and to any political sub-division and authorized non-profit organization wishing to participate, in accordance with all of the requirements of this bid invitation at the following prices for the entire contract term and any extension.

**OFFER - PART 1**

MOPAR PART NUMBER	DESCRIPTION
1. 68048953AB	ANTI-FREEZE
2. 5019002AA	AIR FILTER
3. 53032531AE	CRANKCASE VENT VALVES
4. 4896805AC	ALTERNATOR
5. 4608801AB	STARTER
6. 4779199AA	FRT HUB BRG.
7. 4782666AE	UPPER CONTROL ARM
8. 5139091AA	WIPER MOTOR
9. 56028994AB	O2 SENSOR
10. 56029050AA	O2 SENSOR
11. 56029049AA	O2 SENSOR
12. 4593872AC	AIR CLEANER
13. 5015694AB	U-JOINT
14. 52028898AI	T-STAT
15. 4669569	SOLENIOD
16. VRS13984AG	BRAKE PK
17. 52013468AD	TIE ROD END
18. 4-SPLZFR5C11	SPARK PLUG
19. 5180606AB	FORWARD CONTROL ARM
20. 5180607AB	FORWARD CONTROL ARM
21. 4782561AE	LOW CONTROL
22. 4782665AE	CONTROL ARM

# OFFER - PART 1

## MOPAR PART NUMBER

- 23. 5180032AD
- 24. 68003539AB
- 25. 4806218AD
- 26. 4806219AD
- 27. 5065240AF
- 28. 68050126AB
- 29. 5137692AA
- 30. 53022095AF
- 31. 4792838AB
- 32. 4692032AM
- 33. RL692230AI
- 34. 5180406AE
- 35. 4895483AB
- 36. 5161435AA
- 37. 4593872AC
- 38. RL094811AE
- 39. RL606839AD
- 40. RL094811AE
- 41. 4861746AB
- 42. 5137693AD
- 43. 5139687AA
- 44. 68059370AC
- 45. 5161486AA
- 46. 68003895AB
- 47. 4692170AJ
- 48. 4692270AJ
- 49. 4792770AC
- 50. 4792771AC
- 51. 4782524AF
- 52. 4895769AC
- 53. 4782518AG
- 54. 53032509AM
- 55. 4806164AF
- 56. 4806165AF

## DESCRIPTION

- STEERING RACK
- FRT. ABS CONTROL
- LENSE
- LENSE
- RADIATOR
- RADIATOR
- RADIATOR
- WATER PUMP
- WATER PUMP
- FRT. CONTROL MODULE
- CONTROL MODULE
- MOTOR MOUNT
- SWAY BAR LINK
- CTR. BRG
- AIR BOX
- POWER TRAN MODULE
- PCM
- POWERTRAIN MODULE
- AIR FILTER
- AC CONDENSOR
- EXPANSION VALVE
- FUSE BLOCK
- EX. MANIFOLD
- EX MANIFOLD
- POWER STEERING PUMP
- P.S.HOSE
- POWER STEERING HOSE
- EGR VALVE
- HEADLAMP
- HEADLAMP

## PART 1

SHOW ONE FIRM DISCOUNT FOR ITEMS LISTED ABOVE FROM MOPAR MANUFACTURERS LIST PRICE SCHEDULE

DISCOUNT 40 %

## PART 1

SHOW ONE FIRM DISCOUNT FOR BALANCE OF PRODUCT LINE FROM MOPAR MANUFACTURERS LIST PRICE SCHEDULE

DISCOUNT 40 %

**PART 2**

**COOS COUNTY**

SHOW ONE FIRM DISCOUNT FROM THE MOPAR MANUFACTURERS LIST PRICE SCHEDULE

DISCOUNT 20 %

**GRAFTON COUNTY**

SHOW ONE FIRM DISCOUNT FROM THE MOPAR MANUFACTURERS LIST PRICE SCHEDULE

DISCOUNT 20 %

**CARROLL COUNTY**

SHOW ONE FIRM DISCOUNT FROM THE MOPAR MANUFACTURERS LIST PRICE SCHEDULE

DISCOUNT 20 %

**SULLIVAN COUNTY**

SHOW ONE FIRM DISCOUNT FROM THE MOPAR MANUFACTURERS LIST PRICE SCHEDULE

DISCOUNT 40 %

**MERRIMACK COUNTY**

SHOW ONE FIRM DISCOUNT FROM THE MOPAR MANUFACTURERS LIST PRICE SCHEDULE

DISCOUNT 40 %

**BELKNAP COUNTY**

SHOW ONE FIRM DISCOUNT FROM THE MOPAR MANUFACTURERS LIST PRICE SCHEDULE

DISCOUNT 40 %

**STRAFFORD COUNTY**

SHOW ONE FIRM DISCOUNT FROM THE MOPAR MANUFACTURERS LIST PRICE SCHEDULE

DISCOUNT 40 %

**CHESHIRE COUNTY**

SHOW ONE FIRM DISCOUNT FROM THE MOPAR MANUFACTURERS LIST PRICE SCHEDULE

DISCOUNT 40 %

**HILLSBOROUGH COUNTY**

SHOW ONE FIRM DISCOUNT FROM THE MOPAR MANUFACTURERS LIST PRICE SCHEDULE

DISCOUNT 40 %

**ROCKINGHAM COUNTY**

SHOW ONE FIRM DISCOUNT FROM THE MOPAR MANUFACTURERS LIST PRICE SCHEDULE

DISCOUNT 40 %

**VENDOR CONTACT INFORMATION:**

The following information is for this office to be able to contact a person knowledgeable of your bid response, and who can answer questions regarding it:

David Bird  
Contact Person

603-886-7550  
Local Telephone Number

1-800-624-2822  
Toll Free Telephone Number

603-891-3832  
Fax Number

dbird@allenmello.com  
E-mail Address

www.allenmello.com  
Company Website

Allen Mello Chrysler Dodge Jeep Ram  
Vendor Company Name

13 Marmos Drive Nashua, NH 03060  
Vendor Address