

STATE OF NEW HAMPSHIRE  
BUREAU OF PURCHASE AND PROPERTY  
STATE HOUSE ANNEX - ROOM 102  
25 CAPITOL ST  
CONCORD NH 03301-6398

June 30, 2016

**NOTICE OF MASTER PURCHASE AGREEMENT**  
**NASPO VALUE POINT PARTICIPATION**  
**EXTENSION**

**COMMODITY:** MOTOROLA RADIOS AND ACCESSORIES  
**CONTRACT #:** STATE OF NH # 8001937 NASPOVP # 06913

These Contract Numbers MUST be shown on all Purchase Orders issued against this Agreement.

**NIGP CODE:** 726-9000  
**CONTRACTOR:** MOTOROLA #175420  
**CONTACT PERSON:** SCOTT CRUIKSHANK  
OFFICE: 978 270-5505  
CELL: 978 270-5505  
E-MAIL: [scott.cruikshank@motorolasolutions.com](mailto:scott.cruikshank@motorolasolutions.com)

**CONTRACT PERIOD:** July 1, 2016 THROUGH JUNE 30, 2018

**TERMS:** NET 30 DAYS

**DELIVERY TIME:** CONTACT CONTRACTOR

**ORDERING:** PROCESS REQUISITION WITH A QUOTE FROM THE CONTRACTOR

**SCOPE**

To provide Motorola radios and accessories to all departments and agencies of the State of New Hampshire.

The prices offered and the terms and conditions of this contract will be extended to non-profit organizations, counties, cities, towns school districts, special districts or precincts, governmental sub-divisions, and the College and University council as provided by RSA 21-1: 17.

**ELIGIBLE PARTICIPANTS:**

Political sub-divisions (counties, cities, towns, school districts, special district or precinct, or any other governmental organization), or any nonprofit agency under the provisions of section 501c of the federal internal revenue code, are eligible to participate under this contract whenever said sub-division or nonprofit agency so desires. These entities are autonomous and may participate at their sole discretion. In doing so, they are entitled to the prices established under the contract. However, they are solely responsible for their association with the Contractor. The State of New Hampshire assumes no liability between the Contractor and any of these entities.

**DELIVERY TIME:**

Contractor shall be required to accomplish delivery of any item ordered under the contract within thirty (30) calendar days from the placement of the order.

The use of a private carrier to make delivery **does not** relieve the Contractor from the responsibility of

meeting the delivery requirement.

**ESTABLISHMENT OF ACCOUNTS:**

Each State of New Hampshire agency must have its own individual customer account number. There will be instances where sub-sections of an agency will need their own individual customer account number. Should any State of New Hampshire agency place an order under the contract, the Contractor agrees to establish an account within three business days from the date the order is placed. However, there must be no delay in any shipment; the agency must receive the items ordered in accordance with the delivery time required under the "Delivery Time" section of this bid invitation, as if an account already exists for them.

**RETURNED GOODS:**

The Contractor must resolve all order and invoice discrepancies within ten (10) business days from notification. Products returned due to quality issues, duplicate shipments, over-shipments, etc. must be picked up by the Contractor within ten (10) business days of notification with no restocking or freight charges, and must be replaced with specified products or the agency will be refunded/credited for the full purchase price. Unauthorized substitutions for any products are not allowed.

Standard stock products ordered in error by the State of New Hampshire must be returned for full credit within fifteen (15) business days of receipt. Products must be in re-saleable condition (original container, unused) and there will be no restocking fee charged for these products. The using agency will be responsible for any freight charges to return these items to the Contractor.

**INVOICING:**

Invoicing shall be done to the Agency Remit Account on the basis of each order completed, or other mutually agreed upon timeframe between the Contractor and agency (example: monthly invoice). Invoices shall clearly indicate the quantity, description, packaging, date delivered, and contract price. Invoicing for eligible participants will be in accordance with their individual requirements.

**For further information contact:**

**Alan Hofmann, Purchasing Manager**

**Tel: (603) 271-2550**

**[alan.hofmann@nh.gov](mailto:alan.hofmann@nh.gov)**

**PARTICIPATING ADDENDUM  
 NASPO ValuePoint  
 Public Safety Communication Equipment 06913  
 Lead by the State of Washington (hereinafter "Lead State")**

**MASTER AGREEMENT**

**Motorola Solutions**  
 (hereinafter "Contractor")

And

**State of New Hampshire**  
 (hereinafter "Participating State")

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1. **Scope:** This addendum covers the purchase of public safety communication equipment and is for use by state agencies and other entities located in the Participating State authorized by that state's statutes to utilize state contracts with the prior approval of the state's chief procurement official.

**Contractor has been awarded the following categories:**

<b>Category: Radios</b>	
Subcategory: Portable, Dual-Band	Subcategory: Mobile, Single-Band tier II
Subcategory: Portable, Single-Band tier I	Subcategory: Mobile, Single-Band tier III
Subcategory: Portable, Single-Band tier II	Subcategory: Desktop, Dual-Band
Subcategory: Portable, Single-Band tier III	Subcategory: Desktop, Single-Band tier I
Subcategory: Mobile, Dual-Band	Subcategory: Desktop, Single-Band tier II
Subcategory: Mobile, Single-Band tier I	
<b>Category: Base Stations/Repeaters: Single-Band tier I</b>	
<b>Category: Base Station/Repeaters, Single-Band tier II</b>	
<b>Category: Mobile Radio Antennas</b>	

2. **Participation:** Use of specific NASPO ValuePoint cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use state contracts are subject to the prior approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.

3. **Participating State Modifications or Additions to Master Agreement:**  
 (These modifications or additions apply only to actions and relationships within the Participating Entity.)

**Changes:** See attached Appendix A, State of New Hampshire General Provisions

4. **Primary Contacts:** The primary contact individuals for this participating addendum are as follows (or their named successors):

Upon request, and at no charge, Motorola will provide contract customers a copy of the manufacturer's reference product price(s) after application of discount.			
<b><u>Subcategory: Portable, Dual-Band</u></b>			
APX7000 MULTI-BAND			27%
APX7000XE MULTI-BAND			27%
APX7000L MULTI-BAND			27%
APX8000 ALL-BAND			27%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT			27%
<b><u>Subcategory: Portable, Single-Band tier I</u></b>			
APX6000			27%
APX6000Li			27%
APX6000XE			27%
APX3000			27%
XTS1500/2500/3000/4000/5000 ACCESSORIES			27%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT			27%
<b><u>Subcategory: Portable, Single-Band tier II</u></b>			
APX4000			27%
APX4000XH			27%
APX1000			27%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT			
<b><u>Subcategory: Portable, Single-Band tier III</u></b>			
BPR40			17%
CP185			17%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT			17%
<b><u>Subcategory: Mobile, Dual-Band</u></b>			
APX7500			27%
APX8500 ALL-BAND			27%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT			27%
<b><u>Subcategory: Mobile, Single-Band tier I</u></b>			
APX6500			27%
APX6500Li			27%
All XTL1500/2500/3000/4000/5000 ACCESSORIES			27%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT			27%
<b><u>Subcategory: Mobile, Single-Band tier II</u></b>			
APX4500			27%
APX1500			27%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT			27%
<b><u>Subcategory: Mobile, Single-Band tier III</u></b>			
CDM120 Cancelled – replacement product under review			17%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT			17%

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<b>Subcategory: Desktop, Dual-Band</b>			
APX7500 CONSOLETTTE			27%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT			27%
<b>Subcategory: Desktop, Single-Band tier I</b>			
APX6500 WITH POWER SUPPLY			27%
ACCESSORIES ORDERED WITHOUT BASE UNIT			27%
<b>Subcategory: Desktop, Single-Band tier II</b>			
APX4500 WITH POWER SUPPLY			27%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT			27%
<b>Category: Base Stations/Repeaters: Single-Band tier I</b>			
GTR8000			20%
ACESSORIES ORDERED WITHOUT BASE UNIT			20%
MLC8000			20%
GCP8000			
GCM8000			20%
GPW8000			20%
BASE STATION NETWORK MANAGEMENT AND HARDWARE			20%
BASE STATION DATA APPLICATIONS AND HARDWARE			20%
BASE STATION ENCRYPTION AND HARDWARE			20%
BASE STATION INTEROPERABILTY APPLICATIONS			20%
INFRASTRUCTURE/FIXED EQUIPMENT/OTHER			20%
<b>Category: Base Station/Repeaters, Single-Band tier II</b>			
GTR8000			20%
MTR3000			20%
BASE STATION NETWORK MANAGEMENT AND HARDWARE			20%
BASE STATION DATA APPLICATIONS AND HARDWARE			20%
BASE STATION ENCRYPTION AND HARDWARE			20%
BASE STATION INTEROPERABILTY APPLICATIONS			20%
BASE STATION LICENSES			20%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT			20%
INFRASTRUCTURE/FIXED EQUIPMENT/OTHER			20%
<b>Category: Mobile Radio Antennas</b>			
MOBILE RADIO ANTENNAS			20%
<b>Bidder offers the following services commonly available for the above product category/subcategory at the percentage discounts listed below off manufacturer's(or subcontractor's/dealer's/distributor's) list prices or at the per hour price specified.</b>			

<b>Services</b>	<b>DISCOUNT %</b>	<b>CHARGE PER HOUR</b>	
Equipment configuration and system design:		\$192.75 /Hour	
Technical support services:		\$192.75 /Hour	
Equipment installation:		\$192.75 /Hour	
Equipment repair:		\$192.75 /Hour	
Training, World Wide Learning Services (WLS):	13%		
<b>Other Services</b>			
Service from the Start	0%		
Service from the Start Lite	0%		
Engineering Professional Services		\$192.75 /Hour	
Project Management Professional Services		\$192.75 /Hour	
Service Delivery Manager:		\$192.75 /Hour	
Most services, such as engineering, program management, training, etc., are usually sold on a per man day basis, rather than an hourly basis, the daily rate is \$1,542. per Man Day (8 hours).			

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